

Nature's Solutions

dōTERRA

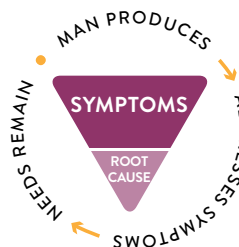
for healthy, empowered living

Do you need effective and affordable solutions?

YOU HAVE CHOICES

Modern Approach

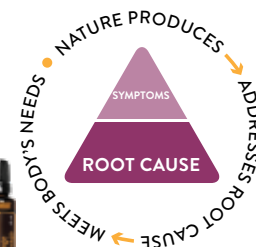
- Typically designed to manage symptoms
- Often made from isolated synthetic agents
- \$6.5 trillion/year spent on global healthcare
- Are we healthier?



or

Natural Approach

- Addresses body's needs and root causes
- Extracted from plants
- Enhances overall wellness



ESSENTIAL OILS ARE EFFECTIVE



Peppermint leaf oil sac



Essential Oils Pass Through Cell Membrane

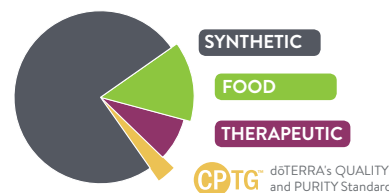


Naturally Sourced and Effective

- Naturally derived aromatic compounds extracted and distilled from plants for health benefits
- Contain hundreds of different compounds, providing complex and versatile abilities to combat threats without building up resistance
- Affordable ... pennies per dose!

dōTERRA OILS EQUAL PURE QUALITY

Why a new standard of quality?



Grades of Essential Oils

Tested and Trusted

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants
- Stringent third party testing ensures authenticity and potency

HOW TO USE dōTERRA ESSENTIAL OILS[†]



AROMATIC

- Breathe in or use diffuser to:
- Create a welcoming environment
 - Freshen the air



PEPPERMINT

- Diffuse for a calming scent
- Helps relieve coughs and colds*
- Helps relieve digestive discomfort*



TOPICAL

- Apply to bottoms of feet or affected areas to target specific needs



DEEP BLUE®

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a long day
- Massage onto lower back after heavy lifting



INTERNAL

- Use in water or to flavor food



ON GUARD®

- Add 2-3 drops to hot water and drink as tea
- Add to applesauce or oatmeal for a spicy-citrus flavor to start your day on a strong note

[†]Not all dōTERRA essential oils are labeled for internal use. Always read and follow individual labels for specific dosing instructions and safety information. *NHP #80061370 (Peppermint)

Live Empowered



1. WHAT ARE YOUR TOP HEALTH PRIORITIES?



I want to feel less:

①

②

③

I want to feel more:

①

②

③

2. ARE YOU READY TO DISCOVER SIMPLE SOLUTIONS?

1 EASY AIR®

- Diffuse at night or during change of seasons

2 ZENGEST®

- Apply to abdomen as part of a soothing abdominal massage
- Add a few drops to water for a refreshing taste

3 PASTTENSE®

- Apply to temples and back of neck
- Invigorating pick-me-up

4 TEA TREE*

- Add a few drops to your face cleanser each morning
- Apply to dry skin for calm and comfort
- Helps relieve coughs and colds

5 LAVENDER*

- Your go-to calming oil for any situation
- Helps with symptomatic relief of digestive discomfort
- Helps relieve headaches
- Helps relieve joint and muscle pain from sprains, strains, and arthritis

6 dōTERRA SERENITY®

- Diffuse to create a relaxing environment before bed

7 AROMATOUGH®

- Comfort and relax
- Enhance massage

8 FRACTIONATED COCONUT OIL

- Unscented carrier oil for dilution
- Great for delivering essential oils to sensitive skin
- Sustained delivery for topical applications

9 FRANKINCENSE

- Use in massage to promote an overall sense of well-being
- Use topically to protect and strengthen skin
- Use in a warm bath to relax the body

10 LEMON*

- Add a few drops to water for a refreshing beverage
- Mix a few drops with water and On Guard cleaner in spray bottle for a fresh-smelling kitchen cleaner
- Helps relieve coughs and colds

11 TERRAZYME®*

- Digestive enzymes to aid digestion
- Helps prevent gastrointestinal intolerance of fermentable carbohydrates, reducing gas production
- Aids in the digestion of proteins

3. BE HEALTHY WITH DAILY HABITS

12 dōTERRA LIFELONG VITALITY™ CONVENIENCE PACK (LLV)

MICROPLEX VMz™*

- Provides 22 essential vitamins and minerals for the maintenance of good health
- Source of antioxidants that help fight, protect against, and reduce cell damage caused by free radicals
- Aids in digestion and supports a healthy immune system

Alpha CRS+®*

- Digestive enzyme
- Helps to support liver function
- Provides antioxidants to help protect cells against oxidative damage

xEO Mega®*

- Source of omega-3 fatty acids, eicosapentaenoic acid (EPA) and docosahexaenoic acid (DHA)
- Helps support cardiovascular and cognitive health
- Helps in the absorption of calcium and phosphorous for the development and maintenance of bones and teeth



Need to improve the quality of your life? Try these daily habits.

dōTERRA Lifelong Vitality™ Convenience Pack: Daily support: Refer to individual bottles for dosing instructions

TerraZyme®: Digestive support: 1-3 capsules each meal

Lemon: Hydration: 2-3 drops in water 2-3x/day

Balance®: Grounding: 2-3 drops on bottoms of feet

*NHP #80060950 (Tea Tree), NHP #80061038 (Lavender), NHP #80060961 (Lemon), NHP #80077027 (TerraZyme), NHP #80075879 (Microplex VMz), NHP #80082975 (Alpha CRS+), NHP #80074456 (xEO Mega)

Choose the best collection for you

RETAIL OR **WHOLESALE**

Order through your Wellness Advocate.

