



# dōTERRA® WHOLESALE CUSTOMER PROGRAM

Good news for those who love dōTERRA® Essential Oils and Products!

From now on, you can join as our Wholesale Customers and enjoy amazing product discounts, promotions and services.

You can sign up as Wholesale Customer at  
[www.doterra.com.hk](http://www.doterra.com.hk) from now on.



## Non-Member vs Wholesale Customer

	Non-Member	Wholesale Customer
Product Discount (Approx. 40% off Retail Pricing)	✗	✓
Loyalty Rewards Points (10-30% Product Redemption Points)	✗	✓
Product Promo Eligible (e.g. BOGO, 200PV Promo, etc. )	✗	✓
Enrollment Kit	✗	✓
Product of the Month	✗	✓
10% Off Product Promotion	✗	✓

\*T&C apply for the above Promotions & Programs.







# WHOLESALE CUSTOMER vs WELLNESS ADVOCATE



## SIDE-BY-SIDE COMPARISON

	<i>Wholesale Customer</i>	<i>Wellness Advocate</i>
<b>Enrollment Fee</b> HK\$280 or Qualifying Enrollment Kit	✓	✓
<b>Renewal Fee</b> HK\$200 with complimentary oil	✓	✓
<b>Product Discount</b> Appx. 40% off retail pricing	✓	✓
<b>Loyalty Rewards Points</b> 10-30% Product Redemption Points	✓	✓
<b>Free Product</b> Place a monthly order over 125PV before 15th and receive the free POM	✓	✓
<b>Virtual Office</b>	Access to Shop Tab, Message Center and Profile Settings	✓
<b>Personal Website</b>	✗	✓
<b>HK Identity Card No.</b>	✗	✓
<b>Bonuses &amp; Compensation</b>	✗	✓
<b>Resell Product</b>	✗	✓