

dōNEWS **October** 10月

每月1物
Product of Month

呵護系列 – 保衛 On Guard® Touch

9折主打
10% Off

Correct- X®
Essential Ointment 軟膏 **x2**

忠誠會員生日專屬禮遇
Loyalty Member
Birthday Exclusive

200PV 星級優惠延長
Bonus Promo Extend

西洋蓍草 | 石榴籽 Yarrow | POM
(香港非賣品 Non HKOTG item)

255PV 呵護系列 – 木蘭花 Magnolia Touch®



新人推薦禮遇
Enrollment
CAMPAIGN

香港
非賣品
Hong Kong
Not For
Sale



doTERRA Business HK



doterra.hk

VISIT US!
10/F, Tower 3,
China Hong Kong City, TST

每月1物

香港 HKOTG | 2024 OCT

PRODUCT OF THE MONTH

凡於每月1-15日期間
單筆忠誠顧客獎勵計劃訂單滿125PV
即可免費獲贈當月之每月一物
Complete with 125PV Loyalty Rewards Program
order between 1st - 15th of the month
will get a **FREE** Product of the Month

呵護系列 - 保衛
On Guard[®] Touch 10mL



香港
HKOTG
2024 Oct

九折主打
10% OFF

Correct-X[®]
Essential Ointment
軟膏 15mL ×2



SKU: 60222839

原價 Original : HK\$230 | 20PV

九折 10% OFF : HK\$207 | 18PV

200 PV
BONUS[★]
PROMO
星級優惠

延長至 10月15日
Extend to 15 Oct

滿255PV
加送 Extra Gift

呵護系列
木蘭花
Magnolia
Touch[®]
10mL



西洋蓍草 | 石榴籽

Yarrow | POM 15mL

滿200PV
送 Gift

香港非賣品
HK Not for sale

即日起至10月15日期間，單一OTG訂單滿200PV，即送西洋蓍草 | 石榴籽精油 15mL (香港非賣品) 一瓶，購滿255PV 再加送呵護系列-木蘭花10mL一瓶

From now to 15 October, receive a **FREE** Yarrow | POM 15mL (HK not for sale item) when you place a single 200PV OTG order, and extra Magnolia Touch 10mL for Free when order reach 255PV

每個帳戶最多可獲各4瓶，毋須分單。購買入會套裝最多獲各1瓶。適用於LRP及一般訂單。數量有限，送完即止。 Limited to 4 bottles each per account, no split order is need. Enrollment kit can enjoy 1 bottle each per account. Applicable for LRP and standard order. While stock last.

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Correct-X® Essential Ointment 軟膏



介紹 Introduction:

乳香：減少皮膚瑕疵出現

茶樹：強效清潔

永久花：恢復活力

薰衣草：舒緩

雪松：淨化

Frankincense: reduce the appearance of skin imperfections.

Tea Tree: powerful cleansing

Helichrysum: rejuvenating

Lavender: soothing

Cedarwood: clarifying

紅沒藥醇：紅沒藥醇因其對皮膚的鎮靜作用而聞名，是 dōTERRA Correct-X 配方的重要成分。

荷荷巴油：由於荷荷巴油與我們皮膚中的天然油脂相似，因此可以幫助提供水分，從而顯著改善皮膚的質地。

Bisabolol: Recognized for its calming effects on the skin, Bisabolol is an important component of the dōTERRA Correct-X formula.

Joboba: Because it is similar to the natural oils found in our skin, Joboba can help provide hydration, which significantly improves the skin's texture.

