



Essential
LEADERSHIP
MAGAZINE

12

**Congratulations
on Reaching
Presidential Diamond**



Paul & Delmar Ahlstrom

18

50th Edition Q&A
with President Emily Wright



When the pure gifts of the earth are paired with the pure love of each other, we can achieve anything.

doTERRA

LIVING

“Help others achieve their dreams and you will achieve yours.”

—
Les Brown



LIVING
MAGAZINE

28
Health and Fitness:
What's for Dinner?

Also in this issue

22
dōTERRA: Wellness Advocate
Cari Peterson
The Living Connection

58
Special Feature:
Healthy Beyond

dōTERRA FALL / WINTER 2021



12 Paul & Delmar Ahlstrom
Presidential Diamonds



26 Jenna & Andrew Rammell
Presidential Diamonds



20 Simplify Your Social Media
dōTERRA Social Gives
You the Tools

Featured Diamonds

06 Jamie & Marilou Weaver
Seeing the Potential

10 Heather O'Meara
Never Walk Backward

16 Jie Zhu
Persevering with Passion

30 Audrey Saunders
Be the Connection

32 Congratulations
to our Silver Club Winners



08
—

Building Your Business
with dōTERRA Healing Hands

Recognition

- 37 Triple Diamonds
 - 37 Double Presidential Diamonds
 - 38 Double Blue Diamonds
 - 38 Double Diamonds
 - 39 Presidential Diamonds
 - 40 Blue Diamonds
 - 45 Diamonds
 - 58 Platinums
-



18
—

50th Edition Q&A
with President Emily Wright

Jamie and Marilou Weaver | Port Trevorton, Pennsylvania, USA

Seeing ^{THE} Potential

Choose Your Hard

Marilou's team is mostly made up of moms with small children who are looking to support their families from home. When these builders run into problems, Marilou encourages them to "choose their hard."

She says, "It's tough to keep building your business after a no-show class, but it's even harder to stay in debt. Is it harder to learn to communicate and block off time or stay stuck behind excuses? I always remind them that hard doesn't mean the same thing as bad."



“Choose to go all in, trusting there’s more than enough for everyone to achieve abundance in this business.”—Marilou Weaver

When Marilou was first introduced to the dōTERRA® business opportunity, she was excited at the difference her business could make for her family. She worked steadily, sharing in between taking care of her children. “Once my husband saw the difference this business was making for us financially, he actively started helping me strategize to reach Diamond and US Founders Club 2.0. We’ve learned almost any roadblock can be turned from a reason to quit into a reason to keep going.”

Just as Marilou saw potential in her business, she can see the potential in others. “I’m so grateful that, as leaders, we get to breathe life and hope into those around us. As an empath, it’s easy to take on everyone’s problems as your own,” Marilou explains. “I realized I don’t need to fix everything and should instead offer hope and guidance. I’m still working to find this balance.” She loves getting into the trenches, teaching classes alongside her team members, and offering strategy to bring out confidence and success. Diamond Club offered me a wonderful opportunity to do this better. My team has amazing resilience and I love the lifelong partnerships we’ve created.

Something that helped Marilou’s business gain momentum was finding an accountability crossline group headed in the same direction. “We swap simple meal ideas, inspirational quotes, podcasts, and more to keep each other motivated to continue growing our businesses. Another builder and I shared a mutual goal to hit Diamond, and we cheered each other on and held the other accountable.” Cultivating these relationships taught Marilou not to compare herself to other leaders. Instead, she is working on embracing her own strengths. Attending events, especially the incentive trip was one of my favorite ways to find and connect with other brilliant leaders.

“A wise friend once shared with me that God doesn’t always bring people into our lives because of who we are, but rather so we can share who He is. I try to remember this wisdom in daily interactions with others. Keep planting seeds, remember why you started, and always keep your eyes open for miracles.”



Building *Your* Business with dōTERRA Healing Hands®

Knowing your Why is central to building your dōTERRA business. But what happens when your newest team member doesn't know their Why? How do you help them find and define the spark that drives their business? dōTERRA Healing Hands can help.

dōTERRA Healing Hands® is all about empowering people. Not only in our sourcing areas, but also our dōTERRA leaders and builders. **Wellness Advocates who engage with dōTERRA Healing Hands on average make 32% more commission and enroll 44% more Wellness Advocates.**

dōTERRA Healing Hands in Your Classes

Start with dōTERRA's Why! Make sure to share about dōTERRA Healing Hands and Co-impact Sourcing® in your first class. Including the impact areas of dōTERRA through a video or personal experience helps those in your class understand that dōTERRA genuinely cares and empowers people.

Check out the virtual class in a box for videos you can use:



Bring dōTERRA Healing Hands into One-on-One Conversations

As you meet with people one-on-one, talk about the amazing work dōTERRA Healing Hands is doing in our



dōTERRA
healing hands™

communities and around the globe. This can be a great opportunity to tell why you love dōTERRA. Simply pull up the dōTERRA Healing Hands social media (@doterrahh) or website (<https://doterrahealinghands.org>) to learn more. Share why you support dōTERRA Healing Hands and how others can get involved.

The Match Program

Are you a humanitarian? If so, dōTERRA Healing Hands is here to help you double your impact. The Match Program allows you to develop and implement a campaign for an organization in your community or across the world. This program is only for dōTERRA Wellness Advocates. To find out how to complete a project, go to doterrahealinghands.org.

You may decide you want to include your team in this opportunity. This is a great way to tie hearts together and expand your team's passion for dōTERRA as you serve

together. Don't forget to post about your experience. You never know who might want to get involved. Match projects are a great way to introduce others to dōTERRA and to rally your team around a cause.

Fuel Your Why with dōTERRA Healing Hands

From fighting human trafficking through the comprehensive Hope action plan to building schools in dōTERRA sourcing regions, dōTERRA Healing Hands is making a difference—and you can play an important part. Take time to learn more about dōTERRA Healing Hands. As you integrate giving back into your business, you will soon find that dōTERRA motivation comes from the heart!

See donation and solicitation disclosure on page 62.

Never Walk Backward



Throughout her business-building journey, Heather has wanted to quit more than once. What has she done?

Well, she hasn't quit. Every time she feels like quitting, she sees an opportunity for self-examination. She says, "It really just means something needs to change, whether it's how I'm juggling life at the moment, how I'm caring for myself, or what I'm focusing on."

In fact, Heather is an adamant advocate for not quitting. "You should never give up! As a team, we've had major highs and lows, but we're always learning. We've learned things about ourselves: how we work together and under pressure. Through the good, the bad, and the ugly, we've stayed together. Things are hard, and life isn't easy, but working hard isn't a bad thing. Don't give up."

One of Heather's passions is nurturing her community. She says, "God has placed people in our lives for us to

hold on to for a season. Some will stay with you until the end, some may stay for just a while, and others will pass through quickly—in the blink of an eye." Heather advocates for building relationships and genuinely loving whoever is in your community. "Let the door be open for all who are coming and going, and you'll be treasured."

Wherever you are on your dōTERRA business journey, you can do good—even change the world. Heather looks at it this way: "We're all different. We see things in different lights, we're affected by different emotions and situations, but we were all created with an amazing purpose of changing the world. Even from the little corner of your home or apartment, you can make that environment a precious one for your children, partner, grandparents, or pet. You can make a difference."



"Listen to those who have gone before you—not just in dōTERRA, but also in life. Everyone has beautiful, unique, funny, or heartbreaking stories. Listen to their stories, learn, and share life with people."
—Heather O'Meara





Congratulations

on Reaching Presidential Diamond

Paul and Delmar Ahlstrom | Winter Garden, Florida, USA

Tell us about your journey to Presidential Diamond.

Delmar: Our journey to Presidential Diamond has taken place over a decade, touching one life at a time and sharing one drop here and another there. We don't possess any extraordinary skills, and we aren't far-reaching influencers in the media. But we have been consistent in sharing a message of hope, healing, and love to as many people as possible. We've asked God to guide and bless our path each day and have gone about doing those things we feel inspired to do.

From the beginning, we put our focus on achieving the next goal. We tried not to look too far ahead, but instead focused on planning and strategizing to achieve and solidify the next rank or Power of 3 bonus on our path. It took us a long time to achieve Presidential Diamond. We've strived to be steady and dedicated—doing the best we can to serve the most. We're so lucky to have such an amazing team whom we love so much.

How do you work together as a couple in this business?

Delmar: After years of building on my own, I asked Paul if he'd help me find an assistant. After much discussion, we decided no one would be a better help to me than him! We decided to build together and double our impact.

