

### STEP 1 Choose an Enrolment Option

**Family Essentials Kit**  
• AED 650 \* 120 PV

**Home Essentials Kit**  
• AED 1,250 \* 280PV

**dōTERRA Introductory Packet**  
• 130 AED (VAT Inclusive)

| Qty | Other Products |
|-----|----------------|
|     |                |
|     |                |
|     |                |

† Prices include VAT.  
† Points will be redeemable 60 days following enrolment if qualifications are met.

### STEP 2 Monthly Loyalty Rewards Program (optional)

For Personal Consumption (not for resale)

See <https://media.doterra.com/ae/ar/flyers/price-list.pdf> for additional products and pricing.

| Qty          | Product |  |
|--------------|---------|--|
|              |         |  |
|              |         |  |
|              |         |  |
|              |         |  |
|              |         |  |
|              |         |  |
| <b>TOTAL</b> |         |  |

**Product Points:** As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.

**Product of the Month Club:** Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.

**Date to ship LRP order:** (1–13, 16–28) \_\_\_\_\_

Ship to address below

(Note: Your first Loyalty Rewards shipment will begin the month following your enrolment)

### STEP 3 Personal Information

|  |                                      |                                  |                                      |  |
|--|--------------------------------------|----------------------------------|--------------------------------------|--|
| Applicant Name   |                                      | Shipping Address                 |                                      | <input type="checkbox"/> Same as Billing Address |
| Co-Applicant Name (if applicable)                                    |                                      | Province, Country, PO Box        |                                      |  |
| Company Name (if applicable, requires business application addendum) |                                      | Primary Phone                    |                                      |  |
| Emirates ID No.  |                                      | Mobile Phone                     |                                      |  |
| Billing Address  |                                      | Email Address                    |                                      |  |
| Province, Country, PO Box  |                                      | Date of Birth                    | Co-Applicant Date of Birth           |  |
| Enrolling Sponsor  | Phone No. or Wellness Consultant No. | Placement Sponsor (if different) | Phone No. or Wellness Consultant No. |  |

I want to be a Wellness Consultant of dōTERRA. Please charge my payment method for the items and programs requested above. I have read and agree to the terms and conditions of this Wellness Consultant Agreement and the policies in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not breach dōTERRA policies. (This form can also be found at [https://www.doterra.com/AE/ar\\_AE](https://www.doterra.com/AE/ar_AE))

Applicant Signature

Co-Applicant Signature

Date

<< Sign the Back

1. dōTERRA Gulf Trading L.L.C., having its registered address at Office No. 2302-04 – owned by Najma Muhammad Iqbal – Bur Dubai – Al Thanyah First; Mailing Address: Office No. 2302-04, Smart Heights, Al Thanyah first, Al Barsha, Dubai, United Arab Emirates ("UAE") ("dōTERRA Gulf Trading") is the party with whom you contract for the purchase of dōTERRA products from dōTERRA Gulf Trading and provision of promotion services with respect to dōTERRA products. dōTERRA Global Limited, having its principal place of business at 32 Molesworth Street, Dublin 2, Ireland, ("dōTERRA Global") is the party with whom you contract for participation in the "dōTERRA Sales Commission Plan". Unless otherwise specified, dōTERRA Gulf Trading and dōTERRA Global may be referred to collectively as "dōTERRA".

2. **Obligations and Representations.** I agree and acknowledge that as a WC of dōTERRA:

- I must be a minimum of 21 years old.
- I have only the right to offer for sale dōTERRA products in accordance with the terms and conditions of this Wellness Consultant Agreement.
- I have the right to build a dōTERRA sales organisation.
- I will train and motivate the WCs in my downline organisation.
- I will comply with all laws applicable in the UAE to the conduct of my business as an WC, including but not limited to tax, data protection and consumer protection laws
- I will perform my obligations as an WC with good faith, honesty and integrity.
- I will use only the official dōTERRA sales agreements and order forms and I will follow all policies and procedures established by dōTERRA relative to such agreements and orders.

