

A photograph of a woman with dark curly hair, wearing an orange top and a patterned cardigan, carrying a young child with curly hair on her shoulders. They are both smiling and looking towards the right. The background is a park with trees and a path, bathed in the warm light of a sunset. The text 'dōTERRA Compensation Plan:' is overlaid in the top right corner.

dōTERRA Compensation Plan:

Earn With dōTERRA

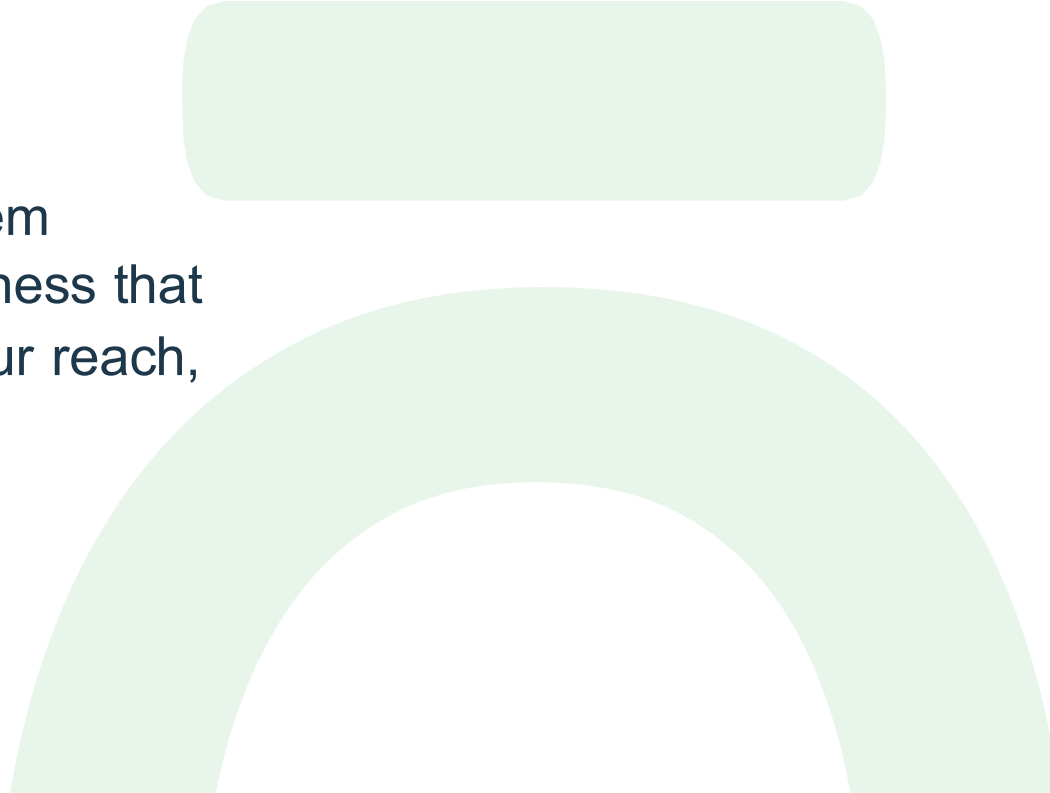
Welcome to earning with dōTERRA. In this presentation, you'll discover the many ways you can earn money by sharing powerful and pure dōTERRA® products. dōTERRA's compensation plan is designed to help you earn income in a way that fits your lifestyle. Whether you're looking to earn right away or build a sustainable, flexible business over time, there's an opportunity for you to **earn extra income with the lifestyle you want.**

dōTERRA's business model allows you to **share what you love and make a difference in others' lives while creating recurring financial opportunity.** With dōTERRA's compensation plan, you can make an impact, build a legacy, and create a life you love.

Earn — >

Getting Started

Your love of dōTERRA products and your desire to share them with others is the **foundation of a strong business**—a business that will continue to **change countless lives**. As you expand your reach, you will make a lasting impact around the world.



As a **Wellness Consultant in the UAE**, there are many ways to earn with dōTERRA.

Total of 48% of doTERRA commissionable volume.

Commissions

Earnings paid out on product sales.

Bonuses

Earnings paid out when you meet specific sales structure and rank requirements.

Fast Start Bonus

Power of 3

Unilevel

Pools

Retail Profits

Founders Club



Retail Profit

Retail Profit is the simplest of the commission types. You simply need to have an active Wellness Consultant account to earn it.

How it works

When someone purchases products at retail prices, you receive retail profits—which is 25% of the retail sale. You can also purchase products with your discount as a Wellness Consultant and resell the product at Retail.

Paid to **Enroller**
Paid **Weekly** along with
Fast Start Bonus Earn
25%



YOU

AED **250** PROFIT

**RETAIL
PROFIT
25%**



**RETAIL
CUSTOMER ORDER**

AED **1,000** PURCHASE



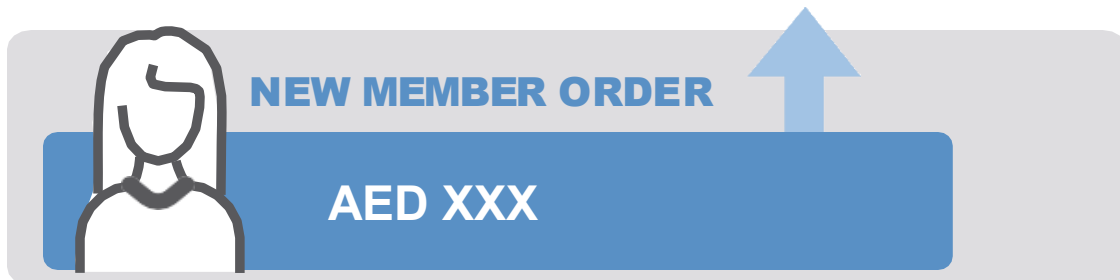
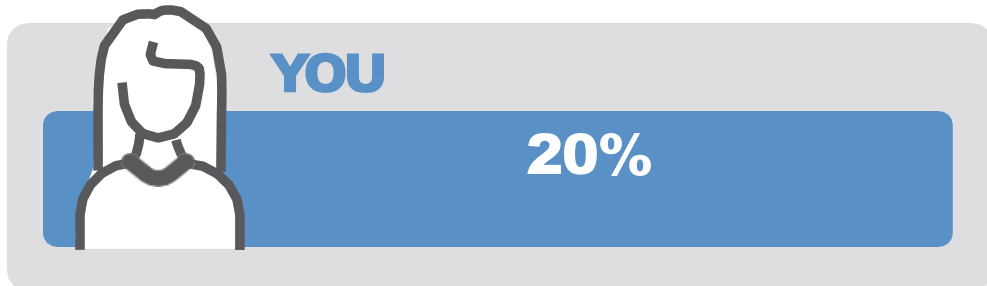
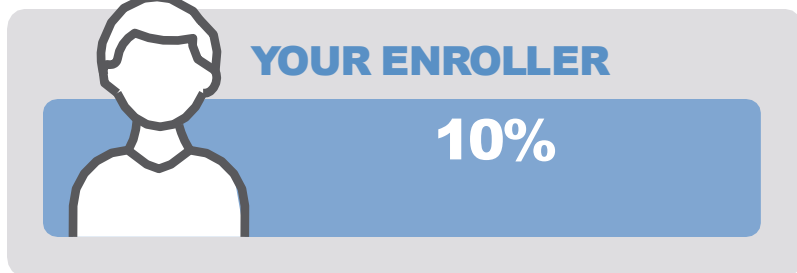
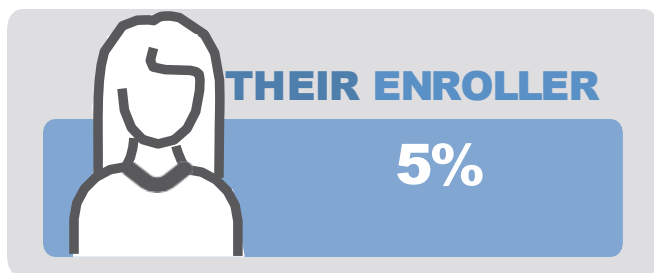
Fast Start Bonus

Fast Start Bonus is designed to provide you with income right away as you share dōTERRA® products.

How it works

When your new Wellness Consultant or Wholesale Customer places an order with commissionable volume (CV) during their first 60 days, **you can earn a 20% Fast Start Bonus** commission. **Your enroller receives a 10% commission, and their enroller gets 5%.**

To qualify to receive Fast Start earnings, you must place a Loyalty Rewards Order (or enrollment order) of 100 PV or more monthly and have a 100 PV template set up set up on your account.



Example



Paid to **Enroller**

Paid **Weekly** for 60 days

Earn 20%, or 10% or 5% on CV

*Fast Start Bonus can be used
as a weekly growth indicator
for your business:*

*The more people you
introduce to dōTERRA, the
more your weekly earnings
will grow.*

A background image showing three women in a kitchen. One woman in the center is smiling broadly at the other two. The woman on the left is seen from the back, and the woman on the right is in profile. They appear to be in a casual, friendly conversation.

