



September 18, 2017

Dear Russian Wellness Advocate,

Due to the wonderful growth occurring in your market, dōTERRA is excited to announce the first stage of opening the Russian market. Russia has been growing as one of our strongest Global Access markets, which is why we are excited to inform our members that on October 1st, 2017 we will be launching our Russia Not For Resale (NFR) market. The dōTERRA Russia NFR market will provide Wellness Advocates the opportunity to order product directly from the United States and give additional resources to share the benefits of therapeutic grade essential oils.

Those resources include:

- Translated Virtual Office
- Local number in Russia to contact Customer Service
- Flat shipping rate to all of Russia
- Participation in NFR product promotions
- More translated dōTERRA material over time

Starting on October 1st, all new accounts in Russia will be created as an NFR account instead of a GAC account. Members with existing GAC accounts will be able to transition their account to NFR by filling out the *Russia NFR Transition Form* and returning it to our Customer Service team via email. We understand this is a significant change, which is why we have created a transition period from October 1st-December 31st, 2017. We will only transition existing accounts once we have received a signed transition form from the account holder. However, accounts that do not provide a form by December 31st, 2017 may be temporarily disabled until a form is provided.

We are excited for the continued growth that will come to Russia. Should you or anyone in your downline have questions about NFR, please contact our Customer Service team using our local Russian number +7 (499) 6092601 or by calling our international number 1-800-411-8151.

Thank you for all your hard work and dedication to living, sharing, and building dōTERRA in Russia.

Sincerely,
dōTERRA Corporate