

NAME _____

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AU OTG SHIPPING	
CARRIER	FLAT RATE SHIPPING FEE
STANDARD	\$7.95 (AUD)
ROAD EXPRESS	\$9.95 (AUD)
AIR EXPRESS	\$17.95 (AUD)

All pricing in AUD.

*Shipping and tax will be calculated by dōTERRA.

‡Shipments will be sent by ground transportation unless otherwise specified.

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ESSENTIAL OILS - SINGLE OILS						
	49360004	Arborvitae 5mL	\$45.33	\$34.00	24.00	\$
	30010004	Basil 15mL	\$42.01	\$31.50	22.00	\$
	30790004	Bergamot 15mL	\$54.66	\$41.00	29.00	\$
	41040004	Black Pepper 5mL	\$35.33	\$26.50	24.00	\$
	60210132	Black Spruce 5mL	\$36.00	\$27.00	20.00	\$
	60203997	Blue Tansy 5mL	\$186.00	\$140.00	106.00	\$
	60214038	dōTERRA Cardamom 5mL	\$54.00	\$40.50	28.50	\$
	30020004	Cassia 15mL	\$38.67	\$29.00	20.50	\$
	49300004	Cedarwood 15mL	\$30.00	\$22.50	14.50	\$
	60210088	Celery Seed 15mL	\$71.00	\$53.00	33.42	\$
	41850004	Cilantro 15mL	\$41.67	\$31.25	28.50	\$
	30030004	Cinnamon Bark 5mL	\$41.33	\$31.00	28.00	\$
	60210228	Citronella 15mL	\$36.00	\$27.00	20.00	\$
	30420004	Clary Sage 15mL	\$78.00	\$59.00	41.00	\$
	30040004	Clove 15mL	\$24.33	\$18.25	16.50	\$
	60202960	Copaiba 15mL	\$69.00	\$52.00	39.50	\$
	30780004	Coriander 15mL	\$51.34	\$38.50	27.00	\$
	60210926	Cypress 15mL	\$26.67	\$20.00	18.00	\$
	31590004	Douglas Fir 5mL	\$52.00	\$39.00	25.50	\$
	60213473	dōTERRA Eucalyptus 15mL	\$24.00	\$18.00	16.50	\$
	60214124	dōTERRA Fennel (Sweet) 15mL	\$28.68	\$21.50	15.00	\$
	30070004	Frankincense 15mL	\$120.00	\$90.00	77.50	\$
	60201186	dōTERRA Touch® Frankincense 10mL	\$90.67	\$68.00	44.00	\$
	30090004	Geranium 15mL	\$50.00	\$37.50	34.00	\$
	31630004	Ginger 15mL	\$89.33	\$67.00	43.50	\$
	30100004	Grapefruit 15mL	\$27.00	\$20.25	18.50	\$
	60208003	Green Mandarin 15mL	\$54.67	\$41.00	31.00	\$
	30410004	Helichrysum 5mL	\$166.00	\$125.00	95.00	\$
	60209455	dōTERRA Touch® Helichrysum 10mL	\$108.00	\$81.00	56.00	\$
	60203008	dōTERRA Touch® Jasmine 10mL	\$82.00	\$62.00	47.00	\$



QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ESSENTIAL OILS - SINGLE OILS						
	49290004	Juniper Berry 5mL	\$40.00	\$30.00	21.50	\$
	30110004	Lavender 15mL	\$37.33	\$28.00	25.50	\$
	60201210	dōTERRA Touch® Lavender 10mL	\$27.00	\$20.25	13.00	\$
	30120004	Lemon 15mL	\$18.00	\$13.50	12.50	\$
	30130004	Lemongrass 15mL	\$17.33	\$13.00	12.00	\$
	60210188	Lemon Eucalyptus 15mL	\$24.00	\$18.00	14.00	\$
	60204849	Lemon Myrtle 5mL	\$63.00	\$47.00	36.00	\$
	30870004	Lime 15mL	\$22.67	\$17.00	15.50	\$
	60202033	Litsea 15mL	\$47.00	\$35.00	24.00	\$
	60208001	dōTERRA Touch® Magnolia 10mL	\$54.67	\$41.00	31.00	\$
	60201876	Manuka 5mL	\$97.00	\$73.00	51.00	\$
	60204448	dōTERRA Touch® Manuka 10mL	\$126.00	\$95.00	72.00	\$
	30140004	Marjoram 15mL	\$54.00	\$40.50	26.50	\$
	30850004	Melissa 5mL	\$310.00	\$233.00	168.00	\$
	30160004	Myrrh 15mL	\$123.32	\$92.50	60.00	\$
	60202963	dōTERRA Touch® Neroli 10mL	\$92.00	\$69.00	52.00	\$
	30180004	Oregano 15mL	\$42.33	\$31.75	29.00	\$
	60201208	dōTERRA Touch® Oregano 10mL	\$31.33	\$23.50	15.00	\$
	30890004	Patchouli 15mL	\$61.34	\$46.00	33.00	\$
	60209189	dōTERRA Peppermint 15mL	\$35.00	\$26.50	23.00	\$
	60201212	dōTERRA Touch® Peppermint 10mL	\$27.01	\$20.25	13.00	\$
	31570004	Peppermint Beadlets 125 Bits	\$22.00	\$16.50	11.50	\$
	60200687	Petitgrain 15mL	\$55.00	\$41.50	29.00	\$

dōTERRA AU WHOLESALE PRICELIST

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ESSENTIAL OILS - SINGLE OILS CONTINUED						
	60208002	Pink Pepper 5mL	\$44.00	\$33.00	25.00	\$
	60201194	dōTERRA Roman Chamomile 5mL	\$93.00	\$70.00	49.00	\$
	60203009	dōTERRA Touch® Rose 10mL	\$146.00	\$110.00	83.00	\$
	30200004	Rosemary 15mL	\$28.68	\$21.50	15.00	\$
	30210004	Sandalwood 5mL	\$146.66	\$110.00	78.50	\$
	41860004	Sandalwood (Hawaiian) 5mL	\$146.66	\$110.00	57.00	\$
	60203926	Siberian Fir 15mL	\$36.00	\$27.00	20.50	\$
	31610004	Spearmint 15mL	\$63.00	\$47.00	32.50	\$
	60200689	Spikenard 5mL	\$106.00	\$79.50	55.50	\$
	60202718	Tangerine 15mL	\$29.00	\$22.00	17.00	\$
	30150004	Tea Tree 15mL	\$32.67	\$24.50	22.50	\$
	60201226	dōTERRA Touch® Tea Tree 10mL	\$24.67	\$18.50	12.00	\$
	30220004	Thyme 15mL	\$63.33	\$47.50	31.00	\$
	60208033	Turmeric 15mL	\$54.67	\$41.00	31.00	\$
	30430004	Vetiver 15mL	\$74.65	\$56.00	43.00	\$
	30170004	Wild Orange 15mL	\$18.67	\$14.00	12.50	\$
	31620004	Wintergreen 15mL	\$48.00	\$36.00	23.50	\$
	30240004	Ylang Ylang 15mL	\$75.98	\$57.00	39.50	\$