Power of 3 BONUS

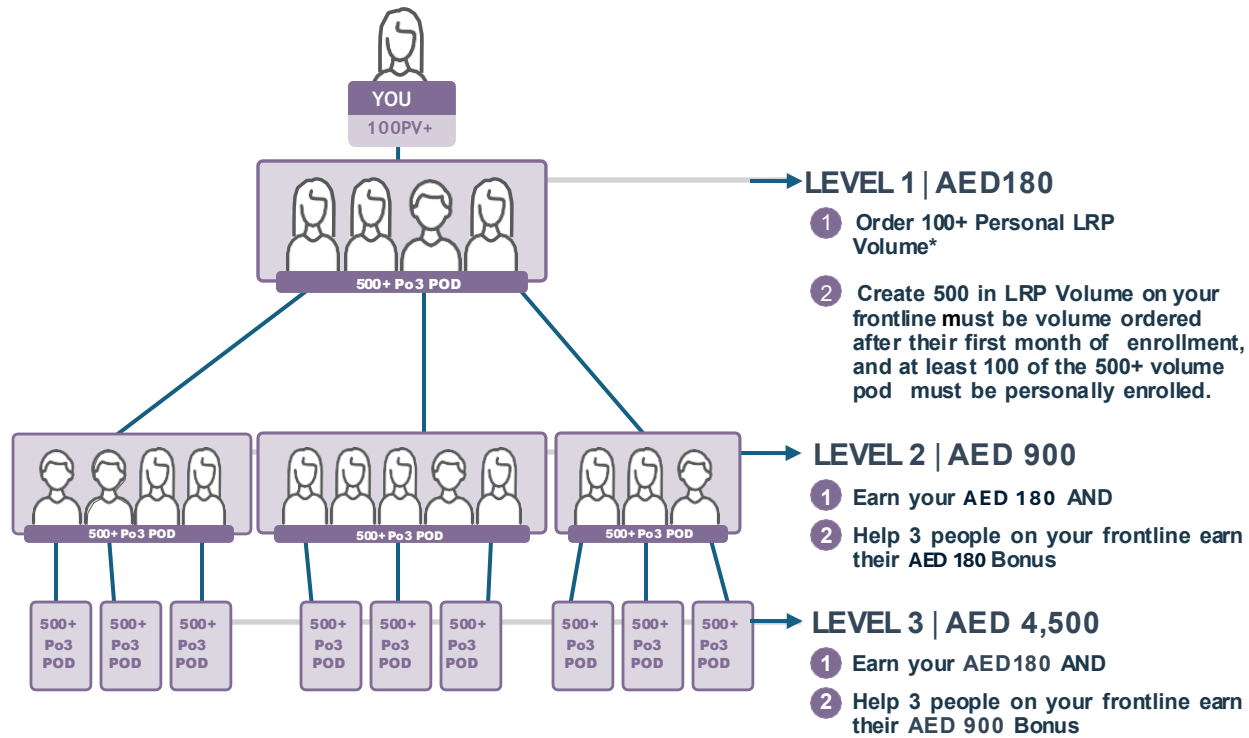
The Power of 3 Bonus is designed to help you structure your business for effective customer support and long-term stability.

How it works:

Effective customer support is **essential for long-term growth**. While you could personally sponsor all your new enrollees, overtime, it would become difficult to support everyone. This Bonus encourages you to place people under a builder or sharer on your team to **provide support and balance to your organization**.



Paid to Sponsor
Paid Monthly
Earn AED 180, AED 900, or
AED 4,500 Each Month!!



1. This Bonus is focused on new customer acquisition and retention.
2. Effective customer support is essential for long-term growth.
3. Level 2 (AED 900) Power of 3 achiever must achieve Elite Rank (3,000 OV) to earn.
4. Level 3 (AED 4,500) Power of 3 achiever must achieve Silver Rank – (3 PE Qualifying Elites) to earn.

Power of 3 BOOST

The Power of 3 Boost is designed to reward you for growing your team by doubling your AED 180 or adding AED 450 to your 2nd and 3rd level Bonus.

How it works





When your Power of 3 Pod(s) are in place for the Power of 3 Bonus and you reach Personal Growth Volume (PGV) targets you Boost your earnings! The Boost is paid out in addition to the Power of 3 Bonus. Each Wellness Consultant can qualify for one Boost (AED 180 or 450), per account, per month. Here you can see the total earnings available for the Power of 3 Bonus and Boost together.

POWER OF 3 BONUS + BOOST EARNING POTENTIAL

POWER OF 3 Bonus	PERSONAL GROWTH VOLUME		Earn Up To: ↓
	400+ PGV	800+ PGV	
Level 1 (AED 180)	AED 180		AED 360
Level 2 (AED 900)	AED 180	AED 450	AED 1,350
Level 3 (AED 4,500)	AED 180	AED 450	AED 4,950

Growth Metrics

Reaching Growth Metrics in each of these areas will help you make the most of your commission earnings.

Jan '25	Feb '25	Mar '25	Apr '25	May '25	Jun '25	Jul '25
<div> Meetta Enrollment Date: Jan. 23, 2024</div>	125 PV	125 PV	125 PV	200 PV	150 PV	150 PV
	<div> Naryani Enrollment Date: Feb. 12, 2025</div>	125 PV	125 PV	150 PV	125 PV	125 PV
		<div> Subh Enrollment Date: Mar. 6, 2025</div>	125 PV	125 PV	125 PV	125 PV
		<div> Rajilia Enrollment Date: Mar. 21, 2025</div>	100 PV	125 PV	100 PV	100 PV
Total Personal Growth Volume	125	250	475	600	500	500

PERSONAL GROWTH VOLUME (PGV):

The total amount of LRP Volume in the current month from personally enrolled members who enrolled in the previous 12 months. These members can be sponsored anywhere in your team. Volume ordered in the month of enrollment is excluded from the calculation of PGV.



Unilevel

Unilevel provides a way for Wellness Consultants to earn commissions based on ongoing product sales within their organization.

How it works:

Unilevel commissions are earned after a new member's first 60 days. The more your team grows and the more products they sell, **the higher your potential earnings are through the Unilevel structure.** Over time, Unilevel can be the most significant part of your dōTERRA income.

The dōTERRA compensation plan **lets you earn the highest percentage** on the lower levels where the majority of your volume typically is. To unlock the deepest two levels of Unilevel, make sure to reach your TGV.

By offering product education, encouraging customer loyalty, and providing business support, you can strengthen your team and increase customer retention, leading to higher Unilevel earnings.

RANK QUALIFICATIONS

EARNING POTENTIAL

LEVELS

1 Earn up to **AED 360** in **Power of Three** from Level 1 volume

2 3%

3 5%

4 5%

5 6%

6 6%

7 7%

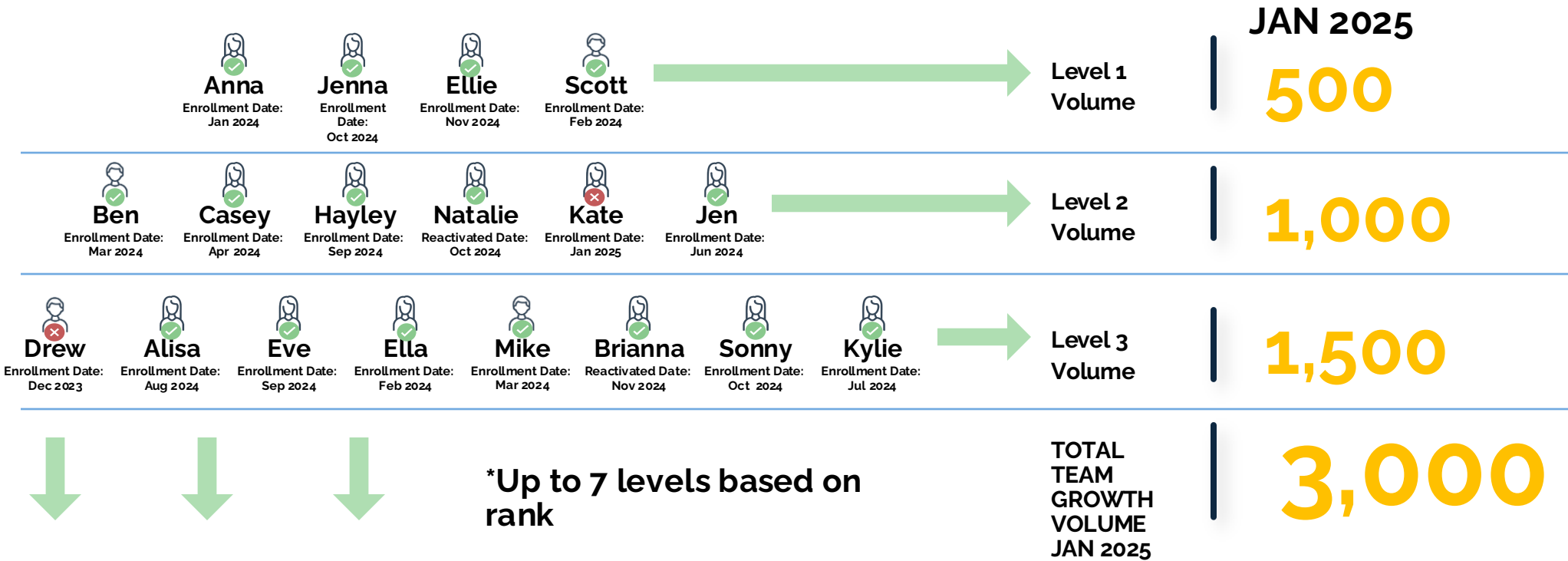
↑ DYNAMIC COMPRESSION ↑

TEAM GROWTH VOLUME (TGV)

The total amount of volume in the current month **from team members who enrolled or reactivated in the previous 12 months**, within a defined number of sponsor levels (determined by your rank).

