

# **Transform Your Health**

Welcome to the doTERRA difference, where changing lives is the norm, and supporting your wellbeing is our top priority. Use this guide to discover the powerful benefits of essential oils and create a wellness plan that sticks.



## Live a Wellness Lifestyle

The doTERRA Wellness Lifestyle Pyramid illustrates how wellness is a combination of lifestyle and healthcare. When lifestyle is the focus, health is naturally achieved and maintained. As you use these powerful products and live healthy daily habits, you'll experience new levels of wholeness.

Envision a life where finding solutions is simple. With an essential oil reference guide and a box of doTERRA CPTG® essential oils at your fingertips, you'll be prepared to address 80% of your wellness priorities. For those times when you need additional care, partner with practitioners who support you in finding the best proven natural solutions.







## **Nutrition**



# dōTERRA Lifelong Vitality Pack™ Crucial wholefoods, micronutrients, and omega fatty



Oregano 5 mL Supports a healthy digestive system



#### Turmeric 15 mL

Turmeric brings a burst of flavor to savory meals and it helps reduce oxidative stress in the body.

# **Digestion**



#### ZenGest® 5 mL

This blend will naturally aid and support the body in the process of digestion.



#### Peppermint 5 mL

Supports a healthy digestive system when taken internally.

<sup>1</sup>See individual labels for ingredients, cautions, and instruction for use.



## Movement





#### Deep Blue® Rub

Provides a soothing effect to the back, shoulders, neck, knees, feet, and other areas of concern.

Apply before and after exercise or activity to support ease of movement and recovery.



#### Deep Blue® 5 mL

Try applying Deep Blue® blend then layer with Deep Blue® Rub for added benefit after exercising.

Apply to desired areas needed.



#### Easy Air® 15 mL

Creates feelings of easy breathing. Rub 1-2 drops on chest. Dilute if needed.



#### Lemongrass 15 mL

An essential oil that can revitalize your body by stimulating your senses.

Combine a few drops of Lemongrass essential oil with Fractionated Coconut oil for a massage after a hard workout.



#### Copaiba 15 mL

Massage 2-3 drops onto desired areas to soothe sore, tired muscles after strenuous activity.

#### CHOCOPEPPERMINT SHAKE

235 ml coconut water or almond mill

2 scoops chocolate shake of your choice

. drop Peppermint essential oi

Ice (as desired

llend all ingredients until smooth

<sup>1</sup>See individual labels for ingredients, cautions, and instruction for use.



# Rest & Manage Stress

Essential oils provide dynamic support for getting consistent quality sleep and managing stress. Create an environment where your sleep gives your body the opportunity to repair and renew. Choose solutions to keep feeling great and stay centered no natter what life throws at you.

## **Prioritize Rest**



#### Serenity® and Lavender 15mL

Place 1–2 drops on your pillow for peaceful dreams.





#### Citrus Bliss®

## Put a drop in your palm and inhale for a quick pick-me-up.





#### Balance™ 15 mL

Creates a sense of calmness and wellbeing. Apply Balance™ to neck and wrists to help promote feelings of





Adaptiv® Essential Oil Blend is the answer during life's most demanding moments. Apply or roll on the skin to help boost mood and to create a calming atmosphere.



#### **DAILY WELLNESS HABITS**

• Get 7-9 hours of quality sleep nightly. • Engage in daily mindfulness or meditation.

**RELAXING BATH SALTS** 

1 cup Epsom salts

10 drops Balance™ and Lavender

Mix and pour into your bath.







#### CLEANSE **Lemon 5 mL**

Add Lemon oil to your water for a refreshing taste or as an alternative to sodas and sugary drinks.



#### Zendocrine® 15 mL

Supports the body's natural ability to rid itself of unwanted substances when used internally.



#### Juniper Berry 5 mL

May have antioxidant properties









#### dōTERRA® Hair Care

Use essential-oil infused premium hair products: Protecting Shampoo, and Daily Conditioner.



#### Oral Health

Use dōTERRA On Guard® Natural Whitening & Remineralizing Toothpaste during the morning and night to naturally brighten your smile.

# Informed Self-Care







During chilly days On Guard® can help invigorate the body when applied on the bottoms of the feet



#### Easy Air®

Apply to 1 drop on chest, dilute as needed. Create feelings of easy breathing and open airways.



#### Lavende

Apply topically as needed to help promote a healthy skin.



#### Tea Tree

For occasional skin irritations, apply 1–2 drops onto the targeted area.



#### Peppermint

Apply for a cooling sensation. Dilute as needed.



#### ClaryCalm®

Roll this women's blend on lower abdomen and use with a heating pad.



## Oils on the Go



#### 8-VIAL KEYCHAIN

Pack your eight most frequently used essential oils and be ready for anything!