ESSENTIAL OILS - BLENDS						
	60210290	dōTERRA Adaptiv™ 15mL	\$73.00	\$55.00	42.00	\$
	60210229	dōTERRA Touch® Adaptiv 10mL	\$40.00	\$30.00	23.00	\$
	31200004	AromaTouch® 15mL	\$42.33	\$31.75	29.00	\$
	31010004	dōTERRA Balance® 15mL	\$36.00	\$27.00	24.50	\$
	31720004	dōTERRA Cheer® 5mL	\$57.67	\$43.25	28	\$
	60201197	dōTERRA Touch® Cheer 10mL	\$35.00	\$26.00	18.00	\$
	31020004	Citrus Bliss® 15mL	\$27.33	\$20.50	18.50	\$
	60201196	ClaryCalm® Roll On 10mL	\$41.00	\$30.75	28.00	\$
	60208807	Clarify® 15mL	\$77.33	\$58.00	36.00	\$
	31730004	dōTERRA Console™ 5mL	\$77.34	\$58.00	37.50	\$
	60201198	dōTERRA Touch® Console 10mL	\$51.00	\$38.50	27.00	\$
	31030004	DigestZen™ 15mL	\$57.00	\$43.00	37.50	\$
	60201229	dōTERRA Touch® DigestZen™ 10mL	\$46.67	\$35.00	22.50	\$
	60200210	Easy Air® 15mL	\$36.00	\$27.00	24.50	\$
	60201211	dōTERRA Touch® Easy Air® 10mL	\$30.00	\$22.50	14.50	\$
	31040004	Elevation™ 15mL	\$66.00	\$49.50	45.00	\$
	31750004	dōTERRA Forgive® 5mL	\$45.99	\$34.50	22.00	\$
	60201199	dōTERRA Touch® Forgive 10mL	\$28.00	\$21.00	14.50	\$
	60201381	dōTERRA Touch® Hope 10mL	\$26.00	\$26.00	0.00	\$
	31050004	Ice Blue® 5mL	\$56.67	\$42.50	38.50	\$
	60201187	dōTERRA Touch® Ice Blue® 10mL	\$82.00	\$62.00	47.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ESSENTIAL OILS - SINGLE OILS						
	60201384	Ice Blue® Roll On 10mL	\$113.33	\$85.00	61.00	\$
	60201380	InTune® Roll On 10mL	\$57.33	\$43.00	39.00	\$
	60200734	Lavender Peace™ 15mL	\$54.00	\$40.75	37.00	\$
	31740004	dōTERRA Motivate™ 5mL	\$50.00	\$37.50	25.50	\$
	60201200	dōTERRA Touch® Motivate 10mL	\$32.00	\$24.00	17.00	\$
	60206735	On Guard® 15mL	\$54.33	\$40.75	37.00	\$
	60201209	dōTERRA Touch® On Guard® 10mL	\$48.32	\$36.25	23.50	\$

ESSENTIAL OILS - BLENDS CONTINUED						
	31760004	dōTERRA Passion™ 5mL	\$ 86.33	\$64.75	41.50	\$
	60201201	dōTERRA Touch® Passion 10mL	\$53.00	\$40.00	28.00	\$
	60201385	PastTense® Roll On 10mL	\$31.33	\$23.50	21.50	\$
	31710004	dōTERRA Peace® 5mL	\$58.20	\$43.65	28.35	\$
	60201203	dōTERRA Touch® Peace 10mL	\$39.00	\$29.00	20.50	\$
	31060004	dōTERRA Purify® 15mL	\$36.00	\$27.00	21.50	\$
	60205351	Salubelle® Roll On 10mL	\$129.33	\$97.00	88.00	\$
	31370004	Smart & Sassy® 15mL	\$40.67	\$30.50	27.50	\$
	31700004	TerraArmour™ 15mL	\$20.00	\$15.00	10.50	\$
	31600004	TerraArmour™ Spray 30mL	\$41.00	\$31.00	19.00	\$
	31080004	dōTERRA Whisper® 5mL	\$52.00	\$39.00	27.00	\$
	60207985	Yarrow Pom 30mL	\$186.67	\$140.00	106.00	\$
	31460004	Zendocrine® 15mL	\$56.67	\$42.50	27.50	\$
	31640004	Fractionated Coconut Oil 115mL	\$22.00	\$16.50	15.00	\$