25% below retail. Membership is FREE with any enrollment option!

A dōTERRA® wholesale membership is \$42 CAD or FREE with any enrollment option. Renews annually for \$30 CAD. Receive a FREE 15mL Peppermint oil with renewal! (\$28.25 CAD wholesale value)

EVERY OIL
\$1975.00 CAD
 1316.5 PV[†]

SAVE
 \$871.75 CAD⁺
 +200 FREE Product points*
 Start at 20% Rewards



Includes: Contains most dōTERRA essential oils and blends, Fractionated Coconut Oil, Lumo™ Diffuser, and Essentials Booklet. See doterra.com/CA/en for details.

HOME ESSENTIALS

\$330.00 CAD
 234 PV[†]
SAVE
 \$142.75 CAD⁺



Includes: 15mL bottles of Frankincense, Lavender, Lemon, Tea Tree, Oregano, Peppermint, Easy Air®, Deep Blue® (5 mL), ZenGest®, On Guard®, Petal Diffuser®, and Essentials Booklet.

FAMILY ESSENTIALS AND BEADLETS

\$185.00 CAD
 123.5 PV[†]
SAVE
 \$58.55 CAD⁺



Includes: 5mL bottles of Frankincense, Lavender, Lemon, Tea Tree, Oregano, Peppermint, Easy Air®, Deep Blue®, ZenGest®, On Guard®, 2 Peppermint Beadlets, and Essentials Booklet.

NATURE'S SOLUTIONS

\$600.00 CAD

400 PV†

SAVE
\$192.25
CAD‡

+100 FREE
Product points*
Start at 15% Rewards



Includes: (15 mL): Frankincense, Lavender, Lemon, Peppermint (NHP), Wild Orange, Tea Tree (NHP), AromaTouch®, Balance®, ZenGest®, Easy Air®, On Guard®, dōTERRA Serenity® (10 mL): PastTense® (Other): On Guard® Toothpaste, On Guard® Hand Wash w/ 2 Dispensers, Salon Essentials® Protecting Shampoo, Salon Essentials® Soothing Conditioner, dōTERRA Lifelong Vitality™ Convenience Pack, ZenGest®, TerraZyme®, Correct-X®, Peppermint Beadlets (NHP), Deep Blue® Rub, Fractionated Coconut Oil, Lumo™ Diffuser, Wooden Box, and Essentials Booklet.

THE SMARTEST WAY TO BUY: *Loyalty Rewards*

- Place a monthly LRP order of 50+PV to earn free product points.* Change or cancel any time.
- Percentage of FREE Product points increases by 5% every 3 months up to 30%!



Receive the free Oil of the Month with 125+ PV order placed by the 15th of the month.

Starting Product Point%:

10%

15%

20%

25%

30%

Product returns: See dōTERRA return policy for details.

*Product points awarded after placing 50+PV LRP order the following month †Personal Volume ‡Savings off of wholesale price

Changing *Lives*

WHOSE LIVES DO YOU WANT TO CHANGE?

"Every time you buy a bottle of dōTERRA essential oils, you are changing someone's life." – Emily Wright

CHANGE MY LIFE!



Live THE WELLNESS LIFESTYLE

Get your *Live* Guide and schedule your lifestyle overview

- Get the best results with your products for you and your family.
- Maximize your wholesale membership benefits.

CHANGE OTHERS' LIVES!



share WITH OTHERS

Get your *Share* Guide and schedule your hosting overview

- Host a class and help friends and family find naturally sourced solutions.
- Earn free products and more!

CHANGE MY FUTURE!



build AN INCOME & MAKE AN IMPACT

Get your *Build* Guide and schedule your business overview

- Launch your dōTERRA business with proven training and powerful support.
- Create lasting residual income and greater freedom in your life!†



CHANGE THE WORLD:

Every purchase changes the lives of growers and their communities for the better through dōTERRA Co-Impact Sourcing® and dōTERRA Healing Hands Foundation™ Initiatives.

†We estimate that, in Canada, a typical Wellness Advocate will earn between \$400 and \$700 per year in bonuses, excluding retail profits.

