

Breakthrough Mentoring

Name _____

Date _____

CELEBRATE: Congratulations on your success! Pause, reflect, and take inventory of where you are, and where you're going.

EVALUATE: How many people are going through your pipeline? Where is the breakdown in your PIPES?

Rate yourself on a scale from 1(low)-10 (high) to evaluate how you are doing with your PIPES activities.

P	I	P	E	S
PREPARE	INVITE	PRESENT	ENROLL	SUPPORT
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • Be a product of the product • Schedule PIPES activities • Get product and business training • Receive mentoring and strategize • Do personal development 	<ul style="list-style-type: none"> • Share products • Share opportunity • Invite to learn, share, and build • Remind guests to attend 	<ul style="list-style-type: none"> • Present products • Present opportunity • Attend presentations with guests 	<ul style="list-style-type: none"> • Enroll new members • Enroll in LRP • Commit to share and host a class • Commit to build 	<ul style="list-style-type: none"> • Continue to educate customers • Launch, train, and mentor builders • Promote and support events • Nurture relationships • Recognize success

How well do you utilize these tools? (On a scale from 1-10)



WHERE DID I RATE MYSELF HIGHEST?

What are my areas of strength?

How can I leverage these?

WHERE DID I RATE MYSELF LOWEST?

What are my areas of weakness?

How can I strengthen these?
