# doterralia & New Zealand Compensation Plan: Getting Started

### Retail Profit (Paid Monthly)

#### Fast Start Bonus (Paid Weekly)

#### **Power of 3<sup>™</sup> Bonus** (Paid Monthly)

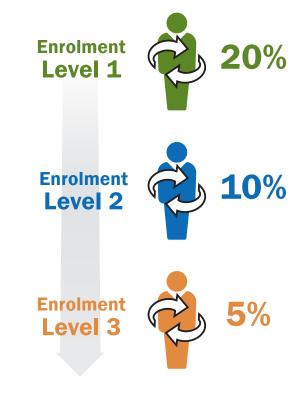
Wellness Advocates earn 25 percent profit on purchases made by their Retail Customers.



**Retail Profits 25%** 



Paid on a new enrolee's PV for their first 60 days. Each enroler must have a 100 PV Loyalty Rewards order to participate.



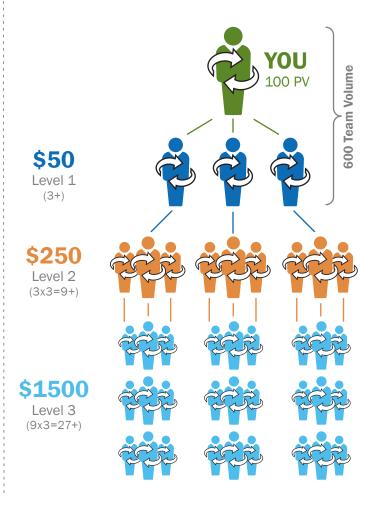




Loyalty Reward Order Under 100



See the Power of 3 details page for a complete description of rules and requirements.



<sup>\*</sup> Must be qualifying as a Wellness Advocate to receive these bonuses.

## doterralia & New Zealand Compensation Plan: Residual Earnings

### Unilevel Organisational Bonus (paid monthly on compressed organisational volume)

Paid as Title	Wellness Advocate	Manager	Director	Executive	Elite	Premier	Silver	Gold	Platinum	Diamond	Blue Diamond	Presidential Diamond
Monthly PV	50	100	100	100	100	100	100	100	100	100	100	100
Monthly OV	*	500	1,000	2,000	3,000	5,000	*	*	*	*	*	*
Qualified Legs*	*	*	*	*	*	2	3	3	3	4	5	6
Leg Requirements	*	*	*	*	*	Executive	Elite	Premier	Silver	Silver	Gold	Platinum
Level 1	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Level 2		3%	3%	3%	3%	3%	3%	3%	3%	3%	3%	3%
Level 3			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 4				5%	5%	5%	5%	5%	5%	5%	5%	5%
Level 5					6%	6%	6%	6%	6%	6%	6%	6%
Level 6						6%	6%	6%	6%	6%	6%	6%
Level 7							<b>7</b> %	7%	7%	<b>7</b> %	<b>7</b> %	7%
Dynamic Comp	ression					1		1				1
3% Infinity Performance Pools (paid monthly on total company volume)						Leadership Performance P		ce Pool	Diamond Performance Pool			
						# of shares	1	5	10	1	2	3
Performance P							1+	1+ 1+ 1+ 1+ 1+				
Elite (Leadersh	ip Performand	ce Pool) or Pre	mier (Diamon	a Performance	e P00I)'			2%			Diamond Performance Po	
Empowerment Pool (Each Premier and Silver that personally enrols a Wellness Advocate or a wholesale customer with 100 PV or more that month will receive one share.					1 Enro	lment						
or a wholesale cu No extra shares a			month will rece	ive one share.		19	%					
											Blue	Presidential

3% Diamond Pools (paid monthly on total company volume)	Diamond Pool	Blue Diamond Pool	Presidential Diamond Pool	
Blue Diamond & Diamond Rank Shares: Earn additional shares for each new personally enroled Premier <sup>†</sup>	# of shares	3	3	3
Presidential Diamond Rank Shares: Earn additional shares for each new personally enroled Silver <sup>†</sup>		1+	1+	1+
*Legs must be personally enroled. † Must be first-time qualifiers, unlimited shares. See company policies for details.	1%	1%	1%	