*dōTERRA improves lives every day all around the world.
Join us in making this world a healthier, happier place.*

PRODUCT PRICE LIST

#	PRODUCT	UNIT	RETAIL	WHSL	PV
CPTG CERTIFIED PURE TESTED GRADE®					
□	Arborvitae	5 mL	\$37.67	\$28.25	23.50
□	Basil	15 mL	\$41.00	\$30.75	25.50
□	Bergamot	15 mL	\$51.33	\$38.50	32.00
□	Black Pepper	5 mL	\$37.67	\$28.25	23.50
□	Blue Tansy	5 mL	\$145.33	\$109.00	85.00
□	Cardamom	15 mL	\$44.33	\$33.25	27.50
□	Cassia	15 mL	\$32.33	\$24.25	20.00
□	Cedarwood	15 mL	\$22.33	\$16.75	14.00
□	Cilantro	15 mL	\$44.33	\$33.25	27.50
□	Cinnamon Bark	5 mL	\$41.00	\$30.75	25.50
□	Clary Sage	15 mL	\$62.33	\$46.75	38.50
□	Clove Bud	15 mL	\$27.33	\$20.50	17.00
□	Copaiba	15mL	\$60.00	\$45.00	37.00
□	Coriander	15 mL	\$42.67	\$32.00	26.50
□	Cypress	15 mL	\$26.67	\$20.00	16.50
□	Douglas Fir	5 mL	\$33.33	\$25.00	20.50
□	Eucalyptus	15 mL	\$29.00	\$21.75	18.00
□	Fennel (sweet)	15 mL	\$25.67	\$19.25	16.00
□	Frankincense	15 mL	\$116.33	\$87.25	67.00
□	Frankincense Touch	10 mL	\$77.67	\$58.25	48.00
□	Geranium	15 mL	\$53.00	\$39.75	33.00
□	Ginger	15 mL	\$70.00	\$52.50	43.50
□	Grapefruit	15 mL	\$30.67	\$23.00	19.00
□	Green Mandarin	15 mL	\$48.00	\$36.00	30.00
□	Helichrysum	5 mL	\$119.67	\$89.75	63.50
□	Jasmine Touch	10 mL	\$71.67	\$53.75	44.50
□	Juniper Berry	5 mL	\$32.33	\$24.25	20.00
□	Lavender	15 mL	\$39.33	\$29.50	24.50
□	Lavender Touch	10 mL	\$25.67	\$19.25	16.00
□	Lemon	15 mL	\$18.67	\$14.00	11.50
□	Lemongrass	15 mL	\$17.00	\$12.75	10.50
□	Lime	15 mL	\$22.33	\$16.75	14.00
□	Magnolia Touch	10 mL	\$48.00	\$36.00	30.00
□	Marjoram	15 mL	\$32.33	\$24.25	20.00
□	Melissa	5 mL	\$196.67	\$147.50	106.00
□	Myrrh	15 mL	\$101.00	\$75.75	53.00
□	Neroli Touch	10 mL	\$80.33	\$60.25	50.00
□	Oregano	15 mL	\$37.67	\$28.25	23.50
□	Oregano Touch	10 mL	\$24.67	\$18.50	15.50
□	Patchouli	15 mL	\$48.00	\$36.00	30.00
□	Peppermint	15 mL	\$37.67	\$28.25	23.50
□	Peppermint Beadlets	125 Bdfts.	\$21.33	\$16.00	13.00
□	Peppermint Touch	10 mL	\$24.67	\$18.50	15.50
□	Pink Pepper	5 mL	\$44.33	\$33.25	27.50
□	Rose Touch	10 mL	\$119.67	\$89.75	69.00
□	Rosemary	15 mL	\$27.33	\$20.50	17.00
□	Sandalwood	5 mL	\$119.67	\$89.75	63.50
□	Sandalwood (Hawaiian)	5 mL	\$119.67	\$89.75	63.50
□	Siberian Fir	15 mL	\$34.33	\$25.75	21.50
□	Spearmint	15 mL	\$48.00	\$36.00	30.00
□	Spikenard	5 mL	\$84.67	\$63.50	52.50
□	Tangerine	15 mL	\$25.67	\$19.25	16.00
□	Tea Tree	15 mL	\$36.00	\$27.00	22.50
□	Tea Tree Touch	10 mL	\$21.33	\$16.00	13.00
□	Thyme	15 mL	\$50.33	\$37.75	31.00
□	Turmeric	15 mL	\$48.00	\$36.00	30.00
□	Vetiver	15 mL	\$70.00	\$52.50	43.50
□	Wild Orange	15 mL	\$17.00	\$12.75	10.50
□	Wintergreen	15 mL	\$37.67	\$28.25	23.50
□	Ylang Ylang	15 mL	\$63.33	\$47.50	39.50

