

STEP 1 Choose an Enrolment Option

Family Essentials Kit
• AED 650 * 120 PV

Home Essentials Kit
• AED 1,250 * 280PV

dōTERRA Introductory Packet
• 130 AED (VAT Inclusive)

Qty	Other Products

↑ Prices include VAT.

↑ Points will be redeemable 60 days following enrollment if qualifications are met.

STEP 2 Monthly Loyalty Rewards Program (Optional)

For Personal Consumption (not for resale)

* See https://www.doterra.com/AE/ar_AE for products and pricing.

Qty	Product	
Total		

Product Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month

Date to ship LRP order:(1-13, 16-28) _____

Ship to the address below

(Note: Your first Loyalty Rewards Shipment will begin the month following your enrolment)

STEP 3

Applicant Name		Shipping Address <input type="checkbox"/> Same as Billing Address	
Co-Applicant Name (if applicable)	Emirates ID No.	Province, Country, PO Box	
Email Address		Primary Phone	
Billing Address		Mobile Phone	
Province, Country, PO Box		Date of Birth	Co-Applicant Date of Birth
Enrolling Sponsor	Phone No. or Wellness Consultant No.	Placement Sponsor (if different)	Phone No. or Wellness Consultant No.

STEP 4 Acknowledge Terms on Back by Signing

I want to be a Wholesale Customer of dōTERRA. Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions found on the back of this Wholesale Customer Signup. I agree that I do not currently have an interest in any dōTERRA account. (This form can also be found at <https://media.doterra.com/ae/ar/flyers/price-list.pdf>)

Applicant Signature	Co- Applicant Signature	Date
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<< Also Sign the Back

1. **Membership:** A Wholesale Customer Membership ("Membership") with dōTERRA Global Limited (hereafter "dōTERRA" or "Company") allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA Gulf Trading L.L.C, which is a subsidiary of dōTERRA Global Limited. References to dōTERRA in connection with your membership means dōTERRA Global Limited and references to dōTERRA in connection with your product purchases means dōTERRA Gulf Trading L.L.C., a limited liability company registered in the United Arab Emirates ("UAE"), dōTERRA reserves the right to refuse Membership to any applicant. To become a Member you must be over 21 years old.

2. **Membership Fee and Renewal.** A Membership fee of 130 AED, is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a 95 AED, renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date. Membership can be terminated by either the Member or dōTERRA at any time.

3. Product Sale Terms.

- The submission of an order for dōTERRA products by a Member and its acceptance by dōTERRA constitutes a contract of sale between the Member and dōTERRA which includes an obligation on the Member to pay for the products ordered.
- dōTERRA will endeavour to deliver the products ordered within its stated target delivery dates which are all less than 30 days from order, but all orders are subject to availability and dōTERRA reserves the right to cancel orders for any products which cease to be available for any reason. dōTERRA has the right to cancel an order before the products are delivered for any reason including due to an event outside its control, or due to unavailability of stock, limits on its resources which it could not reasonably plan for, or because it has identified an error in the price or description of the product. If this occurs dōTERRA will notify the Member and refund the payments made for the products.
- Title to, and risk in, the dōTERRA products will pass to a Member once his order has been delivered.
- It is dōTERRA's responsibility to supply goods which meet a Member's consumer rights. If a Member has any concerns that dōTERRA has not met its legal obligations please contact us. Product descriptions are set out in dōTERRA's catalogue which is also available on dōTERRA's website. The product images in the catalogue and on the website are for illustrative purposes only: the shape, colour and size of products delivered may vary from the examples shown and such variations do not constitute a product defect.

4. Cancellation Rights.

- A Member may cancel a product order at any time before delivery. A Member will also have an opportunity to examine the products ordered after delivery and if the Member is not satisfied with the products for any reason then the Member may give notice to dōTERRA within 14 days of the delivery of the products that the Member wishes to cancel the order then, provided that the Member returns the products to dōTERRA at the address stated on the sales receipt within 14 days from the date of the cancellation notice, dōTERRA will provide a refund to the Member. The refund will include the cost of delivering the product to the Member (except for any supplementary delivery costs if the Member chose a delivery method which is more expensive than dōTERRA's standard delivery). The Member will not incur any charges for that refund and the same means of payment will be used as the Member used for payment.
- A Member will also have the right to examine the products ordered after delivery and if he discovers that any product is damaged, defected, or malfunctioned as defined according to applicable UAE law ("Damaged Products") then the Member may return the Damaged Products within thirty (30) days from the date of delivery of the Damaged Products. Provided that the Member returns the products to dōTERRA at the address stated on the sales receipt within thirty (30) days from the date of delivery of the Damaged Products, dōTERRA will provide a refund to the Member. The refund will include the cost of delivering the Damaged Product to the Member (except for any supplementary delivery costs if the Member chose a delivery method which is more