ON GUARD®						
	60206735	On Guard® 15mL	\$54.33	\$40.75	37.00	\$
	60201209	On Guard Touch® 10mL	\$48.32	\$36.25	23.50	\$
	31580004	On Guard® Beadlets 125 bits	\$28.68	\$21.50	15.00	\$
	34050004	On Guard® Protecting Throat Drops 30 Lzngs	\$25.33	\$19.00	16.00	\$
	38010004	On Guard® Foaming Hand Wash 473mL	\$34.67	\$26.00	23.50	\$
	38030000	On Guard® Foaming Hand Wash Dispenser (Single)	\$5.00	\$3.50	0	\$
	38070004	On Guard® Foaming Hand Wash with 2 Dispensers (Single)	\$42.67	\$32.00	23.50	\$
	38140004	On Guard® Cleaner Concentrate 355mL	\$24.00	\$18.00	10.00	\$
	38910004	On Guard® Natural Cleansing Toothpaste 125g	\$13.67	\$10.25	5.00	\$
	60207969	On Guard® Mouthwash 473mL	\$28.00	\$21.00	11.00	\$
	39020004	On Guard® Laundry Detergent 947mL	\$59.00	\$44.00	23.00	\$
	60203996	On Guard® Sanitising Mist 30mL	\$13.00	\$10.00	6.00	\$

dōTERRA AU WHOLESALE PRICELIST

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
EASY AIR®						
	60200210	Easy Air® 15mL	\$36.00	\$27.00	24.50	\$
	60201211	dōTERRA Touch® Easy Air® 10mL	\$30.00	\$22.50	14.50	\$
	35460004	Easy Air® Drops 30 drops	\$28.68	\$21.50	8.50	\$
	60200486	Easy Air® Vapor Stick	\$20.00	\$15.00	5.50	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ICE BLUE®						
	31050004	Ice Blue® 5mL	\$56.67	\$42.50	38.50	\$
	60201187	Ice Blue Touch® 10mL	\$82.00	\$62.00	47.00	\$
	60201384	Ice Blue® Roll On 10mL	\$113.33	\$85.00	61.00	\$
	38900004	Ice Blue Rub™	\$51.00	\$38.00	31.00	\$
	60212025	Ice Blue Rub™ Samples	\$9.00	\$7.00	00.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
SUPPLEMENTS						
	60209185	Copaiba Softgels 60 Softgels	\$62.67	\$47.00	33.00	\$
	60202287	DDR Prime® 60 Softgels	\$89.33	\$67.00	51.00	\$
	60201778	Lifelong Vitality Pack (3 pack)	\$153.00	\$115.00	60.00	\$
	60201022	xEo Mega® 120 Softgels	\$105.00	\$79.00	55.00	\$
	60201023	Microplex VMz® 120 Vege Caps	\$84.00	\$63.00	44.00	\$
	60201024	Alpha CRS+ 120 Vege Caps	\$148.00	\$111.00	78.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
ACCESSORIES						
	60209198	Petal Diffuser (Single)	\$77.00	\$58.00	20.00	\$
	60204002	Lumo Diffuser (Single)	\$138.00	\$104.00	45.00	\$
	50760000	Black 8-Vial Keychain	\$10.67	\$8.00	0.00	\$
	50750000	Purple 8-Vial Keychain	\$10.67	\$8.00	0.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
PERSONAL CARE - dōTERRA SPA						
	47030004	Essential Oil Cap Stickers (All)	\$1.33	\$1.00	0.00	\$
	60200711	Citrus Bliss® Hand Lotion 75mL	\$15.00	\$11.00	5.50	\$
	37490004	Clarifying Mud Mask 113.4g	\$33.00	\$25.00	13.50	\$
	60200735	Exfoliating Body Scrub 226g	\$41.00	\$31.00	16.50	\$
	60208036	Hydrating Body Mist with Beautiful Blend 125mL	\$49.33	\$37.00	25.00	\$
	60211036	Lavender Peace™ Bath Bar 113g	\$13.00	\$10.00	6.60	\$
	60210485	Moisturising Bath Bar 113g	\$16.00	\$12.00	6.00	\$
	37460004	Refreshing Body Wash 250mL	\$29.00	\$22.00	11.00	\$
	60200731	Replenishing Body Butter 198g	\$37.00	\$28.00	17.00	\$
	60202184	Rose Lotion 100mL	\$26.00	\$26.00	0.00	\$
	60200341	Hand & Body Lotion 200mL	\$32.00	\$24.00	14.50	\$
	60201998	Hand & Body Lotion (3 Pack)	\$81.00	\$61.00	34.00	\$
	60200294	Lip Balm Original 4.5g	\$11.00	\$8.50	5.00	\$
	60200732	Lip Balm Herbal 4.5g	\$11.00	\$8.50	5.00	\$
	60200733	Lip Balm Tropical 4.5g	\$11.00	\$8.50	5.00	\$
	60202010	Lip Balm (3 Pack)	\$29.00	\$22.00	10.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
PERSONAL CARE - ESSENTIAL SKIN CARE						
	60203671	Anti-Ageing Eye Cream 15mL	\$88.00	\$66.00	50.00	\$
	60203587	Anti-Ageing Moisturiser 50mL	\$68.00	\$51.00	39.00	\$
	60203673	Brightening Gel 30mL	\$68.00	\$51.00	39.00	\$
	60203589	Facial Cleanser 118mL	\$32.00	\$24.00	18.00	\$
	60203674	Hydrating Cream 48mL	\$68.00	\$51.00	39.00	\$
	60203672	Invigorating Scrub 70g	\$36.00	\$27.00	20.50	\$
	60203588	Pore Reducing Toner 118mL	\$37.00	\$28.00	21.00	\$
	60203670	Tightening Serum 30mL	\$97.00	\$73.00	55.00	\$
	60207038	Anti-Ageing Kit (Single)	\$266.00	\$200.00	150.00	\$
	60207034	Daily Skin Routine (Single)	\$160.00	\$120.00	85.00	\$