PROPRIETARY dōTERRA ESSENTIAL OIL BLENDS

□	AromaTouch®	15 mL	\$48.00	\$36.00	30.00
□	Balance®	15 mL	\$36.00	\$27.00	22.50
□	dōTERRA Cheer®	5 mL	\$42.67	\$32.00	26.50
□	dōTERRA Cheer® Touch	10 mL	\$27.67	\$20.75	17.00
□	Citrus Bliss®	15 mL	\$30.67	\$23.00	19.00
□	ClaryCalm® Roll On	10 mL	\$46.33	\$34.75	28.50
□	dōTERRA Console®	5 mL	\$63.33	\$47.50	39.50
□	dōTERRA Console® Touch	10 mL	\$41.00	\$30.75	25.50
□	Deep Blue®	5 mL	\$56.33	\$42.25	35.00
□	Deep Blue® Roll On	10 mL	\$101.00	\$75.75	58.50
□	Deep Blue® Touch	10 mL	\$73.67	\$55.25	45.50
□	Easy Air®	15 mL	\$37.67	\$28.25	23.50
□	Easy Air® Touch	10 mL	\$24.00	\$18.00	15.00
□	Elevation®	15 mL	\$73.67	\$55.25	45.50
□	dōTERRA Forgive®	5 mL	\$34.33	\$25.75	21.50
□	dōTERRA Forgive® Touch	10 mL	\$22.33	\$16.75	14.00
□	HD Clean® Roll On	10 mL	\$36.00	\$27.00	22.50
□	dōTERRA Hope® Touch	10 mL	\$34.33	\$25.75	0.00
□	Immortelle®	10 mL	\$119.00	\$89.25	74.00
□	InTune®	10 mL	\$59.00	\$44.25	36.50
□	dōTERRA Motivate®	5 mL	\$39.33	\$29.50	24.50
□	dōTERRA Motivate® Touch	10 mL	\$25.67	\$19.25	16.00
□	On Guard®	15 mL	\$58.00	\$43.50	36.00
□	On Guard® Touch	10 mL	\$37.67	\$28.25	23.50

#	PRODUCT	UNIT	RETAIL	WHSL	PV
□	dōTERRA Passion®	5 mL	\$71.67	\$53.75	44.50
□	dōTERRA Passion® Touch	10 mL	\$46.67	\$35.00	29.00
□	PastTense® Roll On	10 mL	\$33.33	\$25.00	20.50
□	dōTERRA Peace®	5 mL	\$51.33	\$38.50	32.00
□	dōTERRA Peace® Touch	10 mL	\$34.33	\$25.75	21.50
□	dōTERRA Purify®	15 mL	\$34.33	\$25.75	21.50
□	dōTERRA Serenity®	15 mL	\$54.67	\$41.00	34.00
□	Smart & Sassy®	15 mL	\$44.33	\$33.25	27.50
□	TerraShield®	15 mL	\$18.00	\$13.50	11.00
□	TerraShield® Spray	30 mL	\$33.33	\$25.00	18.00
□	dōTERRA Whisper®	5 mL	\$41.00	\$30.75	25.50
□	Zendocrine®	15 mL	\$41.00	\$30.75	25.50
□	ZenGest®	15 mL	\$56.33	\$42.25	35.00
□	ZenGest® Touch	10 mL	\$37.67	\$28.25	23.50

dōTERRA ESSENTIAL OIL COLLECTIONS

□	AromaTouch® Technique	Collection	\$175.00	\$131.25	108.50
□	dōTERRA Essential Aromatics®	Collection	\$270.33	\$202.75	158.50
□	dōTERRA Essential Aromatics® Touch	Collection	\$173.33	\$130.00	107.50
□	Family Essentials Collection	Collection	\$219.00	\$164.25	125.00
□	dōTERRA Kids Collection	Collection	\$162.67	\$122.00	90.00
□	dōTERRA Touch®	Collection	\$296.33	\$222.25	174.00

dōTERRA ACCESSORIES AND OTHER PRODUCTS

□	Essential Oil Bottle Cap Stickers	144 Caps	\$1.00	\$0.75	0.00
□	Amber 5/8 Dram Vials	Set of 12	\$7.67	\$5.75	0.00
□	Black 8-Vial Keychain	Single	\$11.00	\$8.25	0.00
□	Wooden Box	Single	\$25.67	\$19.25	0.00
□	Petal Diffuser®	Single	\$80.33	\$60.25	21.00
□	dōTERRA Aroma Lite Diffuser™	Single	\$153.67	\$115.25	42.50
□	Lumo™ Diffuser	Single	\$119.67	\$89.75	42.50

