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# STRONGER

Now, with **MORE** doTERRA On Guard® Protective Blend for a **STRONGER** cleansing power.



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**DR. DAVID K. HILL, DC** Executive Vice President, Chief Medical Officer/Chairman, Scientific Advisory Committee

# **The Doctor Recommends**

#### For Athletes:



For supporting the body's cleansing systems:



Peppermint item# 30190001



Juniper Berry item# 49290001



Lemon item# **30120001** 



Zendocrine® Detoxification Blend item# **314660001** 

**Q**:

My son is an athlete. What are the best essential oils for him?

Exercise and competitive sports are two areas in which dōTERRA has recently taken a great interest, partnering with several athletic facilities to bring the benefits of essential oils to athletes. Athletic activity can be very demanding on the body and the mind, and our new Athlete's Kit was developed to address these specific concerns. Deep Blue® Rub is perfect to massage into the lower back after a tough game, dōTERRA Breathe helps maintain feelings of clear airways, and the individual oils contained within the kit have a multitude of energizing, relaxing, and cleansing benefits. When used daily, these essential oil-based products can help athletes perform at their best.

The term 'internal use' is often used to refer to any method of

consumption that results in ingestion and absorption into the

digestive tract. That is usually what is meant when doTERRA refers to internal use of its products. To be more specific.

though, internal application differs from oral use in that it involves

recent series of articles on doterrascienceblog.com.

consuming essential oils in a carrier such as a softgel or vegetable capsule. Once ingested and absorbed into the digestive tract, the essential compounds can be systematically circulated. It is generally considered the most powerful application method, but it is safe and can have remarkable benefits as long as proper usage guidelines are followed. For more information about proper usage models and the benefits of internal use, visit our

# What is internal use?

Are there any essential oils that can be helpful with a cleanse?

Minimizing toxic load is one of the most overlooked aspects of overall well-being. While dōTERRA has a line of nutritional supplements specifically designed to address this issue, there are a number of essential oils that can make the process even more effective. Lemon essential oil, commonly used for internal cleansing, is already included in our Cleanse & Restore Kit; a drop in 4 ounces of liquid creates a refreshing drink that is perfect for any detox program. There are several other essential oils that can similarly be added to water or your favorite beverage to aid internal cleansing. Peppermint, Juniper Berry, and Rosemary can also naturally support the body's cleansing systems, including the digestive and urinary tracts."

How can a diffuser be used to help me sleep?

One of the best uses for a diffuser is to create a relaxing environment for a restful sleep. Essential oils can influence better sleep in a myriad of ways: helping you relax, encouraging feelings of calmness, and grounding your emotions so that you can use that time to fully rejuvenate. As we all have unique aromatic experiences, the key is to find the individual oils that work best for you. Lavender is the most commonly used oil at nighttime, but while most people put it on their pillow or on the collar of their pajamas, it is also great to diffuse. I also recommend diffusing Spearmint, Ylang Ylang, Coriander, Clary Sage, and other individual oils known for their relaxing aromas as you begin your bedtime routine.

# Essential Oil Spotlight

# PATCHOULI

A lesser known oil, Patchouli is often overlooked because of its strong and unique scent. This, however, does not take away from its many positive benefits. A member of the mint family, Patchouli's muskysweet and earthy aroma makes it a great base for floral blends. It is also a wonderful addition to woody and grounding blends, and can help bring balance to your favorite citrus blend. Scientifically known as *Pogostemon cablin*, the patchouli plant has been used most prevalently in the fragrance industry and in other scented products such as soaps, detergents, and air fresheners.

> döTERRA<sup>®</sup> Patchouli

Distilation Method: Steam Sourcing Origin: Indonesia Plant Part: Leaf

# HOW TO USE

#### Aromatically

- Use three to four drops in the diffuser of your choice.
- Diffuse alone or with woody aromas for a
- grounding blend to balance your emotions.

#### Internally

Historically used to help reduce appetite,\* support healthy circulation,\* and to freshen breath. Consume one drop in 4 fl. oz. of liquid.

#### Topically

- Add to daily moisturizer to help reduce the appearance of wrinkles and blemishes.
- Apply to dry areas to help reduce the effects of dry skin.
- Dilute and use as a deodorant.
- Use with Peppermint and massage into neck after a long day of work.

# **KEY BENEFITS**

Promotes a smooth and glowing complexion
Helps reduce the appearance of blemishes
Strong grounding and balancing effect on emotions

Fun Fact

Patchouli's scent is most recognized from its prevalence in the 60s and 70s, when patchouli incense was often used to help mask other smells.



Throughout history, experts relied on windows into our health: the eyes to check on the soul, the mouth to gauge strength and longevity. Animals were bought and sold based on this window philosophy. Today, as in ancient times, the windows are more relevant than ever. There is mounting research to show that the overall health of your mouth does in fact mirror or represent the condition and health of your body. This research shows that maintaining a healthy oral cavity may be linked to overall long-term health and quality of life.

### THE HEART AND MOUTH CONNECTION

According to the American Dental Association and the American Medical Association, there is a relationship between the condition of the gums and the condition of the cardiovascular system. Gum health is primarily a result of oral care, personal habits, and, to an extent, genetics. With appropriate effort and proper hygiene, threats to the health of our gums can be eliminated or controlled. However, failure to maintain gum health has other health consequences. Sub-optimal conditions of the heart can be traced to unhealthy gums, underscoring how important oral health care is.

# HABITS OF GOOD ORAL HEALTH

Knowing that the oral cavity both reflects our bodies' condition and impacts our physical health, it is imperative that we make a daily habit of a few simple, proactive maintenance measures.

So what do we do? First, let's assume that we have all made the decision to reduce or nearly eliminate processed sugar. When you eat food or drink beverages containing sugar or starch, your mouth becomes acidic for 20 minutes or more, creating a threat to gums and teeth. Second, we have made the decision to eat healthy balanced meals, incorporating healthy fats, lean proteins, complex carbohydrates, rough foliage, and low sugar fruits and vegetables, thus reducing food sources that compromise our oral health, creating a more healthy environment for the mouth.

# IS THERE A TIME THAT'S BEST TO BRUSH YOUR TEETH?

The American Dental Association recommends brushing your teeth twice a day. One of those times should be at bedtime, because if certain foods and drinks sit in your mouth for an extended duration they will create a serious threat to gums and teeth. Keep a toothbrush at work to brush after eating. Place two drops of dōTERRA On Guard® on the bristles, and massage them into the teeth and gums. Brush your tongue while including dōTERRA On Guard, Cinnamon, or Peppermint to promote clean and crisp breath. Toothpaste that is designed to neutralize low pH and freshen breath is excellent. To promote cleanliness try adding 3-4 drops of Melaleuca (Tea Tree) essential oil, or dōTERRA On Guard and Spearmint on the toothbrush before adding your toothpaste.

#### Kids' mouth guards

are usually quite dirty. Try soaking the mouth guard in cool water with 5 drops of dōTERRA On Guard and Peppermint.

#### Floss at least once a day. Flossing removes food debris and plaque from between your

and plaque from between your teeth and in areas your toothbrush can't reach. Try soaking your floss in a small cup with warm salt water and Melaleuca, then rinse with the mixture for increased cleanliness.

#### Following dental work,

rinse with the warm salt water and essential oil rinse. The rinse will soothe the gums and promote a clean fresh mouth.



#### Chew only sugarless gum

(preferably one with xylitol). Chewing gum stimulates saliva, buffering the pH of the mouth, and reducing plaque.

#### Swish with a mouth rinse.

Try making your own: add 2 teaspoons of salt to 4 cups of warm water and mix well. Let cool if desired, then add 5 or more drops each of Melaleuca, dōTERRA On Guard, Cinnamon, and Peppermint and 2 or more drops of Clove. Rinse for 30 seconds two times per day. This rinse is also an easy "at work remedy" for the dreaded post lunch smelly breath—your coworkers will thank you! Be sure to drink plenty of water, not coffee, soft drinks or alcohol, which can lead to a drier mouth. Remember, most flavored waters contain sugar, so water is always best.

Good personal health depends on our choices and our knowledge. Incorporating a few simple steps into our routines will promote a healthier mouth, a brighter smile, and cleaner breath.

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#### ESSENTIAL OILS RECOMMENDED FOR ORAL HEALTH

- Clove
- Melaleuca (Tea Tree)
- Myrrh
  dōTERRA On Guard<sup>®</sup>
- Protective Blend
- Peppermint
- Spearmint





# SLIM, Y SASSY & Y STRONG DO ANYWHERE EXERCISE ROUTINE



#### You don't need a gym full of machines to get an

amazing workout, the most effective exercises are those that use several muscle groups synergistically to mimic real world movements that you can do with nothing, but a fixed surface...such as the ground.

#### All movement is initiated through your body's

"core": your hips, glutes, and supporting abdominal musculature. Whether bending down to pick up your child's toy or lifting a heavy box above your head, those muscles are crucial. You are not going to build that slim, sassy, and strong core and lower body by sitting on a machine. For those of us itching to experience some sun and fresh air after a winter stuck inside, the world is your gym and the ground is your equipment.

### EXERCISE PLAN TO A STRONG LOWER BODY

Do each exercise for 30 seconds at high intensity. Complete each movement uninterrupted before moving on to the next, in a circuit fashion. Rest for 30 seconds (or as long as needed) after completing the entire circuit and repeat two more times. As you become stronger and the routine becomes less challenging, increase intensity by incorporating added resistance via a weight vest or dumbbells. Do this twice a week as part of your full-body exercise plan.



#### 1. SQUAT JUMPS WORKS QUADRICEPS, GLUTES, AND HAMSTRINGS

Stand with feet shoulder-width apart and place your hands behind your head as if you were in a crunch position on the ground. Keep the chest up and your arms in place, and squat down as low as you can (remember form: sit back and keep the knees in line with your toes). Explode up into a jump, getting your feet off the ground as much as possible. Land in a squat position and repeat.

### 2. STEP UP

#### WORKS GLUTES AND MULTIPLANAR BALANCE

You'll need a platform of some kind, a park bench is perfect. Place one foot on the platform. Stand on the platform by extending the hip and knee of the first leg, and place second foot on the bench. Step down with the second leg. Return to the original standing position by placing the first foot on the floor. Repeat first step with opposite leg, alternating steps between legs.



#### **3. LATERAL LUNGE** WORKS GLUTES, HAMSTRINGS, AND ADDUCTORS

WORKS GLUTES, HAMSTRINGS, AND ADDUCTORS

Stand with your feet shoulder-width apart, place your hands on your hips. Step out to the right and shift your body weight over the lead (right) leg, making sure to squat at a 90 degree angle. Sit back, initiating the movement with your glutes, keeping your back as upright as possible. Push off and bring your right leg back to center, completing one rep. You can alternate legs or finish all reps on one side before repeating on the other side to complete one set.



#### 4. GLUTE BRIDGE WORKS GLUTES, HAMSTRINGS, AND ABDOMINAL STABILITY

Lie flat on the floor with hands by your side and knees bent. Keep your feet shoulder-width apart. Pushing your heels against the floor; lift your hips while keeping your back straight. Hold at the top.

Consult with a health-care provider before engaging in any fitness program.

### YOUR SLIM, SASSY, & STRONG BODY NUTRITION PLAN

As the adage goes: you can't out-train a bad diet. Building a lean and strong body begins in the kitchen. Losing body fat while maintaining lean muscle mass requires a diet focused on whole nutrient-dense foods, ensuring you meet your micro and macronutrient needs, while staying satiated and maintaining energy levels.



1 cup (cooked) rolled oats with a dash of cinnamon

1 large hard-boiled egg

1 medium banana



Slim & Sassy<sup>®</sup> TrimShake in water with 2 drops of Slim & Sassy Metabolic Blend

#### LUNCH



Large green salad – 2 cups mixed greens, 1 cup mixed raw vegetables 4 oz. grilled chicken breast

SNACK



Slim & Sassy<sup>®</sup> TrimShake in water with 2 drops of Slim & Sassy Metabolic Blend

#### DINNER

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1 cup (cooked) brown rice

4 oz. stir fry vegetables

4 oz. grilled salmon

# DESSERT



1 cup plain Greek yogurt 1 cup mixed berries Handful of almonds

# HEALING HANDS FOUNDATION: Wellness Advocates Serve Carry the Future

### Motivated to Do

As a mom of two, Cristal Munoz-Logothetis couldn't get out of her head the image of the Syrian toddler who washed up on a Turkish beach after his family attempted to flee their home to seek asylum in Greece. Cristal decided she had to do something about it. Her husband's family lives in Greece. so Cristal set up an online campaign to raise \$2,500 and 100 baby carriers to send there. Her plan was to have her family give them out to the refugees that had to carry their young children with them on their miles-long journey. In 72 hours, her campaign had gone viral. Today, her campaign, called Carry the Future, has had more than 6,000 carriers donated and raised more than \$100.000.

dōTERRA Wellness Advocate Tasha Oakley from Lubbock, Texas, was invited by a friend to get involved with Carry the Future. A mother herself, Tasha was eager to support the cause. After attending the dōTERRA convention in 2012, Tasha learned about the dōTERRA Healing Hands Foundation<sup>™</sup> and the company's mission to help those in need. She decided to enlist support from dōTERRA for Carry the Future. dōTERRA agreed to match up to \$1,000 raised for baby carriers and to donate \$500 of the dōTERRA product of their choice to benefit the Syrian refugees in Greece.



# Restoring Hope in Athens

Last November, Tasha was able to go with a group of nine people to Athens to deliver baby carriers to the refugees. Each volunteer brought four 50-pound suitcases filled with vacuum-sealed carriers. Tasha says, "We met the refugees at a port in Athens, and a lot of their faces looked like they had lost all hope." The volunteers had learned a few phrases in Arabic to tell the refugees that they were giving them a free carrier from the United States and then showed them how to use it. A lot of people were skeptical at first that they were going to be ripped off, but once a few carriers were passed out and the refugees saw that they really were free, they became more receptive. Tasha says, "After we fit them with a carrier, they would walk off with a little glimmer of hope in their eyes."

Once in Athens, Tasha and her group hardly slept. She says, "We always knew that there was another ferry coming in that could have up to 1,500 refugees on it and 30 percent of those were going to be children under the age of five. We knew they could all get a carrier and how much better their life would be once they had it." They were able to hand out about 200 carriers a day. Several more trips are scheduled throughout the year, and a group is forming in Greece that can receive carriers that are mailed over as well.