QTY	CODE	PRODUCT	RETAIL AUD	W/SALE AUD	PV	TOTAL
PERSONAL CARE - dōTERRA HD CLEAR®						
	49420004	dōTERRA HD Clear® Foaming Face Wash 50mL	\$41.33	\$31.00	28.00	\$
	49410004	dōTERRA HD Clear® Facial Lotion 50mL	\$71.34	\$53.50	37.50	\$
	60201383	dōTERRA HD Clear® Topical Blend Roll On 10mL	\$41.00	\$31.00	23.50	\$



dōTERRA AU WHOLESALE PRICELIST

QTY	CODE	PRODUCT	RETAIL AUD	W / SALE AUD	PV	TOTAL
PERSONAL CARE - Verage®						
	37400004	Verage® Salubelle Hydrating Serum 15mL	\$128.00	\$96.00	73.00	\$
	37380004	Verage® Cleanser 60mL	\$45.33	\$34.00	24.50	\$
	37390004	Verage® Toner 50mL	\$40.00	\$30.00	21.50	\$
	37410004	Verage® Moisturiser 30mL	\$50.66	\$38.00	28.00	\$
	60205351	Salubelle® Roll On 10mL	\$129.33	\$97.00	88.00	\$
	42690004	Verage® Skin Care Collection (Single)	\$133.33	\$100.00	75.50	\$

PERSONAL CARE						
	60211533	Yarrow Pom Vibrance Body Serum 100 mL	\$128.00	\$96.00	67.00	\$
	60110004	Correct-X™ 15mL	\$23.99	\$18.00	9.50	\$
	60210133	Deodorant infused with dōTERRA Balance® essential oil	\$17.00	\$13.00	6.00	\$