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On Guard® Touch 呵護系列 - 保衛 Protective Blend



介紹 Introduction:



提神 Refreshing:

醒神的氣味令人享受振奮的一天
Enjoy an uplifting scent to start your day



防護力 Protective:

早上上學前將它擦在孩子的腳底上，減低季節性和環境威脅

Rub it on the bottom of your child's feet in the morning before going to school to reduce seasonal and environmental threats



方便程度 Convenient to Use:

已稀釋的保衛複方滾瓶包裝，可直接用於敏感皮膚上
On Guard Touch is packaged in a roll-on bottle and can be used directly on sensitive skin



October 2024

dōTERRA[®]
HONG KONG

dōTERRA[®]
HONG KONG

新人推薦禮遇

Enrollment
CAMPAIGN

2024.10.01 - 11.30



香港
非賣品
Hong Kong
Not For
Sale

於活動期間健康倡導者成功介紹新人成為會員並達到指定介紹人數要求，即有機會免費獲贈忍冬花，五味子或當歸精油！*

During the promotion period, Wellness Advocate may earn Honeysuckle Touch, Schisandra or Angelica oils for FREE by successfully introduce new members and reach the target enrollment numbers!*

* 須受活動條款及細則約束 Terms and conditions apply

dōTERRA HONG KONG

新人推薦禮遇 Enrollment CAMPAIGN

2024.10.01 - 11.30

健康倡導者
購滿 **125PV+**
or above
介紹新人
Introduce
New Member
Wellness
Advocate



新會員
首張訂單購滿
First Order
125PV+
or above
New
Member

健康倡導者成功介紹 Wellness Advocate successfully introduce



x2
Persons =
新人



x5
Persons =
新人



x8
Persons =
新人



x11
Persons =
新人



x13
Persons =
新人



x16
Persons =
新人



dōTERRA[®]
HONG KONG

新人推薦禮遇

Enrollment CAMPAIGN

2024.10.01 - 11.30

條款及細則：

1. 介紹人必須為香港/澳門健康倡導者且於當月完成 125PV 或以上「LRP忠誠顧客獎勵計劃」之香港OTG訂單。
2. 首購訂單是新健康倡導者(或自用會員【如適用】)於入會時所完成的第一張訂單。
3. 新會員必須於10月1日至11月30日期間入會，並完成125PV或以上之首購訂單，方合資格計算為新加入人數。
4. 此活動只適用於優惠期間於香港及澳門市場新加入之健康倡導者及自用會員。升級會員(例如優惠顧客轉為自用會員 / 健康倡導者等) 或重啟帳戶並不計算在內。
5. 日後如因辦理退貨造成獎勵資格不符合者，公司有權追回與相關獎勵獎項等值的金額。
6. 介紹人必須在2024年12月份仍保持為新會員之介紹人，方能計算為合格介紹人。
7. 介紹人之獎賞名單將於12月下旬公佈。有關獎品將於2025年1月派發。
8. 本公司保留最終解釋權及修改此推廣活動條款及細則之權利。

Terms and conditions:

1. Enroller must be HK / Macau Wellness Advocate and complete 125PV HKOTG LRP order in the same month.
2. An enrollment order is the first order placed by a new Wellness Advocate (or Wholesale Customer where applicable) when they sign up.
3. New Members joined between 1 October to 30 November, 2024 with 125PV first order purchase will be count as qualified enrollee.
4. This promotion is applicable for new Wellness Advocate and Wholesale Customer who join within the promotion period in Hong Kong and Macau only. Upgrade membership or reactivation are not eligible for this promotion.
5. If there is return/refund of the order(s), dōTERRA[®] Hong Kong reserves the right to recover the equivalent amount of the relevant rewards.
6. Enrollers must keep enrollership of new enrollees until December 2024 in order to count them as a qualifying enrollment.
7. The enrollers' reward list will be announced in late December and prizes will be distributed in January 2025.
8. dōTERRA[®] Hong Kong reserves the right of final decision and interpretation in case of any disputes.

dōTERRA[®]
HONG KONG

OMG!

It's your birthday!

忠誠會員生日專屬禮遇
Loyalty member Birthday Exclusive



現凡於生日月內以香港OTG LRP訂單購滿125PV
即送您dōTERRA不鏽鋼便攜餐具一套

Purchase 125PV or more with Hong Kong OTG LRP
order in your birthday month to get a
dōTERRA portable stainless steel tableware set for FREE.