expenses than dōTERRA's standard delivery). The Member will not incur any charges for that refund and the same means of payment will be used as the Member used for the original payment.

- The Member can use the notice of cancellation provided on the sales receipt or can give notice in some other way as long as dōTERRA receives a clear statement of the decision to cancel.
- If the Member refuses the products for any reason other than damage, a defect or malfunction, the Member must arrange for the return of the products to dōTERRA. The Member is also responsible for the safe return of the products. If the Member does not return the products to dōTERRA, dōTERRA has the right to deduct the costs of recovering the products from the amount to be refunded. If the products are returned by the Member for any reason other than damage to, a defect or a malfunction in the products and the products have suffered any reduction in their value as a result of handling beyond what is necessary to establish the nature, characteristics and functioning of the products then the Member will be charged for that diminution in value and that charge will be deducted from the amount of the refund.

5. Clause Not Used.

6. **Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a 10 AED fee by emailing UAE@dotterra.com. Products purchased with LRP credits are not for resale. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by contacting dōTERRA. Any subsequent LRP order can be cancelled online.

7. Resale of Products. Member agrees that:

- he will not sell dōTERRA products purchased through the Membership to any third party whether residing in the UAE or elsewhere;
- a Member does not have any rights to participate in dōTERRA's trading scheme;
- a Member may not market or promote dōTERRA's business opportunity or attempt to recruit others;
- a Member may not earn any commissions or bonuses under dōTERRA's commission plan;
- nothing in this Wholesale Customer Signup Agreement will operate to assign or otherwise transfer, grant or confer any rights to use to the Member the dōTERRA trademarks, trade name symbol or other intellectual property rights of dōTERRA; and
- the Loyalty Rewards Program does not form part of dōTERRA's commission plan.

8. **Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from dōTERRA and have remaining on hand (subject to section 9). The foregoing

limitations do not apply to any liabilities or compensation rights which may not be excluded or limited under UAE law.

9. **Dispute Resolution.** In the event of any dispute, claim, question, or disagreement, which arises from or relates to the Wholesale Customer Signup Agreement the parties shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and, recognizing their mutual interests, attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then, upon notice by either party to the other, all disputes, claims, questions, or differences shall be referred to the Dubai International Arbitration Centre ("DIAC") and finally resolved by arbitration under the DIAC Arbitration Rules in force on the date of the submission of the request for arbitration (the "Rules"), which Rules are deemed to be incorporated by reference into this clause. The number of arbitrators, to be appointed in accordance with the Rules, shall be three. The legal seat, of the arbitration shall be in the Dubai International Financial Centre ("DIFC"), UAE, and the language to be used in the arbitral proceedings shall be English.

10. **Governing Law.** This Wholesale Customer Signup Agreement is construed and governed by the DIFC laws.

11. **Electronic Communication.** I authorise dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this Wholesale Customer Signup Agreement.

12. **Survival.** Sections 6, 7, 8, 10, 11 and 12 of these terms and conditions, shall survive the termination of the Membership.

13. **Data Protection.** By creating a Membership with dōTERRA, Member consents to, and understands that dōTERRA will process the personal data contained in this application/agreement or supplied by Member in connection with Member's Membership at any time in the future, as described in dōTERRA's Privacy Policy, provided on dōTERRA's website, which sets forth how dōTERRA processes personal data, including the types of data collected, the purposes for which these data are processed, the parties with whom the data may be shared and Member's rights with respect to the processing of the data.

14. **Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA by notice to the Member, and Member agrees that upon 30 days' notice any such amendment will apply to Member. The continuation of purchases of dōTERRA products after the date upon which an amendment takes effect shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

15. By placing my initials here, I indicate my consent to dōTERRA contacting me by email with offers or solicitations for the sale and purchase of dōTERRA products: _____.

Signature

*All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC