

Names List

Whose lives do you want to change? Building a successful financial pipeline begins with inviting others to discover how dōTERRA wellness solutions and the business opportunity can serve them.

- 1 Create a list of all the people you can think of. Let your ideas flow. You never know who may be looking for the solutions you can provide. Record their names and organize them by networks, such as family or friends, on this page and the next.

Family: <i>parents, siblings, relatives</i>	Wellness Need	\$/Time Need	Purpose Need	Influential	Natural-Minded	Biz/Sales Exp.	Age 30-55	Female	Spouse Support	Tally
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Friends: <i>current, high school, college, social media</i>	Wellness Need	\$/Time Need	Purpose Need	Influential	Natural-Minded	Biz/Sales Exp.	Age 30-55	Female	Spouse Support	Tally
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