PERSONAL CARE

□	Citrus Bliss® Lotion	2.5 fl oz./75 mL	\$11.00	\$8.25	5.00
□	Clarifying Mud Mask	4 fl oz./113.4 g	\$24.67	\$18.50	12.50
□	Exfoliating Body Scrub	8 oz./226 g	\$33.33	\$25.00	16.00
□	Hand & Body Lotion	6.7 fl oz./200 mL	\$24.67	\$18.50	15.50
□	Spa Lip Balm (Original, Herbal, or Tropical)	0.16 fl oz./4.5 g	\$11.00	\$8.25	5.00
□	Moisturizing Bath Bar	4 oz./113 g	\$11.67	\$8.75	5.50
□	Replenishing Body Butter	7 oz./198 g	\$30.00	\$22.50	16.00
□	Refreshing Body Wash	8.45 fl oz./250 mL	\$21.67	\$16.25	10.50
□	Rose Lotion	3.3 fl oz./100 mL	\$34.33	\$25.75	0.00
□	Verâge® Cleanser	2 fl oz./60 mL	\$42.67	\$32.00	26.50
□	Verâge® Immortelle Hydrating Serum	5 fl oz./15 mL	\$111.00	\$83.25	69.00
□	Verâge® Moisturizer	1 fl oz./30 mL	\$48.00	\$36.00	30.00
□	Verâge® Skin Care Collection	Collection	\$144.00	\$108.00	73.50
□	Verâge® Toner	1.7 fl oz./50 mL	\$37.67	\$28.25	23.50
□	HD Clean® Facial Lotion	50 mL	\$58.00	\$43.50	36.00
□	HD Clean® Foaming Face Wash	50 mL	\$37.67	\$28.25	23.50
□	HD Clean® Facial Pack	Collection	\$80.33	\$60.25	43.50
□	Anti-aging Moisturizer	1.7 fl oz./48 g	\$59.00	\$44.25	36.50
□	Facial Cleanser	4 fl oz./115 g	\$28.33	\$21.25	17.50
□	Hydrating Cream	1.7 fl oz./48 g	\$61.67	\$46.25	38.00
□	Invigorating Scrub	2.5 fl oz./70 g	\$30.67	\$23.00	19.00
□	Pore Reducing Toner	4 fl oz./115 mL	\$36.00	\$27.00	22.50
□	Tightening Serum	1 fl oz./28 g	\$84.67	\$63.50	52.50
□	Hair Care System	Collection	\$132.33	\$99.25	74.00
□	Salon Essentials Healthy Hold Glaze®	4 fl oz./120 mL	\$30.67	\$23.00	16.00
□	Protecting Shampoo	8.34 fl oz./250 mL	\$33.33	\$25.00	20.50
□	Protecting Shampoo (2)	2 Pack	\$42.00	\$31.50	19.50
□	Protecting Shampoo Liter	32 fl oz./947 mL	\$77.00	\$57.75	37.00
□	Protecting Shampoo & Conditioner	2 Pack	\$48.00	\$36.00	23.00
□	Salon Essentials Root to Tip Serum®	1 fl oz./30 mL	\$60.00	\$45.00	37.00
□	Soothing Conditioner	8.34 oz./250mL	\$39.33	\$29.50	24.50
□	Soothing Conditioner (2)	2 Pack	\$48.00	\$36.00	23.00
□	Soothing Conditioner Liter	32 fl oz./947 mL	\$85.67	\$64.25	42.50
□	Cleaner Concentrate	355 mL	\$24.67	\$18.50	10.50
□	Foaming Hand Wash	473 mL	\$31.67	\$23.75	19.50
□	Foaming Hand Wash (2)	2 Pack	\$57.33	\$43.00	35.50
□	Foaming Hand Wash Dispenser	1.7 oz./235 mL	\$3.33	\$2.50	0.00
□	On Guard™ Mist	0.9 fl oz.	\$11.00	\$8.25	5.00
□	Laundry Detergent	947 mL	\$42.00	\$31.50	21.50
□	On Guard® Whitening Toothpaste	125 g	\$14.67	\$11.00	5.50
□	Deep Blue® Rub	120 mL	\$54.67	\$41.00	32.00
□	Correct-X®	15 mL	\$20.67	\$15.50	10.50
□	Fractionated Coconut Oil	4 oz./115 mL	\$20.67	\$15.50	13.00
□	Deodorant	50 g	\$14.67	\$11.00	5.50
□	dōTERRA Lifelong Vitality™ Convenience Pack	Single	\$126.67	\$95.00	60.00
□	TerraZyme®	90 Caps	\$64.00	\$48.00	39.50
□	Deep Blue Polyphenol Complex®	60 Caps	\$101.67	\$76.25	63.00

All prices are in CAD. This is not an exhaustive list. For all products and prices, please visit doterra.com/CA/en.



Nature

WAS MAN'S FIRST REMEDY.

EVERYTHING

WE NEED CAN BE FOUND THERE.

STEP 1 Personal Information

Applicant Name		Shipping Address <input type="checkbox"/> Same as Billing Address	
Co-Applicant Name (if applicable)		City, Province, Postal Code	
Email Address		Primary Phone	
Billing Address		Mobile Phone	
City, Province, Postal Code		Date of Birth	Co-Applicant Date of Birth
Enrolling Sponsor	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

STEP 2 Choose an Enrollment Option

<input type="checkbox"/> Home Essentials Collection • \$330.00 CAD 234 PV <input type="checkbox"/> AromaTouch® Diffused • \$180.00 CAD 100 PV <input type="checkbox"/> Family Essentials & Beadlets • \$185.00 CAD 123.50 PV <input type="checkbox"/> dōTERRA Essential Aromatics® Diffused • \$248.25 CAD 154 PV	<input type="checkbox"/> Nature's Solutions • Save \$192.25 CAD • Cost \$600.00 CAD • 400 PV	<input type="checkbox"/> Oil Sharing Collection • Save \$429.75 CAD • Cost \$980.00 CAD • 700 PV	<input type="checkbox"/> Every Oil Collection • Save \$871.75 CAD • Cost \$1975.00 CAD • 1316.50 PV	<input type="checkbox"/> dōTERRA Intro Booklet • \$42.00 CAD												
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Qty	Other Products															

STEP 3 Monthly Loyalty Rewards Program (Optional)