Based on your paid rank in a given month, for Elites and above, you include members on your team within a specific number of sponsor levels, to contribute to your total TGV, as defined in the chart:

Rank	Sponsor Levels	TGV
Elite	3	3 0 0
Premier	4	4 0 0
Silver	5	5 0 0
Gold	6	6 0 0
Platinum+	7	See Pools



Any orders placed in the enrollment or reactivation month are excluded from the calculation of TGV.



RANK COMPRESSION

KEY POINTS

Available to all
Wellness Consultants
to achieve **Platinum+
ranks** at any time

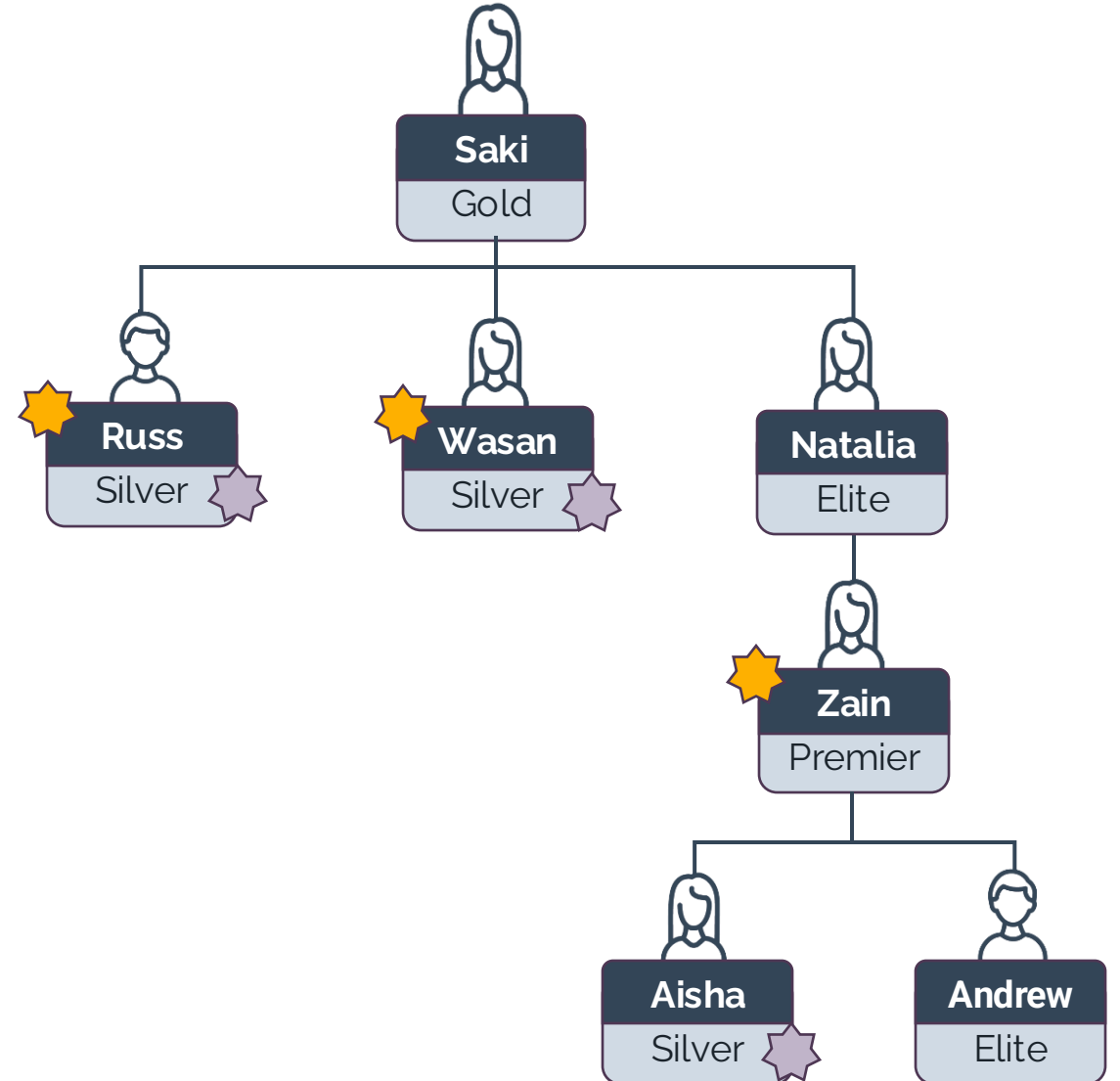
Qualifiers must be in
your **enroller tree**

The same qualifier
may be used by
**multiple Wellness
Consultants** at the
same time

Work with your best builders wherever they are on your team!


How Rank Compression Works: Rank Advance to Platinum

Work with your *best* builders,
wherever they are in your organization.



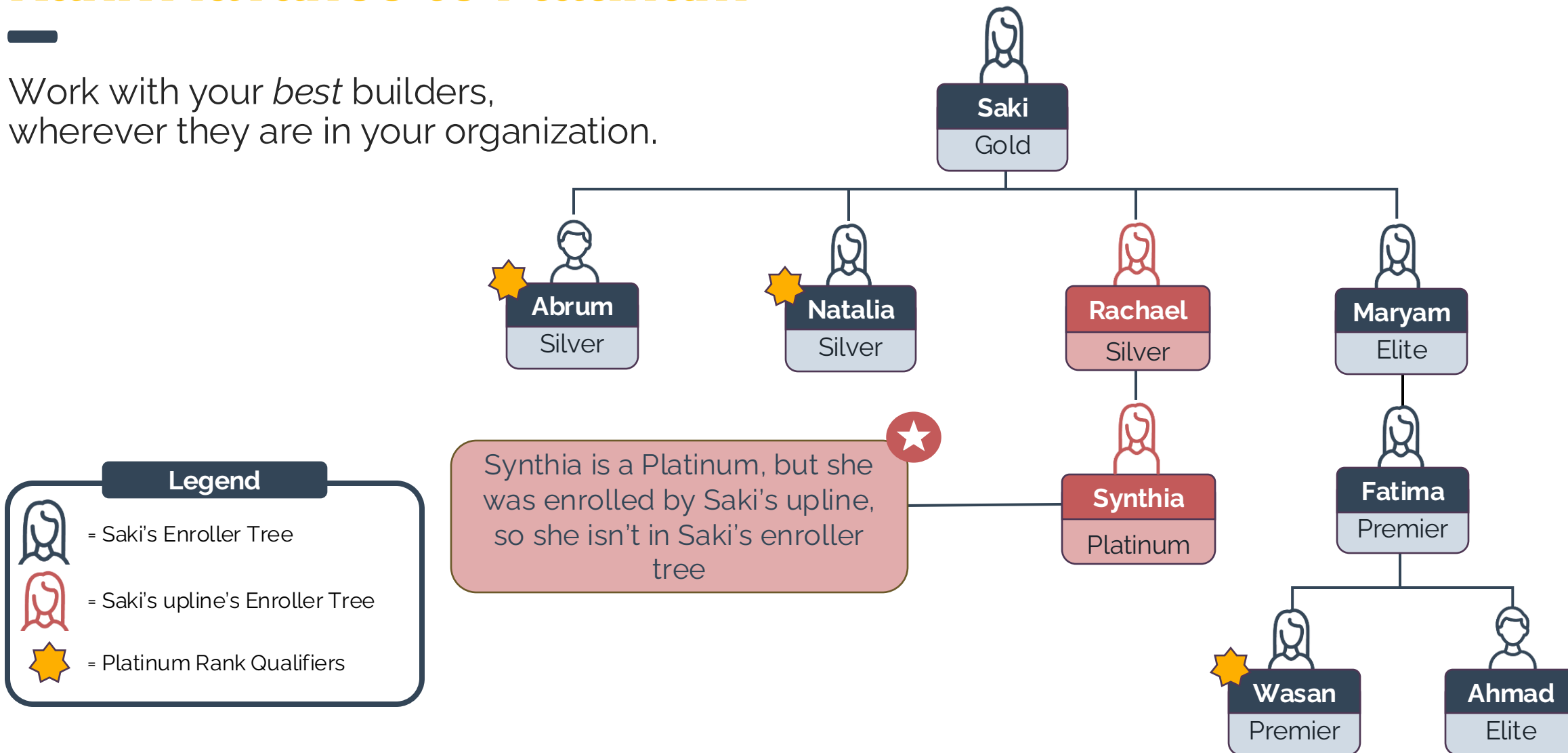
Legend

 = Gold Rank Qualifiers

 = Platinum Rank Qualifiers

How Rank Compression Works: Rank Advance to Platinum

Work with your *best* builders,
wherever they are in your organization.



Rank Compression Benefits

- Provides incentive for **you to work with your best potential builders**, wherever they may be.
- **Frees you from feeling stuck** with disengaged Wellness Consultants in key qualifying positions.
- **Prevents rank-related friction in the future**—no more negotiating to get back a gifted enrollment.



