

— EMPOWERMENT BONUS

PREVIOUS EMPOWERMENT BONUS



Requirement: Personally enrol one new Wholesale Customer or Wellness Advocate at 100PV or higher each month.



HOW THE EMPOWERMENT BONUS **STARTED IN 2017**

Premier



Silver



Avg. Earnings

\$797

Empowerment Bonus

\$128

Total Avg. Earnings

\$925

\$2,165

\$128

\$2,293

THE EMPOWERMENT BONUS TODAY IN 2020

Premier



Silver



Avg. Earnings

\$797

Empowerment Bonus

▲ **\$200+**

Total Avg. Earnings *

▲ **\$1,018**

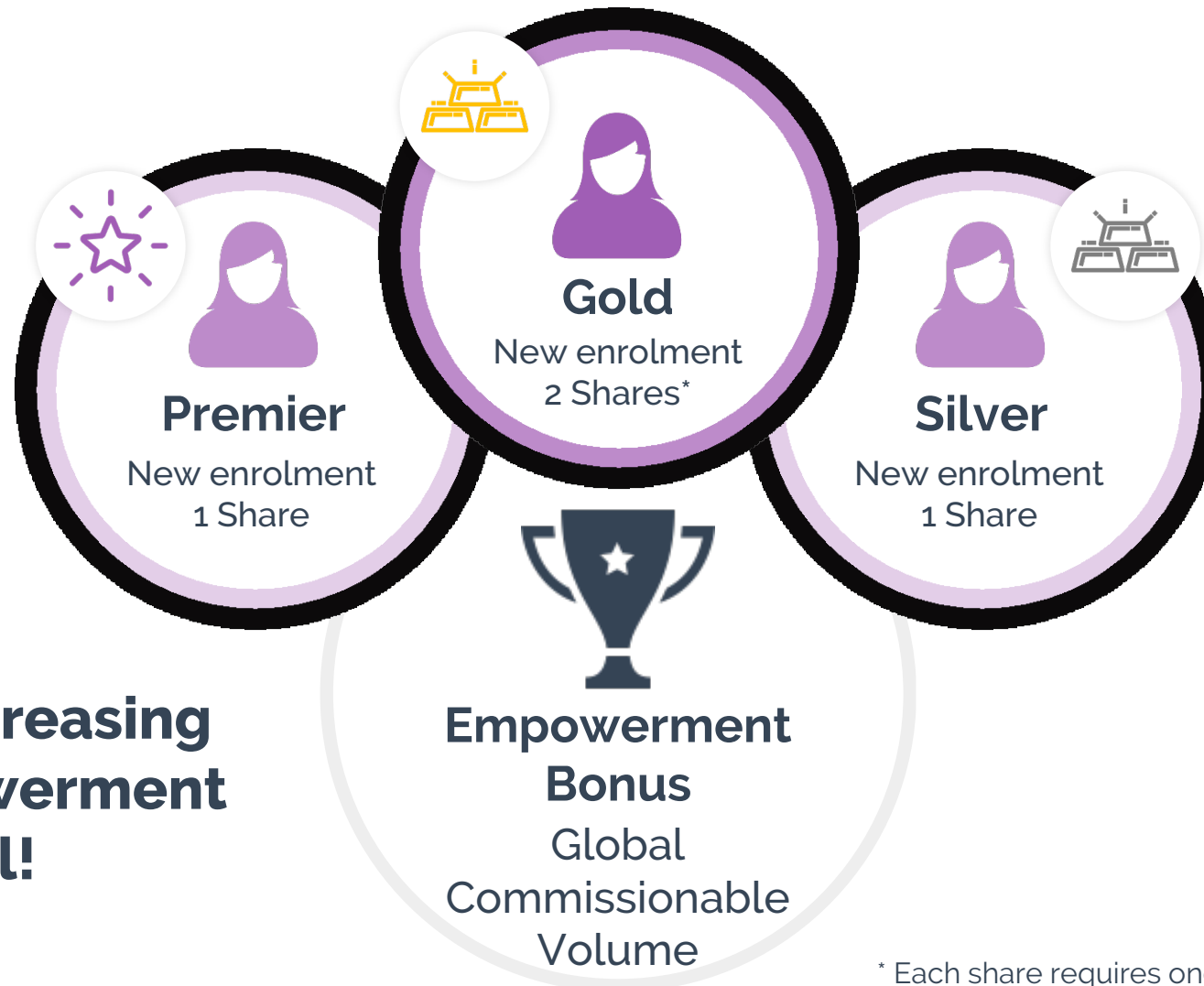
\$2,165

▲ **\$200+**

▲ **\$2,386**

* Averaged \$221 per month over the past 6 months

UPDATED EMPOWERMENT BONUS



**We are increasing
the Empowerment
Bonus pool!**

dōTERRA CONTRIBUTIONS

We currently
contribute

1.0%

Commissionable
volume

+

Starting May 1, 2020
we are adding

▲ **+0.25%**

Commissionable
volume

=



**Empowerment
Bonus**

1.25% of Global
commissionable
volume