The volunteers also try to bring some toys and stuffed animals that they can hand

out to the children, since these families have lost everything. In order to get into the rubber rafts on the Turkish border, the families are charged \$1,000 a person and are told they have to dump all of their belongings into the ocean in order make room for more people on the rafts. One eight-year-old girl told Tasha she had come home from school one day to find her entire street reduced to rubble. Her dad told her they would have to leave, so the little girl walked over to where her bedroom had been and found one toy, and that was all she took with her.

Other families told stories of losing loved ones when their rafts capsized on their way across. Tasha also saw an eight-dayold baby with vernix caseosa still on her skin because she hadn't ever had her first bath. Her mother had delivered her on the side of the road and continued to walk for miles postpartum. Tasha says, "They're humans; we're humans. They're just people trying to start their lives over, and we just need to help."

### Want to donate?

If you would like to support Carry the Future and other Healing Hands Wellness Advocate partner projects, go to *doterrahealinghands.com*, click on "Donate Now," and use the convenient PayPal tool to make your charitable donation. You will automatically receive a 510(c)(3) donation receipt and 100 percent of your donation will be used to support humanitarian relief efforts of the dōTERRA Healing Hands Foundation.





# MADE IN THE U.S.A. **PEPPERRNINT OIL** FROM THE PACIFIC NORTHWEST

Though dōTERRA isn't digging any wells or building any schools for peppermint farmers in the Pacific Northwest, our Peppermint sourcing is still making an important impact through facilitating family legacies to continue for future generations.

# **Finding Peppermint**

Peppermint was one of the first five essential oils that dōTERRA offered, along with Lavender, Lemon, Melaleuca, and Frankincense. But, the journey to find the right Peppermint oil was a little more complicated. Dozens of samples of Peppermint essential oil came in, but each was rejected because they didn't meet dōTERRA's high quality standard. Eventually, Emily Wright called an old colleague—Dr. Robert Pappas and asked for his help. He put Emily in contact with growers that he knew were producing superior quality oil and who also cared that their product would be doing good in the world. Emily says, "When we contacted those growers, they got really excited that they could provide us peppermint in the way it's supposed to be grown, in its natural state, and for a good price. Beyond that, they were excited that it was also going into the hands of people who will use it for a variety of health benefits."





# **A Beneficial Partnership**

This partnership has now spread to other farmers in the Pacific Northwest and other parts of the world as dōTERRA, and the demand for Peppermint oil, have grown. One of the original partners has been in the industry for four generations. His ancestors emigrated from Germany and started growing mint to support their family. They still grow that same mint on the same farms today. But, before their partnership with dōTERRA, the fourth generation had actually left the farm to find work elsewhere. The income on the farm was not enough to support their families. Now, thanks to dōTERRA, that fourth generation has been able to come back.

Emily says, "Guaranteeing purchase of the Peppermint oil that they could produce each year, and giving them a good price, made it beneficial to bring their sons back and carry the family legacy forward."

# **The Ideal Region**

The Pacific Northwest is ideal for peppermint because of the high amounts of rainfall they have each year. This gives the peppermint a high menthol content, which gives it its sweet, minty aroma and flavor. Emily says, "All the natural elements in this region are conducive to producing a high quality Peppermint oil."

The area is also highly conducive to growing roman chamomile, a plant that can be difficult to cultivate given its sensitivity to fluctuations in weather conditions. doTERRA is now working with peppermint growers to introduce roman chamomile to their fields with great success. This step is vital to making Roman Chamomile essential oil more available in the future.



From the soil to the distillery, each farmer takes the time and effort to ensure that their Peppermint oil meets quality standards so they can feel confident as it goes from their hands to yours.





By: Jeff Dorsett, MSHS

GAME ON. As we leave winter behind us and approach spring, many of us are yearning to get outdoors, to breathe fresh air, and to once again feel the warmth of the sun. For the more sports-minded, spring is a perfect time for getting back to shooting some hoops, working on your pass, or hitting the green. Yes, spring has something to offer all of us. Spring is also a time when mosquitoes and other insects begin to feed. As the swarms descend, we scurry to our cabinets or first aid kits to find the long forgotten, often synthetic, chemicalbased repellents, in hopes of warding off the feeding frenzy. However, there are several safety concerns related to both environmental and human health, with the use of synthetic chemicals to control

insects and other pests.<sup>1</sup> Therefore, now is a good time to brush up on the benefits of essential oils and their repelling properties. Just like preparing for a sport or other outdoor activity, protecting oneself from pests requires knowledge and planning.

# The Best Offense Is a Good Defense

Arguably, no defense is better than Mother Nature's offerings. Nature has granted every living organism unique abilities and mechanisms to fight for its continued survival.<sup>1</sup> For example, to ensure our continued survival, humans have the ability to run, hide, or fight when presented with an immediate threat. Had we lacked these basic abilities throughout history, our species would have ceased to exist. The same is true for other mobile creatures. But what about nature's less mobile inhabitants (e.g. plants) that lack such defensive mobility? How have they survived for millennia without these abilities?

#### **Survival of the Fittest**

Because they are stationary, all plants have developed some sort of physical and/ or chemical adaptation that offer protection from environmental threats. Many plants have thorns, barbs, or spines (think rose stems, cactus, stinging nettle, etc.) that physically deter larger animals from consuming or damaging them. Although these physical adaptations offer a barrier of protection against larger animals, such defensive physical features have little effect in deterring smaller threats, like insects. For the smaller defense, many plants naturally produce chemical repellents and feeding deterrents. Among these are essential oils, which help prevent attacks<sup>2,3</sup> in several ways, one of which is providing a vapor barrier that deters insects from contacting the plants' surface in the first place<sup>3</sup>. In short, plants produce essential oils not to please our palate or delight our nose with a pleasant fragrance (although they do a great job with that), but to protect themselves from would-be attackers.

#### **Hang Time**

For centuries, these same essential oils have been traditionally used by native human populations throughout the world to ward off mosquitos and other insects.<sup>1</sup> In fact, the hanging of repellent plants throughout the home, after bruising them to release the essential oils, is still a common practice in developing countries.<sup>2</sup> Modern scientific research has validated the traditional use of essential oils as natural repellents. Many essential oils extracted from various plants have been shown to have excellent repellency properties.<sup>3</sup> Generally, the unique combination of monoterpenes and sesquiterpenes found in these oils may contribute to their repellent properties.<sup>1</sup>

Alpha-pinene, cineole, eugenol, limonene, terpinolene, citronellol, citronellal, camphor, thymol, and beta-caryophyllene are commonly found in essential oils that have the ability to repel mosquitoes.<sup>3-7</sup>

#### Working as a Team

The term "synergy," in the context of essential oils, means that often increased activity is found in the use of the whole oil rather than just one of its constituent parts. The same can be said of blends of essential oils having greater activity than that of any one of the single essential oils that make up the blend. It is easy to attribute repellency activity of an essential oil to one or two compounds; however, there is scientific support for a potential synergistic repellent effect among the various components.<sup>3, 7, 8</sup> In fact, several studies have demonstrated that pure isolated compounds are less effective repellents than that of the essential oil in which they are found.<sup>1-3</sup> It is believed the minor constituents found in essential oils act synergistically with the major constituents, improving the overall efficacy.<sup>3</sup> This concept of synergy is key when developing natural, essential-oil-based repellents; a product based on a mixture of whole essential oils is often more powerful than one based only on one oil or component.

#### **Mother Nature's Playbook**

Drawing upon Mother Nature's blueprint, scientists have developed insect repellent formulations (e.g. sprays, creams, gels, and lotions) based on the unique protection afforded by plant-based essential oils. Many essential oils (including Arborvitae, Cedar, Cinnamon, Citronella, Clove, Geranium, Lemongrass, Spearmint, Peppermint, Rosemary and Thyme) have known repellency properties, and are considered safe for repelling insects, when used appropriately.<sup>9</sup> In choosing an essential-oil-based repellent, look for one that contains one or more of these essential oils or that share similar chemistry. Also, essential-oil-based repellents tend to lose efficacy relatively quickly-they are volatile, aromatic compounds after all. So it is important that the formula should contain a fixative ingredient, like Fractionated Coconut Oil<sup>10</sup> to help keep the essential oil on the skin longer and thus help increase repellent efficiency. Vanilla absolute, which contains vanillin, is also a great addition to any essential-oil-based repellent, because it can also prolong efficacy.<sup>1-3</sup>

This year, as you go outside and enjoy all that Mother Nature has to offer, don't let the bugs bug you. With a little pre-game planning, you can ensure that you have a great outdoor experience.



# THE GAME PLAN

**Common "scents" defense.** Use a good essential-oil-based repellent that contains a blend of two or more essential oils with known repellency properties (*see list above*). Blends containing Cedar essential oil are particularly useful and provide an aroma profile that is reminiscent of nature. Additionally, the product should contain a fixative like Fractionated Coconut Oil and/or vanilla absolute, to help ensure long-lasting efficacy.

**Dress for the occasion.** Weather permitting, wear long sleeve shirts, pants, and socks to provide a first-line physical barrier.

**Keep your eye on the clock.** Mosquitoes are generally most active between the hours of dusk and dawn, so plan your day accordingly.

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# WE'VE GOT You **covered**

New and improved formula now includes:

- Ylang Ylang
- Tumanu
- Nootka
- Cedarwood
- Catnip

#### • Lemon

- Eucalyptus
- Arborvitae
- Vanilla Bean Absolute

#### TerraShield<sup>®</sup> Outdoor Blend

31600001 30 mL Spray \$26.00 retail \$19.50 wholesale 17 PV

#### TerraShield<sup>®</sup> Outdoor Blend

31190001	15 mL	
\$12.67 retail	\$9.50 wholesale	9.5 PV

# the dōTERRA® Lifestyle

Marty Harger, doTERRA Diamond, caught the travel bug at an early age as her parents encouraged her and her siblings to be independent and explore the world. After college, she moved to Utah to ski and found herself working in the ski industry, and eventually running the country's largest ski vacation travel company. Shortly after, she married Jim, who shared her passion for world travel. She says, "Through our adventures and experiences we've seen differences and similarities in people from all over the world. We have developed an increased awareness and compassion for mankind. This attitude prepared us for what we are doing today in doTERRA."

Inspired by past dōTERRA essential oil sourcing and service trips, Marty developed a deep desire to encourage her team to join her in exploring essential oils. She says, "I wanted to recreate the interpersonal connection and lifelong friendships I made while traveling with small groups during early dōTERRA incentive trips. I also wanted to recreate the effects of the life-changing Guatemala Healing Hands Expedition last year."

During her most recent Essential Earth Explorations trip to Costa Rica, Marty's goal was to immerse her team in all things dōTERRA. Although dōTERRA currently doesn't source any essential oils from Costa Rica, Marty chose to take her team there because of its rich nature, serine lifestyle, beautiful people, and variety of unique plants. While they were there, they focused on providing education about essential oils, conducting personal development training, and giving back to the local communities through service.

She says, "Each morning we began the day with yoga and essential oils to get centered emotionally and physically. We practiced various workshops from *The Essential Yoga Program*, a book I co-created, in different locations, such as a beautiful cloud forest studio and overlooking the ocean with the sounds of crashing waves and howler monkeys waking up. It was such a fantastic way to start the day in a calm and peaceful manner. We often ate meals together at a long table, family style, which was wonderful for interaction and conversation among the group."

One of their most moving experiences was the day they spent visiting the Musade Center, a job training and support center for victims of domestic violence. "We listened as translators described what these women had escaped. It was deeply touching to see how their stories mirrored those of people we knew back home, and it was inspiring to see how these women had chosen something better." After listening to these touching stories, Marty and her team were able to lead a gentle chair yoga class for the women, and to offer the AromaTouch® Hand Technique. "It was so beautiful to see how this form of safe touch and connection was enhanced by the essential oils, and even though we couldn't communicate with words, we were still able to express our support, concern, and love." For them, this trip was exploring the world together while connecting with others, and truly experiencing what doTERRA is all about.

"If I could wave a magic wand and spend a day with each dōTERRA Wellness Advocate, I'd transport each person to the rainforests of Guatemala, the mountains of Nepal, the deserts of Somalia, and the fruit groves of Italy—and let them see for themselves the hundreds of lives who create our beautiful oils that they are connected to in these faraway lands."

Marty discovered through her experience that as you connect with the source of essential oils, you gain a deeper appreciation and understanding for them. "It's about witnessing where they come from. It's also the hands-on experience of meeting the people in the communities where essential oils originate. It's honestly so moving; it creates such deep appreciation for the gift we have with our doTERRA oils."



Our days began with yoga and essential oils



View of Costa Rica rain forest



Providing the AromaTouch Hand Technique

# Essential Oil Spotlight

# Melaleuca (Tea Tree)

From spring cleaning to cosmetic care, Melaleuca (*Melaleuca alternifolia*) is one of the most versatile essential oils. Hailing from Australia, the melaleuca plant was a daily necessity for the early natives. The Aborigines would crush the leaves and inhale the scent of the oil to promote feelings of clear breathing or apply the leaves directly to the skin for a cooling effect. As time progressed, the knowledge of melaleuca's numerous benefits spread worldwide. Also known as "tea tree" oil, Melaleuca is renowned for its cleansing and rejuvenating effect on the skin. Few people know, however, that it promotes healthy immune function\* and protects against environmental and seasonal threats as well.

#### **INTERESTING FACT**

Bungawalbin Creek in Australia is surrounded by Australian tea trees and is held sacred by the Aborigines. As the sticky tea tree oil leaves fell into the creek, they created waters that natives still consider "magical healing waters" today. Distillation Method: Steam Sourcing Origin: Australia Plant Part: Leaf

#### HOW TO USE

#### Aromatically

• Diffuse to help cleanse the air in your home.

#### Topically

- For occasional skin irritations, apply 1–2 drops onto affected area.
- Combine with facial cleanser or moisturizer for added cleansing property.
- Apply to fingernails and toenails after showering to purify and keep nails looking healthy.
- Add a drop to your shampoo each wash to help keep your hair strong and healthy.

#### Internally

 Add 1–2 drops to water, citrus drinks, or veggie caps to support healthy immune system function.\*



\* These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

# Idea Notebook

#### **Jewelry Cleaner**

#### You will need

- 1 drop Purify essential oil
- 1 drop dōTERRA On Guard Cleaner Concentrate

#### Directions

Gently scrub your jewelry using a small toothbrush or a disposable mascara applicator, then rinse with clean water.