Favorite LRP Selections: <input type="checkbox"/> Daily Habits: dōTERRA LifeLong Vitality™, Deep Blue® Rub, TerraZyme®, Lavender, On Guard®, Balance®, Lemon, Frankincense. 293 PV <input type="checkbox"/> Men's/Women's Essentials: 2 dōTERRA LifeLong Vitality™, 2 TerraZyme®. 199 PV <input type="checkbox"/> Children's Essentials: Fennel, Tea Tree, Cardamom, Lavender, dōTERRA Serenity®, Fractionated Coconut oil, Correct-X®. 148 PV <input type="checkbox"/> Skin Care: Veráge® Skin Care System, Detoxifying Mud Mask, HD Clean®, Invigorating scrub. 127.50 PV <input type="checkbox"/> Outdoor Essentials: TerraShield® Spray, Lip Balm, dōTERRA Touch® Lavender, dōTERRA Touch® Tea Tree, Correct-X®, Peppermint, Lemongrass, Fractionated Coconut oil, Deep Blue® Rub. 141.50 PV	<table border="1"> <thead> <tr> <th>Qty</th> <th>Product</th> <th></th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr> <td colspan="2" style="text-align: right;">TOTAL</td> <td> </td> </tr> </tbody> </table>	Qty	Product																				TOTAL			<p>Loyalty Rewards Points: As a Loyalty Rewards Participant, you can earn up to 30% of your purchase back in points that can be redeemed for product.</p> <p>Product of the Month Club: Set your LRP order on or before the 15th for 125PV or higher and receive the free Product of the Month.</p> <p>Date to ship LRP order: (1-28) _____</p> <p>(Note: Your first Loyalty Order shipment will begin the month following your enrollment. Points will be redeemable 60 days following enrollment if qualifications are met.)</p>
Qty	Product																									
TOTAL																										

STEP 4 Payment Information

Check or Credit Card (Please contact Member Services)

STEP 5 Acknowledge Terms by Signing

I want to be a Wholesale Customer of dōTERRA GH Ireland Limited and agree to the servicing of this agreement by dōTERRA Marketing Canada ULC, dba dōTERRA Canada. Please charge my payment method as indicated above. I have read and agree to the terms and conditions on the back of this Wholesale Customer Agreement. I agree that I do not currently have an interest in any dōTERRA account.

Applicant Signature	Co-Applicant Signature	Date
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1. **Membership.** A Wholesale Customer Membership ("Membership") allows you to purchase dōTERRA products for personal use at dōTERRA wholesale prices. dōTERRA reserves the right to refuse Membership to any applicant.
2. **Membership Fee and Renewal.** A Membership fee of \$42.00 CAD is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a \$30.00 CAD renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date. dōTERRA may terminate the Membership for failure to pay the renewal fee or after one (1) year of inactivity.
3. **Return Policy.**
 - a. *Return of Products Within 30 Days.* dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
 - b. *Return of Product Within 31 to 90 Days.* From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
 - c. *Returns From 91 days to One Year After Purchase.* After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety (90%) or a refund of (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).
 - d. *Currently Marketable.* Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
4. **Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. The credits can be redeemed for a \$4.00 CAD fee, by calling 1-800-411-8151. Products purchased with LRP credits are not for resale, and may not be returned. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled or if the Membership is terminated, except for the purpose of enrolling as a Wellness Advocate. A Member's primary LRP order may only be cancelled by calling the Company. Any subsequent LRP order can be cancelled online.
5. **Resale of Products.** Member agrees that they will not sell dōTERRA products purchased through the Membership.
6. **Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand.
7. **Dispute Resolution.** In the event of any dispute, claim, question, or disagreement arising from or relating to this agreement or the breach thereof, the parties hereto shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be finally settled by arbitration. This agreement to arbitrate shall survive any termination or expiration of the Contract. Notwithstanding this arbitration provision, nothing herein shall prevent dōTERRA from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect dōTERRA's interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.
8. **Governing Law/Jurisdiction.** The parties consent to the laws, jurisdiction and venue of the Province of Ontario. I agree that notwithstanding any statute of limitation to the contrary that any claim or action I wish to bring against dōTERRA for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.
9. **Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided to dōTERRA. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
10. **Survival.** Sections 6, 7, 8, 9, and 11 of these terms and conditions, shall survive the termination of the Membership.
11. **Data.** By creating a Membership with dōTERRA, Member consents to the processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organization or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocates of sales activity in their sales organizations. Member understands that this personal data may be transferred to recipients in countries other than the country in which the data originally was collected. Those countries may not have the same data protection laws as the country in which Member initially provided the data. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA.
12. **Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA, and Member agrees that upon 30 days' notice any such amendment will apply to Member. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of purchases of dōTERRA products shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

STEP 1 Personal Information

Applicant Name		Shipping Address <input type="checkbox"/> Same as Billing Address	
Co-Applicant Name (if applicable)		City, Province, Postal Code	
Company Name (if applicable, requires business application addendum)		Primary Phone	
SIN No. or Company No. (if applicable) for potential earnings		Mobile Phone	
Billing Address		Email Address	
City, Province, Postal Code		Date of Birth	Co-Applicant Date of Birth
Enrolling Sponsor	Phone No. or Wellness Advocate No.	Placement Sponsor (if different)	Phone No. or Wellness Advocate No.