In relationships, you always have a yin and a yang. For us, I'm outgoing, while Paul is more logistical. He's thoughtful and centered, and I jump all over the place. I find people, and he teaches the compensation plan and how to use the virtual office. When Paul joined, he helped me notice gaps in my business I hadn't before. I teach classes, while he helps me with marketing. We've found balance together.

My advice would be to honor each other's contributions and be grateful for what they bring to the table. Communication is key.

Paul: Delmar has a natural woo-ability. She's great at approaching people and creating friendships, relationships, and trust. It helps



her share the products with pretty much anyone, whether it's in line at the store or someone down the street. She's great at getting products into people's hands.

I specialize in everything else so she can be out there fully participating, sharing, and using her talents and gifts. To make it work, there had to be defined roles so expectations were met. That way, there's less chance that one of us is going to step on toes and cause the other to get upset.

How do you balance running your business and taking care of your family?

Delmar: My best advice is to encourage your kids to do their part. As women, we try to be super moms and do everything, but that's how you end up exhausted and resentful. Paul is amazing, and he helps me a lot with the kids, but at the same time I ask my kids to contribute. They do their own laundry and help keep things clean. As soon as you can afford it, hire help. It'll leave you with more quality family time.

We set aside as much time as possible to spend together as a family. Our children are a big part of our business, and it's important to us that we acknowledge their sacrifice and contributions.

What do you think the benefits of this rank are?

Delmar: A huge benefit for me is I'm contributing to something bigger than myself: to my family, my community, and the world. I do it because I love to share these gifts. As I was building my business, I promised myself I'd work to have as much harmony and peace as possible. I gave myself permission to take time for self-care. Now, we have more time and freedom to do the things we want to do.

I feel empowered and so happy I can help others feel empowered. I now see a lot of people as brilliant whom I didn't see that way before. Since building the business, I've been able to see myself and others as brilliant and capable. It's so great to have eyes that see other people's potential. I never saw that way before.

What motivates you to continue building?

Paul: I like being able to give back in ways we couldn't before and using our resources to help others.

Delmar: We're currently supporting causes from my home country. We're helping others do the same thing, and we feel that same sense of contribution by sharing the business opportunity. It's a ripple effect.



My biggest inspiration is Co-Impact Sourcing® and seeing the impact it has on other people's lives.

How has this business changed your life?

Delmar: I'm so grateful to see the goodness and brilliance that I possess and that exists in my community. There's greatness and goodness in more places than I ever thought possible. That realization has been huge for me.

Paul: This business has changed our lives in countless ways. For me, it's given me a chance to contribute to people in a way I wasn't before. Before dōTERRA, I was a computer programmer, so my reach to the outside world was limited. Joining this business has encouraged me to step outside my comfort zone every day. It's helped me try new things, become a more well-rounded person, and really listen to other people and care for them. It gave me access to a whole other world I don't think I would've had access to otherwise. It's been a great blessing. It has presented plenty of challenges, but I try to view them as tools that helped sharpen me to become a better person.

“Don't quit on a bad day—take a break, but never quit.”

Delmar Ahlstrom

源源不斷的熱情

Jie懷著對芳香調理和精油的熱情開啟了她的dōTERRA商業之旅。“對芳香調理和精油的了解使得我對商業品牌塑造更有信心。” Jie將她的成功大部分歸功於產品分享，介紹這些產品是如何幫助她改善整體健康狀況的。這些故事便是強而有力的承載工具。Jie建議多花時間去掌握你的產品，並對它們產生信任，了解他們如何改善你的生活，從而獲得更多的經驗分享。一旦你有了這個基礎，與他人分享就會變得更加游刃有餘。

Jie說，“當我開始工作的時候，我常常驚訝於自己團隊的成長。我很快意識到，我有責任帶領那些選擇和我一起報名加入的人。我知道自己必須向他們展示精油產品和業務發展是如何改善他們生活的。

Jie在中國和美國都成功地建立了自己的業務。“我很高興自己可以在大洋兩岸經營這項業務。無論我在哪裡，公司的客戶經理都提供了有力的支持。我的人脈資源主要在中國，但我住在美國，因此業務增長有時會很慢。但我並不擔心，同時也為自己的堅持不懈而感到自豪。因為對我來說，持續增長才是最重要的。”

Jie在業務增長的同時，最大的收穫就是家庭關係的改善。“在加入dōTERRA之前，我在中國工作，卻在美國居住。在那段時間裡，我和家人很少見面，幾乎像不認識對方一樣。然而，在dōTERRA的事業並沒有佔用我陪伴家人的時間，反而讓我們有更多的時間相聚。幸運的是，我丈夫在我事業的每個階段都全力支持。現在，我的孩子也參與其中。它使我們大家緊緊凝聚，並為同一個目標而努力。”

現在的Jie勤奮工作，為了她的家庭和團隊而繼續自我提升。“我的領導是一個了不起的引領者，以她為榜樣，我希望自己也能為一起共事的人帶來靈感來源。”

“能達到鑽石級別是一項偉大的成就，但在其中所收穫的人際關係對我來說卻更為珍貴。這項事業使我變為更加真誠、善良和樂於助人——這正是我所追求的財富。”

Jie Zhu



Scan here to
read in English





信任團隊

有一句話一直伴隨著Jie：“一個人可以走得快，但一個團隊才可以走得更遠。”她的建議是：“要信任你的團隊。正是因為擁有一個強大、有愛、互相關懷的團隊，我才能度過那些艱難的日子。”

A large, light pink circular logo in the background features the number '50' in a stylized font, with 'TH' and 'EDITION' written below it. A laurel wreath is positioned at the bottom of the circle.

Q&A with President Emily Wright

What has this journey to the 50th edition of *Essential Leadership* meant to you?

I still remember the first edition of *Essential Leadership* magazine, and it's extraordinary to think how far we've come and all the amazing people we've celebrated along the way. But what's more extraordinary is how many others each of those people we've celebrated have touched and empowered over the years.

That journey has been a fulfilling one. When we first started, it was all about finding the most pure and potent essential oils and getting them into the most hands possible. Little did we know how the business would impact people. We knew the products would change their lives forever, but we didn't understand the magnificence of this business and how it would bring people together.

We live in uncertain times and know the dōTERRA business opportunity could be a great fit for so many who are looking for stability and flexibility. How do you recommend business builders find people to offer this opportunity?

I know many have struggled during the pandemic to connect with and contact people. We tell ourselves a certain narrative. Often, the narrative is, *People know what I'm doing. They know I do dōTERRA, so if they were interested, they'd contact me.* That simply isn't true. So many people are waiting to be invited. There are people who have no hope, who can't see a way through. You are the lifeline. You have the solutions. We need to go outside ourselves and be willing to get uncomfortable and reach out and have those conversations. Everything we have to offer can bless someone.

You have a gift, which was given to you by someone. It's changed your life forever. Are you going to keep that gift to yourself? Or are you going to share it with others, knowing you can touch them in a way that maybe nothing else can?

It's human nature that when we feel unsafe, we spend our emotional energy worrying instead of being productive. How do you suggest people overcome negative thoughts?

Feeling stretched and uncomfortable comes at all levels of leadership. I'm uncomfortable right now with this new role, but I look at it and think about how excited I am to grow. I think it's important to acknowledge you don't have to have all the answers at the beginning. As I encounter things I don't know, I get to say, "We're going to figure this out together." If you have that sort of attitude, you will figure it out.

Don't compare yourself to others. It's easy to look at someone far ahead in this business and think, *I need to know everything they know to be successful.* That's not true. They started exactly where you're at. The difference between you and them is simply time and persistence.

We want business leaders to feel secure in their growth. What are basic income-producing activities people need to do consistently to find success?

Business has cycles. Sometimes we're in a state of flow, where everything is humming and coming together. Those times are fun and exciting. Then there are times when we stumble, and it feels hard. We have to know how we're going to respond in those times of difficulty. Are we going to throw in the towel and give up? Or are we going to push through, no matter what? It really is something that comes from within. It's a decision you have to make before you feel the resistance. My choice is always that I'm going to find a way.

This business should never be focused on income. It should never be about "what's in it for me," because you'll then be unauthentic in your approach. Always ask yourself, *How can I best help this person?*



This way, sharing and inviting becomes natural. Sometimes the answer will be it's not about dōTERRA, and you have to be okay with that.

You can be sure three activities will bring success: inviting and enrolling new members, educating them so they can fully embrace a wellness lifestyle by taking advantage of our Loyalty Rewards program, and developing new leaders to duplicate your efforts. Dedicate time every single day for active recruiting, during which you're reaching new people and inviting them to be part of this amazing dōTERRA experience. I promise as you dedicate that time every day to reaching out and recruiting, your team will grow at a rate that will astonish you. Remember, a "no" can mean "not yet." Don't be afraid to follow up.