#### Lavender-Spearmint Linen Spray

#### What You Need

4 tablespoons witch hazel or vodka 12 drops Lavender essential oil 8 drops Spearmint essential oil 11-12 tablespoons water 8-ounce glass spray bottle

#### Directions

- 1. Combine the witch hazel or vodka and essential oils in the spray bottle.
- 2. Place the lid on tightly and shake well for 15 seconds
- **3**. Add water to mixture and shake again for 15 seconds
- **4.** Spray on your pillow, sheets, and towels.

#### **DIY Clay Beads**

For homemade aromatherapy jewelry

#### You will need

- Air dry terra cotta or white clay
- Toothpicks or wooden skewer
- Small alphabet letter stamps (optional)

#### To Make

- 1. Take a pinch of clay and roll it into a ball about the same size as your other beads.
- 2. Using a toothpick or wooden skewer, poke a hole through the center of the bead. If desired, press gently with stamps to add design.
- 3. Stamp initials into the beads.
- 4. Allow beads to dry for 24-48 hours.
- 5. Use finished beads to make custom aromatherapy jewelry.
- **6.** Add your favorite essential oils to beads.





#### **Get Energized**

If you're working out after a hard day at work like I used to, then try rubbing a few drops of dōTERRA Peppermint essential oil into your temples at the hairline. It's very invigorating! Now that I do my workouts in the morning, I have found I have the same results. I feel much more refreshed, and the energizing, crisp Peppermint smell helps me stay on target and makes my workout more enjoyable. When I smell Peppermint, I think, "Get active!" -Karen Lee Bundy

# The dōTERRA Quality Assurance Process

# What is Quality Assurance?

Quality assurance (QA) is often referred to as the "police" of the manufacturing world, because some of our duties in QA make us seem like police officers. We enforce dōTERRA standards, such as CPTG Certified Pure Therapeutic Grade.<sup>®</sup> However, there are also legal requirements that we enforce throughout each stage of sourcing and bottling our oils. All of our products, whether they are

Part of our responsibility in QA is to enforce standards and government regulations.

foods, cosmetics, or dietary supplements, have regulatory requirements in each country where they are sold. These requirements influence and sometimes dictate the labeling, sourcing, and manufacturing processes that result in the end product. For example, the United States 21 CFR 111 (the section of the Code of Federal Regulations that governs dietary supplements), lists duties for quality. In brief, QA has the responsibility to review and approve items such as ingredient, component, and finished good specifications; procedures; manufacturing records; and equipment. This applies to dōTERRA because our internal use oils are labeled as dietary supplements.







# There are three branches of QA at doTERRA:

**QA Inspectors, QA Engineers, and Document Control Specialists.** 

#### **QA Inspectors**

Since nothing enters or leaves the building without QA approval, you will find a QA Inspector in every process. QA Inspectors inspect every component of every batch. Before an incoming shipment can be moved into our warehouse, our QA Inspectors examine each batch of oil, labels, caps, bottles, boxes, etc. The QA Inspector then labels a raw material or component that passes as approved. QA Inspectors inspect the filling line at the start of every run, perform inspections at set intervals during the run, keep samples of every batch, verify production records, and inspect each lot of finished goods. The samples collected ensure that we have a history of the oil's appearance, odor, and taste for future reference.

#### What is QA's role in CPTG®?

Early in the process, Research and Development, Quality Control, and Strategic Sourcing work with QA to carefully develop and define the testing criteria for each oil and blend. The result of this definition is documented in a specification created and routed for review by Document Control. This document is used by our QC laboratories to determine which tests are needed and to evaluate if the oil passes or fails. This specification is also used by the QA Inspectors to evaluate the raw and the finished good oils. Finally, the specification is used by the QA Engineers when they review the entire file that includes the production, QC testing, and QA inspection records to determine if the product meets our standards and can be released for sale.

#### **QA Engineers**

This highly technical group has a scientific education and extensive QA experience.

QA Engineers carefully review inspection records created by QA Inspectors to confirm that a product is ready to be released.

They sign that each product meets our standards and they serve as a second set of eyes to verify our QA Inspectors have checked each detailed step in the process. They review and approve testing and changes to our equipment with our manufacturing engineers. If a Wellness Advocate reports a quality issue with one of our products, a QA Engineer investigates the complaint to continuously improve our products and processes, developing new procedures as needed. The QA Engineers also conduct internal and supplier audits, and help us maintain our third party NSF cGMP (Good Manufacturing Practices) certification. This certification requires a third party to audit our manufacturing facility every six months. As a QA team, we chose to pursue this certification because audit by a third party creates a culture of accountability. It is designed to keep us focused on meeting and exceeding our own quality standards.

#### **Document Control**

Document Control manages the processes needed to ensure that we have "laws" that govern the definition of our standards. We create several hundred document files, totaling thousands of individual documents per week that must be

housed and updated in an organized, easily retrievable fashion. Sample document types include: specifications, formulas, Standard Operating Procedures (SOPs), batch records, label approvals, master manufacturing records, audits, investigations, maintenance and cleaning records, and equipment and room use logs. Just as it would not be possible for electricians, framers, and plumbers to build a house without a blueprint, all of the departments from sourcing to the chemists who come together to create, manufacture, and approve a finished oil need a set of "blueprints." These specifications provide order and predictability to help ensure the desired outcome. Document control gathers all of the required information in one place, obtains approvals, and then releases the specification to all affected departments. Everyone has the same standard when producing, inspecting, and testing the oils.

#### What does this mean to you?

Great quality lives in the details. Our constant checks, documentation, and reviews mean that we care about the details that make our oils world class. This passionate commitment means that you can use the oils and all of our products to benefit your family with confidence. Know that we are working tirelessly to check every detail, bringing you only the very best products. You can confidently share the products with people you love, knowing that we are constantly striving to improve our products and processes. Commitment to continuous improvement means longevity. Our Quality Assurance group works to ensure that the fabulous products you enjoy will continue to be the best for years to come.

# ar matouch TECHNIQUE

Simple way to experience the power of essential oils

When it comes to essential oils, everyone wants to have a method of application that is simple and effective in many situations. The AromaTouch Technique is the answer! The AromaTouch Technique was created by Dr. Hill to give new essential oil consumers a way to provide a wonderful essential oil experience to their loved ones.\*

Here is the basic step-by-step of the AromaTouch Technique that you can use as a guide within your home. Follow along with the step-by-step videos available to you on aromatouch.com under the aromatouch technique step-by-step tab.

Step 1: dōTERRA® Balance



Open your dōTERRA Balance essential oil blend.

#### Step 2: Lavender



Open your Lavender essential oil.



Apply 3-5 drops of oil to the back. Evenly spread the oil with

your finger tips from the base of

until you have a nice even layer.

the spine to the crown of the head



Perform the Alternating Palm

Perform the three clockwise palm

circles and then slide both hands

the head and one to the base of

out, one to the crown of

the spine.

**Slide** three times on one side, then three times on the other.



Perform the Five Zone Activation. Zones 2-5: remember to encompass the shoulder and then back through the neck and head.



Perform the Auricular Stress Reduction three times from the bottom of the ear lobe to the top.

#### Step 3: Melaleuca



Open your Melaleuca essential oil.

Open your On Guard essential oil blend.



**Perform the Alternating Palm Slide** three times on one side, then three times on the other.



**Perform the Five Zone Activation.** Zones 2-5: remember to encompass the shoulder and then back through the neck and head.





Apply 3-5 drops of oil to the back. Evenly spread the oil with your finger tips from the base of the spine to the crown of the head until you have a nice even layer.

until vou have a nice even laver.



**Perform the Alternating Palm Slide** three times on one side, then three times on the other.

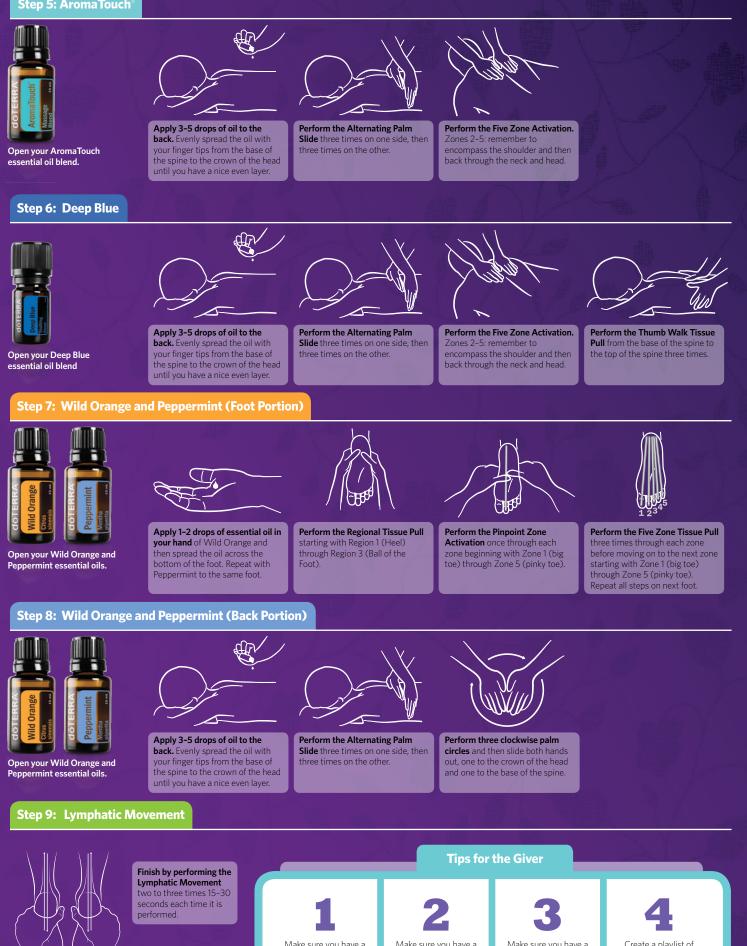


**Perform the Five Zone Activation.** Zones 2–5: remember to encompass the shoulder and then back through the neck and head.



**Perform the Thumb Walk Tissue Pull** from the base of the spine to the top of the spine three times.

#### Step 5: AromaTouch®



\* Intended for personal use (at home on family for free) or with appropriate professional licensing.

Make sure you have a comfortable and private place to perform the technique.

Make sure you have a water bottle or glass of water ready for the recipient after the technique is performed.



Make sure you have a robe or a zip hoodie that can be worn backwards to keep the recipient modest during the technique.

Create a playlist of relaxing, rhythmic music to play from the start to finish of the AromaTouch Technique.

# **15 uses for** dōTERRA<sup>®</sup> **Fractionated Coconut Oil**

No leak cap and easy-to-control oil dispenser

# doterra

# Fractionated Coconut Oil

Cocos nucifera Oil

**Therapeutic Grade** 

115 mL/3.8 fl. oz.

### What is Fractionated Coconut Oil?

Fractionated coconut oil is, as the name suggests, Coconut oil with specific components removed. In the non-chemical fractionating process, the components of whole coconut oil that cause it to be solid at room temperature and be susceptible to oxidation are removed. The resulting substance is liquid at room temperature and very stable. Fractionated Coconut Oil provides

a number of advantages over whole coconut oil, primarily increased shelf-life. Unlike whole coconut oil, Fractionated Coconut Oil can withstand light and high heat without going rancid. It is also lighter, non-greasy, and has a greater cleansing effect on the skin, making it popular as a carrier for essential oils and as a base for a variety of skin care products.

#### **Benefits**

- Longer shelf life
- Less greasy and has a lightweight texture
- Enhances absorption through dry skin
- Helps prevent sensitivity responses

New and improved bottle packaging

#### **Beauty & Personal Care**

#### Hair Shine

Put a few drops on the palm of your hand and apply it lightly throughout your hair.

#### **Makeup Remover**

Apply a few drops on a cotton ball, Q-tip, or facial pad.



#### Foot Care

Mix with Lavender essential oil and massage into your heels and feet.

scalp and hair. Comb

the oil evenly. Put a shower cap on, tuck your hair inside, and leave the coconut oil on for at least 30 minutes. Shampoo your hair and rinse with warm water.

your hair to distribute



Skin Softener Add to a warm bath alone or with essential oil, or use as an aftershower moisturizer.

#### Nail Care

Apply to dry cuticles or before a manicure.

#### **Inside the Home**

# 7

#### Massage Therapy

Use it in aromatherapy massages and the AromaTouch® Technique.



#### Essential Oil Uses

Dilute essential oil in topical application on young or sensitive skin.

# 9

#### **Leather Conditioner**

Apply on a clean cloth and rub it onto leather furniture for a new and clean look.

# 10

#### Wood Furniture Polish

- 20-25 drops Lemon essential oil
- ¼ cup dōTERRA Fractionated Coconut Oil
- ½ cup distilled water
- 8-ounce glass container

Combine all ingredients in container and apply small amount on microfiber cloth to dust or polish wood surface.



#### Paint Brush Cleaner

Combine with Lemon essential oil and soak your paint brush to remove oil-based paint.

# Makeup Brush Cleaner

Combine with Melaleuca or Lemon essential oils to clean makeup brushes.

#### Other



#### **Plant Revitalizer** Use to add shine to your artificial or real

plant leaves.



#### Car Dashboard Cleaner

Use a rag to give your car's dashboard an instant shine.



#### **Crayon Remover**

Rub it on the crayon marks, let it soak for 10 minutes, then clean with a cloth.

How do you use dōTERRA Fractionated Coconut Oil? Email living@doterra.com with your experiences AN ESSENTIAL OIL INSPIRED BABY Shower



invitations

by

Invitations infused with elegance and personality will be sure to stir up excitement amongst the invitees. For an extra special touch, try asking guests to dress in coordinating colors for memorable photos.



food

Forgo the standard chicken salad sandwiches for farmer's market fare and local ingredients paired with essential oils. See next page for recipes.

atmosphere

Try an intimate baby shower dinner gathering to really give the mama-to-be and her closest friends some needed girl time before the baby arrives.



#### FOR THE GUESTS:

Give a favorite essential oil and let them take a potted herb home to remind them of the plants these oils are derived from and the hard work it takes to make a baby grow!

