

Congratuations Your choice to engage in holistic, self-directed healthcare offers new possibilities

Your choice to engage in holistic, self-directed healthcare offers new possibilities for ways to live empowered in your daily life. dōTERRA®, "gift of the earth" in Latin, provides you with simple, naturally sourced solutions you can rely on to care for the whole you and enhance your overall well-being. As you personally experience the powerful benefits of essential oils, you understand why dōTERRA is revolutionizing the way families are boosting their health.



Live a Wellness Lifestyle

dōTERRA's Wellness Lifestyle Pyramid illustrates how wellness is a combination of lifestyle and healthcare. When lifestyle is the focus, health is naturally achieved and maintained. Your daily habits make all the difference. As you live these principles and use dōTERRA's powerful products, you experience new levels of wholeness.







Exercise

Regular exercise strengthens the muscles and supports the cardiovascular, circulatory, and lymphatic systems, among other crucial benefits. Essential oils and targeted supplementation support greater focus as well as ease feelings of tension in the body to help you stay active and strong.

FUEL PLAN

BREAKFAST

Eat a healthy meal. Try:

- · Protein shake
- · Fruit bowl
- Take 1 capsule Mito2Max® with your meal
- Drink at least 8 oz. (240 mL) of water

LUNCH

Eat a healthy meal. Try:

- · Meal-replacement shake
- Veggie wrap
- Take 1 capsule Mito2Max® with your meal
- Drink at least 8 oz. (240 mL) of water

DINNER

Eat a healthy meal. Try:

- Grilled meat and veggies
- · Salad with protein
- Take 1-3 capsules TerraZyme® with your meal
- Drink at least 8 oz. (240 mL) of water

QUICK TIPS:

GO FOR THE GOAL

Set a long-term goal to gain perspective and purpose. Set measurable short-term goals that lead to your long-term goal to note progression and maintain motivation.

STAY POSITIVE

Maintaining a "can-do" attitude will help you stay motivated to achieve your goals.

KEEP IT COLORFUL

Whole foods of different colors provide varying benefits. Try incorporating all the colors of the rainbow in your diet for well-rounded nutritional intake.

STAY HYDRATED

Drink 64 oz. (2 liters) of water per day. Add 1-5 drops Smart & Sassy® to each glass of water for improved flavor.



DAILY WELLNESS LIFESTYLE HABITS

30+ minutes daily movement Stretch or practice yoga to increase flexibility



DEEP BLUE®

Provides soothing and cooling effects to the skin on back, knees, feet and other areas.

Use in massage to help relax before and after exercise.



DEEP BLUE POLYPHENOL COMPLEX®

Source of antioxidants that protect against and reduce oxidative damage caused by free radicals.

Take 2 capsules daily with meals.



PEPPERMINT

Use topically to help relieve joint & muscle pain associated with sprains and strains.*

Rub 1-2 drops diluted on affected area.



HELICHRYSUM

Use topically to relieve cuts and bruises sustained through physical activity.*

Rub 1-2 drops diluted on affected area.



1 cup coconut water or almond milk 2 scoops chocolate protein shake 1 drop Peppermint

lce (as desired)

Blend all ingredients until smooth

ALSO TRY

Mixing your favorite protein shake with frozen berries, bananas, and 3 drops of Wild Orange.

*NHP# 80071413 (Deep Blue Polyphenol Complex), NHP# 80061370 (Peppermint), NHP# 80060963 (Helichrysum)



DAILY WELLNESS LIFESTYLE HABITS

7-9 hours quality sleep nightly Daily mindfulness/meditation

Essential Aromatherapy

Choose the doTERRA Essential Aromatics® oils that resonate with you to diffuse daily.







MOTIVATE®



CHEER®



FORGIVE®



PEACE®



CONSOLE®



Reduce Synthetic Exposure

Nature experiences cycles of releasing and renewing. Our bodies also benefit from seasons of focused renewal. Reduce your synthetic exposure by keeping more naturally sourced products around your home and on your skin.

