

Plan Action

Your rank goal: _____

(ADD AN IMAGE TO YOUR VISION BOARD THAT REPRESENTS YOUR GOAL ACHIEVED)

Why your goal matters to you: _____

Why your goal matters to your leaders & team: _____

The top 10 money-making activities to reach your rank goal:

- 1 _____
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____
- 9 _____
- 10 _____

Place each of these activities into the appropriate quadrant:

LESS EFFORT/HIGHER IMPACT

MORE EFFORT/HIGHER IMPACT

LESS EFFORT/LOWER IMPACT

MORE EFFORT/LOWER IMPACT

What are the top 3 money-making activities that will drive 80 percent of the outcome of your rank goal?

- 1 _____
- 2 _____
- 3 _____