



dōTERRA[®]
AUSTRALIA & NEW ZEALAND
Grow
blitz

2022 - GROW BLITZ - TERMS & CONDITIONS

Program Overview

Date: Tuesday 1 Nov - Wednesday 30 Nov 2022 MST

Guest Speakers: Exclusive Weekly Zooms with Guest Speakers offering fresh business perspectives - **SAVE THE DATE**

Thursday 3rd November from 12pm AEDT | 2pm NZDT

Thursday 10th November from 12pm AEDT | 2pm NZDT

Thursday 17th November from 12pm AEDT | 2pm NZDT

Thursday 24th November from 12pm AEDT | 2pm NZDT

Grow Support: growdoterraunz@doterra.com

Registration Requirements

Qualifying Ranks: All Ranks!

Qualifying Dates: 1 October 2022 - 23 October 2022 MST

Qualifying Enrolment: Enrol x1 Wellness Advocate (WA) or Wholesale Customer (WC) with a single enrolment order of 100pv+.

The October qualifying enrolment must live in Australia or New Zealand and open an Australian or New Zealand account. Enrolees cannot have an existing account with dōTERRA[®].

All GROW Graduates from 2022 automatically qualify. An application must still be completed in order to be registered for GROW Blitz.

Applications OPEN: 2 October 2022 12am AEST | 3am NZDT

Applications CLOSE: 24 October 2022 4:59pm AEDT | 6:59pm NZDT

Apply Here: <https://silverclub.doterra.com/s/>

What you UNLOCK when you are accepted into GROW BLITZ?

The Gift of a FREE 30ml YarrowPom (1 per person) upon your application being accepted.

Weekly Calls featuring Guest Speakers, exclusive to GROW Blitz participants.

The opportunity to win a cash prize every week!

The Top 10 Participants with the highest number of enrolees will qualify for a dōTERRA[®] Wellness Retreat.

GROW BLITZ Weekly Enrolment Requirements?

In order to get one raffle entry, each participant must:

Process two x 100PV+ personal enrolments through the Enrolment GROW Portal, each week.

* Week starting 1 Nov 2022, concluding on the 30 Nov 2022 MST.

The enrolee must place a single enrolment order of 100PV minimum [combined orders do not count].

The November qualifying enrolments must live in Australia or New Zealand and open an Australian or New Zealand account. Enrolees cannot have an existing account with dōTERRA[®].

blitz



Raffle Details

Every week from the start of the GROW Blitz program, you'll have the chance to win one of three, weekly cash prizes.

| | |
|-----------|---------------------|
| 1st Prize | \$1000 AU/NZ |
| 2nd Prize | \$500 AU/NZ |
| 3rd Prize | \$250 AU/NZ |

To enter into the weekly cash competition, you'll need to submit a raffle entry that week.

To get your raffle entry ticket, you'll need to process two x 100PV+ personal enrolments through the enrolment GROW portal. Participants who meet this weekly milestone automatically receive one ticket entry into the raffle that week.

There is no limit to the number of raffle ticket entries a GROW Blitz participant can make, but each entry comes with the same additional requirement:

- 2 qualified enrolments with a single enrolment order of 100PV+ = 1 raffle ticket entry.

Weekly raffle winners are drawn each week by our Senior Director of Sales AUNZ, Spencer Muse.

The raffles will be drawn, LIVE on Instagram, on the following dates:

Friday 11th November 10am AEDT | 12pm NZDT

Friday 18th November 10am AEDT | 12pm NZDT

Friday 25th November 10am AEDT | 12pm NZDT

Friday 2nd December 10am AEDT | 12pm NZDT

Raffle Prizes winners will receive their winning raffle bonus as part of the Secondary (Fast Start) Commissions, the week after the announcement.

How to Graduate?

To graduate from Grow Blitz you must achieve two, qualifying personal enrolments with a single order of 100PV+ for 2 of the weeks out of GROW Blitz, running between 1 November - 30 November 2022 MST.

All Premier and above Grow Blitz graduates automatically qualify for Diamond Club 2023, and have the ability to earn a spot on the Top 10 list for the Blitz Wellness Retreat.

For more information about the qualifying weeks for the raffle tickets and for graduation purposes please see below in the Additional GROW Terms and Conditions section.

GROW Blitz Wellness Retreat

The Top 10 Grow Blitz participants earn their spot on an exclusive Wellness Retreat.

To make the cut, you'll need to be among the Top 10 business builders (who also meet the requirements for Graduation), achieving the highest number of enrollees by the end of the 4-week program.

Ten Wellness Retreat winners will be announced at the end of January 2023.

Qualify for Diamond Club?

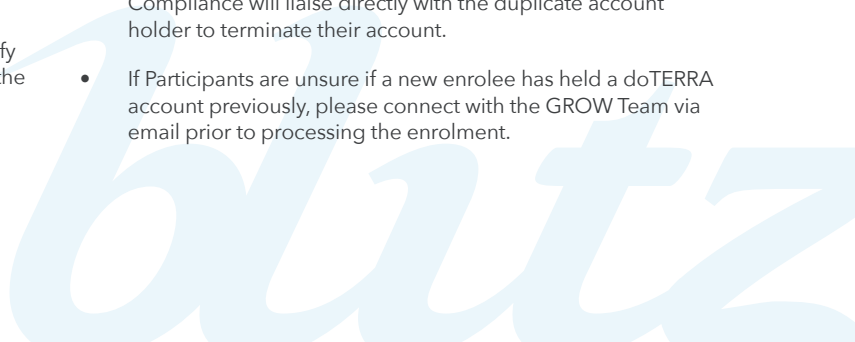
Qualifying Ranks: Premier Rank

Grow Blitz Graduates (with a pinned rank of Premier and Above) will automatically qualify for Diamond Club 2023.