WHY CLEANSE?

Staying hydrated is a great way to cleanse your body and receive great benefits such as:

- · Enhance mood
- · Enhance metabolism
- · Support healthy weight
- Improve digestive function
- Improve elimination and natural detox processes of body
 - · Support nervous system
 - · Increase energy

TIP
Use citrus oils in
your water daily
for improved
flavour.

SELF-CARE



ON GUARD® TOOTHPASTE

Naturally sourced whitening toothpaste



VERÁGE® FACIAL KIT

Plant-based, essential oil-infused naturally sourced skin care line



SALON ESSENTIALS® KIT

Essential oil-infused premium hair products: Protecting Shampoo, Smoothing Conditioner, Salon Essentials Healthy Hold Glaze®, and Salon Essentials Root to Tip Serum®



dōTERRA

SPA MOISTURIZING BATH BAR AND REFRESHING BODY WASH

Soap and body wash free of harsh ingredients







Targeted Support

Identify the area of concern and the oils that may help you find relief.

ACNE



- Bergamot
- Helichrysum
- Juniper Berry
- · I ime
- Patchouli

HEADACHE



- Sandalwood
- · Clary Sage
- Basil
- Bergamot
- Lavender

COLD



- · Black Pepper
- · Cardamom
- · Lemon
- · Tea Tree
- Thyme

DIGESTIVE DISCOMFORT



- Lemongrass
- Ginger
- · Wild Orange
- Peppermint
- · Roman Chamomile

MUSCLE PAIN



- Peppermint
- Cypress
- · Clary Sage
- Helichrysum
- Lemongrass
- Petitgrain

JOINT PAIN (ARTHRITIS)



- Peppermint
- Helichrysum
- Lemongrass
- Cypress
- Lavender
- Petitgrain

SKIN & HAIR



- Helichrysum
- · Juniper Berry
- Myrrh

COUGH



- $\cdot \, \mathsf{Cardamom}$
- · Lemon
- Lime
- Tea Tree
- Myrrh
- Peppermint

NERVES (AGITATION)



- Lavender
- · Patchouli
- Petitgrain
- · Roman Chamomile
- Wild Orange

CUTS, BRUISES, AND BURNS



- Helichrysum
- $\cdot \, \mathsf{Juniper} \, \mathsf{Berry}$
- Myrrh
- Patchouli

SPRAIN/STRAIN PAIN



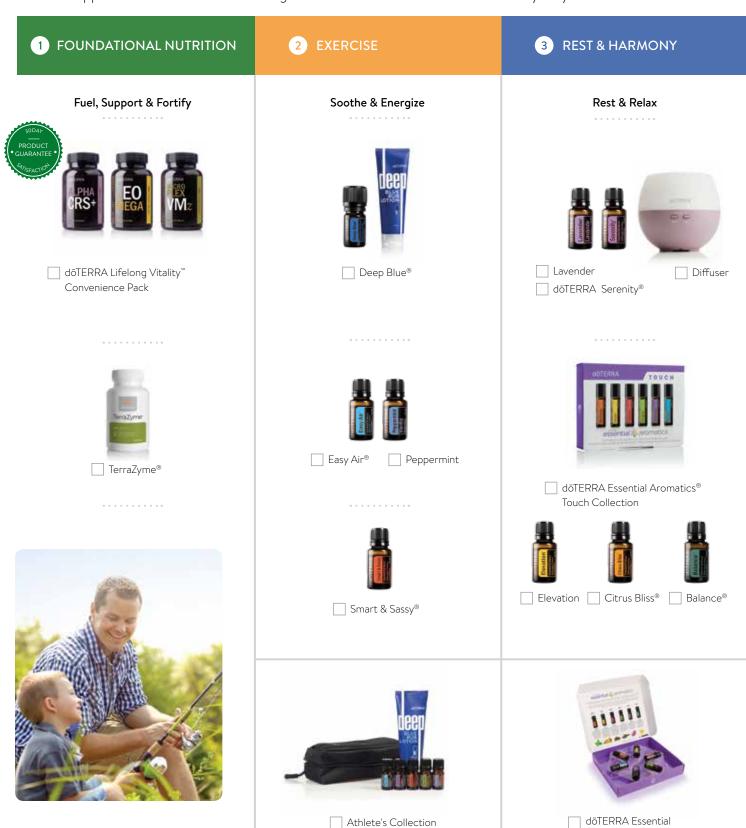
- Peppermint
- Helichrysum
- Lavender
- Cypress
- Lemongrass
- Petitgrain
- *See page 19 for a full list of NHP Registration Numbers related to this page.
- **Each product may help with one or more concern. See product information pages at doterra.com/CA/en $\,$



