



Incentive Trip is crafted to empower Wellness Advocates in team building and rank advancement. This exclusive opportunity accelerates team growth within a focused time-frame, facilitating meaningful connections and fortifying the dōTERRA community.

As a reward for top achievers, the Incentive Trip offers a once-in-a-lifetime 5-day, 4-night journey to Vietnam. Join us and seize the chance to elevate your impact and experience unforgettable success!

TIMELINES

Qualification Period

**1 May 4:00pm AEST 2024 –
16 September 3:59pm AEST 2024.**

Personal and Team (Downline) Rank Advancements

**1 May 4:00pm AEST 2024 –
1 September 3:59pm AEST 2024.**

Vietnam Incentive Trip

**11 November 2024 –
15 November 2024.**

TO QUALIFY TO EARN POINTS

Qualifying Markets

All Australia and New Zealand account holders can join.

Minimum Qualifications and Points

Place a 100PV Loyalty Rewards order each month **and/or** 120 Personal Enrolment and Loyalty Rewards Points.

HOW TO EARN POINTS

1st Way - Personal Enrolment + Loyalty Rewards Orders



Scott



Tara



Loyalty Rewards order

Month 1

Scott enrolls Tara = 2 points

Month 2

Tara places her first Loyalty Rewards order = 4 points

Month 3

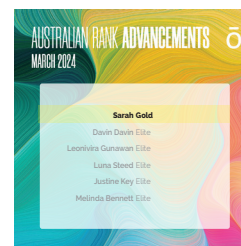
Tara places her 2nd Loyalty Rewards order = 4 points

In total Scott earns 10 Personal Points.

2nd Way - Personal Rank Advancement



Sarah



Sarah rank advances from Silver to Gold pin rank for first time = **35 Personal Points.**

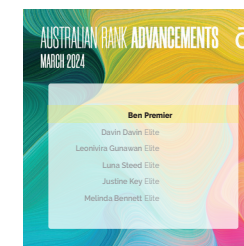
3rd Way - Team (Downline) Rank Advancement



Sarah



Ben



Sarah has enrollership of Ben.

Ben rank advances from Elite to Premier pin rank for first time.

Sarah = 10 Personal Team (downline) Points.

4th Way - Personal Enrolment Enrols for the First Time.



Jane



Nicole

Jane has enrollership of Nicole.

Nicole enrolls someone for the first time.

Jane = 3 Personal Team (downline) Points.