STEP 2 Choose an Enrollment Option

<input type="checkbox"/> Home Essentials Collection • \$330.00 CAD 234 PV <input type="checkbox"/> AromaTouch® Diffused • \$180.00 CAD 100 PV <input type="checkbox"/> Family Essentials & Beadlets • \$185.00 CAD 123.50 PV <input type="checkbox"/> dōTERRA Essential Aromatics® Diffused • \$248.25 CAD 154 PV	<input type="checkbox"/> Nature's Solutions • Save \$192.25 CAD • Cost \$600.00 CAD • 400 PV	<input type="checkbox"/> Oil Sharing Collection • Save \$429.75 CAD • Cost \$980.00 CAD • 700 PV	<input type="checkbox"/> Every Oil Collection • Save \$871.75 CAD • Cost \$1975.00 CAD • 1316.50 PV	<input type="checkbox"/> dōTERRA Intro Booklet • \$42.00 CAD												
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STEP 3 Monthly Loyalty Rewards Program (Optional)

Favorite LRP Selections:

- Daily Habits:** dōTERRA LifeLong Vitality™, Deep Blue® Rub, TerraZyme®, Lavender, On Guard®, Balance®, Lemon, Frankincense. 293 PV
- Men's/Women's Essentials:** 2 dōTERRA LifeLong Vitality™, 2 TerraZyme®. 199 PV
- Children's Essentials:** Fennel, Tea Tree, Cardamom, Lavender, dōTERRA Serenity®, Fractionated Coconut oil, Correct-X®. 148 PV
- Skin Care:** Verâge® Skin Care System, Detoxifying Mud Mask, HD Clean®, Invigorating scrub. 127.50 PV
- Outdoor Essentials:** TerraShield® Spray, Lip Balm, dōTERRA Touch® Lavender, dōTERRA Touch® Tea Tree, Correct-X®, Peppermint, Lemongrass, Fractionated Coconut oil, Deep Blue® Rub. 141.50 PV

Qty	Product	
TOTAL		

Loyalty Rewards Points: As a Loyalty Rewards Participant, you can earn up to 30% of your purchase back in points that can be redeemed for product.

Product of the Month Club: Set your LRP order on or before the 15th for 125PV or higher and receive the free Product of the Month.

Date to ship LRP order: (1-28) _____

(Note: Your first Loyalty Order shipment will begin the month following your enrollment. Points will be redeemable 60 days following enrollment if qualifications are met.)

STEP 4 Payment Information

Check or **Credit Card** (Please contact Member Services)

STEP 5 Acknowledge Terms on Back by Signing

I want to be a Wellness Advocate of dōTERRA GH Ireland Limited and agree to the servicing of this agreement by dōTERRA Marketing Canada ULC dba dōTERRA Canada. Please charge my payment method as indicated above. I have read and agree to the terms and conditions found on the back of this Wellness Advocate Application and Agreement and the policies found in the dōTERRA Policies and Procedures. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not violate dōTERRA policies.

Applicant Signature	Co-Applicant Signature	Date

- 1. Obligations and Representations.** I understand that as a Wellness Advocate:
- I have the right to offer for sale dōTERRA products and services in accordance with the terms and conditions of this Wellness Advocate Application and Agreement.
 - I have the right to build a dōTERRA sales organization.
 - I will train and motivate the Wellness Advocates in my downline marketing organization.
 - I will comply with all federal, provincial, territorial, and municipal laws, ordinances, rules, and regulations.
 - I will perform my obligations as a Wellness Advocate with honesty and integrity.
 - I will use only the sales agreements and order forms which are provided by dōTERRA for the sale of goods and services, and I will follow all policies and procedures established by dōTERRA for the completion and processing of such agreements and orders.
- 2. Presenting dōTERRA Products and Services.** I agree to present the dōTERRA Compensation Plan and dōTERRA products and services as set forth in official dōTERRA literature and presentations.
- 3. Independent Contractor Status.** I agree that as a dōTERRA Wellness Advocate, I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of dōTERRA. I am not authorized to and will not incur any debt, expense, or obligation, or open any checking account on behalf of, for, or in the name of dōTERRA. I understand that I shall control the manner and means by which I operate my dōTERRA business, subject to my compliance with this Wellness Advocate Application and Agreement, the dōTERRA Policies and Procedures, and the dōTERRA Compensation Plan (all of which are collectively referred to as the "Contract"). I agree that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone, and other expenses. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR TAX PURPOSES. I acknowledge and agree that dōTERRA is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection and remittance agreements between dōTERRA, all appropriate taxing jurisdictions, and all related rules and procedures.
- 4. dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policies and Procedures and the dōTERRA Compensation Plan, both of which are incorporated into this Wellness Advocate Application and Agreement by this reference and become part of the Contract. I understand that I must be in good standing and not in violation of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA. I understand that the Contract, including this Wellness Advocate Application and Agreement, the dōTERRA Policies and Procedures, and the dōTERRA Compensation Plan, may be amended at any time at the sole discretion of dōTERRA, and I agree that upon 30 days notice, any such amendment will apply to me. Notification of amendments will be published in official dōTERRA materials including the Company's official website. The continuation of my dōTERRA business or my acceptance of bonuses or commissions shall constitute my acceptance of any and all amendments to the contract.
- 5. Term and Termination.** The term of this Contract and each subsequent renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I agree that the Contract will renew automatically each year on its anniversary date and that dōTERRA may automatically charge my credit card a renewal fee in the amount of \$30.00 CAD during the anniversary month of my Contract. I agree that if I have no downline organization at the time of renewal, I will be renewed as a Wholesale Customer. I agree that dōTERRA may terminate my Contract for failure to pay the renewal fee, after one (1) year of inactivity, or at any time for violation of the terms and conditions of the Contract including any amendments thereto. If my Contract is terminated for any reason, I agree that I will permanently lose all Product Credits earned in the Loyalty Rewards Program as well as all rights as a Wellness Advocate and I shall not be eligible to sell dōTERRA products or services or to receive commissions, bonuses, or other remuneration from the activities of my former downline sales organization. I agree that if my Contract is terminated for any reason, I will immediately

discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following its termination, regardless of the reason for termination, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA Policies and Procedures, any dōTERRA Wellness Advocate who is in my current or former downline organization or with whom I became acquainted by virtue of my participation as a dōTERRA Wellness Advocate.