#### FOR THE MAMA-TO-BE:

Give a gift basket with DIY baby powder, baby wipes, diaper cream, a keychain with Lavender, DigestZen, Peppermint, Frankincense, Fractionated Coconut Oil, and other baby and mama friendly oils; DIY Cuticle Cream; DIY bath bombs, DIY Bubble Bath. For these recipes, visit doterrablog.com





# Essential SHOWER RECIPES

### LAVENDER CUPCAKES WITH LAVENDER CREAM CHEESE FROSTING

#### INGREDIENTS

2¼ cups cake flour 1<sup>2</sup>/<sub>3</sub> cups granulated sugar 1 tablespoon baking powder ¾ teaspoon sea salt <sup>3</sup>⁄<sub>4</sub> cup butter, softened 4 large egg whites, plus 1 whole large egg 1 cup whole milk 2 teaspoons vanilla extract 1-2 drops Lavender essential oil Lavender Cream Cheese Icing 1 cup (2 sticks) butter, room temperature 16 oz (2 packages) cream cheese, room temperature 5 cups powdered sugar 1 pod's worth of vanilla beans 1 toothpick Lavender essential oil

#### DIRECTIONS

1. Preheat oven to 350 degrees Fahrenheit.

2. Put cupcake liners into muffin tins.

**3.** Mix dry ingredients on slow speed for 2 minutes to blend. Add the soft butter and mix until evenly crumbly.

**4.** Add egg whites one at a time, then add the whole egg, beating well after each addition to begin building the structure of the cake. Scrape down the sides of the bowl with each egg addition.

5. In a small bowl, whisk milk with vanilla and Lavender essential oil. Add to the batter cup at a time. Beat 1 to 2 minutes after each addition, until fluffy. Scrape down the sides and bottom of the bowl.

6. Pour batter into prepared pans and bake for 25 to 30 minutes or until a toothpick inserted into the center comes out clean. Remove from oven and cool completely on a wire rack.

#### FOR THE LAVENDER CREAM CHEESE ICING:

7. With an electric mixer, and using the paddle attachment not the whisk, mix the butter and cream cheese together, about 3 minutes on medium speed until very smooth. Scrape down the sides and bottom of the bowl to ensure even mixing.

8. Add vanilla extract and toothpick of Lavender essential oil and mix. Slowly add powdered sugar. Keep adding until you get desired sweetness and thickness. Taste for flavor and add more Lavender essential oil a toothpick full at a time to get the desired taste.

**9.** Spread icing on the cooled cupcakes and refrigerate until serving.



# RAW SALAD WITH TOMATO-BASIL DRESSING

#### INGREDIENTS

- 2 plum tomatoes
- 2 large cloves garlic, minced
- 2 tbs. champagne vinegar
- ½ cup extra-virgin olive oil
- 1-3 drops Basil essential oil

Salt and freshly ground pepper, to taste Pinch of sugar (*optional, to cut acidity of tomatoes*)



- 4 summer squash
- 8 radishes, very thinly sliced
- 4 shallots, very thinly sliced
- 2 cups cherry tomatoes, halved
- 1½ cups shaved parmesan
- 1 cup sunflower seeds



#### DIRECTIONS

1. Using a mini food processor, puree the tomato; you should have about 1/2 cup. In a small bowl, whisk together tomato puree, minced garlic, champagne vinegar, olive oil, and Basil essential oil. Season to taste with salt and pepper. Add sugar to taste if desired.

**2.** Trim ends from zucchini and summer squashes. Using a spiralizer fitted

with the small shredder blade, cut the zucchini and squash into spaghetti-like spiral strands, using kitchen shears to cut the curls every 3 or 4 rotations.

**3.** Transfer zucchini and squashes to a large bowl. Add radishes, shallots, and cherry tomatoes. Add vinaigrette to taste and toss to evenly distribute. Top with parmesan shavings and sunflower seeds and serve immediately. Serves 8.

### ITALIAN SUMMER SKEWERS WITH A ROSEMARY BALSAMIC REDUCTION

#### INGREDIENTS

- 1 cup balsamic vinegar
- ¼ cup brown sugar
- 1-3 drops of Rosemary essential oil
- 1 large cantaloupe, cut into 1-inch cubes
- 1 lb. thinly sliced good-quality salami (we used Tartufo Creminelli brand)
- 40 small mozzarella balls

#### DIRECTIONS

1. Mix balsamic vinegar with brown sugar in a saucepan over medium heat, stirring constantly until sugar has dissolved. Bring to a boil, reduce heat to low, and simmer until glaze is reduced by half; about 20 minutes. Let cool and add desired amount of Rosemary essential oil.

2. Onto small cocktail skewers, thread prosciutto, mozzarella, and melon cubes. Place on a serving platter. Drizzle with balsamic reduction and serve immediately.

#### CUCUMBER AVOCADO OPEN-FACED SANDWICHES

#### INGREDIENTS

- 1 loaf thinly sliced artisan multigrain bread 1-2 avocados
- 1 wedge semi-soft cheese with herbs (we used
- Fromage d'Affinois), room temperature
- 1 British cucumber
- 1 small package microgreens
- Salt and pepper, to taste

#### DIRECTIONS

1. Slice cucumber, pat to dry. Set aside. Lay out bread slices. Mash avocados, adding 1 drop of Thyme essential oil plus salt and pepper to taste.

2. Spread bread slices with cheese then avocado mixture. Place cucumber slices on top and sprinkle with more salt and pepper. Add a flourish of microgreens and serve immediately.

For more recipes visit *doterrablog.com* 

# Make Over Your Cleaning Routine

Safe, natural, and just in time for your annual spring cleaning.

#### WHY GREEN CLEAN?

- Safe for you and your family
- Easy on the pocket
- Highly effective
- Environmentally friendly

#### FACTS

- Many household cleaners contain toxic chemicals. These chemicals may cause short-term and long-term health problems when you use them.<sup>1</sup>
- Children are often more vulnerable to chemical exposure during developmental stages, and certain chemicals may interfere with the development of their neurological, endocrine, and immune systems.<sup>2</sup>

#### Main route of exposure:

- -Eating -Breathing
- -Drinking -Touching
- Younger children have higher respiratory rates than adults, therefore they absorb more air contaminants per unit of weight, meaning they experience a higher inhaled dose.<sup>2</sup>
- According to the United States Environmental Protection Agency, the air inside a typical home is 200-500 percent more polluted than the air outside mainly due to toxic household cleaning products.

No need to compromise your health, for a clean house!

### **MUST HAVE BASICS**

#### **BAKING SODA**

Absorbs and eliminates odor. Use to clean countertops, sinks, and tubs. Sprinkle some baking soda on your carpet and vacuum after 15 minutes for a fresher look and feel.

#### WHITE VINEGAR

Contains natural antifungal and antibacterial properties. Cuts grease and dissolves mineral deposits.

#### CASTILE SOAP

Lifts dirt, cuts grease, and eliminates tough stains. Pour a small amount over baking sheets and pans then scrub for a few minutes, and you'll have clean, shiny results.

#### SALT

Salt is an effective scouring agent. Pour salt mixed with hot water down the kitchen sink regularly to deodorize and keep grease from building up. Mix salt with Lemon essential oil and use to remove stubborn coffee and tea cup stains.

#### dōTERRA FRACTIONATED COCONUT OIL -or- OLIVE OIL

Great natural cleaner and polisher. Rub it into leather or polish wood surfaces. Flip to page 24 for more details.

#### BEST ESSENTIAL OILS FOR CLEANING

- Lemon
- Lime
- Wild Orange
- Douglas Fir
- Eucalyptus
- Melaleuca (Tea Tree)
- Purify Cleansing Blend
- Thyme
- Peppermint
- dōTERRA On Guard® Protective Blend
- doTERRA On Guard Cleaner Concentrate

TIP: Replace toxic air fresheners with a diffuser

# **BASE INGREDIENTS + ESSENTIAL OILS**

Make your own non-toxic cleaning products using these simple ingredients and doTERRA essential oils.

### DIY:

# Pine Floor Cleaner

#### Ingredients

- 1 gallon warm water
- 2 tablespoon liquid castile
- 5 drops Douglas Fir essential oil
- 5 drops White Fir essential oil
- 5 drops Cypress essential oil
- 10 drops Lemon essential oil

#### Instructions

- **1.** Add soap and essential oils to bucket of warm water.
- 2. Use mop or rag to clean floors.
- **3.** Pour into a spray bottle for cleaning countertops.

Note: This solution does not need to be rinsed off.

# DIY: All Purpose Cleaning Spray

#### Ingredients

1 cup warm water 1 cup white vinegar 25 drops Wild Orange essential oil or other essential oils of choice

#### Instructions

- 1. In a spray bottle, combine water and vinegar.
- **2.** Add essential oil(s) of choice. Shake well.
- **3.** Use on counters, wood, glass, stainless steel, and porcelain.
- Wipe with a microfiber cloth or paper towel.

DIY: "Lime" Scale Remover

#### Ingredients

½ Baking Soda
3 tablespoons water
10 drops Lemon essential oil
10 drops Lime essential oil

#### Instructions

- 1. And water and essential oils to baking soda.
- 2. Mix into a paste.
- 3. Rub a small amount onto surface.
- 4. Let sit for 20 minutes.
- 5. Wipe off with wet cloth.



#### References

. Household Cleaning Products: What Every Woman Should Know. womensvoices.org/safe-cleaning-products/basic/ 2. ATSDR Case Studies in Environmental Medicine Principles of Pediatric Environmental Health. The Child as Susceptible Host: A Developmental Approach to Pediatric Environmental Medicine. atsdr.cdc.gov/csem/ped\_env\_health/docs/ped\_env\_health.pdf

# JPCYCLE AND REUSE

**CREATE CUSTOM BLENDS:** Reuse empty 10 mL bottles to store your own personalized essential oil blends or a carrier oil.

STORAGE SOLUTION: Use decorated TrimShake or Terra Greens container to store kitchen utensils, grains, flour, or sugar. Other plastic dōTERRA supplement bottles can be used to store seeds, pens, coins, craft supplies, paper clips, nails, and other small items.

### DECORATIVE BOTTLE DISPLAY

#### WHAT YOU NEED:

- Twine
- Glue gun
- Empty essential oil bottles with removed labels
- Small air plants or other plants of choice

#### **INSTRUCTIONS:**

- 1. Wrap twine around essential oil bottles, using hot glue to secure twine in place.
- 2. Place plant inside the bottles.

惑

### 2.

### AMBER BOTTLE WALL ART

#### WHAT YOU NEED:

- 6X6 wood plank stained or unstained
- Green acrylic paint
- Foam brush
- 3 empty 15 mL essential oil bottles, labels removed
- Ribbon
- ScissorsDry lavender twigs, or any other plants
- Sandpaper
- Glue gun

#### INSTRUCTIONS:

- 1. Apply a thin layer of green paint on the front of the wood plank. Let it dry.
- 2. Sand the surface to create an antique look.
- 3. Cut 3 ribbon pieces long enough to go around the bottle, then glue two ends of the ribbon together.
- 4. Evenly glue the bottles to the wood plank.
- 5. Place dried or real plants in the bottles.

## BIRD FEEDER

#### WHAT YOU NEED:

- Empty dōTERRA® supplement bottle (we used the Veggie Cap bottle)
- Slim & Sassy® TrimShake lid
- Drill
- Paint of choice (optional)
- Twine or rope
- Wire (optional)
- Glue gun
- Bird seeds

#### INSTRUCTIONS:

- 1. Drill four equally spread apart holes in the bottom of the bottle. NOTE Make sure the hole is big enough for a variety of seeds to pass through.
- 2. Drill one hole in the center of the smaller lid.
- 3. **OPTIONAL STEP** Paint the Slim & Sassy lid and the entire bottle in desired color.
- Make a loop of twine; pull both ends through the hole in the lid and tie a knot at the bottom so it doesn't pull through.
- 5. Glue the Slim & Sassy lid to the bottom of the bottle.
- 6. **OPTIONAL STEP** Wrap wire around the bottom of the twine for decoration.
- 7. Open the lid and fill up the bottle with seeds, then hang it in your favorite spot.

# PIGGY BANK

#### WHAT YOU NEED:

- Empty doTERRA supplement container with removed label
- 2 peel and stick wiggle eyes or buttons
- 4 essential oil bottle lids
- Pink paint of choice
- Paint brush or spray paint
- Felt sheet for ears
- Exacto knife or craft knife
- Glue gunScissors
- 1 pink pipe cleaner for the tail
- Sharpie

#### INSTRUCTIONS:

- 1. Using an Exacto knife, carefully make a coin slot big enough to fit two quarters side-by-side.
- 2. Remove the lid and paint the bottle first, then paint the lids separately.
  - TP Apply multiple thin layers of paint to achieve a brighter and more even look.
- 3. For the legs, glue painted essential oil bottle lids to the "belly" side of the bottle.
- 4. Cut out the ears from the felt sheet. Pinch the bottom of the ear piece to create a crease, then glue the crease to create an ear-like shape. Glue both ears onto the "head" as shown in the picture.

**NOTE** We used a darker colored felt for the interior of the ear. The interior ear piece cut-out is slightly smaller than the outside piece.

- 5. For the tail, cut a 4-inch piece of pipe cleaner, bend it to a spiral shape, then glue it to the back of the bottle.
- 6. Glue both eyes along the neck of the bottle.
- 7. For nostrils, draw two dots on the lid with a Sharpie.

# GARDEN HERB POT

- WHAT YOU NEED:
- Empty TrimShake containers
- Paint of choice\*
- Potting soil mix
- Herb plant of choice

#### **INSTRUCTIONS:**

- 1. Using Lemon essential oil and a scrub sponge, remove the container label,
- 2. Spray paint the outside of the clean container.
- TTP Apply multiple thin coats of paint, allowing each coat to dry between each application. If using spray paint, make sure to follow instructions on the bottle.
- 3. Once your pot is completely dry, fill it about half way with soil. With your hands, make a hole approximately 2 inches in diameter. Remove the plant out of its nursery container, gently spread its roots, and place it in the hole. Add additional soil on the edges to cover the roots.
- Water the plant, then gently press down the soil to eliminate air pockets, add more soil if necessary, and then water again.
   TIP dōTERRA On Guard<sup>®</sup> Laundry detergent containers work great for watering.
- 5. Punch holes in bottom of pot for water drainage.