#### **KEYCHAIN FAVORITES**

Lavender

ZenGest®

Peppermint

Easy Air®

On Guard®

Frankincense

Deep Blue®

Tea Tree

#### DAILY WELLNESS HABITS

- Turn to natural solutions as your first line of defense.
- · Refer to an essential oil reference book for possibilities.



# **Wellness Consult**

1 Write down your health priorities and find solutions.

Top Health Priorities for You and Your Family	90-Day Goals	Natural Solutions You Have or Need
1	1	1
2	2	2
3	3	3

2 Create your daily wellness plan.
Begin with the foundational daily habits listed below. Then add the natural solutions you need and organize them into your daily plan.

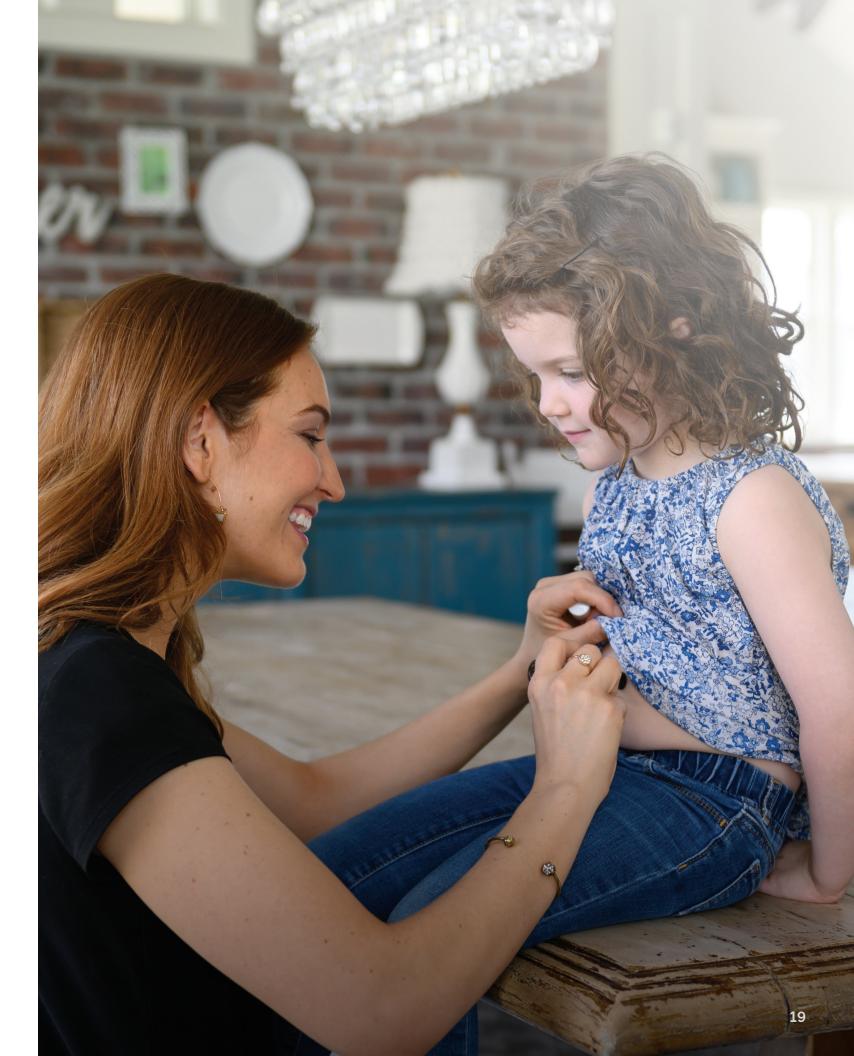
MORNING	AFTERNOON	EVENING
Daily Wellness Habits  □ 1-3 drops Lemon 5 ml essential oil in glass of water □ 2 drops Frankincense 15 ml essential oil on bottoms of feet □ 2 drops dōTERRA Balance™ on neck or bottom of feet	<ul> <li>□ 1-3 drops Lemon 5 ml essential oil in glass of water</li> <li>□ Diffuse 4-5 drops On Guard® 15 ml</li> <li>□ Apply Deep Blue® Rub after workout</li> </ul>	<ul> <li>2 drops Frankincense 15 ml essential oil on bottoms of feet</li> <li>2 drops Balance™ on neck or bottoms of feet</li> <li>Apply Deep Blue® where needed</li> <li>Diffuse 3-5 drops Lavender 15 ml at bedtime</li> </ul>

3	What other wellness choices could support your goals? (e.g. increase water, sleep, exercise, dietary changes)	How can you redirect your spending and replace everyday household items with more natural, high-quality doTERRA® products?  (e.g. skin, hair, laundry, cleaning)

Live empowered with natural solutions.

Create a 90-day wellness plan by adding the product you need to your loyalty orders (recommended to run between the 5th—15th).

