

# January

## ENROLMENT PROMOTION



## TERMS & CONDITIONS

### 1. ENROLMENT PROMOTION || UP TO 20% OFF ENROLMENT KITS 1 JANUARY – 31 JANUARY 2020

From 1 – 31 January 2020 Save up to 20% when you purchase an Enrolment Kit:

All Enrolment Kit orders must be placed and processed by 31 January 2020 11:59 PM (Mountain Time) through the AU/NZ warehouse to receive the discount. Enrolment orders placed outside the qualifying time period (1 – 31 January 2020) will not receive the discount. The Enrolment Kits listed above will receive the 20% off discount. Any other kits not listed do not apply for this promotion.

**From 1 – 31 January 2020 Save up to 20% when you enrol with the following Enrolment Kits:**

ITEM	SKU		BEFORE	AFTER	SAVE	DISCOUNT*
Oil Sharing Enrolment Kit	40990004	Price	AU \$1,390   NZ \$1,500	AU \$1,112   NZ \$1200	AU \$278   NZ \$300	20%
		PV	1,049.50	839.60	-	
Home Essentials Enrolment Kit	41180004	Price	AU \$330   NZ \$365	AU \$264   NZ \$292	AU \$66   NZ \$73	20%
		PV	235	188	-	
AromaTouch® Pro Enrolment Kit	20620004	Price	AU \$242   NZ \$315	AU \$193.60   NZ \$252	AU \$48.40   NZ \$63	20%
		PV	170	136	-	
Nature's Solutions Enrolment Kit	60201019	Price	AU \$635   NZ \$699	AU \$508   NZ \$559.20	AU \$127.6   NZ \$139.80	20%
		PV	400	320	-	
Daily Usage Enrolment Kit	20610004	Price	AU \$599.50   NZ \$660	AU \$479.60   NZ \$528	AU \$119.90   NZ \$132	20%
		PV	400	320	-	
dōTERRA Touch® Enrolment Kit	21420004	Price	AU \$300   NZ \$330	AU \$240   NZ \$264	AU \$60   NZ \$66	20%
		PV	154.50	123.60	-	
Emotional Aromatherapy Enrolment Kit	21310004	Price	\$310	\$248	\$62	20%
		PV	148.50	118.80	-	
Family Essentials Enrolment kit	40490004	Price	AU \$174   NZ \$195	AU \$139.2   NZ \$156	AU \$34.80   NZ \$39	20%
		PV	113	100	-	
Active Sports Enrolment Kit	60211826	Price	AU \$194   NZ \$207	AU \$155.2   NZ \$165.6	AU \$38.80   NZ \$41.40	20%
		PV	125	100	-	
Bedtime Bliss Enrolment Kit	60211827	Price	AU \$172   NZ \$184	AU \$146.2   NZ \$156.40	AU \$25.80   NZ \$27.60	15%
		PV	125	100	-	
Seasonal Essentials Enrolment Kit	60211828	Price	AU \$185   NZ \$198	AU \$148   NZ \$158.4	AU \$37   NZ \$39.60	20%
		PV	129	103.20	-	
Gourmet Cooking Enrolment Kit	60211829	Price	AU \$184   NZ \$195	AU \$147.2   NZ \$156	AU \$36.80   NZ \$39	20%
		PV	125	100	-	

Refer to the Enrolment Kit details listed above to see details of the discount and savings. Discounts apply to Wholesale Prices. Personal Volume as stated and may be less than standard Personal Volume.

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### RULES AND TERMS:

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### FREQUENTLY ASKED QUESTIONS:

#### How long will this promotion last?

The promotion runs from 1 – 31 January 2020 (Mountain Time).

#### What markets are participating in this promotion?

The Australia and New Zealand markets only.

#### I am an existing Wellness Advocate/Wholesale Customer. Can I participate in this promotion?

The intention of the discount on enrolment kits is to attract new enrolments and give your potential leads a reason to join now.

#### Can I pick up my order at Will Call in Mulgrave, VIC? How do I do so?

Yes, please be sure to select Will Call when selecting your shipping method.

#### My order is not reflecting the discounted price. What should I do?

Be sure that you have selected an Enrolment Kit. If the problem persists, please contact Member Services.

#### Can I reactivate my account and qualify for this promotion?

No. Only new enrolments can qualify for this promotion.

#### How do I know if my order has been placed and processed?

An order confirmation email will be sent to the email address listed on your doTERRA account.

#### Can I email in my order?

No. If you have problems trying to process your order, please call into Member Services immediately.

#### Does my order still qualify for Shipping Reward Points? Will those be discounted?

Yes, you will still receive shipping points. Shipping Reward Points are rewarded based on shipping method and placing your order online.

#### If I add other items to my enrolment order will I receive 20% off those items?

No. The discount is only applicable to Enrolment Kits.

#### Will my discounted Enrolment Kit still qualify for the Fast Track Program?

Yes. Eligible Enrolment Kits will still qualify to be a part of the Fast Track Program.

#### Will the PV of the kits also be discounted?

Yes. The PV will be discounted by the same amount as the Enrolment Kit.

#### If I want to buy two Enrolment Kits, will they both be discounted?

Unfortunately, only one Enrolment Kit will be discounted.

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### **When will I see the discounted price reflected?**

The discount will apply to the kit when you check out.

### **Will the discount be honoured if I decide to exchange my kit?**

If the kit is exchanged during the time the promotion is on (1 – 31 January 2020) the discount will be honoured.

### **Must the enroller be in Australia or New Zealand?**

Yes, this promotion only applies to enrolees in Australia and New Zealand.

### **I have people internationally interested in joining my team, can they get enrolment kits at up to 20% discount?**

No, only Australian and/or New Zealand enrolees are eligible for this offer.