

# Breakthrough Mentoring

Name \_\_\_\_\_

Date \_\_\_\_\_

**CELEBRATE:** Congratulations on your success! Pause, reflect and review where you are, and where you're going.

**EVALUATE:** How many people are going through your pipeline? Where is the breakdown in your PIPES?

Rate yourself on a scale from 1 (low)–10 (high) to evaluate how you are doing with your PIPES activities.

P	I	P	E	S
PREPARE	INVITE	PRESENT	ENROL	SUPPORT
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> <li>• Be a product of the product</li> <li>• Schedule PIPES activities</li> <li>• Get product and business training</li> <li>• Receive mentoring and strategise</li> <li>• Do personal development</li> </ul>	<ul style="list-style-type: none"> <li>• Share products</li> <li>• Share opportunity</li> <li>• Invite to learn, share and build</li> <li>• Remind guests to attend</li> </ul>	<ul style="list-style-type: none"> <li>• Present products</li> <li>• Present opportunity</li> <li>• Attend presentations with guests</li> </ul>	<ul style="list-style-type: none"> <li>• Enrol new members</li> <li>• Enrol in LRP</li> <li>• Commit to share and host a class</li> <li>• Commit to build</li> </ul>	<ul style="list-style-type: none"> <li>• Continue to educate customers</li> <li>• Launch, train and mentor builders</li> <li>• Promote and support events</li> <li>• Nurture relationships</li> <li>• Recognise success</li> </ul>

How well do you utilise these tools? (On a scale from 1-10)



## WHERE DID I RATE MYSELF HIGHEST?

*What are my areas of strength?*

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*How can I use these?*

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## WHERE DID I RATE MYSELF LOWEST?

*What are my areas of weakness?*

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*How can I strengthen these?*

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## GOALS & ACCOUNTABILITY

Where am I? \_\_\_\_\_  
Rank Income Power of 3

Where do I want to be?

Short-term goal: \_\_\_\_\_

Long-term goal: \_\_\_\_\_

Updated any volume changes on my Rank Planner. Sent my Rank Planner via text or email to my upline mentor prior to mentoring session.

How committed am I to reaching my goal? \_\_\_\_\_ Why is my goal important to me? \_\_\_\_\_  
On a scale of 1-10

Write down the number of building activities you did last week under each of the PIPES steps. Then, list your goal for the number of activities you plan to complete next week.

	P PREPARE	I INVITE	P PRESENT	E ENROL	S SUPPORT
Number of activities last week (Actual)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/> <input type="text"/>
Number of activities next week (Goal)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/> <input type="text"/>

Can you see a breakdown in activity in your PIPES steps? Ask yourself what you can do to increase flow in that area. Plan out the steps you will to take to increase your activity.

ACTION STEPS <i>What needs to happen?</i>	YOUR PART <i>What do you need to do?</i>	<i>Do you feel you can do it?</i>	UPLINE SUPPORT <i>What support do you need to complete these steps?</i>
	➔	<input type="checkbox"/>	
	➔	<input type="checkbox"/>	
	➔	<input type="checkbox"/>	