1. 生日專屬禮遇須以帳戶生日月計算。每個帳戶於生日當月只能獲得一次生日專屬禮遇。
2. 只限單一訂單滿 OTG 125PV 可享生日專屬禮遇，合併訂單不計算在內。
3. 獎賞由 dōTERRA HK 決定，並可能隨時修改。如有任何爭議，dōTERRA 香港分公司保留行使優惠之最終決定權。

1. Birthday exclusive gifts are calculated based on the account's birthday month. Each account can only receive the birthday exclusive gift once.
2. Exclusive birthday benefits apply only to a single order of OTG 125 PV. Combined orders do not qualify.
3. Rewards are determined by dōTERRA HK and may change at any time. In any case of disputes, dōTERRA Hong Kong decision will be final.

免費入場

dōGATHER Day

精油FUN享市集
2024.10.5
(SAT) 12:00 - 19:00



3分鐘免費
肩頸芳香體驗

有營特飲



新瑞活力優益能量粉
MetaPWR® Advantage
Collagen + NMN

dōTERRA healing hands™



療癒之手 義賣



個人健康
體脂血壓量度

迎新
及購物
抽獎



Let's Enjoy!!

dōTERRA 精油生活館



尖沙咀廣東道33號中港城3座10樓1003-1008A室
Room 1003-1008A, 10/F, Tower 3,
China Hong Kong City, 33 Canton Road, TST

dōGATHER Day Wellness

市集攤位體驗

由dōTERRA芳療老師主理



痛症舒緩及
頭療手法



心靈健康



家庭健康所需



護膚用油



情緒用油

dōGATHER Day 市集小舞台

12:30 - 13:00	了解自己的能量	Azaija
13:00 - 13:30	醫生如何愛上精油	王多醫生
14:30 - 15:00	大笑瑜伽	Shirley Lau
15:00 - 15:30	油樂旅行百寶箱	Justin Lam
16:00 - 16:30	改善痛症小貼示	Connie & 升哥
16:30 - 17:00	你的身體年齡秘密	營養師 Agnes
17:30 - 18:00	Keep 住青春精油妙法	Jasmine & Moon



SilverClub 銀級俱樂部
dōTERRA



養成領袖 就是獎品
行為模式
The "Pattern of Behavior is the Prize"

與夥伴同行，成為夥伴的榜樣
夥伴的成就是自己的成就
*Walk with your partners be a role model
Partners success is my success*

10月至12月積極參與，鋪墊未來成就！

Prep for the success by action in Oct to Dec

齊來參與銀級俱樂部，達標結伴同遊藍睡蓮採集之旅！

Let's join Silver Club & join the blue lotus sourcing trip!



獎品詳情及考核條件，請參閱官方網頁
Please visit official web site for Rewards & Rules
https://www.doterra.com/hk/zh_hk/silverclub