Terms and Conditions

Qualification Enrolments and In Season Enrolment Terms and Conditions

- The enrollee must live in Australia or New Zealand and open an Australian or New Zealand account.
- The enrollee must place a single personal enrolment order of 100PV minimum [combined orders do not count].
- Enrolment orders can only be made using the Australian or New Zealand Warehouse [US orders do not count].
- The enrollee must not already hold a dōTERRA account (Terminated, Reactivated and Orphan Accounts do not count as a GROW enrolment). Please refer to AUDITS section in this document for further information.
- All enrolments MUST be placed through the GROW Portal.
- An enrolment cannot be gifted to a downline member.
- Enrolments will not be counted if the enrolment order is returned, or partially returned to be under 100pv.
- The enrollee must be a personal enrolment of the participant and be in their downline.
- A retail account may be counted as an enrolment when upgrading to a Wellness Advocate/ Wholesale Customer for the first time.
- A one-time exception will be offered for all GROW participants which can be used once over the course of the GROW program. This one-time exception can be used if an enrolment has accidentally not been processed through the GROW portal [the exception can only be used for one enrolment].
- The GROW Admin Team reserve the right to use their discretion on all one-time exceptions.
- If a duplicate account has been discovered, the duplicate account will not count towards your GROW total enrolments. Compliance will liaise directly with the duplicate account holder to terminate their account.
- If Participants are unsure if a new enrollee has held a dōTERRA account previously, please connect with the GROW Team via email prior to processing the enrolment.





Audits

- The GROW Support Team will conduct regular audits of GROW enrolments.
- If an enrollee has created a dōTERRA account within the last 18 months - this enrolment will not count towards GROW and their duplicate account will be sent to compliance. If you are unsure if your enrollees have another dōTERRA account, please connect with the GROW Team.
- Weekly audits of duplicate accounts will be completed. If an enrollee is found to have another dōTERRA account, the Participant will not be able to count this enrolment for GROW and the compliance team will be in direct contact with the Enrollee to close the duplicate account.
- Payment for enrolments - for instances where a credit card has been used multiple times to pay for an order, or an order has been paid for with cash - please complete the GROW Audit form and submit at the end of each week (No later than Sunday, 11:59pm AEDT | 1:59am NZDT) to growdoterraaunz@doterra.com.
- If the GROW Audit Form has not been completed or proof of payment cannot be provided, enrolments will be subjected to the following rules;
- Enrolments that use duplicate credit cards and/or addresses will not count unless adequate proof can be provided to prove that the orders and accounts are legitimate.
- CASH payments will not be accepted as proof of reimbursement unless an adequate cash receipt is provided.
- All adequate proof must be provided to the GROW Admin Team within 24 hours of the Enrollee's enrolment order being processed- for the enrolment to count.
- If the audit form is not received by Sunday, 11:59pm AEDT | 1:59am NZDT the week the enrolment is processed, the enrolment will not be counted towards the GROW Blitz program.

Additional GROW Terms and Conditions

- In order to be eligible for a raffle ticket, the minimum requirement must be met (2 qualifying personal enrolments with a single order of 100pv+)
- The GROW Support Team will submit each Participant's Raffle Ticket for that week, dependant on how many tickets the Participant earned (i.e 2 qualifying enrolments = 1 ticket, 4 qualifying enrolments = 2 tickets)

- The dates in which count towards raffle tickets and for graduation purposes are as follows:
- Week One - 1 November 12am MDT to 7 November 11:59pm MDT 2022
- (2 November 5pm AEDT | 7pm NZDT to 8 November 5.59pm AEDT | 7.59pm NZDT 2022)
- Week Two - 8 November 12am MDT to 14 November 11:59pm MST 2022
- (8 November 6pm AEDT | 8 pm NZDT to 15 November 5.59pm AEDT | 7.59 NZDT 2022)
- Week Three - 15 November 12am MST to 21 November 11:59pm MST 2022
- (15 November 6pm AEDT | 8 pm NZDT to 22 November 5.59pm AEDT | 7.59 NZDT 2022)
- Week Four - 22 November 12am MST to 30 November 11:59pm MST 2022
- (22 November 6pm AEDT | 8 pm NZDT to 1 December 5.59pm AEDT | 7.59 NZDT 2022)
- The raffles will be drawn, LIVE on Instagram, on the following dates:

Friday, 11th of November 10am AEDT | 12pm NZDT

Friday, 18th of November 10am AEDT | 12pm NZDT

Friday, 25th of November 10am AEDT | 12pm NZDT

Friday, 2nd of December 10am AEDT | 12pm NZDT

- There is no limit to the number of raffle ticket entries a GROW Blitz participant can have per week or for the duration of the program.
- To be eligible to graduate for GROW Blitz a participant will need to meet the minimum requirement of 2 qualifying personal enrolments with a single order of 100pv+ for 2 out of the 4 weeks of GROW Blitz between 1 November - 30 November 2022 MST.
- Premier and above Blitz Graduates will automatically qualify for Diamond Club 2023.
- Only participants who meet the requirements for graduation (i.e. 2 qualifying personal enrolments etc in at least 2 of the 4 weeks of the program), can be included in the top 10 highest enrollees to win a spot on the Wellness Retreat
- No amendments can be made to the closing month after the 3rd day of the following month.
- If the Participant does not respond to the GROW Admin team's inquiry regarding an enrolment within 48 hours, the enrolment will not count towards their GROW enrolment total.
- Raffle Prizes winners will receive their winning raffle bonus apart of the Secondary (Fast Start) Commissions the week after the announcement.

Questions?

Email the GROW Team: growdoterraaunz@doterra.com