 $\ensuremath{^{***}}\xspace$ See individual product labels for recommended use, directions, and risk information.

Customize Your Wellness Plan

Ensure you are living empowered by focusing on each level. Refer back to your ratings in each area on pg. 3. Select desired support from each of the following levels of the doTERRA® Wellness Lifestyle Pyramid.



Aromatics® Collection



5 INFORMED SELF-CARE

Naturally Sourced Alternatives





Lemon

___ Tangerine







Detergent



On Guard® Foaming Hand Soap



On Guard® Toothpaste



Shampoo & Conditioner

Protect & Restore



On Guard®



Frankincense



ClaryCalm®



___ Tea Tree



PastTense®



InTune®



Correct-X®



TerraShield®

Targeted Support

Note any needed products from pg. 13

- 1.
- 2.
- 3.





☐ Veráge® Skin Care Collection



dōTERRA Touch® Collection

TOTAL PV _

Wellness Consutt Essential oil reference book/app:

TOTAL PV __

Top Health Priorities for you or your family	90-Day Goals	Solutions you have or need
l.		
2.		
3.		
reate your Daily Wellness Plan. ske the solutions you identified above and org	anize them into your daily plan.	-
MORNING	AFTERNOON	EVENING
Daily Wellness Habits ☐ dōTERRA Lifelong Vitality™ Convenience Pack ☐ Frankincense ☐ ☐ TerraZyme® ☐ ☐ On Guard® ☐	☐ TerraZyme [®]	☐ TerraZyme [®]
Lemon	■ = Topical (M) = with Meal	
/hat other wellness choices could sup .g. increase water, sleep, exercise, dietary chang		dollars and replace everyday household items w dōTERRA® products? (e.g., skin, hair, laundry, cl
ive empowered with naturally source reate a 90-day wellness plan by adding the pr	d solutions. Toduct you need to your LRP orders (recomm	nended to run between the 5 th —15 th).
MONTH 1 LRP Date:	MONTH 2 LRP Date:	MONTH 3 LRP Date:

TOTAL PV _

PRODUCT PRICE LIST

	ODUCT	UNIT	RETAIL	WHSL	PV	-#	PRODUCT	UNIT	RETAIL	WH
PT	G CERTIFIED PURE TESTED GRA	DE®					On Guard®	15 mL	\$58.00	\$43
Α	rborvitae	5 mL	\$37.67	\$28.25	23.50		On Guard® Touch	10 mL	\$37.67	\$2
	asil	15 mL	\$41.00	\$30.75	25.50		dōTERRA Passion®	5 mL	\$71.67	\$5
	ergamot	15 mL	\$51.33	\$38.50	32.00	ä	dōTERRA Passion® Touch	10 mL	\$46.67	\$3
		5 mL					PastTense® Roll On	10 mL	\$33.33	\$2
	ack Pepper		\$37.67	\$28.25	23.50	_				
	ue Tansy	5 mL	\$145.33	\$109.00	85.00		dōTERRA Peace®	5 mL	\$51.33	\$3
	ardamom	15 mL	\$44.33	\$33.25	27.50		dōTERRA Peace® Touch	10 mL	\$34.33	\$2
	assia	15 mL	\$32.33	\$24.25	20.00		,	15 mL	\$34.33	\$2
	edarwood	15 mL	\$22.33	\$16.75	14.00		dōTERRA Serenity®	15 mL	\$54.67	\$4
C	ilantro	15 mL	\$44.33	\$33.25	27.50		Smart & Sassy®	15 mL	\$44.33	\$3
C	innamon Bark	5 mL	\$41.00	\$30.75	25.50		TerraShield®	15 mL	\$18.00	\$1
C	lary Sage	15 mL	\$62.33	\$46.75	38.50		TerraShield® Spray	30 mL	\$33.33	\$2
	love Bud	15 mL	\$27.33	\$20.50	17.00		dōTERRA Whisper®	5 mL	\$41.00	\$3
	opaiba	15mL	\$60.00	\$45.00	37.00		Zendocrine®	15 mL	\$41.00	\$3
		15 mL					ZenGest®	15 mL		\$4
	oriander		\$42.67	\$32.00	26.50				\$56.33	
	ypress	15 mL	\$26.67	\$20.00	16.50		ZenGest® Touch	10 mL	\$37.67	\$2
	ouglas Fir	5 mL	\$33.33	\$25.00	20.50					
	ıcalyptus	15 mL	\$29.00	\$21.75	18.00	d	TERRA ESSENTIAL OIL COLLECTION	NS		
F	ennel (sweet)	15 mL	\$25.67	\$19.25	16.00		AromaTouch® Technique	Collection	\$175.00	\$1
Fi	rankincense	15 mL	\$116.33	\$87.25	67.00		dōTERRA Essential Aromatics®	Collection	\$270.33	
	rankincense Touch	10 mL	\$77.67	\$58.25	48.00		doTERRA Essential Aromatics® Touch	Collection	\$173.33	
1	eranium	15 mL	\$53.00	\$39.75	33.00					
	eranium inger	15 mL	\$70.00	\$52.50	43.50		Family Essentials Collection	Collection	\$219.00	\$16
	9						dōTERRA Kids Collection	Collection	\$162.67	
	rapefruit	15 mL	\$30.67	\$23.00	19.00		dōTERRA Touch®	Collection	\$296.33	\$22
	reen Mandarin	15 mL	\$48.00	\$36.00	30.00		TERRA ACCESSORIES AND OTHER	DDODUCTO		
	elichrysum	5 mL	\$119.67	\$89.75	63.50	d	TERRA ACCESSORIES AND OTHER	PRODUCTS		
Já	smine Touch	10 mL	\$71.67	\$53.75	44.50		Essential Oil Bottle Cap Stickers	144 Caps	\$1.00	\$
Ju	ıniper Berry	5 mL	\$32.33	\$24.25	20.00	ā	Amber 5/8 Dram Vials	Set of 12	\$7.67	9