榮譽榜  RECOGNITION

表揚2024年8月新晉升名單
Recognition for August 2024

菁英 Elite

PUI Gary

執行總裁 Executive

KOO Hannah | LAM Sin Hoi Karen | LAU Mei Yu | LEUNG Cheuk

總監 Director

CHAN Siu Ying | IP Lai Fong | TANG Yuen Kei

dōTERRA每月最佳介紹人獎賞：8月得獎名單

Monthly Top Enroller - August Winners

1

First Prize
頭獎



精油入門套裝
Introductory
Essential Oil Kit



課程寶盒
Class in a Box



X2
舒緩複方乳霜試用裝
Deep Blue Rub Sample

Dr. Anthony Lam & Betty Lam

2

2nd Prize
二獎



精油入門套裝
Introductory
Essential Oil Kit



X2
舒緩複方乳霜試用裝
Deep Blue Rub Sample

LAM Shiu Onn Justin

3

3rd Prize
三獎



X2
舒緩複方乳霜試用裝
Deep Blue Rub Sample

AU Hiu Nam
TANG Chong Foon
YIU Wai Fong Agnes



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October 2024

Calendar of Events 活動月程

活動登記：
<https://bit.ly/2RXBuUO>



dōTERRA
香港分公司



網上Zoom
ID: 882 041 6038

星期日 SUN	星期一 MON	星期二 TUE	星期三 WED	星期四 THU	星期五 FRI	星期六 SAT
		 <p>01 國慶日 National Day 休息 Closed</p>	02	03	04	 <p>05 dōGATHER Day 精油FUN享市集 12:00 - 19:00</p>
06	07	08	09	10	<p>11 重陽節 Chung Yeung Festival 休息 Closed</p>	12
13	14	15	16	17	18	19
20	21	<p>22 30歲後 「營」住食好嘢 🏠 19:00</p> 	23	24	25	26
27	28	29	30	31		

30歲後 「營」住食好嘢



活動查詢：

WhatsApp (852) 6628 6806



報名連結：

<https://bit.ly/41TIUse>



Zoom 線上連結：

<https://us02web.zoom.us/j/8820416038>

📅 10月22日 (星期二)
🕒 19:00 - 20:00
(線上及現場同步進行)

🏠 尖沙咀廣東道33號
中港城3座10樓

📺 Meeting ID:
882 041 6038



Agnes Wong

資深營養師
產品營銷經理

課程內容

- 打邊爐食大餐，點食先至啱？
- 教你識飲識食Tips
- 如何透過營養補充品食得有營有款



送FREE

即場入會獎賞

即場入會滿125PV更可獲得
呵護系列 - 魅力複方
(香港非賣品)

📺 線下參加者

★ 有機會獲得非賣品小禮物

2024年10月特別日子營業時間 October 2024 Special Operation Hours

日期 Date	營業時間 Operation Hours	備註 Remarks
10月1日 October 1	休息 Closed	國慶日 National Day
10月11日 October 11	休息 Closed	重陽節 Chung Yeung Festival

2024年10月訂購及入會時間表 October 2024 Purchasing & Enrollment Timetable

訂購方式 Order Methods	開始時間 Start Time	截止時間 Cut-Off Time 首張忠誠顧客訂單及一般訂單 1 st LRP & General Order
Will Call 營業大廳	10月2日 / October 2	10月 31日 / October 31 20:00
Hotline 熱線	11:00	10月 31日 / October 31 19:00
Email 電郵	10月1日 / October 1	10月 31日 / October 31 23:59
EVO 線上辦公室 (只適用於港澳會員 HK/Macau member only)	16:00	11月1日 / November 1 13:59

成功付款之訂單如未能在20天內從營業大廳提取，公司可選擇將訂單運送予健康倡導者或客戶的預設地址。有關運費將從預設的信用卡或獎金戶口扣除，並以每張訂單計算。未能完成繳付相關款項者，公司有權刪除LRP設定、取消點數及回贈百分比。
Self pick up orders that have not been picked up within 20 days will be shipped to the Wellness Advocate's/ customer's address of record. Shipping charge of each order will be imposed and deducted from your AR account/ default credit card directly. Company reserves the rights to cancel LRP setting, redemption points & rebate percentage for rejected shipping fee.



HKOTG 價格調整通知 Special Notice on Price Adjustment

dōTERRA 一直致力為會員提供市場上最優質 CPTG 專業純正調理級精油，然為對應全球原料及國際物流價格改變，2024年11月起，香港市場部份產品價格將有所調整，詳情請留意網頁最新公布。

With effective from November 2024, there will be price adjustment on OTG products in reflection of the global costs changing on our products' ingredients and supply chains. We diligently work to keep dōTERRA products as affordable as possible, without compromising our commitment to offering only the highest quality CPTG Certified Pure Therapeutic Grade® essential oils. Details will be announced on our website shortly.

官方平台 Official Platforms



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