Something else you should focus on is looking at people who are on your team already and who might be interested in doing this business with you. Are you inviting them? Are you properly educating them on what dōTERRA has to offer? Help your team members become product ambassadors. When they love the products, they won't be able to get enough of what we offer.

Please share any other words of inspiration you think leaders could benefit from.

You are capable of accomplishing anything you align your heart and mind with. I know that sounds so cliché, but I've seen this proven time and time again. If you are willing to go all in, figure it out, get uncomfortable, and truly serve humankind, it's amazing what you can do.

Do it your way. Be authentic to who you are. Embrace your gifts, skills, and strengths and let it truly be you. When people feel they know who you are, they want to partner with you. Most of us are living so far below our divine potential. Can you imagine a world in which people knew how amazing they are? With this dōTERRA business, we can unlock potential and show them what they can create.

Scan here to listen to the full interview.





Simplify Your Social Media

Whether you've been using Instagram since 2008 or just joined Facebook, dōTERRA Social gives you the tools to make sharing your passion for dōTERRA online worry-free.

dōTERRA Social empowers you with a library of thousands of dōTERRA-branded media assets, an easy-to-use graphics editor, a content scheduler, and a suggested posts compilation to help you stay relevant and consistent. Plus, the built-in analytics help you see what types of content resonate most with your audience.

**Over
2,000,000**

posts have been
published through
dōTERRA Social

**Over
46,000**

users have tried
the platform

**Over
12,800**

users are active on
the platform

**Over
433,000**

posts have been
user approved
through suggested
content

Testimonials



▼

"dōTERRA Social makes my life easier. I use the calendar to schedule posts, sometimes up to three weeks ahead. I like the many image options that support my dōTERRA teammates on Facebook and Instagram. It's helped me attract more followers too. I like that it gives me the option to use promotions from different markets."

—Jade Balden, Diamond



▲

"dōTERRA® Social saves me time and money because I can batch content for posting in my support groups each month. I have four kids I educate at home in addition to running my dōTERRA business, so my life and schedule are somewhat chaotic. Thanks to dōTERRA Social, my educational posts for these groups stay consistent!"

—Tobi Giroux, Blue Diamond

Is dōTERRA Social Right for You?

	Digital Marketing Kit	dōTERRA Social
Exclusive dōTERRA marketing assets	●	●
Monthly promotion graphics and images	●	●
Content available for the following markets:		
United States (English, Spanish, Chinese)	●	●
Canada (French, English)	●	●
Europe (German + English)		●
Russia + CIS (Russian, English)		●
Australia + New Zealand (English)	●	●
Downloadable content	●	●
Suggested post within the content calendar available		●
Customize your content with graphics editor		●
Access to dōTERRA stickers to add to content		●
Social media scheduler		●
Team Collaboration		●
Social media analytics		●
Mobile app		●
Automated compliance engine		●


Try two weeks for free!



Get Started



Get Connected
on Facebook

A man in a light blue, vertically striped button-down shirt is sitting at a wooden table. He is looking down and to the right, with his hand near his face in a thoughtful pose. On the table in front of him are two small, dark glass bottles with black caps. The background is a blurred interior space with a white wall and a dark sofa.

“The most powerful leadership tool you have is your own personal example.”

John Wooden



Congratulations on Reaching Presidential Diamond

Jenna and Andrew Rammell | Orem, Utah, USA





“This is a business of longevity, service, humility, and change. Rewards come to those who are authentic to themselves and who keep sharing what they believe in.” —*Jenna Rammell*



Tell us about your journey to Presidential Diamond.

To be honest, we're still on the journey to Presidential Diamond, and that's so important for me to say. If you're reading this and starting out in this business—or struggling in the thick of it—for a while it can seem like others manage to achieve a rank and stay there. I want you to know I haven't! You're not alone if you feel you may never arrive at a rank or you feel unable to maintain one.

I started at dōTERRA after much persuasion from my sister-in-law Sarah Vansteenkiste. She'd hit the ground running and was a pioneer in the online dōTERRA world. I watched and admired her as she flew around the world, spoke on stage, and gained a confidence I'd never seen in her and certainly never saw in myself. I built an online audience and began sharing the essential oils I'd been using for years. Sometimes I shudder to think what could've been had I started my business then, but I know my business came into my life when I was ready for it.

Things came easily for me at first, and I was a natural at enrolling because I believed so much in the company and products. I was recreating others' vision of network marketing into my own vision, and I was proud of it! Within a year, I'd hit Diamond. In two years, I reached Blue Diamond. Receiving awards and accolades and winning incentives was something I got accustomed to. Those first few years were exciting—growth was endless—and I felt so energized! Of course, there were ups and downs with business builders, but I hadn't tasted the vulnerability and discouragement that growing your business always requires.

Reaching Presidential Diamond took more time, effort, strategizing, and belief than any other ranks. It absolutely required my team, the Daily Essential Co. Every face, leader, customer, and friend involved was and is so sacred to me. I was terrified to say out loud to them that Presidential Diamond was what I wanted to go for, but I knew I had to speak it for it to be true. I needed their help, and they showed up for me.

What's the most important lesson you've learned and biggest hurdles you've overcome?

I don't think anyone prepares you to love people the way you do with dōTERRA—it's the best and biggest part. Some of my most sincere, honest, and joyful partnerships have been found in this space. There are days when that love can be the biggest hurdle to overcome because your team becomes your family, and sometimes families don't see eye to eye. Sometimes the people you love no longer align with the work you journeyed on together, and it's scary to think of how life will look without them on your team or building a business with you.

For years, I thought if I held on tighter, loved bigger, and believed brighter, I could keep them. The greatest lesson I learned in this process was letting go. I have to believe the work I'm doing matters, even when others think it doesn't. The work keeps going when you keep going.

What advice would you give to someone who's trying to reach Presidential Diamond?

Think outside the box. A lot of people want a formula, a tried-and-true method, or a clear path—and you can find those systems, if you want them. For me, those never worked because they weren't what I was called to do. My business continues to thrive because I continue believing I can do this in a way that's unique and authentic to me.

What advice do you have for couples working together in this business?

I love working with Andrew. I truly have tears in my eyes thinking about how grateful I am to dōTERRA and my team for working with me to achieve our biggest goal—better than any rank—which was to have us together as a family more often. Thankful doesn't even begin to cover it.

My advice is to be patient. Often, a spouse comes into the business with a lot of questions, a lot of pride, and a lot of ideas on how to change things (and you do, too). Egos can get in the way of incredible momentum you can create, so don't let it. Remember, you both want the same thing! Get to know each other's strengths, working styles, and ideas. Put those strengths to work and let go of the need to own every part of your business. I haven't logged into my Back Office in a couple years because Andrew handles all that. He's been such a valuable resource for strategy and support, and I would've missed out on that had I not humbled myself.

How have you learned to balance running your business and taking care of your family?

We have four kids. Two of them were born while we grew our business. I've learned to balance the craziness with help—lots and lots of help. With every rank advancement from Silver on, we set aside money for a sitter so I could work, a cleaner to help with laundry, and so on. I promise, once you invest in help and understand you can't do this alone, you'll be much happier and more efficient, and your business will thrive.

Some people don't want to pursue Presidential Diamond because of how much work and stress it seems to entail. What are the benefits of this rank? Why should someone want to reach it?

Reaching Presidential Diamond wasn't ever about me. The reason I wanted to achieve it—and why I work every day to maintain it—is my leaders. Watching people start seeing money that can change their lives is what thrills me. I love watching them succeed. Keep going—not only for you, but also for your leaders.

How has building your dōTERRA business changed your life?

This business has changed our lives in so many ways. We see more of the world, more of each other, and more of our kids. We serve more, show up more and love more. We have more friends, more wisdom, more experiences, and more growth. We've had more of every good thing since becoming a part of dōTERRA, and doing so has given us the freedom to pursue other passion projects we believe in. dōTERRA cheers us on, and that feels so good!





Be THE Connection

"I'm not where I want to be with my dōTERRA business yet, but I know if I don't give up, I'll leave a mark that cannot be erased."—Audrey Saunders

"This business has served as the missing link of purpose in life I've been searching for." Amid losing loved ones and struggling with health concerns, Audrey had the opportunity to be a pillar to those going through similar hardships. She says, "Bringing in the power of God's plants so people can support themselves has allowed me to stand in the gap and help others fight for their well-being."