- 6. Assignment.** I may not assign any rights or delegate my duties under this Contract without the prior written consent of dōTERRA. dōTERRA may freely assign the Contract at any time. Any attempt to transfer or assign the Contract without the express written consent of dōTERRA renders the Contract terminable at the option of dōTERRA and may result in termination of my business.
- 7. Breach of the Agreement.** I understand that if I fail to comply with the terms of my Contract, dōTERRA may, in its sole discretion, impose upon me disciplinary action as set forth in the dōTERRA Policies and Procedures. If I am in breach, default, or violation of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to dōTERRA for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorize dōTERRA to withhold and retain the appropriate amounts from my bonus or commission checks or to charge my credit cards or other accounts which I have placed on file with dōTERRA.
- 8. Limitation of Liability and Indemnification.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from the company and have remaining on hand. I release and agree to indemnify dōTERRA and its affiliates from any and all liability, damages, fines, penalties, or other awards or settlements arising from, or relating to my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or dōTERRA Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorized claims, the failure to comply with any applicable federal, provincial territorial, or municipal law or regulation, etc.).
- 9. Entire Agreement.** This Wellness Advocate Application and Agreement, the dōTERRA Compensation Plan, and the dōTERRA Policies and Procedures, in their current forms and as amended by dōTERRA in its discretion, together constitute the entire agreement and Contract between dōTERRA and myself. Any promises, representations, offers, or other communications not expressly set forth in this Wellness Advocate Application and Agreement and Contract are of no force or effect. To the extent of any conflict or inconsistency between this Wellness Advocate Application and Agreement and the Policies and Procedures (in their current form or as subsequently modified), the Policies and Procedures shall govern.
- 10. Waiver and Severability.** Any waiver by dōTERRA of any breach of the Contract must be in writing and signed by an authorized officer of dōTERRA. Waiver by dōTERRA of any breach of my Contract by me shall not operate or be construed as a waiver of any subsequent breach. If any provision or part of the Contract is held to be invalid or unenforceable, such provision or part shall be reformed only to the extent necessary to make it enforceable and the balance of the Contract will remain in full force and effect.
- 11. Survival.** Sections 5, 8, 9, 10, 12, 13, 16, and 17 of this Wellness Advocate Application and Agreement, as well as the covenants to protect dōTERRA's trade secrets, confidential information, intellectual property, and other proprietary materials, as set forth more fully in the Policies and Procedures, shall survive the termination of the Contract.
- 12. Resolution of Conflicts.** In the event of any dispute, claim, question, or disagreement arising from or relating to this Wellness Advocate Application or Agreement or the Contract or the breach thereof, the parties hereto shall use their best

- efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be finally settled by arbitration in accordance with Section 19 of the Policies and Procedures. This agreement to arbitrate shall survive any termination or expiration of the Contract. Notwithstanding this arbitration provision, nothing herein shall prevent dōTERRA from applying to and obtaining from any court having jurisdiction a writ of attachment, a temporary restraining order, preliminary injunction, permanent injunction, or other relief available to safeguard and protect dōTERRA's interest prior to, during, or following the filing of any arbitration or other proceeding or pending the rendition of a decision or award in connection with any arbitration or other proceeding.
- 13. Governing Law.** The parties consent to the laws, jurisdiction and venue of the Province of Ontario as more fully set forth in Section 19 of the Policies and Procedures. I agree that, notwithstanding any statute of limitation to the contrary, any claim or action I wish to bring against dōTERRA for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.
- 14. Use of Name and Image.** I authorize dōTERRA to use my name, photograph, personal story, and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.
- 15. Electronic Communication.** I authorize dōTERRA and its affiliates to communicate with me through electronic mail at the email address provided in this Wellness Advocate Application and Agreement. I understand that such email may include offers or solicitations for the sale and purchase of dōTERRA products, sales aids, or services.
- 16. Counterparts.** Emailed copies of this Wellness Advocate Application and Agreement shall be deemed an original. To be valid, copies submitted to dōTERRA by email must include the front and back of the document.
- 17. Data Protection.** I give consent for dōTERRA to process the personal data contained in this Wellness Advocate Application and Agreement and to transfer this personal data, together with information about this Wellness Advocate account's future sales activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to other Wellness Advocates who are in the same sales organization or distribution chain, for the sole purpose of administering the sales and distribution of dōTERRA products and providing reports to its Wellness Advocates of sales activity in their sales organizations. I understand that this transfer of information may be made to countries without a level of legal protection of privacy equivalent to that provided in my home country. I understand that if I receive sales reports containing personal data of other Wellness Advocates, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract.

All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.

Signature

