



dōTERRA

UAE Founder's Club

Letter of Intent

Name: _____

Account Number: _____

By signing this document, I am declaring my intention to seek a position in the UAE Founder's Club. I agree to adhere to all the qualifications set forth in this Letter of Intent. Any violation of these qualifications could jeopardize my qualification for one of the positions. I will keep in close communication with my Account Manager as I approach qualification.

1. Qualifications of the UAE Founder's Club

- This opportunity is open to all dōTERRA Wellness Advocates.
- A Founder can live in any country and sign up at any time.
- A Founder needs to be in good standing with dōTERRA.
- A Founder must have achieved the rank of Gold+ for three months within in a 6-month period for initial qualification.
- 90% of a Founders qualifying volume must be from the UAE market at the executive and premier levels.
 - This means that each qualified Executive leg for the Gold structure must have at least 1,800 in monthly volume that comes from UAE accounts.
- The three qualifying Premiers must be personally enrolled UAE accounts.
- The Founders positions will be awarded to the first 8 qualifiers who maintain Gold for three months in a 6-month period and pass company audits.

* Please see dōTERRA Compensation Plan for rank requirements.

* UAE volume comes from UAE accounts. Please contact your Account Manager with any questions.

2. To maintain a UAE Founder position past initial qualification, a Founder must meet further requirements.

- After initial qualification, a Founder must maintain Gold rank 6 of the 12 months in a calendar year in order to receive the Founder check at the beginning of each year.
- The qualifying Founder may not drop below Silver rank during the six months that they do not achieve Gold.
- If one of the 8 Founders loses their founder position after the Founder's Club program closes, they cannot requalify, and another Wellness Advocate /Consultant cannot take the position.
- In future years, the company reserves the right to adjust the rank and qualifications required to remain in the UAE Founders Club.
- Once 8 Founders are qualified in a month, the Founders' Club period will end. Until then, anyone may attempt to meet initial qualification requirements.
- Final decisions on Founder qualifications will be at the discretion of the doTERRA Executive Team.
- End Date – The contest end date is not yet determined. Announcement of the end date will depend on the speed at which the club is filled.
- UAE Founder's must remain active, in good standing under the dōTERRA agreement & policy manual, fully supportive of their teams and company initiatives, and eventually achieve Diamond rank based on UAE volume for 10 of 12 months per calendar year for the life of their account.
- The timing of the Diamond rank requirement will depend on the growth and strength of the market.

3. UAE Founders' Club Benefits

- UAE Founders will receive ongoing recognition and an annual bonus of an equal 1/8th share of 1% of total UAE commissionable volume for the year.
- Recognition – Official recognition of newly qualified founders will happen no earlier than the commission run after their 3rd consecutive qualifying month pending monthly audits.
 - Members who qualify in March, April and May, for instance, may be recognized as a qualifying Founder after the May commission run in June.

*** Leaders will not be considered for qualification if they have not successfully completed the requirements listed above, passed all company audits, and delivered a signed Letter of Intent.**

UAE Founder - Letter of Intent

I, _____, [undersigned] hereby affirm my intention to achieve the status of Founder in the United Arab Emirates. I agree to adhere to all the rules and requirements set forth in this document. Any violation of these rules and requirements could jeopardize my qualification for a UAE Founders' Club position. I also agree to keep in close communication with my Account Manager as I approach qualification.

The first month I intend to achieve Gold (or build Gold in UAE) will be _____ [month], _____ [year].

After becoming a UAE Founder, I will continue to be a leader in dōTERRA by reaching Diamond in 2024 [], 2025 [] or 2026 [] [mark one].

Name: _____

Account Number: _____

Signature: _____

Date: _____