This journey hasn't always been easy for Audrey. "Some days I get frustrated, but I know if I keep reminding my team of our goals, we can see every step forward is worth those bad days. I truly want everyone to reach their goals in their dōTERRA® business, and I love being the connection, mentor, and support for them. I never knew the amazing doors dōTERRA would open for me, but I'm so glad this business is part of my life."

Audrey has a gift for seeing the good in challenging situations. "Losing members of my team has been

difficult, but looking back I can see it made me and my business stronger. I had to find different paths to help others keep their teams growing. You can't take anyone to a place you haven't traveled yourself. I know what my leaders want and what it takes to get there, so I'm glad I've faced challenges in my business to show other people the ways through." Audrey advises, "In business, sometimes there are going to be things that we dread doing. My advice is to get those things out of the way first, so you can actually enjoy the tasks you love to do."

"I'm always honored when people sign up with me or see me as a leader. I believe it all stems from my strong connection to my faith. I know many hands make the load light, so if each one can reach another, you'll see yourself and your communities, families, and teams grow. We're sent to be a light for others, and others are sent to be a light for us."

Have an Action Plan

Audrey knows having an action plan is the key to success when it comes to building a business. She says, "If we just let each month come and go and don't have specific places we want to grow, then growth won't happen."

Audrey encourages her team members to complete the Power of 3 worksheet and Rank Planner each month to help them visualize and keep track of their goals.



CONGRATULATIONS

Silver Club Winners



Shaosong Wang

"It has been my honor to participate in Silver Club. Through this experience I was able to strengthen relationships within my team. We grew so much and were able to inspire others with a love for the oils and an enthusiasm for sharing them."



Katie Layden

"Participating in Silver Club to me meant solidifying rank. It was the perfect tool to incentivize where I needed it and to boost excitement within my team. It is the perfect kick in the rear to jumpstart momentum for your business!"



Rosa Nelly Mina Angulo

"Club Plata me ayudo a crear un liderazgo en mi equipo. Me ayudo a crear hábitos para hacer crecer mi negocio."



Courtney Harkema

"Silver club has been a catalyst for my business. It challenged me to think outside the box and motivated me to keep seeking leaders! I've really learned what I'm capable of because of this opportunity."



Ciara Halbleib

"Participating in Silver Club meant stepping outside of my comfort zone and pushing myself to reach goals I didn't think were possible. It encouraged me to step up as a leader so that we could grow as a team."



Jessica Ramos Lupercio



Amy Ali



Pua O Eleili Kelsi Pinto



Andreanne Laliberte



Julia Murza



Erin Paschell



Tatiana Timofeeva



Hélène Nadeau



Kao Elflein



Shelley Kanani De Sa



Martha Gaviria



Keri Steede



Julie Boudreau



Jennica Miller



Stéphanie Rioux



Melissa Mahaffey

Silver Club 2022 Season's timeline



March:
Qualification
Period



April:
Applications Due/
Prep Month



May to July:
Enrollment Months

Qualifications

Achieve a rank between Executive and Silver. Personally enroll two new members with a single 100 PV enrollment order.

New enrollees must reside in the US or Canada markets. Have one upline team member who agrees to support and help hold classes.

Upline mentor must achieve the rank of Silver, or higher.

2021 Graduates

Adilah Rashid
Adrienne Thomas
Aesha Thompson
Al Min Sun
Aimée Longval
Aixa Khazam Cortez
Albina Kozlov
Alex Danielson
Allison Henry
Amarjit Pabbi
Amy & Chris Dunne
Amy Ali
Amy Hazen
Amy Huang
Ana Contreras & Rafael Irastorza
Anastasia Vera
Andrea Bontrager
Andrea Leon
Andrea Parker
Andrea Procida
Andrea Sieger
Andrea Stohlmann
Andréanne Laliberte
Angela Morber
Angélica Sepúlveda
Angie Headley
Anita MacArthur
Anna Khaykov
Anna Sluchenkova
April Hanson
Araceli Everitt
Ariane Faber-Lessard

Ashley Koertge
Audrey Martin
Audrey Turcotte
Aygul Musayelyan
Becca & Bryan Ragle
Becky Allen
Bianca Turcotte
Bibi B Ashley
Bobbi Perisic
Bonni Lee
Bonnie Dotterer
Breanna
Brenda Ries
Brittany Clifton
Brittany Lobner
Brittany Peo
Carellys Medina
Carol Birchwale
Carolina & Karin Rondon
Carolina Vanegas
Caroline Dion
Caroline Gagnon
Carrie Parrish
Cassandra Shields
Catherine Boutin
Catherine Laroche
Cathi Russell
Cathy Accurso
Cathy Filio
Celestina Rose
Chelsea Watkins
Cheryl Korbelt
Chia-Jung Kuo
Christina Pecile

Christine Boisclair
Christine Carrier
Christine Heiberger
Christine Lague
Christine Lemmon
Christine Martineau
Ciara Halbleib
Coleen Wollam
Colleen Leiser
Corina Guerrero
Courtney Harkema
Cynthia Daigle
Dan & Nicole Andrejak
Dana Lapointe
Daniel Desjourdy
Daniela Hernández
Danielle Fleurant et André Lefebvre
Danielle Richer
Darla Brubacker
Dave Dufour
Dave Miller
David Camfield
Dawn Newton
Dawna Gutierrez
Debbie Gordon
Deborah Manter
Denice Kathy Batista
Derilyn Newberry
Diana Collins
Donna Prentice
Dr. Christine F Peyroux
Dr. Eric and Tagen McEntire

Mónica Negrón Figueroa
Edison Zambrano
Édith Lamontagne
Edna Nicole Wright
Eglee Blanco
Ekaterina Hawthorne
Elena Podushkin
Elena Starkey
Elisa Sidaury Eddi
Elisabeth-Anne Hains
Elizabeth Davidson
Elizabeth Mundarain
Elmira Akhtiamova
Émilie Drapier
Erin Paschell
Felicia Midboe
Felicia Stewart
Fina Pico
Finola MacGinty
Francine Adam
Gabriella Rosco
Gena Rasmussen
Gerardo Zijlstra
Gloria Beatriz Castillo
Grace Marie Orrell
Grace Yunhua Jiang
Gracia Forsythe
Gulistan Tagirova
Heather Beimers
Heather Driedger
Heather McGee
Hélène Beaulieu & Frédéric Plourde
Hélène Nadeau

