

# Launch Your Success

This Launch Guide is your map to achieving Elite, the foundation of all ranks in dōTERRA®. Your success is up to you. Trust the process to experience success!



+ Action

- Share with 45+
- Enroll 15+
- Launch 1-3 Builders

= Results

- Change Lives
- Grow Personally
- Create Residual Income

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## PREPARE

- Fuel Your Launch (pg. 4)
- Be a Solutions Provider (pg. 5)
- Success Is Scheduled (pg. 6)

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## INVITE

- Connect, Share, and Invite (pg. 8)
- Invite to Change Lives (pg. 9)

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## PRESENT

- Present the Message (pg. 10)
- Book Classes from Classes (pg. 10)

1-2 Weeks Pre-Launch



Success Tracker

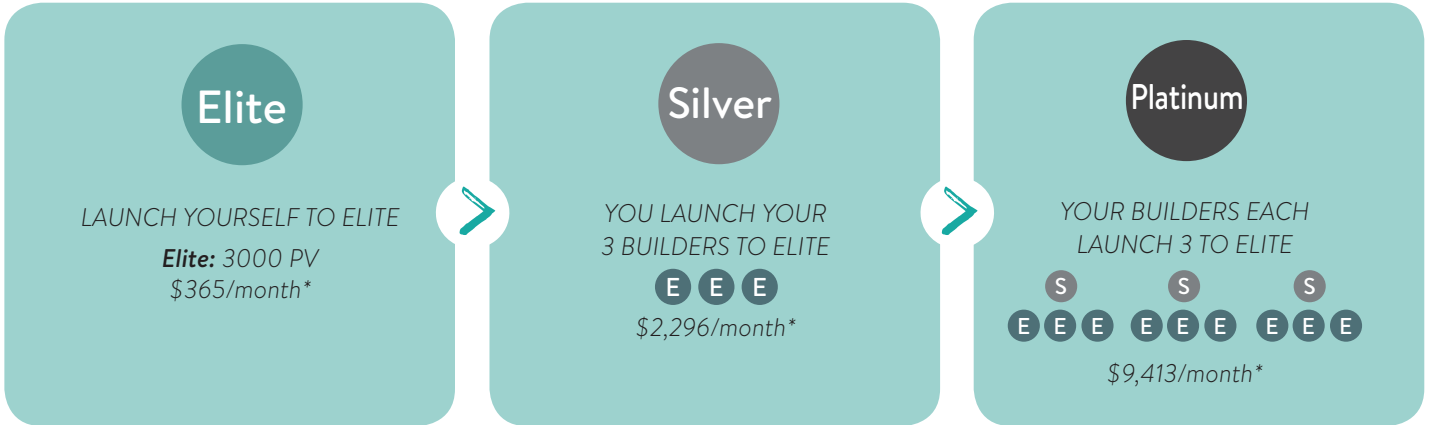


Healthy Can Be Simple



Natural Solutions Class Handout

## SIMPLE STEPS TO SUCCESS



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### ENROLL

- Enroll Successfully (pg. 11)
- Lifestyle Overview (pg. 12)

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### SUPPORT

- New Member Follow-up (pg. 13)
- Placement Strategy (pg. 14)
- Find Your Builders (pg. 15)

### Launch Month



Live, Share, Build Guides



Launch Guide

\* Numbers displayed are 2017 annual averages. Personal earnings may be less. See 2017 Opportunity and Earnings Disclosure at [doterra.com/ourAdvocates/Flyers](http://doterra.com/ourAdvocates/Flyers).