\*We used stone textured and sunrise matte colored spray paint

# Get Your Skin Summer Ready

With these expert tips and head-to-toe skin care DIY recipes featuring essential oils

### Essential oils for different skin types

#### NORMAL:

Lavender Geranium Ylang-Ylang Geranium Immortelle Anti-Aging Blend

#### OILY:

Lemon Lavender Cypress Frankincense Geranium Lemongrass Wild Orange Melaleuca

#### DRY:

Sandalwood Myrrh Geranium Patchouli Cedarwood Lavender

#### SENSITIVE:

Roman Chamomile Lavender Geranium

#### MATURE:

Myrrh Frankincense Ylang-Ylang Geranium Helichrysum Sandalwood Wild Orange Patchouli Immortelle Anti-Aging Blend

#### BLEMISHED:

Melaleuca Frankincense Cedarwood Helichrysum Lavender Lemongrass Patchouli Immortelle Anti-Aging Blend



### **ERICA RILEY** | Master Esthetician at the doTERRA® Spa

How do you use essential oils in your practice or daily skin care routine? What is your favorite doTERRA skin care product, and why?

I use oils at home every day. I use the Veráge™ cleanser, toner, and moisturizer in the morning, and I use the Essential Skin Care Tightening Serum and Hydrating Cream at night. My favorite oil to use is Sandalwood. I use it for everything! I especially like to mix a few drops of Sandalwood into my Hydrating Cream at night, partly for the relaxing and grounding smell, and partly because I love how rejuvenated and healthy my skin looks when I use it. When my skin needs an extra pick-me-up, I use Juniper Berry. It works as a natural toner.

Ideal for teenagers and young adults Great for your everyday skin care

outine

What recommendations do you have for maintaining healthy skin?

#### Use Sunscreen

How much time you spend in the sun with no skin protection directly correlates with how quickly your skin ages. Sunscreen is a must!

#### Exfoliate

Exfoliation twice a week with a good scrub is great to help maintain a smooth texture on the skin surface and creates a youthful glow from within. The Reveal System is my favorite doTERRA Skin Care Product! I like using the Reveal Facial system on weekends and Wednesdays (a good reminder for those of us with a busy schedule!) to remove any dead skin cells from the surface of the skin to create a smooth surface for make-up application. Make sure to follow up with a good moisturizer, or a body lotion.

#### De-Stress

Take care of your skin by eating healthy, drinking plenty of water, getting sleep, and taking time to destress! It can sometimes be difficult in our busy lives, but it's very important to give yourself a "time out" and relax. Whether it's something simple, like pausing your day for five minutes to practice meditation, or having a night in and taking a warm bath, or even taking a wellearned trip to the spa, do something to de-stress your life and your skin will thank you for it.

If you are visiting dōTERRA corporate campus, don't forget to stop by the Spa to get a relaxing massage, a facial, or an AromaTouch<sup>®</sup> Technique! For more information follow dōTERRA Spa on Facebook.

# Rejuvenating Coffee Scrub

#### INGREDIENTS

1 cup ground coffee 1/2 brown sugar 3/4 doTERRA Fractionated Coconut Oil 1/4 vitamin E oil

#### INSTRUCTIONS

1. Combine ingredients in a small bowl. 2. Apply on wet skin and gently rub in circles to help remove dry skin 3. Store in airtight container.

# Melaleuca Foot Balm

#### INGREDIENTS

- 4 ounce jar
- 1/4 cup shea butter
- 2 tablespoons coconut oil
- 2 tablespoons olive oil
- 1/2 ounce piece of beeswax, grated 25 drops Melaleuca essential oil

#### INSTRUCTIONS

- 1. Combine all ingredients in a saucepan over very low heat, stir until melted.
- 2. Remove from heat and stir to combine, then add essential oils.
- 3. Pour mixture into a clean jar.
- 4. Massage a small amount into your feet at bedtime to moisturize.

# Green Tea Peppermint Sugar Scrub INGREDIENTS

- 1/2 cup brown sugar
- 2 tablespoon Matcha Green Tea powder
- 1 tablespoon green tea leaves
- 1/2 cup coconut oil
- Few drops of Peppermint essential oil

#### INSTRUCTIONS

- 1. In a large bowl, combine the sugar, matcha, and green tea leaves.
- 2. Add coconut oil and Peppermint; mix well. Add more oil if you like your scrub to be more moisturizing.
- 3. Store in an air-tight container for up to 1 month (2 months if refrigerated).

#### **PRODUCT GUIDE**

# ESSENTIAL OIL SINGLES

The doTERRA® collection of single essential oils represents the finest aromatic extracts available in the world today. Each oil provides the living essence of its botanical source, gently distilled from plants that are nurtured and carefully harvested throughout the world. Each oil is natural and passes strict standards of purity and potency. A beautiful palette of botanical energies, they can be used individually or blended for personalized essential oil therapies.



APPLICATION METHODS (A) Can be used aromatically 10 Can be use topically (1) Can be used internally

SKIN SENSITIVITY 🔃 Can be used topically with no dilution (NEAT) 💿 Dilute for young or sensitive skin (SENSITIVE) 🖸 Dilute before using topically (DILUTE)

quick shopping reference for all products



# PROPRIETARY ESSENTIAL OIL BLENDS

dōTERRA's essential oil blends are proprietary formulas for targeted wellness applications. They represent the converging wisdom of many years of essential oil experience and validation of a growing body of research and scientific study. Harnessing the inherent living energies of plants, each formula is synergistically balanced to enhance product potency and benefits and contains only CPTG Certified Pure Therapeutic Grade<sup>®</sup> essential oils.



#### **dōTERRA TOUCH<sup>™</sup> KIT** Striking the proper balance between protecting sensitive skin while still maximizing the absorption of beneficial essential oils is not just a matter of science, but also of art. doTERRA Touch has achieved that balance. dōTERRA **DEEP BLUE\* DIGESTZEN®** Featuring eight of our most popular **BREATHE**\* oils in a base of Fractionated Coconut TOUCH BLEND TOUCH BLEND Oil, Touch Kit makes application simple TOUCH BLEND TN with 9mL roll-ons. doTERRA Touch is ideal for children and adults with 31810001 9 mL roll-on 31780001 9 mL roll-on sensitive skin and they're ready to use 31820001 9 mL roll-on \$27.00 retail \$20.25 whl so that you can immediately start to \$55.67 retail \$41.75 whl \$17.33 retail \$13.00 whl benefit from essential oils. 41.75 PV 20.25 PV 13 PV dōTERRA TOUCH<sup>™</sup> KIT FRANKINCENSE LAVENDER MELALEUCA TOUCH BLEND TOUCH BLEND TOUCH BLEND Melaleuca **Breathe**<sup>®</sup> d o TERRA On Deep Blue<sup>®</sup> 31800001 9 mL roll-on 31660001 9 mL roll-on 31680001 9 mL roll-on Guard<sup>®</sup> DigestZen<sup>®</sup> Oregano \$60.67 retail \$45.50 whl \$18.33 retail \$13.75 whl \$16.67 retail \$12.50 whl • Frankincense Peppermint 45.5 PV 13.75 PV 12 5 PV Lavender 160 PV 21190001 OREGANO dōTERRA PEPPERMINT \$225.33 retail \$169.00 wholesale **ON GUARD®** TOUCH BLEND TOUCH BLEND TOUCH BLEND 31770001 9 mL roll-on 31670001 9 mL roll-on \$21.00 retail \$15.75 whl \$18.00 retail \$13.50 whl 31790001 9 mL roll-on

15 75 PV

### dōTERRA EMOTIONAL **AROMATHERAPY<sup>™</sup> KIT**

The doTERRA Emotional Aromatherapy System contains six unique essential oil blends that have been carefully formulated to provide targeted emotional health benefits. Each delicate blend contains pure essential oils that can be used aromatically or topically to help balance and brighten your changing moods. Just a few drops of these naturally complex, fragrant blends can elicit profound emotional responses to help you let go of burdens, find comfort and encouragement, or inspire you to dream with passion again.

21140001

**dōTERRA EMOTIONAL** 

AROMATHERAPY™ KIT

• Motivate • Passion • Console • Cheer • Forgive • Peace

150 PV

\$212.00 retail \$159.00 wholesale





23 PV

\$28.00 retail \$21.00 whl 21 PV

**INSPIRING BLEND** 

31760001 5 mL bottle \$56.00 retail \$42.00 whl 42 PV

dōTERRA CONSOLE™

COMFORTING BLEND

31730001 5 mL bottle \$49.33 retail \$37.00 whl 37 PV





dōTERRA

ATS

UPLIFTING BLEND

31720001 5 mL bottle

\$33.33 retail \$25.00 whl

25 PV

CHEER™

13.5 PV

31750001 5 mL bottle \$26.67 retail \$20.00 whl 20 PV



31710001 5 mL bottle \$37.33 retail \$28.00 whl 28 PV

emotional

# ESSENTIAL USAGE

### **TOPICAL USE**



### FRACTIONATED COCONUT OIL

Ideal for combining with essential oils for topical use.

- Feather-light emollient provides a soothing barrier without clogging pores
- Completely soluble with all essential oils; odorless, colorless, and non-staining

### 30260001 3.8 oz

\$16.00 retail \$12.00 wholesale 12 PV

1

# AROMATIC USE

### LOTUS DIFFUSER

Modern and elegant, the Lotus Diffuser quickly releases the benefits of dōTERRA® essential oils into the air.

- Features three settings—
  1, 2, and 3 hours,
- Covers up to 330
   square feet
- Provides a decorative piece to any home or office

**33160001** 40 PV \$119.93 retail \$89.95 wholesale



### dōTERRA CLOUD™ DIFFUSER

dōTERRA Cloud™ is a waterless diffuser that contains state-of-the-art, patent-pending technology that provides substantial mist diffusion with minimal noise output.

Optional LED white light

• Three customized settings for mist

- output, run time, and pause time
- Covers 600 sq. ft.

33300001	40 PV
\$119.93 retail	\$89.95 wholesale

### OIL HOLDER NOZZLE 2-PACK

33330000	0 PV
\$12.67 retail	\$9.50 wholesale

### **PETAL DIFFUSER** The dōTERRA Petal Diffuser is a small, user-friendly diffuser that

OC

small, user-friendly diffuser that delivers a variety of benefits. It has a relaxing mist and soft white ambient light, and can cover up to 100 square feet. This convenient diffuser is stable, light, and easy to use.

- 1, 2, and 4 hour diffuser settings
- Optional LED light
- Ultra-fine mist reaches up to 330 square feet

33150001 20 PV

\$62.66 retail \$47.00 wholesale

### HAND AND BODY LOTION

Enjoy the benefits of adding your favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

• Fragrance-free, light-weight lotion—perfect for hydrating the skin

### 36100001 6.7 oz tube

\$19.33 retail \$14.50 wholesale 14.5 PV

# 

### CORRECT-X® ESSENTIAL OIL OINTMENT

Correct-X is an all-natural topical ointment using powerful CPTG<sup>®</sup> essential oils that assists with various skin conditions.

- Petroleum free
- Includes plant-based ingredients that protect skin from water and dirt
- Safe and easy to use
- Utilizes CPTG essential oils of Frankincense, Helichrysum, Melaleuca, Cedarwood, and Lavender

60110001	15 mL/.5 oz	
\$16.00 retail	\$12.00 wholesale	10 PV

### **INTERNAL USE**

### **VEGGIE CAPS**

Customize your essential oil supplement regimen with vegetarian capsules that absorb quickly and easily.

- Free of preservatives, gelatin, wheat, sugar, starch,
- dairy, and animal products
- Made of inert vegetable ingredients that do not interfere with digestion

### 34100001 160 HPMC capsules

\$5.33 retail \$4.00 wholesale 0 PV





### AROMA LITE DIFFUSER

- Features four LED mist settings and an optional night light
- Designed to be small and compact perfect for traveling and hotel use

33130001	40 PV
\$119.93 retail	\$89.95 wholesale

### AROMA-ACE DIFFUSER

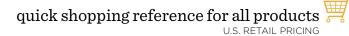
Output volume control allows you to choose the intensity of your aroma-therapy experience

- Preserves the natural essence and complete benefits of essential oils by not using heat or water
- Comes with a 15 mL bottle of dōTERRA On Guard® Protective Blend

### 33030001 40 PV

\$173.27 retail \$129.95 wholesale

doterra.com / 39



# dōTERRA ON GUARD® PRODUCTS

### dōTERRA ON GUARD®

FOAMING HAND WASH

Keep your hands clean and protected with the power of doTERRA On Guard essential oil blend.

- Conveniently packaged in a 16-ounce bottle that fills 8-ounce foaming dispensers
- Formulated with the unique dōTERRA On Guard Protective Blend
- Non-toxic and environmentally safe

## **ON GUARD**<sup>®</sup> FOAMING HAND WASH WITH 2 DISPENSERS

38070001	\$30.00 retail	\$22.50 wholesale	18.5 PV	
SINGLE REFILL				
38010001	\$24.67 retail	\$18.50 wholesale	18.5 PV	
TWIN PACK REFILL				
38020001	\$44.67 retail	\$33.50 wholesale	33.5 PV	



### dōTERRA ON GUARD<sup>®</sup> top seller PROTECTIVE BLEND

### ATUS

With its unique aroma, dõTERRA On Guard offers a fragrant, natural, and effective alternative to synthetic options for immune support.\*

31100001 15 mL bottle

\$42.67 retail \$32.00 wholesale 32 PV

### dōTERRA ON GUARD® NATURAL WHITENING TOOTHPASTE

Clean teeth with the added benefit of doTERRA On Guard Protective Blend.

- Fluoride-free formulation helps reduce plaque while whitening teeth
- Unique cinnamon-mint flavor mixed with xylitol for fresh and clean breath and toothbrush
- Boasts the benefits of dōTERRA On Guard essential oil blend

38910001	4.2 oz	
\$11.33 retail	\$8.50 wholesale	5 PV

### dōTERRA ON GUARD® PROTECTING THROAT DROPS

Keep your winter season healthy with the convenience of these immune-supporting throat drops.

- Helps calm and soothe occasional dry, scratchy throats
- Features the immune-supporting properties of doTERRA On Guard Protective Blend
- Formulated with all-natural organic cane juice and brown rice syrup

### **34050001** 30 drops

\$19 33 retail	\$14.50 wholesale	14.5 PV
413.33 Tetall		14.JFV

### dōTERRA ON GUARD® LAUNDRY DETERGENT

dōTERRA On Guard Laundry Detergent is a naturally based, highly concentrated 6X laundry detergent that utilizes the power of dōTERRA On Guard Protective Blend and bio-originated enzymes for amazingly clean clothes.