Holly Barkdull	Keri Steede	Mélanie Chavous	Sandra Sanger
Huibing Luo	Kevin Schoonmaker	Melanie Stinson	Sarah Ann Raymond-Bayne
Imelda Arreguin	Kim Emmett	Melissa Kelley	Shane & Sherri Christopher
Irene Martin & Miguel García	Kim Horne	Melissa Mahaffey	Shannon Tremper
Isabelle Lanthier	Kim Reagan	Melissa Mittereder	Shantell Lodwick
James & Mary Stichter	Kimberly Pike	Merri Holmes	Shaosong Wang
Jamie Cutts	Kimberly Smith	Michael & Julie Hubbard	Sharron Bascetta
Jana Byman	Korry Moore	Michal Thompson	Shawnette Martinez
Jayne Gibbs	Krisa Stewart	Micheline Hall	Shelby Miller
Jeanneth LaBarre	Kristine Bulthuis	Micheline Lavoie	Shelley Gambalie
Jenna Scholl	Lacie Wafford	Michelle OConnor	Shelley Kanani De Sa
Jenni Parish	LaDana Phair	Miho Matias	Sheri Bello
Jennica Miller	Lana Hall	Mike & Shannon Canty	Sheri Beyrle
Jennifer Aitchison	Lara Davis	Mirella Marsilio	Sherri Elsworth
Jennifer Joy Williams	Laura Ocon	Misty Heuett	Shuchih Yuen
Jennifer Newby	Laurie Groff	Misty McGee	Stacey Tittley
Jenny Davis	Leandra Jackson	Monica & Bradley Person	Stéphane Carriere
Jessica Chou	Leila Alfonso	Mou Bhattacharya	Stéphanie Labbe
Jessica Farnsworth	Leslie Manley	Munisha Mirchandani	Stéphanie Rioux
Jessica Herron	Lidia Martin	Myriam Chapados	Sunitha Allugubelli
Jessica Lusignant	Lili Meadows	Myriam Labrecque	Susan H Chandler
Jessica Misak	Liliana Castro	Nadia Fournier	Susan Hritz
Jessica Ramos Lupercio	Linda Bergman	Nancy Mae Fisher	Susie Byrd
Jia-Yia Liu	Lirong Lu	Nancy Tremblay	Suzie Peppard
Joam Huiles essentielles	Lisa & Valerie Parillo	Nathan & Jolinda Sensenig	Tamara Haase
Joely & Robert Young	Lisajoy Jenkins	Nicole Cooper	TaMecka Outten
Jolaine Lajeunesse	lixiu	Nicole Drouin	Tatiana Timofeeva
Jonette Hoskins	Liza Melendez	Omar Arredondo	Teri Hotz
Benilda Ramirez	Lois Schwartz	Pascale Brassard	Terry & Julie Hall
Joy B. Taylor	Loredana Iancu	Patricia Guay	Tina Hoover
Joy Cohen	Louise Leslie	Paula Andrea Velázquez	Tish Busking
Joy Rudd	Luana Azeredo Pereira	Paula S Annas	Tracy Juarez-Yuen
Judy Kwiatkowski	Luciane Barros Ferreira	Penny Peng	Tresa Rolando Salters
Julia Murza	Luis Alexis Pita	Pi Yu Jasper Chen	Val Hoeger
Julie Boudreau	Luis y Keyla Treviño	Praneet Haley	Valentina Ortiz
Julie Carson	Luisana Perozo	Pua O Eleili Kelsi Pinto	Valérie Leclerc
Julie Scott	Luz Iiyama	Qian Bu	Valérie Perreault
Julie Sottek	Lyne Juteau	Rachel Wilson	Valerie Zehetner
Jun Wu	Maderlyn González	Raquel Barros	Velda Alfred-Abney
Justin & Donna Coble	Maile Viela	Rebekah F Coakley	Véronique Lebreux
Kaeo Elflein	Man Yee Fong	Rhonda Underwood	Weiwei Han
Karen Jansen	Margaret Leavitt	Richard Fourtina	Wendolyne Hiley
Karine Bouchard	María Teresa Hernández	Rob & Kristin Arrington	Wendy Duenas
Karli Rose Keanu	Marie-Christine Landry	Roberta Mesite	Wendy Naylor
Karyne Archambault	Marie-Claude Garon	Robin Adams-Bliss	Sasha Vázquez
Kathleen Evans	Marielisa Rodriguez	Rosa Nelly Mina Angulo	Xiaohong Wei
Kathryn Koppa	Marie-Pierre St-Laurent	Roxann Buchanan	Ximena Rodriguez
Kathy Giannakos	Marina Sosa	Roxann Vaneekhoven	Xinai Lian
Kathy Thomas	Marisa Caccamo	Roxanne Foura	Yamilét Mora
Katie Layden	Marisol González	Ruth Ingraham	Yanick Houde
Katleen Moreau	Martha Gavia	Ruth Kohnert	Ying Li
Kehau Kaho'Ohanohano	Mary E Ziemann	Ryan Logoluso	Ying Zhang
Kelly Rodriguez	Mary Emily Myers	Sally Hsu	Zydnia Mendoza
Kendra Winpegler	Megan Vos	Sandi McMahon	
	Mélanie Bouchard		