	evender	15 mL	\$39.33	\$29.50	24.50		Black 8-Vial Keychain	Single	\$11.00	9
	evender Touch	10 mL	\$25.67	\$19.25	16.00		,	-		
	emon	15 mL	\$18.67	\$19.25	11.50		Wooden Box	Single	\$25.67	\$
							Petal Diffuser®	Single	\$80.33	\$6
	emongrass	15 mL	\$17.00	\$12.75	10.50		dōTERRA Aroma Lite Diffuser™	Single	\$153.67	\$1
	me	15 mL	\$22.33	\$16.75	14.00		Lumo™ Diffuser	Single	\$119.67	\$8
N	agnolia Touch	10 mL	\$48.00	\$36.00	30.00					
N	arjoram	15 mL	\$32.33	\$24.25	20.00	D	ERSONAL CARE			
N	elissa	5 mL	\$196.67	\$147.50	106.00	F	ERSONAL CARE			
N	yrrh	15 mL	\$101.00	\$75.75	53.00		Citrus Bliss® Lotion	2.5 fl oz./75 mL	\$11.00	9
	eroli Touch	10 mL	\$80.33	\$60.25	50.00		Clarifying Mud Mask	4 fl oz./113.4 g	\$24.67	\$1
	regano	15 mL	\$37.67	\$28.25	23.50		Exfoliating Body Scrub	8 oz./226 g	\$33.33	\$2
						ŏ	Hand & Body Lotion	6.7 fl oz/200 mL	\$24.67	\$1
	regano Touch	10 mL	\$24.67	\$18.50	15.50					٩
	atchouli	15 mL	\$48.00	\$36.00	30.00		Spa Lip Balm (Original, Herbal, or Tropical)		\$11.00	
P	eppermint	15 mL	\$37.67	\$28.25	23.50		Moisturizing Bath Bar	4 oz./113 g	\$11.67	
P	eppermint Beadlets	125 Bdlts.	\$21.33	\$16.00	13.00		Replenishing Body Butter	7 oz./198 g	\$30.00	\$2
P	eppermint Touch	10 mL	\$24.67	\$18.50	15.50		Refreshing Body Wash	8.45 fl oz./250 mL	\$21.67	\$
	nk Pepper	5 mL	\$44.33	\$33.25	27.50		Rose Lotion	3.3 fl oz./100 mL	\$34.33	\$
	ose Touch	10mL	\$119.67	\$89.75	69.00		Veráge® Cleanser	2 fl oz. /60 mL	\$42.67	\$3
		15 mL	\$27.33	\$20.50	17.00		Veráge® Immortelle Hydrating Serum	5 fl oz. /15 mL	\$111.00	\$8
	osemary					ä	Veráge® Moisturizer	1 fl oz. /30 mL	\$48.00	\$3
	andalwood	5 mL	\$119.67	\$89.75	63.50					
	andalwood (Hawaiian)	5 mL	\$119.67	\$89.75	63.50		Veráge® Skin Care Collection	Collection	\$144.00	\$10
	berian Fir	15 mL	\$34.33	\$25.75	21.50		Veráge® Toner	1.7 fl oz. /50 mL	\$37.67	\$
S	pearmint	15 mL	\$48.00	\$36.00	30.00		HD Clean® Facial Lotion	50 mL	\$58.00	\$4
	oikenard	5 mL	\$84.67	\$63.50	52.50		HD Clean® Foaming Face Wash	50 mL	\$37.67	\$
	ingerine	15 mL	\$25.67	\$19.25	16.00		HD Clean® Facial Pack	Collection	\$80.33	\$6
	ea Tree	15 mL	\$36.00	\$27.00	22.50		Anti-aging Moisturizer	1.7 fl oz. /48 g	\$59.00	\$4
	ea Tree Touch				13.00		Facial Cleanser	4 fl oz. /115 g	\$28.33	\$
		10 mL	\$21.33	\$16.00		_				