- Contains 10 mL of dōTERRA On Guard Protective Blend (over \$28 retail value) for an added cleaning boost
- Safe for the environment and the whole family
- 64 loads in each bottle

### 38980001 32 fl oz

\$32.67 retail \$24.50 wholesale 20 PV

### dōTERRA ON GUARD® BEADLETS

dōTERRA On Guard Beadlets provide an easy and convenient way to obtain the unique benefits of dōTERRA On Guard Protective Blend.

- Supports healthy immune function\*
- Provides a convenient consumption method for doTERRA On Guard Protective Blend

31580001	125 beadlets

\$20.00 retail \$15.00 wholesale 15 PV

### dōTERRA ON GUARD® CLEANER CONCENTRATE

The ideal natural cleaner, dōTERRA On Guard Concentrate is fortified with dōTERRA On Guard Protective Blend.

- Features a non-toxic, biodegradable formula safe for the entire family
- Combines plant-based derivatives with the powerful doTERRA On Guard Protective Blend

### 38140001 12 fl oz

\$19.33 retail \$14.50 wholesale 10 PV

### dōTERRA ON GUARD®+ SOFTGELS

dōTERRA On Guard+ Softgels combine the proprietary blend of dōTERRA On Guard essential oil with Black Pepper, Oregano, and Melissa essential oils for additional immune support.\* dōTERRA On Guard+ is a great way to strengthen and maintain healthy immune function when seasonal threats are high or to protect against elements that can weaken the immune system.\*

- Helps support and maintain a healthy immune system\*
- Protects the body against seasonal threats\*
- Supports healthy circulation and respiratory function\*

35420001 60 vegetarian softgels

\$32.67 retail \$24.50 wholesale 21 PV



### dōTERRA ON GUARD<sup>®</sup> WHITENING TOOTHPASTE SAMPLES

The amazing benefits of doTERRA On Guard Whitening Toothpaste need to be shared and this convenient packaging provides the opportunity to share it with 10 of your closest friends.

- Pack of 10 in a convenient envelope
- Same formula as the full-sized tube
  - · Easy to share and convenient to take on-the-go

39000001	10 samples, 2 g each
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\$4.66 retail	\$3.50 wholesale	0 PV	

# **SKIN CARE**



### HD CLEAR® TOPICAL BLEND

Used as a spot treatment or an over-all application, HD Clear Topical Blend promotes a clean and healthy complexion with essential oils renowned for their skin-benefiting properties.

- · Features a unique blend of black cumin seed oil as well as CPTG® essential oils of Ho Wood,
- Melaleuca, Eucalyptus, Geranium, and Litsea • Helps balance complexion
- Promotes clear-looking skin by targeting the site of blemishes

#### 49400001 10 mL roll on

\$28.00 retail \$21.00 wholesale 21 PV

### HD CLEAR® KIT

This kit contains HD Clear Foaming Face Wash, Topical Blend, and Facial Lotion for a beautifully balanced complexion.

#### 42700001 40 PV

\$61.33 retail \$46.00 wholesale

### **HD CLEAR® FACIAL LOTION**

Enjoy a beautiful, smooth complexion with HD Clear Facial Lotion. This lotion contains natural emollients to promote healthy levels of moisture in the skin for a balanced complexion as well as CPTG essential oils combined with botanical extracts known to assist in achieving blemish-free skin.

- Features a unique blend of black cumin seed oil as well as CPTG essential oils of Ho Wood, Melaleuca, Eucalyptus, Geranium, and Litsea
- All natural ingredients help target blemishes for clear and clean skin
- Absorbs quickly leaving skin feeling soft and smooth 49410001 50 ml /17 fl oz

49410001	50 mL/1.7 m oz

\$45.33 retail \$34.00 wholesale 34 PV

### HD CLEAR® FOAMING FACE WASH

Discover the perfect solution for problem skin of all ages with the dōTERRA® HD Clear Foaming Face Wash.

- · Designed to thoroughly cleanse without stripping away natural moisture
- Contains CPTG essential oils and plant extracts that will leave your skin extra clean and soft

49420001	50 mL/1.7 fl oz	
\$28.00 retail	\$21.00 wholesale	21 PV

### VERÁGE<sup>™</sup> SKIN CARE COLLECTION

A collection that brings together Veráge Cleanser, Toner, Immortelle Hydrating Serum, and Moisturizer for beautiful, healthy skin.

#### 42690001 70 PV

\$112.66 retail \$84.50 wholesale

### VERÁGE<sup>™</sup> TONER

Veráge Toner combines CPTG essential oils with nourishing plant extracts to create a tightened, toned appearance of skin-anytime, anywhere. This hydrating toner fortifies and refreshes the skin while invigorating the senses for an energizing boost and a glowing complexion.

- CPTG essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin
- Nourishing plant extracts provide targeted moisture and toning to help skin look its best Fasy mist application

37390001	50 mL/1.7 fl oz	
\$29.33 retail	\$22.00 wholesale	22 PV

### VERÁGE<sup>™</sup> CLEANSER

Smooth skin begins with Veráge Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion.

- Infused with CPTG essential oils of Wild Orange, Melaleuca, and Basil to gently cleanse and lift away impurities
- Invigorates and cleanses skin while natural emollients nourish and hydrate

37380001	60 g / 2 fl oz	
\$33.33 retail	\$25.00 wholesale	25 PV

### VERÁGE™ IMMORTELLE HYDRATING SERUM

Experience the age-defying effects of Veráge Immortelle Hydrating Serum. This powerful formula combines CPTG essential oils with plant extracts for smoother, more youthfullooking skin.

- Utilizes the CPTG essential oils found in the popular Immortelle blend for radiant skin
- Specialized plant technology promotes optimal hydration

37400001	15 mL/.5 fl oz	
\$86.66 retail	\$65.00 wholesale	65 PV

### VERÁGE™ MOISTURIZER

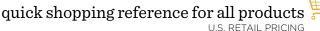
Veráge Moisturizer combines CPTG essential oils with plant extracts for natural hydration and skin nourishment. This light, non-greasy moisturizer absorbs quickly but hydrates deeply, helping to reduce the appearance of fine lines and wrinkles for a smooth, even complexion.

- Formulated with CPTG essential oils of Juniper Berry, Jasmine, Sea Buckthorn Berry, and Geranium-all known to revitalize the skin
- Uses natural ingredients to hydrate skin, helping reduce the appearance of fine lines and wrinkles

\$37.33 retail \$28.00 wholesale 28 PV







### FACIAL CLEANSER

With the CPTG Certified Pure Therapeutic Grade<sup>®</sup> essential oils of Melaleuca and Peppermint, dōTERRA<sup>®</sup> Facial Cleanser gently washes away impurities and leaves your skin feeling clean, fresh, and smooth. Cruciferous vegetable extracts also work to soothe skin irritation and protect skin from environmental elements.

**37010001** 4 oz

\$22.00 retail	\$16.50 wholesale	16.5 PV
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### PORE REDUCING TONER

Formulated to visibly reduce the appearance of pores, dōTERRA Pore Reducing Toner contains CPTG Certified Pure Therapeutic Grade essential oils of Lavender, Ylang Ylang, and German Chamomile to calm sensitive skin

37020001	4 fl oz	
\$23.33 retail	\$17.50 wholesale	17.5 PV

### HYDRATING CREAM

Packed with emollient-rich ingredients to provide intense moisture without leaving an oily residue, dōTERRA Hydrating Cream is designed to assist in the rejuvenation of mature skin, restore balance to the skin, and help reduce the visible signs of aging to reveal a more youthful and glowing appearance.

37160001	1.7 oz	
\$46.00 retail	\$34.50 wholesale	34.5 PV

### **TIGHTENING SERUM**

Featuring CPTG essential oils of Frankincense, Hawaiin Sandalwood, and myrrh in generous proportion, dōTERRA Tightening Serum is scientifically formulated to reduce the appearance of fine lines and wrinkles and promote skin hydration.

37040001	1 oz	
\$66.00 retail	\$49.50 wholesale	49.5 PV



### ANTI-AGING MOISTURIZER

Cutting-edge ingredients combine with the CPTG essential oils of Lavender, Jasmine, Geranium and Frankincense to provide an anti-aging moisturizer that does more than moisturize and soften skin. Anti-Aging Moisturizer targets the visible signs of aging, improving skin tone, reducing the appearance of wrinkles as well as helping to keep skin looking young and vibrant.

37030001	1.7 oz	
\$46.00 retail	\$34.50 wholesale	34.5 P\

### INVIGORATING SCRUB

Invigorate and energize skin while exfoliating and polishing using this aromatic scrub. CPTG essential oils of Grapefruit and Peppermint make the exfoliating step of your beauty regimen a refreshing, aromatic experience. Jojoba and cruciferous vegetable extracts leave skin protected and smooth, while other cutting-edge ingredients work to prevent blemishes and the proliferation of skin discoloration.

37050001	2.5 oz	
\$24.00 retail	\$18.00 wholesale	18 PV

### IMMORTELLE ANTI-AGING BLEND

A proprietary blend of powerfully renewing, rare essential oils used throughout history for their beautifying benefits, Immortelle Anti-Aging Blend is formulated to protect and nourish skin. This essential oil blend of Frankincense, Sandalwood, Lavender, Myrrh, Helichrysum, and Rose, helps sustain smoother, more radiant and youthful skin.

37140001	10 mL roll on	
\$92.67 retail	\$69.50 wholesale	69.5 PV



### **REVEAL FACIAL SYSTEM**

Reveal Facial System is a two-step process that will give your face a spa-like treatment, bringing the glow of your skin's radiance and beauty to the surface.

- Features dōTERRA citrus essential oils of Lime and Wild Orange to purify the skin
- Tiny polishing beads and botanical enzymes exfoliate dead skin cells for a fresh face
- Protein-building peptides support healthy and youthful-looking skin

37340001	2 tubes—1.7 oz each	
\$80.00 retail	\$60.00 wholesale	60 PV

# doTERRA BREATHE® PRODUCTS



### dōTERRA BREATHE® RESPIRATORY BLEND



Enhanced with the powerful respiratory benefits of Cardamom, dōTERRA Breathe is a remarkable blend of essential oils that promotes feelings of clear airways and easy breathing.

- Merges Laurel Leaf, Peppermint, Eucalyptus, Melaleuca, Lemon, Ravensara, and Cardamom essential oils
- Promotes feelings of easy breathing
- Helps minimize the effects of seasonal threats

49370001	15 mL bottle	
\$26.66 retail	\$20.00 wholesale	20 PV



### dōTERRA BREATHE® RESPIRATORY DROPS

The respiratory benefits of selected CPTG<sup>®</sup> essential oils from the dōTERRA Breathe blend can be found in this convenient and great tasting lozenge.

- Proprietary blend includes: Lemon, Peppermint, Eucalyptus, Thyme, Melissa, and Cardamom
- Maintains clear airways and breathing
- Supports overall respiratory health

35460001	30 drops	
\$19.33 retail	\$14.50 wholesale	14.5 PV



### dōTERRA BREATHE® VAPOR STICK

Enjoy the convenience, quick absorption, and smooth application of dōTERRA Breathe Vapor Stick. This unique delivery method of the dōTERRA Breathe essential oil blend can be used anytime, anywhere to promote feelings of clear airways.

- Maintains feelings of clear airways and breathing
- Quick, convenient delivery system
- Provides a cooling, soothing effect

### 34290001 .4 oz

54250001	.1 02	
\$11.33 retail	\$8.50 wholesale	5 PV

# DEEP BLUE® PRODUCTS

### DEEP BLUE® top seller SOOTHING BLEND

A synergistic blend of CPTG® essential oils, Deep Blue provides a warm, tingly sensation when applied to the skin.

- Features Wintergreen, Camphor, Peppermint, Blue Tansy, German Chamomile, Helichrysm, and Osmanthus essential oils
- Apply as part of a soothing massage 31050001 5 mL bottle

\$42.67 retail	\$32.00 wholesale 32 PV	
31380001	10 mL roll on	
\$85.33 retail \$64.00 wholesale		64 PV

### DEEP BLUE<sup>®</sup> RUB SAMPLES

Receive the targeted benefits of doTERRA® Deep Blue Rub in a convenient 10 pack carton. Enjoy sharing its soothing power at sporting events, the gym, or on-the-go.

- Ten 2 mL foil packets
- Formulated with Deep Blue Soothing BlendEasy to share and convenient to take
- on-the-go
  38950001 Ten 2 mL samples

\$6.67 retail \$5.00 wholesale 0 PV

# HAIR CARE

### dōTERRA SALON ESSENTIALS® HAIR CARE SYSTEM

Salon Essentials Hair Care System is the perfect way to experience the amazing benefits of all four doTERRA® hair care products and provide a great savings. By purchasing the Protecting Shampoo, Smoothing Conditioner, and Root to Tip Serum in the Salon Essentials Hair Care System, Healthy Hold Glaze comes FREE!

36280001 70 PV

\$103.33 retail \$77.50 wholesale

### SALON ESSENTIALS® PROTECTING SHAMPOO

Enjoy the professional formulation of CPTG<sup>®</sup> essential oils, gentle cleansers, and botanical extracts in dōTERRA Salon Essentials Protecting Shampoo.

- Features a gentle lathering and cleansing boost from Wild Orange and Lime essential oils and plant extracts
- Gently removes impurities collected on the hair and scalp
- Lightly moisturizes hair, leaving it salon soft and touchable

### 36220001 8.34 fl oz

\$26.00 retail \$19.50 wholesale 19.5 PV

### DEEP BLUE® RUB SOOTHING LOTION

Infused with Deep Blue Soothing Blend, Deep Blue Rub is a favorite of athletes.

- Formulated with the Deep Blue proprietary blend of essential oils and other powerful ingredients
- Cools and warms problem areas
- Blended in a base of moisturizing emollients that leave your skin feeling soft, not greasy

38900001 4 fl oz

\$39.00 retail	\$29.25 wholesale	29.25 PV
455.00 Tetan		23.23 F V

### LITER BOTTLE New!

50210001	1 liter		
\$252.00 retail	\$189.00 wholesale	160 PV	



### SALON ESSENTIALS® SMOOTHING CONDITIONER

Give hair a smooth, finished look and protect it with the professional formula of Salon Essentials Smoothing Conditioner.