3. **Right to Act as WC.** I hereby represent and warrant that I:

- am not subject to any restrictions whatsoever which would prevent me from entering into or carrying out the provisions of this Wellness Consultant Agreement;
- possess all licenses, permits, approvals and other certificates necessary and required for performing the services pursuant to this Wellness Consultant Agreement;
- have full authority and capacity to enter into this Wellness Consultant Agreement;
- shall throughout the term of this Wellness Consultant Agreement maintain a valid visa residency (if required to reside in the UAE) to be able to perform the work from and within the UAE and which I should provide to dōTERRA as a proof of residency (along with a valid Emirates ID) when and if requested;
- am bound by the provisions of the dōTERRA Policy Manual which is incorporated into this Wellness Consultant Agreement by reference, and that all use of the dōTERRA trademarks, trade name symbol or other intellectual property rights of dōTERRA shall be in strict accordance with the relevant provisions of the dōTERRA Policy Manual; and
- have not and will not make any unlawful or illegal payment to any third party and shall at all times comply with all applicable anti-corruption laws.

4. **Presenting dōTERRA Products.** I understand dōTERRA sells a range of essential oils and other products and that sales of these products are made by the Wellness Consultants ("WC" or in plural "WCs") who are independent distributors. As a WC, I agree to present the dōTERRA business opportunity, Commission Plan and dōTERRA products only as set out in official dōTERRA literature and presentations. I will at all times act in a proper ethical, legal, moral and financially sound manner and I will not use any misleading, deceptive or unfair recruiting methods.

5. **Non Exclusivity.** I agree and acknowledge that dōTERRA does not grant me any exclusivity and therefore, may appoint other wellness consultants in the UAE or sell the dōTERRA products directly, without commission or compensation rendered to me. I also agree and acknowledge that dōTERRA may directly offer and sell the dōTERRA products to any third party as it deems fit.

6. **Independent Contractor Status.** I agree and acknowledge that as a dōTERRA WC, I am an independent contractor and not an employee, agent, partner, legal representative or franchisee of dōTERRA and that I will not have any authority to bind or incur liability on behalf of dōTERRA including but not limited to any debt, expense, or obligation, or open any account on behalf of, for, or in the name of dōTERRA.

I agree and acknowledge that this Wellness Consultant Agreement and the contractual relationship under this Wellness Consultant Agreement does not confer on me any rights under UAE employment law (including without limitation Federal Law No. 33 of 2021 and its implementing regulations) and accordingly I accrue no rights whatsoever

to any form of holiday pay, leave entitlement, sick pay, end of service benefit, pensions contributions, health insurance, visa or sponsorship by dōTERRA. I agree that my sole and exclusive rights to commission for my services rendered by me are as set out in this Wellness Consultant Agreement.

I understand and agree that I have the right to determine my own hours of business. I understand that I shall control the manner and means by which I operate my dōTERRA business, subject to my compliance with this Wellness Consultant Agreement, the dōTERRA Policy Manual including the dōTERRA Commission Plan (all of which are collectively referred to as the "Contract").

I agree and acknowledge that I will be solely responsible for paying all expenses I incur, including but not limited to travel, food, accommodation, secretarial, office, long distance telephone, and other expenses. I agree and acknowledge that I am personally liable for any taxes or duties required by law, including income tax, national insurance contributions and the proper collection and payment of VAT on sales, bonuses and commissions, and I will keep all such proper records as are necessary to ensure the proper assessment and payment of any such taxes or duties. I UNDERSTAND THAT I WILL NOT BE TREATED AS AN EMPLOYEE OF dōTERRA FOR TAX PURPOSES OR EMPLOYMENT LAWS. I acknowledge and agree that all payments made under this Wellness Consultant Agreement by dōTERRA shall where appropriate be made net of any withholding tax and dōTERRA shall bear no risk or be obliged to make any gross up in payments on account of withholding tax, currency fluctuations or bank costs and that dōTERRA is not responsible for withholding and shall not withhold or deduct from my bonuses and commissions, if any, taxes of any kind, unless such withholding becomes legally required. I agree to be bound by all sales tax collection and remittance agreements between dōTERRA, all appropriate taxing jurisdictions, and all related rules and procedures.