	nyme	15 mL	\$50.33	\$37.75	31.00		Hydrating Cream	1.7 fl oz. /48 g	\$61.67	\$4
	ırmeric	15 mL	\$48.00	\$36.00	30.00	_	Invigorating Scrub	2.5 fl oz. /70 g	\$30.67	\$2
	etiver	15 mL	\$70.00	\$52.50	43.50		Pore Reducing Toner	4 fl oz. /115 mL	\$36.00	\$2
W	'ild Orange	15 mL	\$17.00	\$12.75	10.50		Tightening Serum	1 fl oz. /28 g	\$84.67	\$6
W	lintergreen	15 mL	\$37.67	\$28.25	23.50		Hair Care System	Collection	\$132.33	\$9
	<u> </u>						Salon Essentials Healthy Hold Glaze®	4 fl oz. /120 mL	\$30.67	\$2
KC	PRIETARY dōTERRA ESSENTIAL (OIT REFUDS					Protecting Shampoo	8.34 fl oz. /250 mL	\$33.33	\$2
Α	romaTouch®	15 mL	\$48.00	\$36.00	30.00			2 Pack	\$42.00	\$
	alance®	15 mL	\$36.00	\$27.00	22.50	ä	Protecting Shampoo Liter	32 fl oz. /947 mL	\$77.00	\$
				\$32.00		_				
	TERRA Cheer®	5 mL	\$42.67		26.50		, ,	2 Pack	\$48.00	\$3
	TERRA Cheer® Touch	10 mL	\$27.67	\$20.75	17.00			1 fl oz. 30 mL	\$60.00	\$4
	itrus Bliss®	15 mL	\$30.67	\$23.00	19.00		Smoothing Conditioner	8.34 oz. /250mL	\$39.33	\$2
	laryCalm® Roll On	10 mL	\$46.33	\$34.75	28.50		Smoothing Conditioner (2)	2 Pack	\$48.00	\$3
d	TÉRRA Console®	5 mL	\$63.33	\$47.50	39.50			32 fl oz. /947 mL	\$85.67	\$6
	TERRA Console® Touch	10 mL	\$41.00	\$30.75	25.50		Cleaner Concentrate	355 mL	\$24.67	\$
	eep Blue®	5 mL	\$56.33	\$42.25	35.00		Foaming Hand Wash	473 mL	\$31.67	\$
	eep Blue® Roll On	10 mL	\$101.00	\$75.75	58.50		Foaming Hand Wash (2)	2 Pack	\$57.33	\$4
									1	
	eep Blue® Touch	10 mL	\$73.67	\$55.25	45.50		Foaming Hand Wash Dispenser	1.7 oz. /235 mL	\$3.33	
	asy Air®	15 mL	\$37.67	\$28.25	23.50		On Guard™ Mist	0.9 fl oz.	\$11.00	
E	asy Air® Touch	10 mL	\$24.00	\$18.00	15.00		Laundry Detergent	947 mL	\$42.00	\$
	evation®	15 mL	\$73.67	\$55.25	45.50		On Guard® Whitening Toothpaste	125 g	\$14.67	\$
	TERRA Forgive®	5 mL	\$34.33	\$25.75	21.50		Deep Blue® Rub	120 mL	\$54.67	\$
	TERRA Forgive® Touch	10 mL	\$22.33	\$16.75	14.00	ä	Correct-X®	15 mL	\$20.67	\$
				-						
d	D Clean® Roll On	10 mL	\$36.00	\$27.00	22.50	_	Fractionated Coconut Oil	4 oz. /115 mL	\$20.67	\$
d					0.00		Deodorant	50 g	\$14.67	\$
d H	TERRA Hope® Touch	10 mL	\$34.33	\$25.75						
H de In	TERRA Hope® Touch nmortelle®	10 mL 10 mL	\$119.00	\$89.25	74.00		dōTERRA Lifelong Vitality™ Convenience Pack	Single	\$126.67	
H de In	TERRA Hope® Touch									\$9