A photograph of three women in an office environment. The woman on the left, with long dark hair and wearing a teal zip-up top, is high-fiving the woman on the right. The woman in the center, wearing glasses and a light pink button-down shirt, is smiling and also participating in the high-five. The woman on the right has blonde hair and is wearing a white shirt. Large green plants are visible in the background.

Pools

Pools recognize and incentivize top-performing leaders. These Pools provide additional bonuses to Leaders who achieve specific rank and Enrollment requirements during a given month.

How it works:

dōTERRA offers six Pools, each tailored with specific ranks, performance requirements, and opportunities to **earn extra shares** based on the Pool's criteria. Each month you achieve and maintain a rank between Premier and Presidential Diamond, **you can qualify to earn a share of dōTERRA's Company Volume** from one or more Pools.

Pools Continued

Paid to Ranks
Paid Monthly
Earnings vary based on doTERRA
Company Volume (DCV)

Paid as Rank	Premier	Silver	Gold	Platinum	Diamond	Blue Diamond	Presidential Diamond
		Leadership Pool			Diamond Pool	Blue Diamond Pool	Presidential Diamond Pool
# of Possible Shares	<div></div>	1	5	10	2 4	2 4	2 4
*Growth Requirement	<div></div>	-	-	-	6,000	12,000	18,000
% of DCV	<div></div>	2%			1%	1%	1%
	Empowerment Pool			Performance Pool			
# of Possible Shares	1	1	1-2	1 3	3 4	3 6	3 8
*Growth Requirement	1 share per 100 PV enrollment			4,000	6,000	12,000	18,000
% of DCV	1.50%			1.50%			



1. Pools recognize and incentivize top-performing leaders by rewarding you with a percentage of global sales, regardless of where you're building your dōTERRA business.
2. DCV = doTERRA Company Volume.
3. Growth requirement=TGV or enrollment/rank requirement for Premier-Golds.
4. You can earn extra shares when you hit rank and help someone new achieve a new rank for the first time.

dōTERRA Pools – Additional Shares

Qualifications for Earning Additional Shares

Wellness Consultants can earn additional shares in the pool for which they qualify by helping their personally enrolled Wellness Consultants advance to specific ranks.

Personally enrolled Wellness Consultants **must be first-time qualifiers**.

Pools	Shares Per Newly Advanced Qualifier		
	Elite	Premier	Silver
Leadership Pool	1		
Performance Pool*		2	
Diamond Pool		1	
Blue Diamond Pool		1	
Presidential Diamond Pool			1

Platinums get an extra share in the leadership pool for new personally enrolled Elites and 2 extra shares in the performance pool for new Premiers. Diamonds, Blues, and PDs get 2 extra shares in the performance pool for new Premiers. Diamonds and Blues get one extra share for new Premiers in their respective pools and PDs get 1 extra share in their own pool for new first time Silvers.

TEAM GROWTH VOLUME SUMMARY

Remember, reaching Team Growth Volume targets helps you maximize your earnings in Unilevel and Pools.

	RANK	SPONSOR TREE LEVELS	TEAM GROWTH VOLUME	UNLOCK WITH GROWTH METRIC
Unilevel	ELITE	3	300*	4 th and 5 th levels
	PREMIER	4	400	5 th and 6 th levels
	SILVER	5	500	6 th and 6 th levels
	GOLD	6	600	6 th and 6 th levels
Pools	PLATINUM	7	4,000	Performance Pool
	DIAMOND	7	6,000	Performance & Diamond Pools
	BLUE DIAMOND	7	12,000	Performance & BD Pools
	PRESIDENTIAL DIAMOND	7	18,000	Performance & PD Pools

- *Wellness Consultants' Team Growth Volume (TGV) will be determined by their paid rank for that month.*
- **For Elites, 100 of the 300 TGV must be personally enrolled but can come from multiple accounts.*

Maximize Your Earnings With Pool Enhancements!

Rank:	Monthly Total Share Values in INR (2024 Avg):	Total Monthly Average Earnings By Rank:
Premier	AED 780	AED 3,220
Silver	AED 1,266	AED 9,185
Gold	AED 3,994	AED 20,505
Platinum	AED 9,013	AED 37,575
Diamond	AED 11,034	AED 63,080
Blue Diamond	AED 25,902	AED 153,455
Presidential Diamond	AED 73,939	AED 418,740

Based on data from 2024 global ranks and actual payout amounts.



Real Example of Earnings from 3 Current Leader's in UAE



2024 Rank: ↓	Fast Start Bonus/ Retail Bonus	Monthly Total Share Values in AED NEW:	Unilevel New Plan	Power of 3 New Plan:	Total New Monthly Earnings By WA:
Elite (March)	AED 200	----	AED 87	AED 1,350	AED 1,637

Based on data from 2024 UAE accounts and actual payout amounts with new compensation plan. All Wellness Consultants listed hit their 800 PGV minimum to boost their 2nd level power of 3 for this simulation model.

**RANK of GOLD
3x in a row**

1%

**Of the total commissionable volume
each year will be given as a bonus for
Founders' Club members.**

Only 8 positions
open!

Founders Club

1 2 3 4 5 6 7 8

Become
Gold 3x



90% UAE
Qualifying
Volume



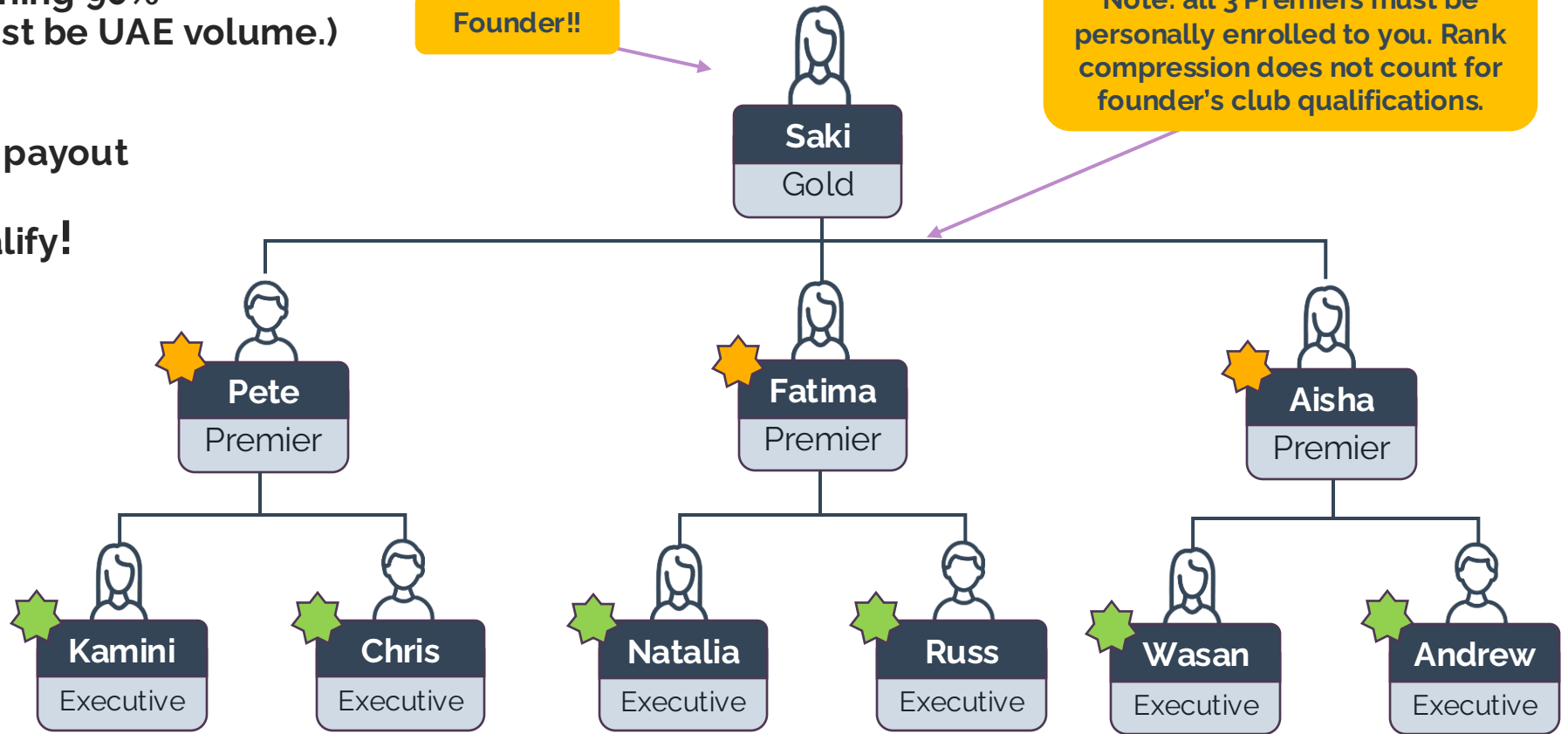
Send
LOI

Example: How Rank Founders Club Works-- Rank Advance to Gold!

- Become Gold 3 X in a row.
- 90% Qualifying volume (meaning 90% of what it takes to hit gold must be UAE volume.)
- Send in letter of intent to uaeleadership@doterra.com
- Receive a 1% per year bonus payout based on UAE country volume for as long as you qualify!

Founder!!

Note: all 3 Premiers must be personally enrolled to you. Rank compression does not count for founder's club qualifications.

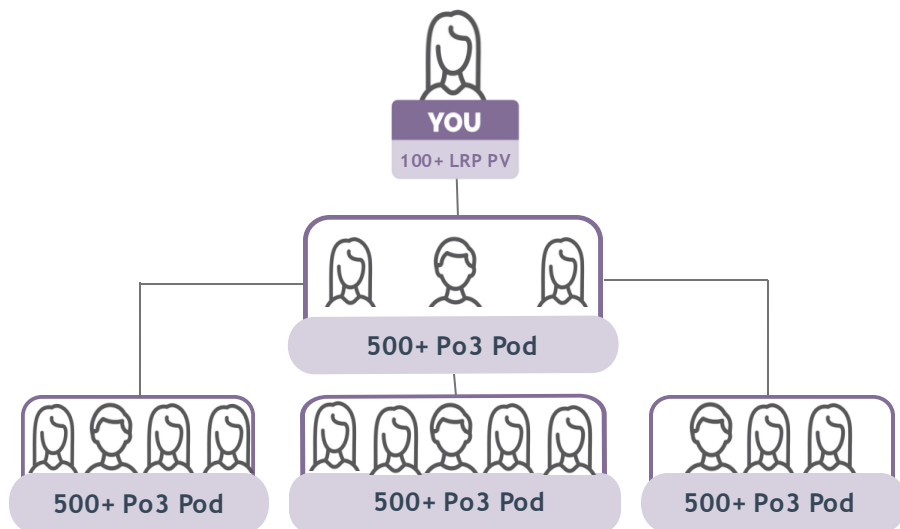




New Clear Pathway to Earn 1,550 Monthly:

Level 2 = 900 AED Bonus

+ 450 AED Boost



Get 250 PV in new volume
enrolled each month
= 200 AED

+ Achieve the rank of Elite.

All achievable within 90 days

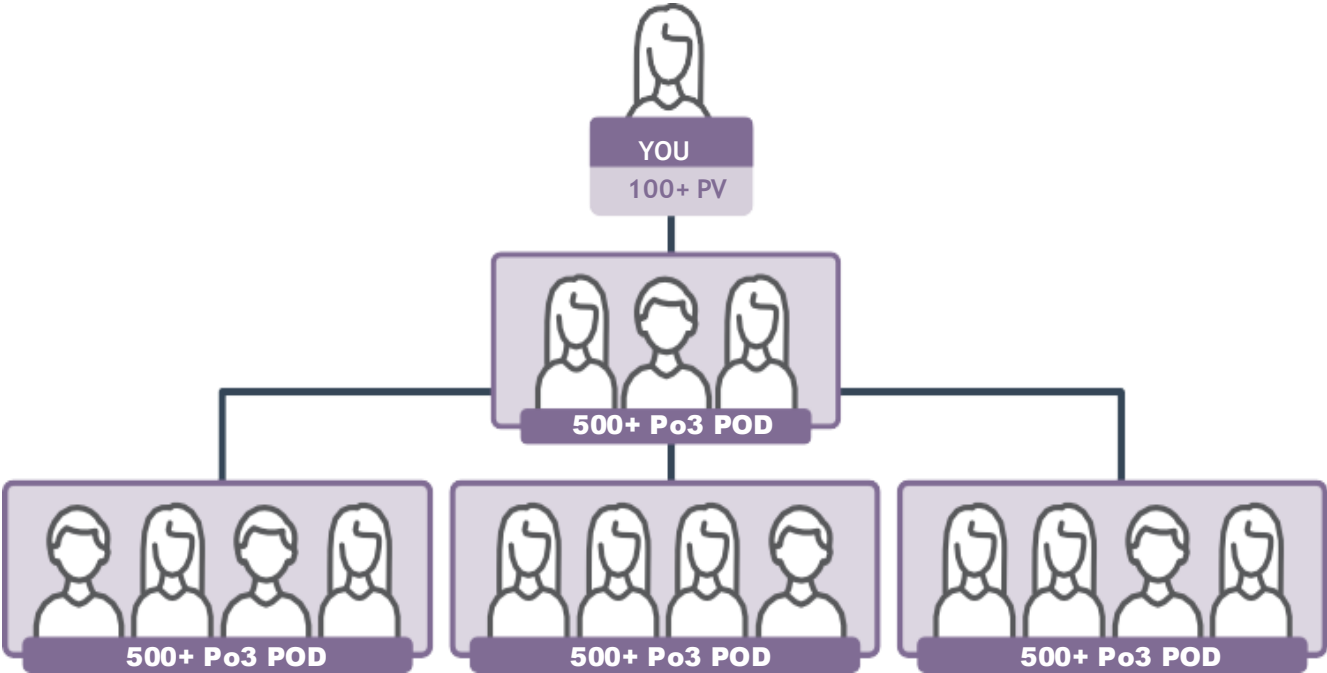


1,550 AED
Bonus per month!
(\$422)

Pathway to AED 1,550 per month in 90 days!

Earn AED 1,550 by qualifying for your **Power of 3- AED 900 Bonus** and your **AED 450 Boost**, hit Elite, and enroll 2 people per month with 125 PV orders!

AED 900 Bonus

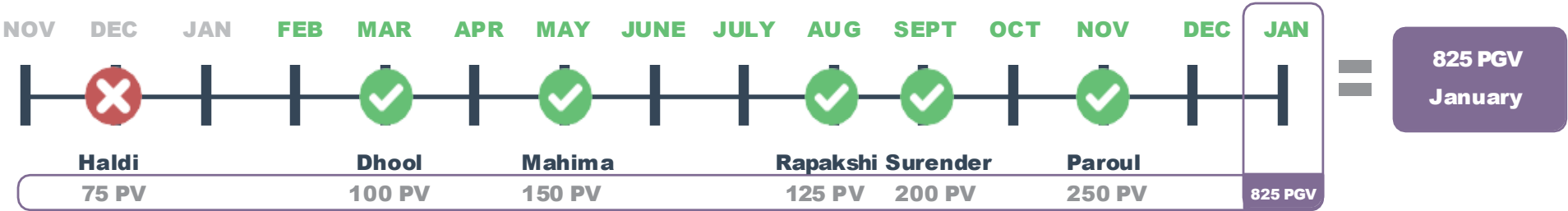


+

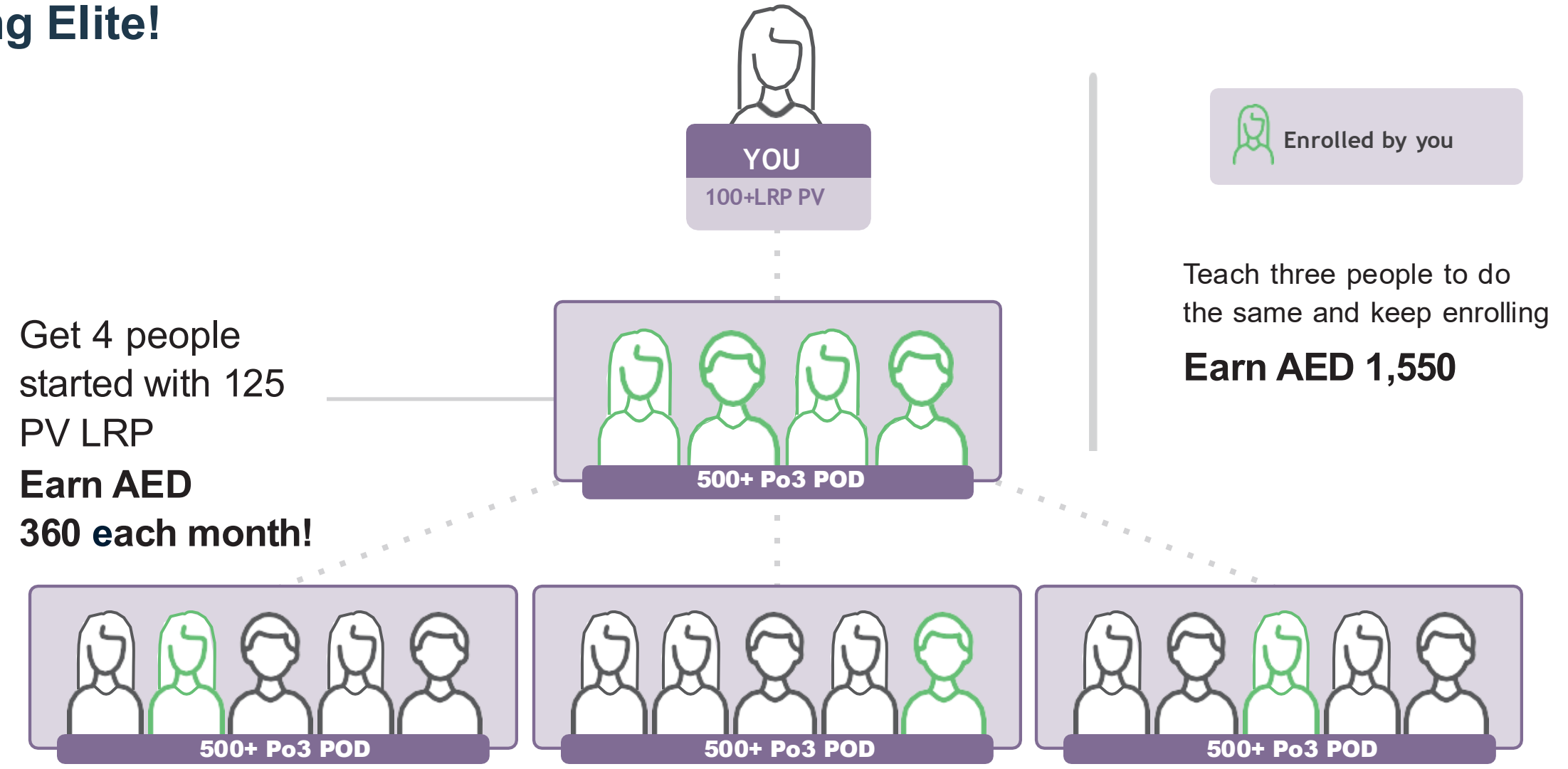
AED 450 Boost



= AED 1,550 per month
Total Power of 3 and
Fast Start bonus



Get your AED 1,550 by qualifying for your Power of 3—AED 900 Bonus and your AED 450 Boost, and enrolling 2 per month with 125 PV while hitting Elite!



Achievable within 90 days



Loyalty Rewards Program

Leveraging dōTERRA's Loyalty Rewards Program to Grow Your Business

Empower your customers and grow your business by introducing them to dōTERRA's Loyalty Rewards Program. This program allows you to engage and educate your customers **while reaching new business milestones**.

By participating, you **unlock additional earning potential** through commissions and bonuses like Fast Start Bonus, Power of 3, and Unilevel. Consistently placing a monthly Rewards Order of at least 100 PV helps you meet volume and growth requirements, improve customer retention, and set yourself up for **long-term success**.



Helping your customers become loyal product users is one of the best things you can do for your business.



Discover the Possibilities

Elite is the rank to focus on when starting. As you learn new skills, share what you love, and invest your time and energy, you are solidifying habits that will help you to advance in rank. **As you continue to grow, there is potential to earn significantly more as a Blue Diamond or Presidential Diamond.** You'll learn more about that later in your journey.

COMPENSATION PLAN:

UNILEVEL

POOLS

POWER OF 3

PO3 BOOST

FAST START




Early Earnings Message

As you get started with dōTERRA, your early earnings will primarily come from your weekly Fast Start Bonus and monthly Power of 3 Bonus as you work to grow your team.

FAST START BONUS:

Paid weekly on new enrollee volume for their first 60 days.



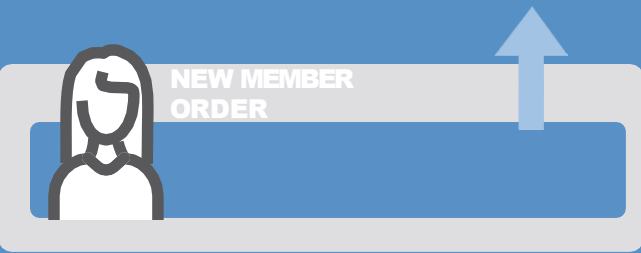
YOUR ENROLLER'S ENROLLER
5%



YOUR ENROLLER
10%



YOU
20%

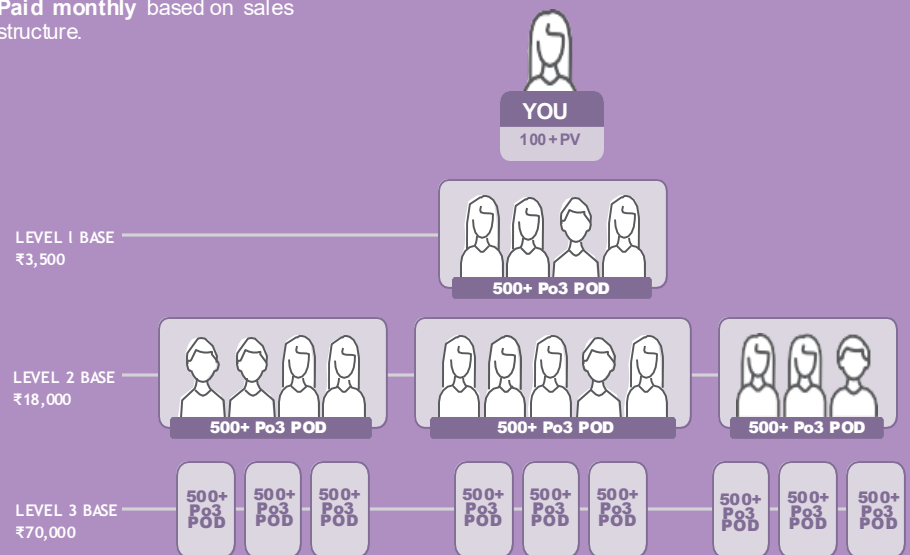


POWER OF 3 BONUS & BOOST

****Paid monthly** based on sales structure.

POWER OF 3 BONUS & BOOST

Paid monthly based on sales structure.



POWER OF 3 BONUS + BOOST EARNING POTENTIAL

POWER OF 3 Bonus	PERSONAL GROWTH VOLUME		Earn Up To:
	400+ PGV	800+ PGV	
Level 1 (AED 180)	AED 180		AED 360
Level 2 (AED 900)	AED 180	AED 450	AED 1,350
Level 3 (AED 4,500)	AED 180	AED 450	AED 4,950

Additional Earnings

As you grow your team, build and retain your customer base, and find business partners, you qualify for additional earnings through bonuses tied to your organizational size and rank.

POOLS

Paid monthly to reward leadership: 8 percent of company volume divided among leadership ranks.

1.50%	2%	1.50%
Premier, Silver, and Gold	Silver, Gold, and Platinum	Platinum, Diamond, Blue Diamond, and Presidential Diamonds
1%	1%	1%
Diamonds	Blue Diamonds	Presidential Diamonds

UNILEVEL

Paid monthly on your Volume outside the Fast Start Bonus window (*member's first 60 days*). The following is an illustration of a possible organization.

Get paid seven levels deep with higher percentage on larger lower levels. Dynamically compresses up past members not qualified by rank.

Level 1: Earn up to AED 360 in Power of Three from Level 1 volume			
Level 2	3%	9	AED 146
Level 3	5%	27	AED 891
Level 4	5%	81	AED 3,119
Level 5	6%	243	AED 11,145
Level 6	6%	729	AED 35,224
Level 7	7%	2187	AED 119,502

Levels in your
paid on organization
monthly volume

Percentage

Number
of people

Income based on 150 PV
orders.

KEY TERMS SUMMARY

Commissionable-Volume (CV):

The volume assigned to each product that's eligible for commissions, determining the commission rewarded to Wellness Consultants.

Enroller:

The person who brings a new member to dōTERRA. Holding enrollership of team members can help a Wellness Consultant qualify for rank and Fast Start commissions.

Levels:

Your personally sponsored members make up your first level, or frontline, and as they sponsor new members, those individuals for subsequent levels on your team.

Personal Growth Volume (PGV):

The total amount of Rewards qualifying volume in the current month from personally enrolled members who enrolled in the previous 12 months.

Pod (Power of 3):

A grouping of 500 in PV from Loyalty Rewards Orders on your frontline. Used when speaking about the Power of 3 Bonus.

Sponsor:

The person under whom a new member is directly placed. A sponsor is also referred to as a member's direct upline. Sponsor assignments determine the depth of the organization and are important for Power of 3 and Unilevel commissions.

Loyalty Rewards Volume (LRP orders):

dōTERRA Loyalty Rewards volume post-enrollment month.

Team Growth Volume (TGV):

The total amount of Volume in the current month from team members who enrolled or reactivated in the previous 12 months, within a defined number of sponsor levels (determined by your rank).

Power of 3 Boost:

An additional bonus you may earn after meeting your base Power of 3 Bonus.

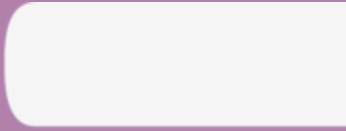
Wellness Consultants:

Individuals who join dōTERRA to purchase products at wholesale prices with the option to participate in the business opportunity.


Wholesale Customer (WC):

Individuals who join dōTERRA and purchase products at wholesale prices. Wholesale Customers do not earn commissions or bonuses through dōTERRA's compensation plan. However, they can qualify for additional benefits and incentives through dōTERRA's Loyalty Rewards Program such as free products, points, and extra bonuses!

Virtual Office Tools




Power of Three - Dashboard

Power of 3 

Old


New




Profile

06/2025


Power of 3 Level


Level 2 

Boost Level

PGV 800 

Period

06/2025 

Power of 3 Requirements 

☐ Personal Volume

[0 PV of 100](#)

☐ Personally Enrolled LRP Volume

[0 PE-V of 100](#)


☐ Baseline LRP Volume

[0 LV of 500](#)

☐ Pods

[1 pod of 3](#)

☐ Rank Requirement Elite

Boost Requirement 

☐ Personal Growth Volume (Boost)

[0 PGV of 800](#)

Rank and TGV Dashboard > (Elite)

Qualifications ⓘ

Rank

Elite

▼

Period

06/2025

▼

Rank Requirements ⓘ

☐

Personal Volume

[0 PV of 100](#)

☐

Organisational Volume

[2,319 OV of 3,000](#)

Growth Requirements ⓘ

☐

Personally Enrolled Team Growth Volume

[0 PE-TGV of 100](#)

☒

Team Growth Volume

[1,783 TGV of 300](#)

Last Updated: 05/06/2025 / 10:57:41 AM MDT

View Rank Tracker

Rank and TGV Dashboard > (Silver)

Qualifications ⓘ

Rank

Silver

Period

06/2025

Rank Requirements ⓘ

☐

Personal Volume

[0 PV of 100](#)

☐

Organisational Volume

[2,319 OV of 5,000](#)

Qualified Legs Elite ⓘ

Growth Requirements ⓘ

☒

Team Growth Volume

[1,809 TGV of 500](#)

Explanations & Tips



Full Key & Terminology

What does it all mean?

Processed Volume

Volume from you or your organization that has been placed through a Rewards order. Only Rewards volume placed after the month of enrollment counts toward your Power of 3.

Personal Growth Volume (PGV)

The total amount of Rewards volume in the current month from personal enrollments who enrolled in the previous 12 months. Only Rewards volume ordered after the enrollment month is counted. Personal Growth Volume includes orders from individuals anywhere within a Wellness Advocate's Sponsor Tree.

Scheduled Volume

Volume from you or your organization that has been scheduled through a Rewards order.

Needed Volume

Volume from you or your organization that still needs to be placed or scheduled through a Rewards order.

Frontline: Refers to members placed directly beneath you on the first level of your organization (Sponsor Tree). This is made up of those you are sponsoring directly, regardless of who enrolled them.

PO3 Pod Volume (PPV): The combined Rewards volume of your frontline.

Personally Enrolled PO3 Pod Volume (PE-PPV): The combined Rewards volume of your personally enrolled frontline team members. To receive the full Power of 3 bonus, you must maintain 100 Personally Enrolled PO3 Pod Volume each month.

Months Remaining: The number of months left until a member no longer contributes to your Personal Growth Volume (PGV). Members contribute to PGV for 12 months following their enrollment month.

Boost (Power of 3): An additional bonus you can receive after meeting your Power of 3 bonus. Boost performance requirements and amounts vary by market and are based on the Personal Growth Volume. You cannot achieve a boost level higher than an achieved Power of 3 Level.

Explanations & Tips

[Back to Shop](#)


dōTERRA


[Dashboard](#)


[Team](#)

[My Office Settings](#)

[Wellness Advocate Services](#)

Changes

Help

Account

Rank Tracker[?]

[<](#) Previous **May 2025** Next [>](#)



Potter, Harry
ID: 12831263
Last Paid Rank: **Consultant**

☆ Target Rank

Presidential Diamond ▾

Personal Order

0 PV

Progress

100 PV

Target

Legs Requirement

0/6

Legs

Team Growth Volume

0 TGV

Progress

18,000 TGV

Target

Leg 1 Requirement

Edit 



Voldemort, Lord
ID: 17064219
Last Paid Rank: **Consultant**

☆ Target Rank: **Platinum** 

Personal Order

0 PV

Progress

100 PV

Target

Team Growth Volume 

0 TGV

Progress

4,000 TGV

Target

Legs Requirement

0/3

Legs

3 Silver Legs Required

0/3 Legs

Leg 2 Requirement

Target Rank: **Platinum** 



Longbottom, Neville
ID: 14268553
Last Paid Rank: **Consultant**

☆ Target Rank: **Platinum** 

Personal Order

0 PV

Progress

100 PV

Target

Team Growth Volume 

0 TGV

Progress

4,000 TGV

Target

Legs Requirement

0/3

Legs

Resource Center 

Onboarding

WALKTHROUGH GUIDES



Announcements

WHAT'S NEW



Give Feedback

SUGGEST IMPROVEMENTS



Key Terms

ADDITIONAL GUIDES



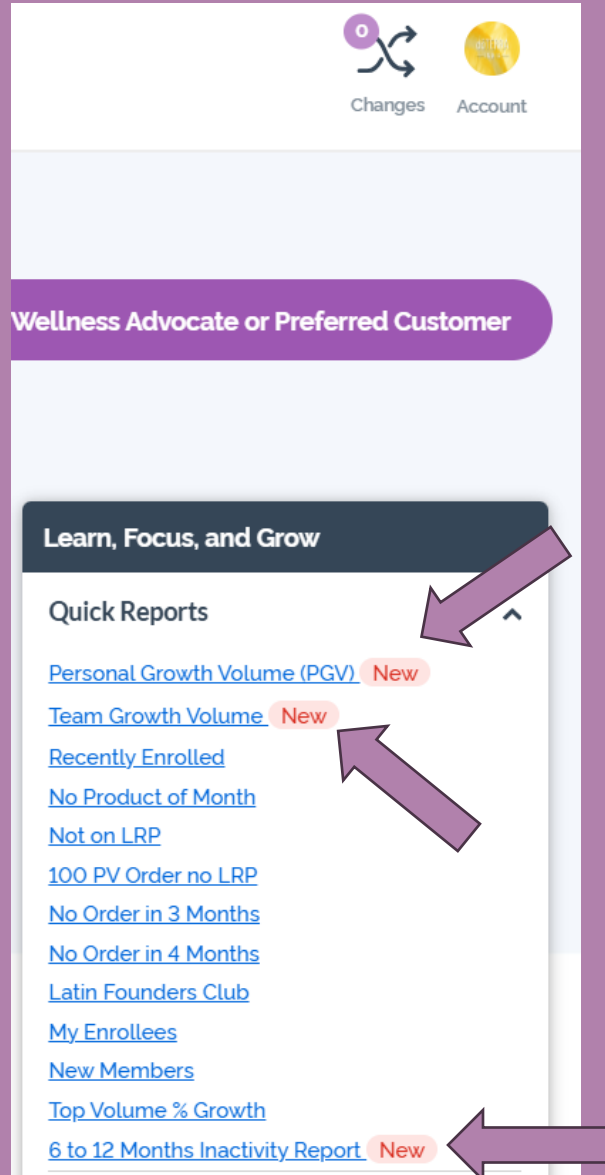
Training Videos

ADDITIONAL HELP





We have added 3 important reports to your back office to help you track your compensation plan goals!





Changes



Account



LRP Growth Report

SetCSRF

Total PGV:

815.00 PV



Final Month PGV:

0.00 PV (0 Members)

SetCSRF

Period

04/2025



#	Name ▾	Member ID ▾	# Sponsors ▾	Final Month ▾	wrk62 ▾	Auto-Next-Volume ▾	LDR Date ▾	Enrollment Date ▾	Email ▾	Met
1			0.00		3	0.00		21/06/2024		
2			0.00		3	0.00		25/06/2024		
3			0.00		4	0.00		12/07/2024		

Team Growth Volume (TGV) – Volume ordered in the current month from members on your team who enrolled or reactivated in the previous 12 months. Volume ordered in the month of enrollment or reactivation is excluded from the calculation of TGV.

"Team" is defined as all members within a certain number of sponsor levels. The number of sponsor levels is determined by a Wellness Advocates' Paid Rank.

Elite: 3 Levels | Premier: 4 Levels | Silver: 5 Levels | Gold: 6 Levels | Platinum+: 7 Levels

SetCSRF

Total TGV:

1614.00 PV



Q

Final Month TGV:

186.00 PV (22 Members)

SetCSRF
Period

Paid Rank:

Silver ☆



04/2025



#	Name ▾	Member ID ▾	PV ▾	Final Month ▾	Months Remaining ▾	Enrollment Date ▾	Levels ▾	Enroller Name ▾	Enr
1			50.00	Y	1	08/04/2024			
2			136.00	Y	1	25/04/2024			
3			0.00	Y	1	25/04/2024			
4			0.00	Y	1	14/04/2024			
5			0.00	Y	1	27/04/2024			
6			0.00	Y	1	15/04/2024			

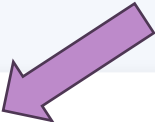


6 to 12 Months Inactivity Report

This report will help you identify any Wholesale Customers or Wellness Advocates in your downline who have been inactive for the past 6 to 12 months.

- For Wholesale Customers, "inactive" is defined as have not placed any orders and have no volume.
- For Wellness Advocates, "inactive" is defined as have not placed any orders, have no volume, have had no enrollments and did not earn any commissions.

Please note that any team members who completed a Voluntary Termination Form will not appear in this report.



SetCSRF

Focus ID

14333462

change

Filters

6 x

7 x

8 x

9 x

10 x

11 x

12 x

13+ x

Submit

#	Name ▾	Member ID ▾	Member Status ▾	Email ▾	Cell ▾	Home ▾	last-activity-date ▾	Next-P
1			Wellness Advocate				04/11/2024	
2			Wellness Advocate				25/10/2024	
3			Wholesale Customer				29/10/2024	
4			Wholesale Customer				N/A	
5			Wholesale Customer				26/10/2024	
6			Wholesale Customer				15/10/2024	
7			Wholesale Customer				30/10/2024	



BUILD

A dōTERRA® Business

Are You Ready to build your dreams?

There was a woman who hauled buckets of water for a living. Every day, she hauled water from the nearest source to her distant village. If she needed more money, she'd simply work longer hours and haul more buckets.

After many years, she grew weary of hauling buckets. Then inspiration came. If she used her spare time to build a pipeline, she could eventually create a new kind of financial opportunity and be free from hauling buckets. She labored diligently for a few years to build her pipeline.

The day she turned on the spigot, everything changed. She successfully created a continuous supply of water, improved her villagers' lifestyles, and met her own financial goals.

Today this woman is building her dreams.

Where Are You?

Hauling Buckets

- Trading hours for Rupees/money.
- Fighting limits on advancement and earnings.
- Scrambling for free time.
- Building others' dreams.

Or

Building a Pipeline

- Earning commissions with team effort.
- Potential additional income.
- Choose your schedule.
- Building your dreams.

The Value of Creating Cash Flow

The dilemma many people face is spending their lives trading hours for dollars, making little progress toward their long-term financial goals. The solution is to build a business that provides a cash flow. With dōTERRA, you can build a business that can lead to more control over your time, energy, and income

“The networking model, in conjunction with a high-quality product or service, presents an unparalleled opportunity for people to thrive.”

Bob Burg

*Wall Street Journal and
BusinessWeek Bestseller*

What would make the biggest impact on your life?

- ☐ Create more time to pursue your passions.
- ☐ Find fulfillment in building your own business.
- ☐ Develop talents and grow interests.
- ☐ Increase financial flexibility.
- ☐ Spend time with loved ones.
- ☐ Opportunity to earn trips.
- ☐ Fight burnout.
- ☐ Earn additional income.

What is your why?



Why Partner with dōTERRA?

The Product

Most Tested, Most Trusted

Since its founding in 2008, dōTERRA has been solely focused on providing the highest-quality essential oils to the world. The industry-defining CPTG Certified Pure Tested Grade® quality standard ensures peace of mind with the purest essential oils on the market.

- Unrivaled natural products that address modern wellness challenges
- No fillers or adulterations, proven by rigorous in-house and third-party testing

The Company

Established and Expanding

dōTERRA is the largest essential oil company in the world, according to Verify Markets, a \$2 billion company in just 14 years.

- Millions of customers and Wellness Consultants in more than 28 markets
- Essential oils sourced in over 45 countries and sold in 110 countries
- Innovative executives with over 150 years of combined industry experience

The Impact

Ethically Sourced, Earnestly Serving

dōTERRA strives to pay growers fairly and preserve agricultural knowledge through Cō-Impact Sourcing® initiatives. Purchasing dōTERRA® products has the potential to improve lives and communities globally.

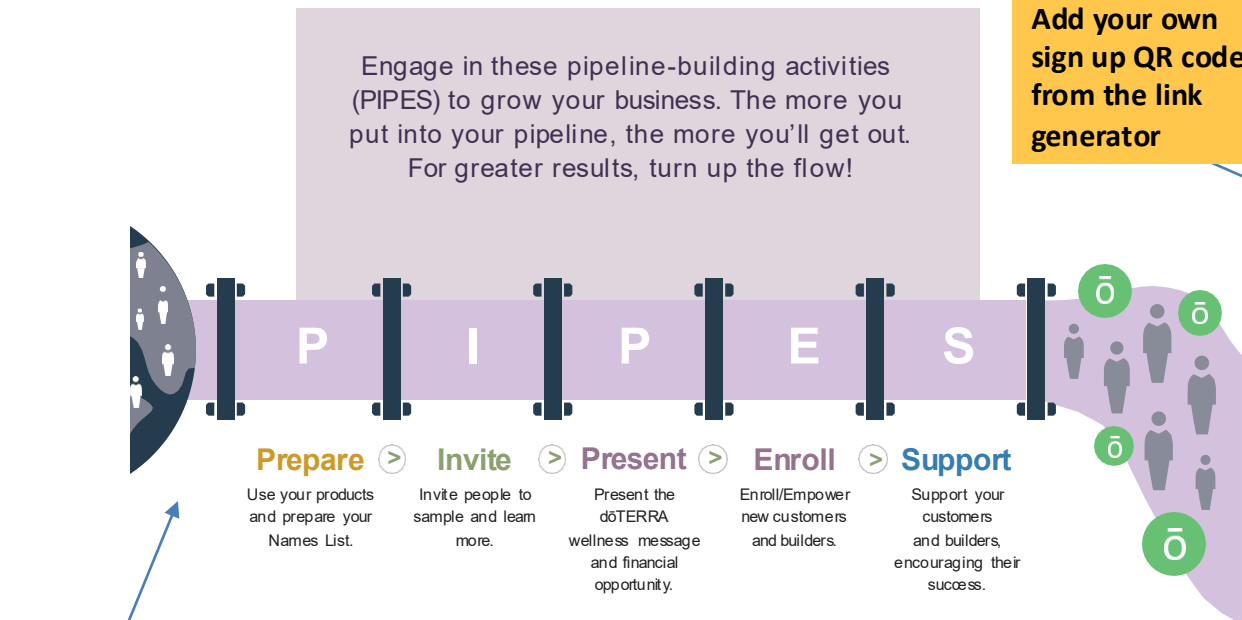


59% Impressive 59% customer retention!†

Success Is Simple


Focus your actions to create lasting results.

With dōTERRA, you have the opportunity to create and live the life you desire by changing the lives of others. As you build a financial pipeline, you increase the possibilities to live and give more.



PIPES IS THE KEY TO SUCCESS

The *Business Building Guide* contains step-by-step information about how to launch and sustain a successful business with PIPES.



Your Next Steps

dōTERRA provides training and proven principles to help you grow your business and bless the lives of others.

Complete the following steps:



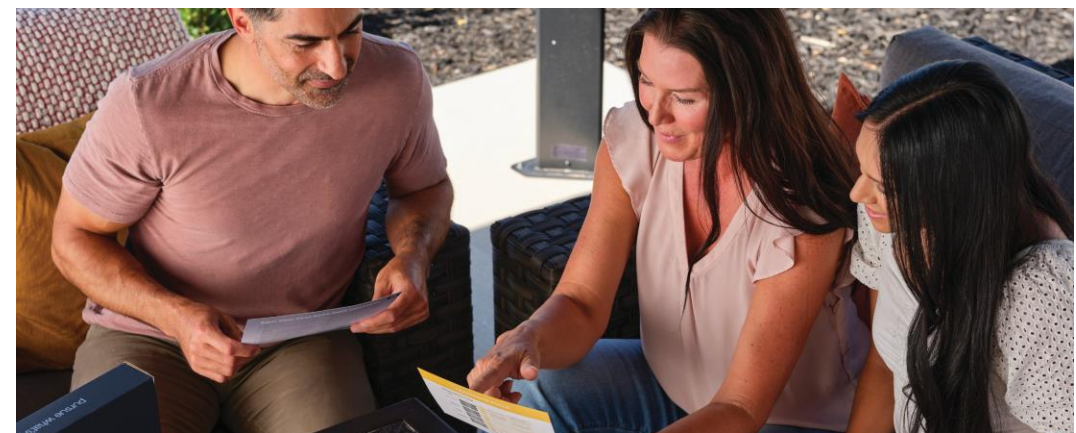
Sign up as a Wellness Consultant:



Launch Strategy Session with your upline mentor.



Start making your Names List:



Welcome to the Empowered Success Series

These monthly webinars bring you the latest successful tips and advice from top business leaders. These webinars are only available live, so mark your calendar! Scan the QR code above to register for the next upcoming event.

Partner with dōTERRA

and get where you want to be.

How much time can you commit?

ESTIMATED TIME NEEDED

RANK GOALS



Personally enroll a few customers a month.



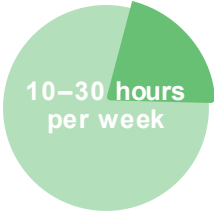
Executive in 1-2 months



Elite in 2-3 months



Premier in 6+ months



Enroll at least four customers and one builder monthly.



Premier in 6+ months



Gold in 1-2 years



Enroll at least eight customers and two builders monthly.



Gold in 1-2 years




Diamond in 1-4 years



“Believe that you can and you're halfway there.”

Theodore Roosevelt
26th President of the United States of America



Action breeds confidence, and confidence is a vital part of succeeding in any endeavor. Casting a vision, problem solving, strategizing, seeing the best version of people, and helping them achieve things they never thought possible is my absolute favorite thing to do, and dōTERRA allows me to do just that! I'm never going anywhere else.

Jessica Moultrie | Presidential Diamond,
Founder 2.0

Scan to Access

Policy Manual



Compensation Plan
Quiz workbook




Compensation Plan PPT



“dōTERRA is more than just a company,
we are a movement, a force of
nature—driving positive change in
the health and wellness of millions.”

Drew Wolfert | dōTERRA Chief Financial Officer



“Embrace fear and use it to your advantage. Where greatness awaits, there will always be fear. Step into it.

Surround yourself with believers and doers — attract your tribe.

Put forth the work. Be the hardest working person in the room. The bar is set with you.

Know your why. Have a clear vision for where you’re going and the purpose behind it and then go all in. Unleash your passion.

Be generous...always. Be giving of your time, talents and resources.”

Emily Wright
Founding Executive, Chair of the Board