7. **dōTERRA Policies.** I have carefully read and agree to comply with the dōTERRA Policy Manual including the dōTERRA Sales Commission Plan, both of which separate documents are hereby expressly incorporated into the Wellness Consultant Agreement by this reference and become part of the Contract. I understand that I must not be in breach of any of the terms of the Contract in order to be eligible to receive any bonuses or commissions from dōTERRA.

8. **Term and Termination.** The term of the Contract and each subsequent renewal is one year. Unless a party notifies the other of its intent to terminate the Contract, I understand and agree that the Contract is renewed automatically each year on its anniversary date. I understand and agree that I will need to pay a renewal fee each year to renew my Contract with dōTERRA. I agree that dōTERRA may automatically charge my credit card each year in the amount of 95 AED, during the anniversary month of my Contract. dōTERRA may terminate my Contract at any time for breach of the terms and conditions of the Contract including any amendments thereto.

If my Contract is canceled or terminated for any reason, I understand and agree that I will permanently lose all rights as an WC and I shall not be eligible to sell dōTERRA products or to receive commissions, bonuses, or other remuneration from my own activities or the activities of my former downline sales organisation. In the event of cancellation, termination, or nonrenewal, I agree to forfeit and waive all rights I have, including but not limited to property rights, my former downline organisation, and any commissions, bonuses, or other remuneration derived through the sales and other activities of my former downline organisation.

If my Contract is not renewed, or if it is cancelled or terminated for any reason, I agree to immediately discontinue use of any and all dōTERRA trademarks, service marks, and copyrighted materials. I also agree that during the term of this Contract and for one (1) year following the termination or cancellation of this Contract, regardless of the reason for termination or cancellation, I will not directly or indirectly solicit or recruit, as defined in the dōTERRA Policy Manual, any dōTERRA WC who is in my current or former downline organisation or with whom I became acquainted by virtue of my participation as a dōTERRA WC.

I UNDERSTAND THAT MY STATUTORY RIGHTS TO CANCEL OR TERMINATE THE CONTRACT AND MY STATUTORY RIGHTS IN RELATION TO ANY CANCELLATION OR TERMINATION OF THE CONTRACT ARE SET OUT IN THE POLICY MANUAL. THIS SECTION 5 DOES NOT AFFECT MY STATUTORY RIGHTS.

9. **Breach of the Agreement.** I understand that if I fail to comply with the terms of my Contract, in addition to all contractual remedies it may have, dōTERRA may, in its sole discretion,

impose upon me disciplinary procedures as set forth in the dōTERRA Policy Manual. If I am in breach or default, of the Contract at termination, I shall not be entitled to receive any further bonuses or commissions, whether or not the sales for such bonuses or commissions have been completed. If I fail to pay for products or services when payment is due or am indebted to dōTERRA for any reason, including but not limited to for commissions or bonuses paid on returned product, I authorise dōTERRA to withhold and retain the appropriate amounts from my bonus or commission payments or to charge my credit cards or other accounts which I have placed on file with dōTERRA.

10. **Limitation of Liability and Indemnification.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred to as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the Contract, the maximum amount of damages I may claim shall be limited to the amount of unsold inventory that I personally purchased from dōTERRA and have remaining on hand. I agree to indemnify dōTERRA and its affiliates and its respective officers, directors, employees, agents, partners, managers, shareholders, insurers and assigns from and against any and all liabilities, damages, losses, claims, fines, penalties, expenses or other awards or settlements arising out of or in connection with my actions in the promotion or operation of my dōTERRA independent business and any activities related to it (for example, but not limited to, the presentation of dōTERRA products or business opportunity including the Commission Plan, the operation of a motor vehicle, the lease of meeting or training facilities, the making of any unauthorised claims, the failure to comply with any applicable laws etc.). The foregoing limitations do not apply to any liabilities rights which may not be excluded or limited under UAE law.