dōTERRA®

Wellness

Advocate

Recognition



Triple Diamonds



Patrick & Allyse Sedivy

Double Presidential Diamonds



Wes & Hayley Hobson
FOUNDER EUR & NAW



David & Tawnya Hsiung
FOUNDER NACL, TWN. & FOUNDER



Marie-Kim Provencher



Boyd & Sandy Truman
FOUNDER USA



Sun Zhong & Xi Fuchun
FOUNDER NACL & FOUNDER

Double Blue Diamonds



Elena Brower



Andy & Natalie Goddard
FOUNDER USA



Justin & Keriann Harrison
FOUNDER USA



Jerry & Laura Jacobs
FOUNDER USA

Double Diamonds



Kenny & Rebecca Anderson
FOUNDER EUR



Shane & Rebecca Hintze



Paul & Betsy Holmes



Eric & Andrea Larsen



Ange & Chris Peters
FOUNDER CAN



Kacie Vaudrey & Mike
Hitchcock



Melody & Walter Watts

Presidential Diamonds



Paul & Delmar Ahlstrom
FOUNDER NAL



Cristina Badell
FOUNDER NAL, NAW, & USA 2.0



Alicia Benitez
FOUNDER ECU



James & Roxane Bybee
FOUNDER USA



Christian Overton & Mark Ewen



Matthew & Seantay Hall
FOUNDER BRA



Roger & Teresa Harding
FOUNDER USA



Nate & Brianne Hovey



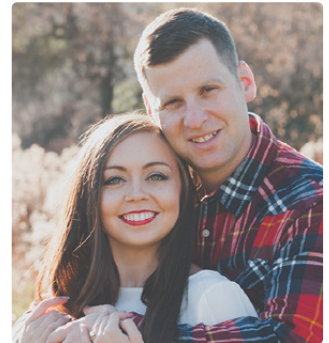
Josh & Season Johnson
FOUNDER USA 2.0



Matt & Bailey King
FOUNDER NAW



Kierston Kirschbaum



Zackery & Stephanie Martin



Keeli Martinez



Nate & Dana Moore



Eric & Kristen Pardue



Daniel & Amy Wong
FOUNDER

Blue Diamonds



Amber & John Adams



Peter & Susie Bagwell
FOUNDER USA



Perla Baldemar & Jorge Tenorio
FOUNDER MEX & NAL



Lizeth Baldemar Lievano
FOUNDER MEX



Daniel & Cristina Benitez
FOUNDER USA



Jeremy & Micki Boberg



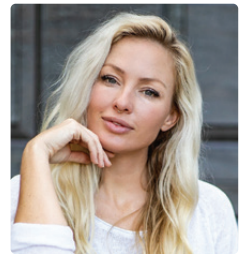
Chris & Kareena Bracken
FOUNDER USA



Jennifer Brady



Melody Brandon
FOUNDER NAW



Rachell Brinkerhoff



Cherie Burton



Gerard Jr. & Carmen Busch
FOUNDER EUR



Anne Calhoun



Rachel & Daryl Carter



Jessica Champagne



Corinna Chuse Barrus



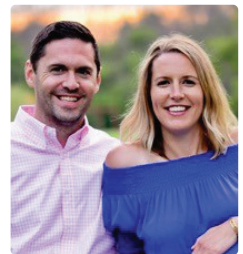
Maree Cottam & Dirk VanDerzee



James & Tanya Cotterell



Vern & Jenny Crawford



Steve & Ginna Cross



Molly Dayton



Fred & Carrie Donegan



Keith & Spring Esteppe



Dale & Tonya Ferguson



Jeanette Fila



Scott & Jill Ford



Jen Frey



Li & Lance Fryling



Mylène Gagnon



Al & Maureen Garcia



Marc & Jenn Garrett



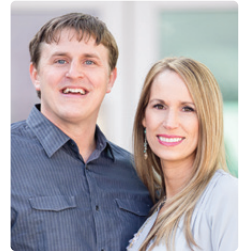
Brad & Tobi Giroux



Jeff & Katie Glasgow



Aisha Harley & Larry Spielberg



Melyna Harrison



Lori & Joe Hayes



Ryan & Melissa Herman



Ian & Paola Herreman
FOUNDER MEX



Bryant & Brianna Hess



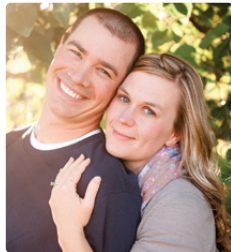
Jim & Lara Hicks



Jesse & Breanne Houston



Benjamin & Stephanie Howells-Scoville



Clay & Jessica Iddings



Matt & Sara Janssen



Jeremey & Annette Jukes



Dru & Gina Kiesel



Nick & Dyanna Killpack



Kelly King



Laura & Shawn King



JC Lai
FOUNDER

Blue Diamonds



Danny & Nicole Larson
FOUNDER USA



James & Michie Layton



Tahna Lee
FOUNDER USA



Fuxian Li & Ling Ling Zhang
FOUNDER



Lillian Liu & Feng Song
FOUNDER NAEL



Titan Liu
FOUNDER NAEL



Steve & Rachel Loth



Dwayne & Tracy Lucia
FOUNDER



David & Heather Madder



Kaliko & Maile Mai



Julene Martindale
FOUNDER



Aaron & Tonya McBride



Steve & Kimberley Milousis
FOUNDER CAN



Jared & Nicole Moultrie



KC & Jessica Moultrie



Jonathan & Deanna Nichols



Dr. Zia & Ky Nix



Richard & Jennifer Oldham
FOUNDER NAW



Dr. John & Heather Patenaude



Beth & Ryan Phillips



Lassen Phoenix & Bryan Huddleston



Mayra & Stephen Powers
FOUNDER NAL



Jenna & Andrew Rammell



Rod & Jen Richardson



Seth & Jenny Risenmay



Audra Robinson



Daniela & Fernando Romay
FOUNDER MEX



Gary & Karina Sammons



Jeff & Diane Shephard



Terry & Lil Shepherd
FOUNDER USA



Bernadeth Silva



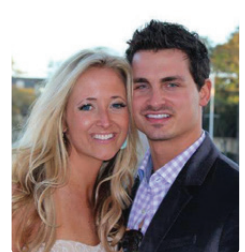
Dave & Peggy Smith
FOUNDER USA



Ryan & Dani Smith



Dr. Mariza Snyder & Alex Dunks



Stefanie & Brandon Stavola



Jim & Tammy Stephens



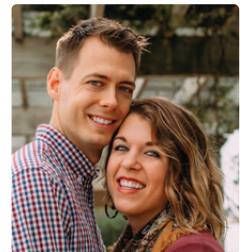
James & Chelsea Stevens



Laura Stoker



Jeff Styba



Tyler & Kristin Tigges



Betty Torres



Gina Truman
FOUNDER USA



Mark & Lori Vaas



Joel & Sherri Vreeman



Charles & Helen Wang
FOUNDER



John & Kalli Wilson



Christian & Jill Winger



Jared & Sheree Winger



Drs. Mark & Tina Wong
FOUNDER USA 2.0



Kevin & Natalie Wysocki

Blue Diamonds



Eliza Yoshida



Kelly Zhao
FOUNDER



Diamonds



Katie Adams
FOUNDER USA



Carlos & Anne Aguilera
FOUNDER BRA



**Michelle Alavaski
Bruns**



Charlotte Alcala



Kim Alexander
FOUNDER NAL



Kathy & Brad Alldredge



Kevin & Nicole Almeida
FOUNDER MAL



Janel Andersen



Jared & Heather Andersen



Neal & Erin Anderson



Claudio & Janae Arancibia



Asti Atkinson



Benton & Eliza Bacot



Ben & Jade Balden



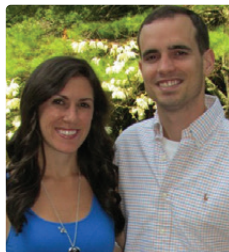
Kendra Bamforth
FOUNDER USA



Rick & Hayley Bammesberger
FOUNDER 2.0



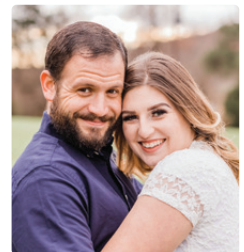
Becky Barney



Braden & Camille Bawcom



Amanda Beach



Ashley & Chris Beans



Judy Benjamin
FOUNDER GUA



Joy Bernstein



Ken & Wendy Berry



Janna Berry



Jon & Kendra Bodine

Diamonds



Claudia Bolanos



LaDonna Bontrager



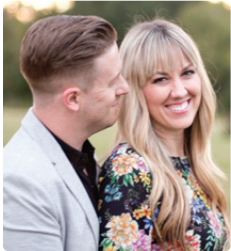
Dr. Jamie & Christina Boyer



Tim & Carrie Bradley



Juan Brenes & Andrea Fernandez



Allison & Billy Brimblecom



Adam & Carey Brown



Steve & Brenda Brown



Ben & Cami Buchta



Susan & Dan Bursic



Erika Butler & Rick Henrard



Claudia Calderon



Brady & Michelle Cannon



Melissa Cannon



Marie-Helene Carrier & Yann Gauthier



Kathy Pace



Etsuko & Rick Chidester



Greg & Marti Christensen



Josiah & Melissa Christoffer



Daphne & Darrin Clark



Marc & Romi Clark



Andrew & Shannon Clough



Spencer & Brianna Coles



Brett & Farrah Collver



William & Kari Coody



Richard & Elizabeth Copeland



Nancy Couture



Karel Crowley & Stuart Dixon



Ashley Daige



Dr. Danielle Daniel



Victor Darquea



Durell Darr



Mike & Lori Davis



Keith & Kendra Davy



Marie-Michèle Delisle



Robbie & Carly Dias



Vickie Dickson



Megan Dilmore



Véronique Dion



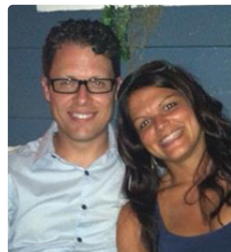
Bonnie Donahue



Karine Dostie



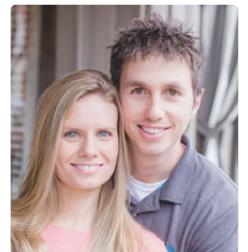
Curt & Tonia Doussett



Amber & Chad Drake



Dave & Liz Eaton



Mark & Lindsey Elliott



Rosalie Elliott



Shaye & Stuart Elliott



David & Julianne Ellis



Carolyn Erickson



Dr. Melissa & Evan Esguerra

Diamonds



Rolando & Jessica Estrada



Cheri Evans



Damian & Jenna Fante



Tim & Beckie Farrant



Christy & Andrew Fechser



Knut & Christy Feiker



Dr. Robert & Kiyla Fenell



Enwei Feng



Maple Xiaohang Feng



Yuwei Feng & Changpu Yu



Barrett & Cara Fines



Marlene Flax



Megan Frasheski



Aaron & Wendy Frazier



Arin & Gabe Fugate



Amy Fullmer



Louis Fusilier & Monica Goodsell



Leslie Gail



Andy & Missy Garcia



Crystal & David Garvin



Erika Garza



Diane & Viktor Gjelaj



Tamalu Glende



Thomas & Amy Glenn



Olga Goddard



Veronique Golloher



Aparicio Gonçalves



Erick Gonzalez



Ory Gonzalez



Luke & Teresa
Goodlett



Jay & Debbie Gordon



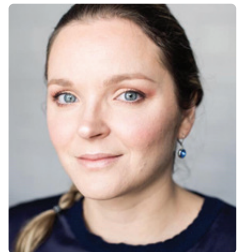
Dr. Andrew & Ruth
Gough



Adam & Leah
Graham



Lindsey Graham



Lison Guérette-
Capony



Curt & Carol Ann
Guest



Steve & Kristine
Hales



Suzanne Hall



Hannah Haller



Kirk & Jennifer
Hamilton



Dr. Sandra Hanna



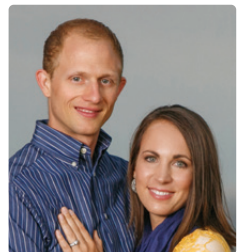
Elyse Hanselman



Marty & Jim Harger



Ryan & Jenyce Harris



Scott & Shyanne
Hathaway



Mark & Alicia
Haugstad



Drs. Marissa Heisel &
Peter Kravchenko



Danielle Heizenroth



Erika Helbing



Paul & Teri Helms

Diamonds



Susan Helzerman



Gordon & Julie Herbert



Jesse & Natalie Hill



Julie & Kaulin Hinton



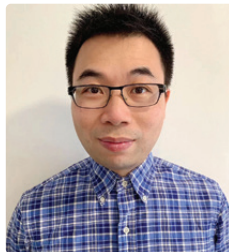
Gregory & Susanna Hobelman



Bill & Jody Hoffman



Kathy Houle



Gang Jiao Huang



Amy Huffman



Christy & Reid Hughes



Jeanese Humbert



Rick & Kathy Hunsaker



BJ & Megan Hunter



Mary Hyatt



Rob & Wendy James



Bebe McFall-Jelineo



Christina Jessup



Aaron & Jessa Johnson



Kiley & Nora Johnson



Tony & Donette Johnson



Brian & Rachel Jones



Lisa & Richard Jones



Patrick & Rachel Joos



Hagan & Dena Jordan



Malia Kaaihue & Duane DeSoto



Jill Keiran



Ashley Kema



Mike & Kalli Kenney



Amy Killingsworth



Jessica Herzberg
Klingbaum



Joe & Amber Kropf



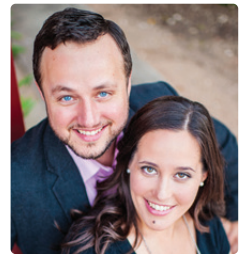
Stephanie Kutterer



Jon Erik & Lynn
Kvamme



Audrey Laforge



Jon & Duquesa
Lamers



Dr. Kellie Lancaster



Jim & Carolyn Lange



Laurie Langfitt



Alisha & Jonathan
LaTour



Brianne Leah



Nolan & Pat Leavitt



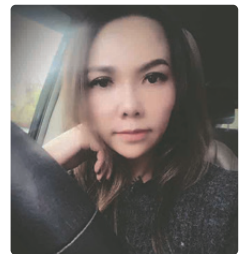
John & Caroline Lee



Zach & Kylee Lessig



Dr. Daniel & Katie
Leverenz



Feng You Li



Yafei Lin



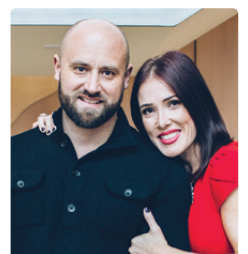
Jonathan & Rachel
Linch



Gabriel & Holly Lo



Avasa & Matthew
Love



Steve & Tracy Lyman

Diamonds



Jasmine Ma



Jing Ma & Jinhui Wang



Joana Magnani



Kelly Mallinson



Desiree Mangandog



Ronald & Lucinda Martin



Oksana Master



Tony & Aimee McClellan



Keith & Keri McCoy



Sharon & Jason McDonald



Jeanne McMurry



Jena McNabb



Roger & Carol-Ann Mendoza



Priscilla & Jerry Messmer



Becky Metheny



David & Tammy Miller



Justin & Ashlee Miller



Kayla Monson



Greg & Dr. Julie Montgomery



Michael & Melissa Morgner



Marie-Christine Morin



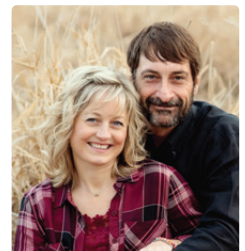
Sophia Morrison



Paula Ramos Morrissey



Howard Nakata



Ted & Alisia Nelson



Dr. Martha Nessler



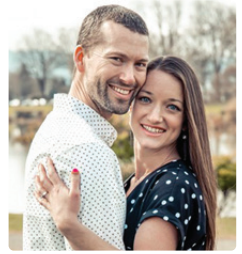
Megan Newmans



Cory & Stephanie
Newton



Julia Nicholson



Austin & Amber
Nordstrom



Kerry & Denise Norris



Adam & Tami Nuhfer



Crystal Nyman



Jenni Rae Oates



Bernadette
O'Donnell



Suzana Maia &
Marcus Mendonça



John & Amanda
Olsen



Dawn Olsen



Melody Painter
Layton



Jim Rohr & Jennifer
Pansa Rohr



Maranatha Parke



Rodney & Elaine
Parsley



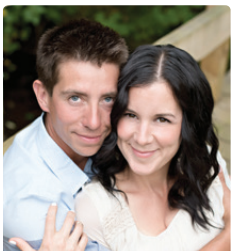
Sandra Pascal



Cynthia Patience



Dr. Charles & Anna
Penick



Sarah-Jane Pepper &
Tyler Herr



Christina Peters &
Michelle McVaney



Spencer & Laura
Pettit



Mirela Benvenuti
Chaves Piazzi



Frani Pisano & Herb
Hoelle

Diamonds



Geralyn Power & Daniel Salomons



Jessica Press



Matthew & Rachel Primeau



Aubrey & Bobby Pruneda



Amanda & Kevin Rahija



Kristel Ramirez



Jamie & Justin Rathjen



Amanda Reese



Kristi Rehm



Christy Richman



Windi & Samuel Rifanburg



Burke & Natalie Rigby



Adam & Nisha Riggs



Jacqueline Ritz



James & Kelly Robison



Ivette Rodriguez



Adriana Rogers



Teresita Ruiz & Raul Ortiz



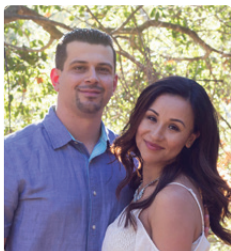
Judy Rushing



Christine Russell



Roger & Etsuko Rutz



Claudia Saputo



Adrian & Roxy Saran



Audrey Saunders



Josie Schmidt



Tenille & Matt Schoonover



Dena Schultz



Wendy Shattuck



Larry & Nikki Shorts



Mary Sisti



Kim & Darren Smadis



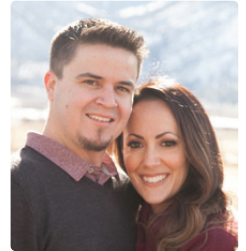
Tom & Erin Smeigh



Adam & Rigel Smith



Drs. Jordan & Tracey Smith



Kali Smith



Jennifer Snell



Marcy Snodgrass



Tiffany Sosa



Sheena & Tassajara Souza



Olga Spitzer



Megan Spoelstra



Nathan & Mindy Spradlin



Dave & Callie Steuer



Brad & Fernanda Stewart



Julie Stoesz



Victoria Strelnikova



Juan Carlos Suárez & Araceli Valencia



Hui Sun



Samuel & Melissa Taeu



Pamela Tanimura

Diamonds



Joy Tarpley



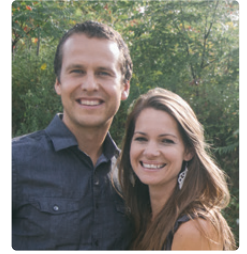
Bill & Meaghan Terzis



Julia Tilinga



Tatiana Timofeeva



Dawna Toews



Jason & Allison Tripp



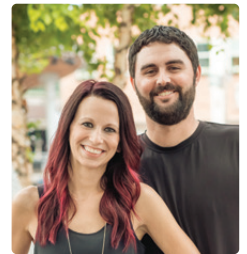
Kari Uetz



Carolina Uribe



Shane & Kristin Van Wey



Cierra & Tanner VanderPol



Michael & Sarah VanSteenkiste



Esther Vermillion



Eddie & Angela Villa



Carrie Vitt



Kenny & Stephanie Wahlberg



Amanda Walljasper-Tate



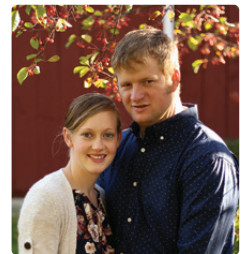
Eric & Sandra Wang



Li Li Wang



David & Michelle Weaver



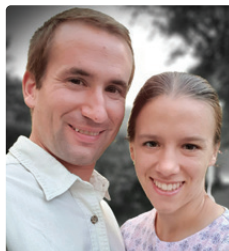
Jamie & Marilou Weaver



Roger Webb



Julie Weinberg & Meredith Kelly



Conrad & Lillian Wenger



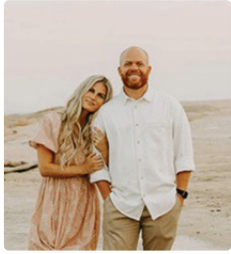
Shauna Wetenkamp



Michelle White



Amy & Charlie
Widmer



Erin Wilkins



Lisa Wilson



Mako Wilton



Julie Winder



Neal Wong & Lisa
Nakamura



Sara Worth



John & Jessica
Wright



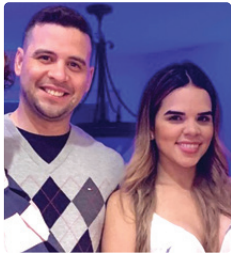
Joey & Cachay
Wyson



Edward & Linda Ye



Elena Yordan



Jexika Zambrano



Scott & Lisa Zimmer

Diamonds Not Pictured:

George Jr. Kleinsasser



Platinums



Atanaska Adams



Dayana Alonso



Kelly Alvis



Katchie Ananda



Carolyn Anderson



Jeremy & Carly
Bautista



Lisa Bearinger



Paul & Lisa
Bergman



Jessyca Bilodeau



Gabe & Stefanie
Birrer



Patrick & Kathryn
Brown



John & Lauren
Busch



Ben & Adabelle
Carson



Nathalie
Chausseau



Ali Chen
FOUNDER NAEL



Wei-Chen Chen &
Hsiu-Min Huang



Angela Childs



Jessica & Nic Clark



Kenneth & Hope
Clark



Mike & Rachelle
Cleary



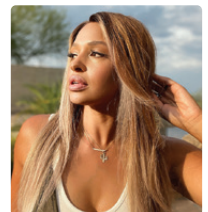
Matthew & Amiee
Conner



Joan Coon



Rachel Crimmins



Mary Darnall



Brittany & Andy
Davidson



Valérie Dion



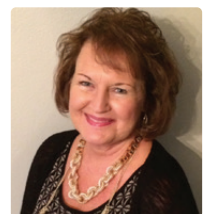
Michael & Natalie
Duerden



Susan Dyess



April Ewaka



Dawn Farris



Dana Feldmeier



Rindy Fenlon



Sherrie Ferrell



Glenda Flynn



Samson & Leticia
Folau



Marcia & Jeff
Friaca



Raphaëlle Gagnon



Hong Gao



Christina Gardner



Daren & Crystelle
Gates



Brandon & Lindsey
Gifford



Griffin Gunderson



Gracie Hammer



Cliff & PJ Hanks



Natalie Harris



Garth & Julie
Haslem



Lauren Hayden



Terry & Maria
Heuser-Gassaway



Stephne
Hilgendorf



Toni & Robert
Holland



Brent & Annie
Hone



Joseph & Rachel
Hoover



Kriquett Howells



Jeffery & Miranda
Hu



Katie Hussong



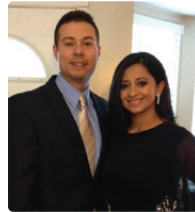
Cynthia Incze
FOUNDER CAN



Caroline Jackson



Jim & Patricia
Jacobson



Marco & Elisa
Jaeger
FOUNDER ECU



Jasmine Jafferli



Lindsey Jafferli



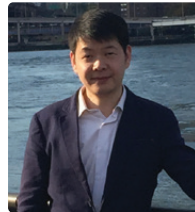
Erin Johnson



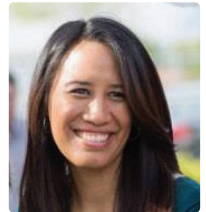
Robin & Leland
Jones



Tiffani Jones



Jishu Kang
FOUNDER NAEL



Leah Karratti



Colin & Jen Kelly



Tracy Keough



Laurel Kimball



Melissa King



Chris & Gary
Kirschbaum



Lindsay Knapp

Platinums



Spencer & Reta
Kuhn



Garrison & Cindy
Landes



David & Lois Lane



Shara Langford



Monika Lavoie



Jasmine Lemoyne



Rebecca
Leonardes



Chuck & Christina
LeRose



Erin Leveaux



Jiale Li



Shelly Loyd



Adele Lurie
FOUNDER CAM



Dr. Lisa Ma &
Hiram Perez



Brooke Magleby



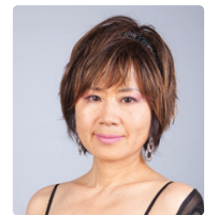
Andrea Manus



Berny & Janet
Marquez



Cris & Patty
Martinez



Keiko Marutani



Elizabeth & Manny
Matsakis



Brittany McDonald



Angela Melton



Brittany Miles



Jana Mitten



Jennifer Mixdorf



Aislinn Mueller



Renee Novello



Christine Payne



Katee Lyn Payne



Luciana Paz



Betsy Peterson



Jamie Peterson



Zhang Ping



Tracy Prince



Christina Quist
FOUNDER ZAF



Katie Ragsdale



Janet Ramer



Dick Ray & Stacy Paulsen



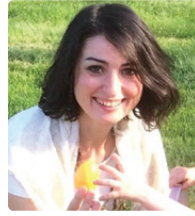
Renata Rivera



Shawn & Amanda Roberts



Michael & Tracie Roesbery



Giulia & Daniel Rogers



Brittany Roscheck



Patrick & Mandy Rowland



Becki Ruh



JoAnna Sacco



Stacey Sarros



Katie & Carlyle Schomberg



Jane Mullin
FOUNDER CAN



Denise Schwendeman



Jared & Brooke Scott



Julie Ann Scott



Debbie Sharp



Courtney Shepard



Amanda Silich



Dianna Smith



John & Jennifer Sorensen



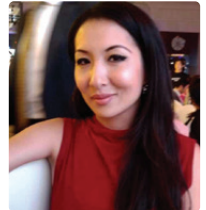
Ashley Srokosz



Wade & Christine Stolworthy



Phil & Leeann Stork



Carol Tan



Joe & Anne Tetzlaff



Alicia Thomas



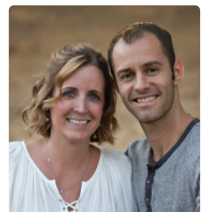
Evan & Adrienne Thomas



Bill & Erleen Tilton



Adiari Tineo
FOUNDER NAL



Ryan & Melissa Vallelunga



Alison van Zandbergen



Sondra Verva



Chad & Susie Walby



Jed & Pam Waldron



Kim Walter



Lynn Wang
FOUNDER NAEL

Platinums



Yun Wang



Austin & Jocelyn Wary



Lane & Angela Watkins



Aaron & Dr. Rachel Whaley



Emili & Dallon Whitney



Lori Williams



Rob & Melissa Wilson



Megan Winfrey



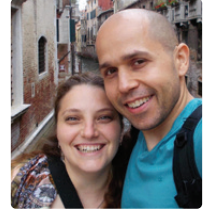
Fred & Marti Winkler



Lara Wynn



Brittany Yap



Daniela Yordanova & Sava Savov



John & Debbie Younggren



Fanny Zaldumbide
FOUNDER ECU



Yamin Zhang



Ling Fang Zheng



Chrystelle Zimmerman

Platinums Not Pictured:

Adrian Ahlstrom
Pinhua Guo
Christopher Milousis
Bailey Rammell

Dawn Schween
Kevin Warwood
Peterson Baosheng Zhou

Recognition is based on the highest rank reached two times in the previous six months. Recognition is current as of December 2021.

doTERRA Healing Hands® Donation and Solicitation Disclosure

Florida: A COPY OF THE OFFICIAL REGISTRATION AND FINANCIAL INFORMATION MAY BE OBTAINED FROM THE DIVISION OF CONSUMER SERVICES BY CALLING TOLL-FREE (800-435-7352) WITHIN THE STATE [of Florida]. REGISTRATION DOES NOT IMPLY ENDORSEMENT, APPROVAL, OR RECOMMENDATION BY THE STATE. Registration #: CH48280.

Illinois: CONTRACTS AND REPORTS REGARDING THE CHARITY ARE ON FILE WITH THE ILLINOIS ATTORNEY GENERAL.

Maryland: A copy of the current financial statement of the doTERRA Healing Hands Foundation is available by writing 389 S 1300 W, Pleasant Grove UT 84062, or by calling (801) 437-7918. Documents and information submitted under the Maryland Solicitations Act are also available, for the cost of postage and copies, from the Maryland Secretary of State, State House, Annapolis MD 21401, (410) 974-5534.

Michigan: Registration # 55179

New Jersey: INFORMATION FILED WITH THE ATTORNEY GENERAL CONCERNING THIS CHARITABLE SOLICITATION AND THE PERCENTAGE OF CONTRIBUTIONS RECEIVED BY

THE CHARITY DURING THE LAST REPORTING PERIOD THAT WERE DEDICATED TO THE CHARITABLE PURPOSE MAY BE OBTAINED FROM THE ATTORNEY GENERAL OF THE STATE OF NEW JERSEY BY CALLING 973-504-6215 AND IS AVAILABLE ON THE INTERNET AT [HTTP://WWW.NJCONSUMERAFFAIRS.GOV/](http://www.njconsumeraffairs.gov/). REGISTRATION WITH THE ATTORNEY GENERAL DOES NOT IMPLY ENDORSEMENT.

North Carolina: Financial information about this organization and a copy of its license are available from the State Solicitation Licensing Branch at 919-807-2214. The license is not an endorsement by the State.

Virginia: A Financial Statement is available upon request from the Office of Charitable and Regulatory Programs P.O. Box 1163, Richmond, Virginia 23218 Phone 804-786-1343.

Washington: doTERRA Healing Hands Foundation, a Utah Non-Profit Corporation, is registered with the State of Washington Secretary of State Corporations and Charities Division. For further information please contact the Secretary of State at 360-725-0378 or www.sos.wa.gov/charities.

dōTERRA®

Essential Leadership Recognition Magazine



- Now released quarterly
- New Diamonds and Presidential Diamonds qualify to be recognized in an article by reaching their rank three times in 12 months
- All ranks Platinum and above qualify for the recognition pages by reaching their rank two times in six months
- Please send any questions, corrections, or photos to recognition@doterra.com
- This magazine is available for purchase for \$3.00 through your regular order on doterra.com
- All magazines are available electronically on doterra.com

PRESRT. STD
US POSTAGE
PAID
PERMIT #6563
SALT LAKE CITY,
UTAH

As you live to serve, exemplify
charity, and liberate others,
you will transform the world.



dōTERRA®
pursue what's **pure**®

Place FCS Logo in this area.
Strip out white background
and reverse logo out of
background in white.



v1

60221942

©2022 dōTERRA Holdings, LLC, 389 South 1300 West,
Pleasant Grove, UT 84062 USA • doterra.com

Except as indicated, all words with a trademark or registered trademark symbol
are trademarks or registered trademarks of dōTERRA Holdings, LLC.