PERSONAL CARE - dōTERRA SALON ESSENTIALS®						
	36220004	Protecting Shampoo 250mL	\$34.67	\$26.00	21.50	\$
	36240004	Protecting Shampoo (2 Pack)	\$44.00	\$33.00	21.50	\$
	60202475	Family Size Protecting Shampoo 946mL	\$89.00	\$67.00	40.00	\$
	36230004	Smoothing Conditioner 253.5g	\$40.67	\$30.50	25.50	\$
	36250004	Smoothing Conditioner (2 Pack)	\$54.67	\$41.00	27.00	\$
	60202472	Family Size Smoothing Conditioner 946 mL	\$98.00	\$74.00	45.00	\$
	36260004	Shampoo & Conditioner (Pack)	\$52.00	\$39.00	26.00	\$
	60200373	Root to Tip Serum 30mL	\$56.67	\$42.50	37.00	\$

STARTER PACKS						
	40490004	Family Essentials & Smart & Sassy® Starter Pack	\$232.00	\$184.00	125.00	\$
	40990004	Oil Sharing Starter Pack	\$1,853.00	\$1,390.00	1049.50	\$
	41180004	Home Essentials Starter Pack	\$440.00	\$339.00	245.00	\$
	20610004	Daily Usage Starter Pack	\$799.34	\$599.50	400.00	\$
	20620004	AromaTouch® Pro Starter Pack	\$322.66	\$242.00	170.00	\$
	32000004	Live, Share, Build Starter Pack	\$35.00	\$35.00	0.00	\$
	21310004	dōTERRA Emotional Aromatherapy® Starter Pack	\$413.34	\$310.00	148.50	\$
	21420004	dōTERRA Touch™ Enrolment Kit	\$400.00	\$300.00	154.50	\$

QTY	CODE	PRODUCT	RETAIL AUD	W / SALE AUD	PV	TOTAL
STARTER PACKS - CONTINUED						
	60201019	Natures Solution Starter Pack	\$845.00	\$635.00	400.00	\$
	60211826	Active Sports Wellness Box Starter Pack	\$258.67	\$194.00	125.00	\$
	60211827	Bedtime Bliss Wellness Box Starter Pack	\$229.33	\$172.00	125.00	\$
	60211828	Seasonal Essentials Wellness Box Starter Pack	\$246.66	\$185.00	129.00	\$
	60215121	Emotional Wellness Starter Pack	\$301.00	\$226.00	150.00	\$

KITS AND COLLECTIONS						
	60205634	Introductory Kit	\$35.00	\$26.50	16.50	\$
	32190004	Introductory Kit (6 pack)	\$205.33	\$154.00	111.00	\$
	32680004	Mood Management Kit	\$165.33	\$124.00	101.50	\$
	36120004	Mood Management with 3pk Lotion Kit	\$219.33	\$164.50	120	\$
	60205754	Family Essentials Kit	\$216.67	\$165.50	125.50	\$
	60201344	dōTERRA Touch™ Kit	\$333.33	\$250.00	152.50	\$
	60205728	dōTERRA Emotional Aromatherapy™ Kit	\$346.00	\$260.00	158.00	\$
	60205396	Yoga Collection	\$102.00	\$77.00	56.00	\$
	60201175	dōTERRA Emotional Aromatherapy™ Touch Kit	\$213.00	\$160.00	112.00	\$
	60208783	Kids Collection	\$186.67	\$140.00	95.00	\$

SALES TOOLS AND DOCUMENTS						
	60207275	Live Brochure 10pk	\$9.00	\$9.00	00.00	\$
	60207279	Share Brochure 10pk	\$9.00	\$9.00	00.00	\$
	60207139	Build Brochure 10pk	\$9.00	\$9.00	00.00	\$
	60207271	Launch Brochure 10pk	\$15.00	\$15.00	00.00	\$
	60207273	Lead Brochure 10pk	\$30.00	\$30.00	00.00	\$
	60207277	Multiply Brochure 10pk	\$30.00	\$30.00	00.00	\$
	60207281	Train Brochure 10pk	\$30.00	\$30.00	00.00	\$
	49140004	Empower Kit 10pk	\$40.00	\$30.00	00.00	\$
	60210644	Sales guide 10pk	\$40.00	\$30.00	00.00	\$
	60212302	AU/NZ Product Guide 2019 (Single)	\$4.00	\$3.35	00.00	\$

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