- Features conditioning emollients, botanical extracts, and natural proteins
- Includes a proprietary blend of CPTG<sup>®</sup> essential oils for the hair and scalp
- Smoothes hair and provides an anti-static effect with nanotechnology

36230001 8.34 fl oz

\$30.67 retail \$23.00 wholesale 23 PV

### SALON ESSENTIALS® ROOT TO TIP SERUM

The Root to Tip Serum provides a healthy environment for your scalp and maximizes the strength and shine of your hair.

- Infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils
- Provides extended protection and hydration to your scalp and hair

36210001 30 mL

\$46.67 retail \$35.00 wholesale 35 PV



### DEEP BLUE POLYPHENOL COMPLEX™

Now Deep Blue has a nutritional supplement that contains powerful polyphenols clinically tested to help with occasional soreness and discomfort.\*

- Patent-pending, fast-acting boswellia extract shown to help support joint comfort and function\*
- Includes proprietary, standardized extracts of Ginger, curcumin, resveratrol, and other polyphenols to soothe occasional aches and discomfort\*

34360001	60 vegetable capsules	
\$79.33 retail	\$59.50 wholesale	59.5 PV



### SHAMPOO/CONDITIONER SAMPLES 10 COMPANION SETS New

**36390001** \$11.33 retail \$8.50 wholesale 0 PV

### **PROTECTING SHAMPOO 2-PACK**

36240001 \$32.67 retail \$24.50 wholesale 19.5 PV

### SMOOTHING CONDITIONED 2-DACK

SMOUTHING CONDITIONER 2-PACK				
36250001	\$38.67 retail	\$28.00 wholesale	23 PV	

### SHAMPOO AND CONDITIONER

36260001	\$37.33 retail	\$28.00 wholesale	23 PV
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#### SALON ESSENTIALS® HEALTHY HOLD GLAZE

Get the all-in-one benefits of a flexible hold, health, and shine for your hair with Salon Essentials Healthy Hold Glaze.

- Protects, nourishes, and fortifies hair for optimal health
   and shine
- Protein-rich nanoparticles work to promote improved moisture and softness
- Offers perfect support for beautifully styled hair

### 36270001 4 oz

\$24.00 retail \$18.00 wholesale 15 PV

# quick shopping reference for all products

# **SPA**

### HAND AND BODY LOTION

Enjoy the benefits of adding your favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

- Fragrance-free, light-weight lotion-perfect for hydrating the skin
- · Combine with your favorite essential oils for added benefits
- · Provides your skin with important nutrients, botanicals, and humectants
- · Features cruciferous vegetable extracts to promote the appearance of healthy skin 36100001 6.7 fl oz tube

\$19.33 retail \$14.50 wholesale 14.5 PV

### 3-PACK

36110001	Three 6.7 oz tubes	
\$39.93 retail	\$29.95 wholesale	25 PV

#### **CITRUS BLISS®** INVIGORATING BATH BAR Enter a state of bliss as you clean your body with the

Citrus Bliss Invigorating Bath Bar.

Contains doTERRA® Citrus Bliss Invigorating Blend

- · Perfect for every member of the family
- Gently exfoliates with natural oatmeal

#### 36130001 4 oz \$6.99 wholesale 5 PV \$9.32 retail

### LIP BALM WITH PEPPERMINT & WILD ORANGE

Nourish and hydrate your lips with doTERRA. Refresh your lips with the protecting power of Peppermint and Wild Orange essential oils.

- Non-waxy formula features moisturizing agents like shea and mango seed butters
- · Restores moisture to lips
- · Invigorates and enhances mood with a blend of Peppermint and Wild Orange

36190001	.15 oz		
\$6.33 retail	\$4.75 wholesale	4 PV	



### **dōTERRA SERENITY®** CALMING BATH BAR

Luxuriate as you enjoy the serene, calming influence of the doTERRA Serenity Calming Bath Bar.

- Provides the benefits of doTERRA Serenity Calming Blend
- · Cleans and conditions your skin naturally with coconut and safflower oils and shea butter

### 36140001 4 fl oz tube

\$9.32 retail	\$6.99 wholesale	5 PV
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### **ROSE HAND LOTION**

Become part of furthering the cause of the dōTERRA Healing Hands Foundation<sup>™</sup> by purchasing the lovely scented Rose Hand Lotion infused with Bulgarian Rose CPTG® essential oil that will not only soften the skin and emit a beautiful aroma, but will also benefit the life of someone in need. The full purchase price of \$20 will be donated to the doTERRA Healing Hands Foundation to assist those in need throughout the world. Your heart and your skin will be softened.

### **36170001** 3.3 oz

\$20.00 retail	\$20.00 wholesale	0 PV
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### **CITRUS BLISS® HAND LOTION**

Conveniently packaged for an on-the-go aromatic experience, this lotion softens hands and enlivens the senses with the delightful aroma of Citrus Bliss Invigorating Blend.

- · Light, uplifting scent with a kiss of vanilla and a bouquet of citrus essential oils
- Perfect size to tote in the car, take to the office, or put in a purse or bag
- · Provides hands with important nutrients, botanicals, and humectants

36200001	2.5 fl oz tube

\$8.67 retail \$6.5	) wholesale 5 PV
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### NATURAL DEODORANT

dōTERRA Natural Deodorant is a safe, natural option for preventing odor throughout the day.

- Cypress, Melaleuca, Cedarwood, and Bergamot essential oils provide purifying benefits, helping to reduce underarm odor
- Beeswax provides a protective barrier while allowing skin to breathe, and contributes to the product's smooth application
- · Coconut oil contains fatty-acids, known for their nourishing properties and ability to keep skin looking smooth and healthy • Shea butter hydrates skin without leaving a greasy after-feel
- Free of alcohol, aluminum, parabens, and artificial colors and fragrances

37420001	1.7 oz	
\$11.33 retail	\$8.50 wholesale	5 PV

# DIETARY SUPPLEMENTS



### **DDR PRIME®**

DDR Prime is a proprietary blend of CPTG Certified Pure Therapeutic Grade® essential oils that help protect the body against oxidative stress to cellular DNA.\*

- Provides antioxidant protection against oxidative stress\*
- Supports a healthy response to free radicals\*

### DDR PRIME ESSENTIAL OIL CELLULAR COMPLEX

41510001	30 mL bottle	
\$73.33 retail	\$55.00 wholesale	55 PV

### DDR PRIME SOFTGELS™

41740001	60 capsules	
\$73.33 retail	\$55.00 wholesale	55 PV

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MADE WITH VEGETARIAN SOFTGELS

#### MITO2MAX® ENERGY & STAMINA COMPLEX

Mito2Max is a healthier, long-term alternative to caffeine for increased energy and vitality.

- Promotes better microcirculation with Oligonol<sup>®</sup> lychee fruit extract, quercetin, and other standardized plant extracts
   Potent. full spectrum of
- mitochondrial energy cofactors supporting cellular aerobic capacity and energy production\*
- Free of stimulants; not habit forming 34350001 60 vegetable capsules

 34350001
 60 vegetable capsules

 \$52.67 retail
 \$39.50 wholesale
 39.5 PV

#### MADE WITH SLS-FREE VEGETABLE CAPSULES

Oligonal is a registered trademark or Amino Up Chemical Co., Ltd



### DEEP BLUE POLYPHENOL COMPLEX™

Now Deep Blue® has a nutritional supplement that contains powerful polyphenols clinically tested to help with occasional soreness and discomfort.\*

- Patent-pending, fast-acting boswellia extract shown to help support joint comfort and function\*
   Includes proprietary, standardized
- extracts of Ginger, curcumin, resveratrol, and other polyphenols to soothe occasional aches and discomfort\*
- Can be used in tandem with Deep Blue Rub or Deep Blue Soothing Blend

 34360001
 60 vegetable capsules

 \$79.33 retail
 \$59.50 wholesale
 59.5 PV



### **TERRAGREENS®**

Give your daily intake of fruits and vegetables a boost with this powdered drink mix designed to be taken with water, TrimShakes, or your favorite beverage.

- Blend of leafy greens and superfruits
  Includes naturally occurring vitamins,
- minerals, and antioxidants
- Flavored with Lemon and Ginger
   essential oils

#### 60120001 300 g

\$37.33 retail \$28.00 wholesale 20 PV

### TRIEASE® SEASONAL BLEND SOFTGELS

TriEase Softgels were developed to protect against seasonal and environmental elements and to promote a healthy respiratory system when needed most.\* Each softgel contains equal parts of Lemon, Lavender, and Peppermint essential oils, known for their ability to maintain clear breathing and a healthy immune response when combined together.\*

- Promotes clear breathing and healthy respiratory function\*
- Cleanses the body's systems\*
- Supports healthy immune system function\*

### 49310001 60 Softgels

\$30.00 retail \$22.50 wholesale 20 PV

) MADE WITH VEGETARIAN SOFTGELS

# CHILDREN'S SUPPLEMENTS

### dōTERRA a2z CHEWABLE™

Designed for children and adults who have difficulty swallowing capsules, dōTERRA a2z Chewable tablets provide the nutrients your body needs for optimal health.\*

- Combines a blend of B vitamins with vitamins A, C, and E
- Features botanical extracts and is formulated to be used with IQ Mega
- Supports healthy immunity and provides antioxidant protection\*
- Promotes healthy cell development and longevity when taken daily\*

### 35330001 60 tablets

\$26.00 retail \$19.50 wholesale 15 PV

### IQ MEGA®

IQ Mega takes the fishy taste out of fish oil and adds the fresh orange flavor of Wild Orange CPTG<sup>®</sup> essential oil.

- Provides 1,000 mg of concentrated, pure Omega 3 oils per serving
- Supports healthy brain, cardiovascular, immune, and joint function\*
- Formulated to be used with doTERRA a2z Chewable tablets

### 35320001 150 mL

\$46.00 retail \$34.50 wholesale 30 PV



# DAILY VITALITY





dōTERRA LIFELONG VITALITY PACK® DIETARY SUPPLEMENTS INCLUDING ALPHA CRS®+ MICROPLEX MVp™AND xEO MEGA®

20640001 \$106.00 retail \$79.50 wholesale 60 PV



### MICROPLEX MVp<sup>™</sup> FOOD NUTRIENT COMPLEX

An all-new formula with more bioavailable ingredients designed to provide just the right amounts of vitamins, minerals, and polyphenols that your body needs each and every day.

- Naturally balanced, comprehensive array of vitamins and minerals to give you just what you need nothing more and nothing less\*
- Highly bioavailable chelated minerals\*
- Potent, antioxidant polyphenol extract blend\*
- All-new whole foods blend
- Also features the dōTERRA tummy tamer blend of Peppermint, Ginger, and Caraway Seed to help calm the stomach\*

### 34320001 120 vegetable capsules

\$52.67 retail \$39.50 wholesale 39.5 PV

MADE WITH SLS-FREE VEGETABLE CAPSULES	

### XEO MEGA® ESSENTIAL OIL OMEGA COMPLEX

xEO Mega is a revolutionary formula that blends CPTG Certified Pure Therapeutic Grade® essential oils with natural, marine and plant-sourced essential fatty acids.

- Features Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils
- Delivers EPA and DHA essential fatty acids from flax, borage, cranberry, and pomegranate seed oils and marine lipids
- Supports healthy cardiovascular, immune, joint, and brain health\*
- Includes a unique form of the carotenoid astaxanthin for antioxidant protection\*

### 34310001 120 softgels





### VEO MEGA® ESSENTIAL OIL OMEGA COMPLEX

vEO Mega is a revolutionary, 100 percent vegan-friendly formula blending CPTG Certified Pure Therapeutic Grade<sup>®</sup> essential oils with natural, plant-sourced essential fatty acids.

- Features Clove, Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils
- Includes essential fatty acids from flax, algae, incha inchi seed, borage, cranberry, pomegranate, pumpkin, and grape seed oils
- Supports healthy cardiovascular, immune, joint, and brain health\*
- Includes a unique form of the carotenoid astaxanthin for antioxidant support\*

 
 34260001
 120 softgels

 \$66.00 retail
 \$49.50 wholesale
 49.5 PV

 MADE WITH SLS-FREE VEGETABLE CAPSULES
 MADE WITH SLS-FREE



### ALPHA CRS®+ CELLULAR VITALITY COMPLEX

Provides antioxidant protection to cellular DNA and other critical cell structures.\*

- Supports healthy cell proliferation and lifespan\*
- Promotes mitochondrial energy production\*
- Supports a healthy immune function\*
  Features botanical extracts,
- carotenoids, and polyphenols as well as a cellular energy blend\*



quick shopping reference for all products U.S. RETAIL PRICING



**d**oterra Daily NUTRIENT PACK® MICROPLEX MVP<sup>™</sup> AND XEO MEGA® 20650001 50 PV

\$79.33 retail \$59.50 wholesale

### PERSONALIZED WELLNESS PROGRAM

# Customize and Save

With the purchase of one doTERRA Lifelong Vitality Pack or one doTERRA Daily Nutrient Pack via the Loyalty Rewards Program, choose up to 3 additional targeted supplements at a significant savings.

### **BUY 1 LIFELONG VITALITY OR DAILY NUTRIENT PACK**



\$59.50 wholesale OR 50 PV



\$79.50 wholesale 60 PV

### AND CHOOSE UP TO 3 ADDITIONAL SUPPLEMENTS AT REDUCED PRICES

Deep Blue

Polyphenol

Complex™

\$20.00 10 PV



Microplex MVp™ \$20.00 10 PV



хEО Mega\* \$20.00 10 PV



Mito2 Max<sup>®</sup> \$20.00 10 PV





TerraZyme\*

\$20.00

10 PV



PB Assist\*+

\$20.00

10 PV

Kids Kit (IQ Mega\*



# **DIGESTIVE HEALTH**



### DIGESTZEN® DIGESTIVE BLEND

The well-recognized essential oils in DigestZen are known for providing soothing digestive relief.\*

- Features a proprietary blend of Ginger, Peppermint, Tarragon, Fennel, Caraway,
- Coriander, and Anise essential oils • Eases feelings of queasiness\*
- Helps reduce bloating, gas, and occasional indigestion\*

#### 31030001 15 mL bottle

\$41.33 retail \$31.00 wholesale 31 PV



### **DIGESTZEN® SOFTGELS**

dōTERRA\* DigestZen Softgels are a convenient and easy way to obtain the benefits of the proprietary DigestZen essential oil blend. Each vegetarian softgel contains 120 mg of DigestZen, the oil blend you know and trust for overall digestive health.\*

35430001	60 vegetarian softgels
33430001	oo vegetanan songeis

\$26.00 retail	\$19.50 wholesale	15 PV
φ20.00 retuin		1.2.1.4

MADE WITH VEGETARIAN SOFTGELS



### DIGEST TAB<sup>™</sup> CHEWABLE TABLETS

DigestTab<sup>™</sup> Chewable Tablets are calcium carbonate tablets that are infused with DigestZen Digestive Blend to deliver the benefits of DigestZen essential oil blend as well as the acid-neutralizing benefits of calcium carbonate.