11. **Entire Agreement.** The Contract constitutes the entire agreement between dōTERRA and myself. Any promises, representations, warranties, offers, or other communications not expressly set forth in the Contract are of no force or effect. To the extent of any conflict or inconsistency between this Wellness Consultant Agreement and the Policy Manual (in their current form or as subsequently modified), the Policy Manual shall govern. The provisions of this section 11 as well as the covenants to protect dōTERRA's trade secrets, confidential information, intellectual property, and other proprietary materials, as set out in the Policy Manual, shall survive the termination of the Contract.

I agree that, notwithstanding any statute of limitation to the contrary, any claim or action I wish to bring against dōTERRA for any act or omission relating to the Contract must be brought within one (1) year from the date of the alleged act or omission giving rise to the claim or cause of action. Failure to bring such action within the permitted time shall act as a bar against all claims against dōTERRA for such act or omission. I waive any and all claims or rights to have any other statute of limitation apply.

12. **Use of Name and Image.** I authorise dōTERRA to use my name, photograph, personal story, and/or likeness in advertising or promotional materials and waive all claims to remuneration for such use.

13. **Electronic Communication.** I authorise dōTERRA and its affiliates to communicate with me through electronic mail or fax at the email address or fax number provided in this Wellness Consultant Agreement. Further, by placing my initials here, I indicate my consent to dōTERRA contacting me by email with offers or solicitations for the sale and purchase of dōTERRA products: \_\_\_\_\_

14. **Data Protection.** I understand that dōTERRA will process the personal data contained in this application/ agreement or supplied by me to dōTERRA in connection with my Contract at any time in the future as described in dōTERRA's Privacy Policy, which can be found on dōTERRA's website, which sets forth how dōTERRA processes personal data, including the types of data collected, the purposes for which these data are processed, the parties with whom the data may be shared, and your rights with respect to the processing of the data.

I understand that if I receive sales reports containing personal data of other WCs, I agree that I will not use such data except in the administration and development of my sales organization, and that upon termination of my Contract, I will immediately delete all such personal data from my files, except as otherwise required by law. The parties agree that this obligation survives the termination of the Contract. I agree as a self-employed independent contractor that where, in the course of business, I collect and/ or process customer personal

data, including credit card information, I will ensure that such information is processed, stored and disposed of fully in accordance with applicable laws, including privacy and data protection laws. I further agree that I will comply with all aspects of my data protection obligations as more fully set forth in section 17 of the dōTERRA Policy Manual.

**15. Trade Secrets and Confidential Information.** I hereby covenant and agree to hold in confidence all Trade Secrets and Confidential Information (as defined under dōTERRA Policy Manual) of dōTERRA and its affiliates and not to disclose,

publish, or make use of such Trade Secrets and Confidential Information without the prior written consent of dōTERRA or its affiliates at any time, during the term of this Wellness Consultant Agreement and at all times thereafter and otherwise solely for the purpose of performing the services and as permitted by this Wellness Consultant Agreement and dōTERRA Policy Manual.

**16. No Registration.** Nothing in this this Wellness Consultant Agreement shall be interpreted or construed to be a commercial agency agreement under UAE law and it shall not be eligible to be registered with the UAE

Ministry of Economy.

**17. Governing Law.** This Wellness Consultant Agreement shall be governed by and construed under the laws of the Dubai International Financial Centre ("DIFC") laws. Any disputes shall be settled in accordance with the terms set out in the dōTERRA Policy Manual.

All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.

Signature