MONTH 1 LRP	Date:	/	MONTH 2 LRP	Date:	/	MONTH 3 LRP	Date: /
Т	OTAL PV			TOTAL PV			TOTAL PV



# Loyalty Rewards Program

#### Earn Free Products of Your Choice

The doTERRA Loyalty Rewards Program (LRP) provides an automatic monthly shipment of products you use on a regular basis. If your loyalty order contains at least 50 PV (Personal Volume),\* you immediately begin to earn product points that can be used as cash to receive free dōTERRA products. The longer you participate, the more points you can earn—up to 30% of your total monthly LRP purchases!

## **Loyalty Rewards Program FAQs**

How do I get free products?

#### **EARN FREE PRODUCT POINTS** IN ADDITION TO YOUR 25% DISCOUNT

LRP BENEFITS: PERCENTAGE BACK IN PRODUCT POINTS FOR FREE PRODUCTS

10%	1
Months 1–3	7

Months 10–12 | Months 13+

30%

TOTAL SAVINGS AND PRODUCT POINTS:

40%

45%

#### How do I get 30% back in free product points?

Your Loyalty Rewards percentage grows over time and can begin on your first order when you sign up for a qualifying LRP order with your enrollment. Your percentage grows by 5% every three months when your orders are over 50 PV until you reach the maximum of 30%.

#### How do I maximize doTERRA specials?

Place a loyalty order of at least 125 PV between the 1st and the 15th. This sets you up to receive the Product of the Month for free and take advantage of additional promotions. Pay attention to the PV versus price, as many specials are PV-related and start on the first of the month

PV MUST EXCEED	1	50	100	125
Maintain LRP points previously earned	•	•	•	•
Earn LRP product points (to use for free products) and increase percentage from 10% to 30%		•	•	•
Qualify to earn commissions			•	•
Get free shipping			•	•
Receive the free Product of the Month (orders placed between the 1st-15th)				•

\*PV (Personal Volume): This is a numeric value assigned to each product. It's used as the gualifier for commissions, rank, and promotions. Products purchased with points have no PV

#### How do I create a new loyalty order?

Log into www.doterra.com/AE/en\_AE. Click "Create New LRP Order" or edit items in an existing loyalty order template.

#### When can I use my product points?

Redeem your product points anytime within a year from when you earn them.

#### How do I redeem my LRP points?

In your virtual shopping cart, select "Use Points" on the products you'd like to redeem with your LRP points. New points are added the 15th of the following month after each order placement.

#### Can I have more than one loyalty order?

Yes. If you need more than your monthly order, simply change your LRP template and run it again on whatever day you choose, or you can set up as many orders as you like in advance. Remember to cancel any orders you don't want to receive the following month prior to your order processing date. Qualifications to earn points and promotions will often require a certain PV amount on a single order but Wellness Consultants are welcome to place multiple orders each month as needed.

#### How do I cancel my loyalty order?

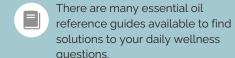
You can cancel your loyalty order anytime via phone, online chat, or email to uae@doterra.com. doTERRA Customer Service can assist you with redeeming any free product points you've accumulated prior to cancellation so points aren't lost. If you cancel your loyalty order, you'll start back at 10% rewards when you resume consistent loyalty order purchasing.

#### What if I want to return products?

dōTERRA refunds 100% of anything unopened within 30 days of purchase and 90% of the purchase price if opened or used.

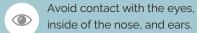
# **Essential Tips**

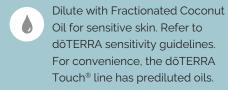
#### **Effectiveness**



- Different essential oils work for different people. When you're not getting the desired results, try different oils or application methods.
- Massage to increase benefits and promote rapid absorption.
- Try different application methods: apply under the tongue or to the bottoms of the feet, spine, or navel.
- Use oils topically with Fractionated Coconut Oil to enjoy greater sustained absorption.

#### Safety



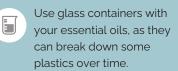




Read labels and follow recommendations.

#### **Best Practices**

Keep your products at their best by avoiding exposure to extreme temperatures or direct sunlight.



dōTERRA® essential oils are potent. Use smaller amounts more frequently for best results.

> See individual labels for ingredients, cautions, and instruction for use.



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# **Learn More**

### **Member Services**

Member #	
Password	
Log in at www.doterra.com/AE/en_AE	

Customer Service:	Facebook:
use@doterra.com	
Member Services:	
	Instagram:

Your Key Support	Team Call/Website/Facebook Group(s)
Phone	
Email	
Other Support	Upcoming Local or Online Classes and Events
Phone	
Email	

# **Every Bottle Makes a Difference**

Consistently using doTERRA® products can change your life, as well as the lives of the growers and their families all over the world. Every drop of essential oil represents hands that have nurtured the earth for our benefit.



**Share** with those you love.

Change Others' Lives Host a dōTERRA class to be of service to your friends and family.



**Build** an income and make an impact.

#### **Change Your Future**

Create recurring income and greater freedom by sharing and empowering others with natural solutions.