ices are in CAD. This is not an exhaustive list. For all products and prices, please visit doterra.com/CA/en. $\frac{1}{2}$

36.00

23.50 44.50

29.00

20.50

32.00

21.50

21.50 34.00

27.50

11.00

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60.00

39.50

Loyalty Rewards

The Smartest Way to Buy

You can always order a standard wholesale order for 25 percent off retail pricing, but to get the best value, create an LRP (Loyalty Rewards Program) order for even greater savings and opportunities to receive free product.



Buy 1 dōTERRA Lifelong Vitality[™] Convenience Pack \$95.00 CAD wholesale

+ Add TerraZyme® to your LLV order and get a reduced price!



TerraZyme® \$48.00 CAD \$25.75 CAD/10.5 PV



Deep Blue Polyphenol Complex® \$76.25 CAD \$25.75 CAD/10.5 PV

Loyalty Rewards Program FAQs

How do I create or change my LRP order?

 Log in to mydoterra.com. Click "Create New LRP Order" or edit items in an existing LRP order. Participating in the Loyalty Rewards Program and maintaining 100 PV in sales is required for earning bonuses.

How do I cancel my LRP order?

· You can cancel your LRP order anytime via phone, online chat, or email to canada@doterra.com. dōTERRA® Customer Service will assist you in redeeming any free product points you've accumulated. If you cancel your LRP order, you will start back at 10 percent rewards when you resume consistent LRP order purchasing.

What if I want to return product?

· If opened or used, dōTERRA refunds 90 percent of the purchase price and 100 percent full refund of anything unopened within 30 days of purchase.

Can I have more than one LRP order?

 Yes. If you have a need for more than your monthly order, simply change your LRP order and run it again whatever day(s) of the month you choose. Set up as many orders as you like. Remember to cancel any orders you do not wish to receive the following month.

When can I use my product points?

• Redeem your product points within a year from when you earn them.

How do I get 100 percent of my shipping reimbursed?

• 50 percent of your shipping will be reimbursed in product points when placing any LRP order. The remaining 50 percent will be reimbursed in product points if the LRP order is processed online, without calling customer support.

How do I maximize doTERRA's specials?

 Place an LRP order of at least 125 PV (personal volume) between the 5th and the 15th. This sets you up to receive the Product of the Month for free and take advantage of any promotions. Pay attention to the PV versus price, as many specials are PV-related, and start on the 1st of the month.

PRODUCT VALUE (PV) MUS	T EXCEED		50	100	125
Maintain LRP Rewards Points		/	/		
Earn 10—30% Points & Increase %			/	/	
Receive Free Product of the Month (orders placed between the 1st-15th)					

How do I get 30 percent back in FREE product credits?

- · Your Loyalty Rewards percentage grows over time from the first month you order after enrolling.
- · Your starting percentage depends on the enrollment option you started with. Whatever percentage you start at, you will increase by 5 percent every 3 months until you reach the maximum of 30 percent LRP Rewards.

How do I redeem my Loyalty Rewards Points?

 In your virtual shopping cart select "Use Points" on the products you would like to redeem with your Loyalty Rewards Points. New points are added the 15th of the following month after each order placement.





Essential Tips

Effectiveness







Try different application methods; apply oils under tongue, or to bottoms of feet, spine, or navel.

Safety

Avoid contact with eyes, inside of nose and ears.

Dilute with Fractionated Coconut Oil for sensitive skin and sustained absorption. Refer to the dōTERRA sensitivity guidelines. For convenience, the dōTERRA Touch® line has pre-diluted oils.

Avoid sun exposure for several hours after applying Lemon, Wild Orange, Bergamot, Lime, Grapefruit, or other citrus oils topically.

Read labels and follow recommendations.

Best Practices

Keep your oils at their best by avoiding exposure to extreme temperatures or direct sunlight.

Use glass containers with your oils as they can break down some plastics over time.

dōTERRA® oils are very potent. Use smaller amounts more frequently for best results.





Member # ______
Password ______
Login at mydoterra.com

Learn More



Empowered Life Series

doterra.com/CA/en/empowered-life-series View this webinar series to continue learning all the ways you can use doTERRA® products in your everyday life.



Learn more and get great ideas: doterra.com/CA/en/brochures-magazines-living



Get an oil reference guide or mobile app

Your Key SupportPhone	• Email: canada(wdoterra.com
Email	• Australia: +61 (02) 8015-5080 • UK: +44 (0)1480 433444
Other Support	Team Call/Website/Facebook Group(s)
Phone	
Email	

EVERY BOTTLE MAKES A DIFFERENCE

Consistently using doTERRA products can change your life as well as the lives of the growers and their families all over the world. Every drop of oil represents hands that have nurtured the earth for all of our benefit.

SHARE WITH THOSE YOU LOVE



CHANGE OTHERS' LIVES

Host a dōTERRA class with your friends and family!

BUILD AN INCOME & MAKE AN IMPACT



CHANGE YOUR FUTURE

Launch your dōTERRA business by sharing & empowering with naturally sourced solutions & teaching others to do the same.