- Helps provide relief from occasional heartburn and indigestion, while promoting the overall health of the gastrointestinal tract\*
- Use with or between meals as needed, for relief from occasional stomach upset, indigestion, and heartburn
- · Helps relieve occasional sour stomach\*
- Provides 200 mg of calcium per tablet
- 34380001 100 chewable tablets

\$18.67 retail \$14.00 wholesale 10 PV



#### DIGESTZEN TERRAZYME® DIGESTIVE ENZYME COMPLEX top seller

DigestZen TerraZyme provides your body with the whole-food enzymes and supporting mineral cofactors needed for healthy digestion.\*

- Supports the body's constant production of enzymes critical for healthy biochemical functions\*
- Promotes healthy digestion of food nutrients and cellular metabolism of nutrients into energy\*
- Includes a variety of whole-food enzymes that help with digestion of proteins, fats, complex carbohydrates, sugars, and fiber\*

### 35110001 90 vegetable capsules

\$50.00 retail \$37.50 wholesale 37.5 PV





### GX ASSIST<sup>®</sup> GI CLEANSING FORMULA

Cleanse your GI tract before starting with PB Assist+ with this combination of CPTG Certified Pure Therapeutic Grade® essential oils.\*

- Features Oregano, Melaleuca, Lemon, Lemongrass, Peppermint, and Thyme essential oils as well as caprylic acid
- Helps support a healthy digestive tract and microfloral balance\*
- Formulated to be used for 10 days as a preparatory cleansing step before using PB Assist+ Probiotic Defense Formula\*

### 35040001 60 softgels

\$34.67 retail \$26.00 wholesale 26 PV

MADE WITH ENTERIC SOFTGELS



### PB ASSIST®+

### **PROBIOTIC DEFENSE FORMULA**

This proprietary formula of pre-biotic fiber and six strains of probiotic organisms is safe for the entire family.

- Delivers 6 billion CFUs of active probiotic cultures and soluble pre-biotic FOS (fructo-oligosaccharides) that encourage culture adhesion and growth\*
- Time-release double capsule designed to protect sensitive probiotic cultures from stomach acid
  Supports healthy digestive function and immunity\*

35160001	30 vegetable capsule	es
\$46.00 retail	\$34.50 wholesale	34.5 PV
	MADE WITH SLS-FREE VEGETABLE CAPSULES	

(\* These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.

### quick shopping reference for all products U.S. RETAIL PRICING





### **ZENDOCRINE®** DETOXIFICATION BLEND

Support your body's natural detoxification systems with Zendocrine.

- Features a proprietary blend of Tangerine Peel. Rosemary, Geranium, Juniper Berry, and Cilantro essential oils
- · Supports the body's natural ability to rid itself of unwanted substances\*
- · Can be used individually or in combination with Zendocrine Detoxification Complex

31460001	15 mL bottle	
\$32.67 retail	\$24.50 wholesale	24.5 PV

# WOMEN'S HEALTH



### PHYTOESTROGEN LIFETIME COMPLEX™

dōTERRA Women Phytoestrogen Lifetime Complex is a blend of natural plant extracts that support hormone balance throughout the different phases of a woman's life.\*

- · Includes a standardized soy extract with genistein, a powerful phytoestrogen\*
- Supports healthy hormonal balance\*
- · Supports healthy bones, heart, breast tissue, and other body stuctures\*

#### 35260001 60 capsules

\$52.67 retail \$39.50 wholesale 39.5 PV

MADE WITH SLS-FREE VEGETABLE CAPSULES



### **ZENDOCRINE® SOFTGELS**

dōTERRA® Zendocrine Softgels are a convenient and easy way to obtain the benefits of the proprietary Zendocrine essential oil blend.

34280001	60 vegetarian softgels	
\$32.67 retail	\$24.50 wholesale 21.5 PV	



### **ZENDOCRINE®** DETOXIFICATION COMPLEX

Support your body's filtering and waste management system with the proprietary Zendocrine Detoxification Complex."

- Features a proprietary blend of 14 active, whole-food extracts in a patented enzyme delivery system
- Supports healthy cleansing and filtering functions of the liver, kidneys, colon, lungs, and skin\*

#### 35120001 60 vegetable capsules

\$32.67 retail \$24.50 wholesale 24.5 PV







### WOMEN'S HEALTH KIT

Includes Phytoestrogen Lifetime Complex™, Bone Nutrient Lifetime Complex<sup>™</sup>, and ClaryCalm<sup>®</sup> Monthly Essential Oil Blend.

**35250001** \$92.67 retail \$69.50 wholesale 60 PV

### BONE NUTRIENT LIFETIME COMPLEX™

This convenient dietary supplement increases the consumption of nutrients needed for healthy bones.\*

- Perfect for men and women of all ages
- Features a blend of vitamins C and D, calcium, magnesium, and other trace minerals
- Combats declining bone density by providing bone nutrients often deficient in modern diets\*

#### 35240001 120 capsules

\$23.33 retail \$17.50 wholesale 12 PV



### **CLARYCALM®** MONTHLY BLEND FOR WOMEN ATN

dōTERRA ClaryCalm helps women manage the emotional mood swings of PMS and the transitional phases of menopause in a natural, effective way.

- · Features a blend of Clary Sage, Lavender, Bergamot, Roman Chamomile, Cedarwood, Ylang Ylang, Geranium, Fennel, Palmarosa, and Vitex essential oils
- Apply to skin for a cooling, soothing effect Calming aroma

35270001 10 mL roll on \$32.67 retail \$24.50 wholesale 24.5 PV

doterra.com / 49



# SLIM & SASSY®

### SLIM & SASSY® TRIMSHAKE

Slim & Sassy TrimShake is a convenient, delicious shake mix that provides essential nutrients. TrimShake can help you lose unwanted fat stores through calorie restriction and regular exercise. Includes the patented weight-management ingredient EssentraTrim® to help reduce food cravings and overeating. Includes Solathin®, a special protein extract that supports increased feelings of satiety. Blends well with nonfat dairy, almond, rice, and soy milk or water.

35180001	vanilla	
\$52.67 retail	\$39.50 wholesale	25 PV
35200001	chocolate	

### SLIM & SASSY® TRIM KIT

Four 15 mL bottles Slim & Sassy Metabolic Blend and 2 TrimShakes.

40770001	1 Chocolate, 1 Vanilla	
\$200 retail	\$150 wholesale	125 PV
35280001	2 Chocolate	
\$200 retail	\$150 wholesale	125 PV
35290001	2 Vanilla	
\$200 retail	\$150 wholesale	125 PV
60130001	2 V Shake	
\$200 retail	\$150 wholesale	125 PV

### SLIM & SASSY® V SHAKE

Introducing a vegetarian alternative to weight management shakes. Slim & Sassy V Shake provides the same benefits as TrimShake with the exception of all the ingredients being 100 percent plant-sourced and vegetarian-friendly.

- Includes Solathin® and EssentraTrim®
- 7 grams of plant-sourced protein
  Protein sourced from pea, quinoa, and amaranth
- Versatile flavor, mixes easily with favorite fruits, milks, or juices
- No artificial sweeteners, flavors, colors, or preservatives

### 35440001

\$52.67 retail	\$39.50 wholesale	25 PV
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### SLIM & SASSY<sup>®</sup> SOFTGELS

Slim & Sassy Softgels contain the proprietary Slim & Sassy essential oil blend in convenient softgels to promote weight management in a healthy, natural way.\* The flavorful blend of Slim & Sassy contains essential oils known to help manage hunger throughout the day while boosting metabolism and promoting a positive mood.\*

- Enhances metabolism\*
- Helps manage hunger cravings\*
- Promotes healthy digestion\*

34270001	60 vegetarian softgels	

\$46.00 retail	\$34.50 wholesale	30 PV		
MADE WITH VEGETARIAN SOFTGELS				





### SLIM & SASSY<sup>®</sup> top seller METABOLIC BLEND

Support your weight maintenance goals with the proprietary essential oil blend of Slim & Sassy.

- Formulated with Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils
- Promotes healthy metabolism\*
- Helps manage hunger cravings\*
- Calms your stomach and lifts your mood\*
- Diuretic, stimulant, and calorie-free

31370001	15 mL bottle	
\$32.67 retail	\$24.50 wholesale	24.5 PV



### SLIM & SASSY CONTRŌL™ INSTANT MIX

Slim & Sassy Contrōl is available in a powdered mix that you can take at any time during the day to help control your appetite.\* Slim & Sassy Contrōl contains a revolutionary ingredient made from spinach extract called Appethyl;\* which has been clinically shown to significantly reduce appetite for up to 6 hours.\*

- Helps promote appetite control and manage portion sizes\*
- Helps maintain healthy food intake\*
- Along with a sensible program of diet and exercise, may help promote and maintain healthy weight loss over time\*

34150001	30 sachets	
\$79.33 retail	\$59.50 wholesale	50 PV



### SLIM & SASSY CONTRŌL™ BARS

Control is also available in a tasty bar. Convenient for people who are always on the go, Control delivers the appetite-controlling power of Appethyl® to help you in your quest to manage your weight and your overall well-being.

- Helps promote appetite control and manage portion sizes
- Helps maintain healthy food intake
- Along with a sensible program of diet and exercise, may help promote and maintain healthy weight loss over time

EssentraTrim is a registered trademark of NutraGenesis, LLC. Solathin is a registered trademark of Cyvex Nutrition. Appethyl is a trademark of Greenleaf Medical AB

34330001	10 apple cinnamon bars	
\$36.67 retail	\$27.50 wholesale	20 PV
34340001	10 lemon bars	
\$36.67 retail	\$27.50 wholesale	20 PV
34370001	10 apricot bars	
\$36.67 retail	\$27.50 wholesale	20 PV

### CONTRŌL BAR 3-PACK

20900001	10 bars of each flavor	
\$99.33 retail	74.50 wholesale	50 PV

# **ENROLLMENT KITS**

• DigestZen

TerraZyme®

• Lemon (15 mL)

Wellness Advocate

Introductory Packet



### **CLEANSE & RESTORE**

- · Lifelong Vitality
- PB Assist\*+
- GX Assist<sup>®</sup> Zendocrine<sup>®</sup>
- Softgels

### 32950001

\$259.93 retail \$195.00 wholesale 125 PV



### **EMOTIONAL AROMATHERAPY**

- doTERRA Emotional Aromatherapy<sup>™</sup> 5 mL bottles of doTERRA Motivate™ dōTERRA Cheer,™ dōTERRA Passion,™ dōTERRA Forgive,™ dōTERRA Console,™ dōTERRA Peace™
- Petal Diffuser
- Wellness Advocate Introductory Packet

### 21310001

\$259.93 retail \$195.00 wholesale 145 PV



### FAMILY PHYSICIAN® AND BEADLETS

• Family Physician Kit: 5 mL bottles of Lavender, Lemon, Peppermint, Melaleuca, Oregano, Frankincense, Deep Blue,® dōTERRA Breathe,® DigestZen,® and dōTERRA On Guard®

110 PV

- Peppermint Beadlets
- doTERRA On Guard<sup>®</sup> Beadlets
- Wellness Advocate Introductory Packet

### 21310001

\$150.00 wholesale \$199.95 retail



### ATHLETE +

- Athlete's Kit: Canvas bag, Deep Blue Rub, and 5 mL bottles of doTERRA Breathe. dōTERRA On Guard,® Lavender, Melaleuca, Peppermint
- Deep Blue Polyphenol Complex<sup>™</sup>
- Mito2Max<sup>®</sup>
- Daily Nutrient Pack
- Wellness Advocate Introductory Packet

### 21320001

\$259.93 retail \$195.00 wholesale 125 PV



### HOME ESSENTIALS

- Frankincense
- Lavender
- Lemon
- Melaleuca
- Oregano
- Peppermint

### 41180001

\$366.57 retail

- doTERRA Breathe<sup>®</sup>
- DigestZen<sup>®</sup>
- dōTERRA On Guard® • Deep Blue® (5 mL)
- Petal Diffuser
- Wellness Advocate Introductory Packet

225 PV

\$275.00 wholesale

### NATURAL SOLUTIONS

### **ESSENTIAL OILS:**

### •15 mL bottles:

Lavender

Peppermint

Slim & Sassy®

Lemongrass

dōTERRA On Guard

l emon

•5 mL bottles: DigestZen® Purify Melaleuca Oregano AromaTouch® Frankincense doTERRA Serenity® doTERRA Breathe® dōTERRA Balance®

•10 mL bottles:

PastTense®

ClaryCalm<sup>®</sup>

### Citrus Bliss®

- **OTHER PRODUCTS:** 
  - Lifelong Vitality DigestZen TerraZyme® HD Clear<sup>®</sup> Foaming Face Wash Deep Blue<sup>®</sup> Rub Fractionated Coconut Oil (4 oz) Aroma Lite Diffuser Wooden Box dōTERRA Breathe<sup>™</sup> Vapor Stick Correct-X®

### dōTERRA On Guard<sup>®</sup> Collection:

Beadlets Toothpaste Hand Wash w/2 Dispensers

Wellness Advocate Introductory Packet

21290001 \$733.15 retail \$550.00 wholesale 400 PV

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389 South 1300 West Pleasant Grove, UT 84062 1 800 411 8151 doterra.com



# TriEase®

# SEASONAL BLEND SOFTGELS

# For days like these, take **TriEase**



**Dietary Supplement** 

oftgels

**TriEase Seasonal Blend** 

 To Order:
 49310001
 60 Softgels

 \$30.00 retail
 \$22.50 wholesale
 20 PV





dōTERRA®

CPTG Certified Pure Therapeutic Grade®