

Masuhay!

Your choice to engage in holistic, self-directed healthcare offers new possibilities for ways to live empowered in your daily life. dōTERRA®, "gift of the earth" in Latin, provides you with simple, safe, and natural solutions you can rely on to care for the whole you and enhance your physical, mental, and emotional health. As you personally experience the powerful benefits of essential oils, you understand why dōTERRA® is revolutionizing the way families are boosting their health.



Live a Wellness Lifestyle

dōTERRA's Wellness Lifestyle Pyramid illustrates how wellness is a combination of lifestyle and healthcare. When lifestyle is the focus, health is naturally achieved and maintained. Your daily habits make all the difference. As you live the principles of the Wellness Pyramid and use dōTERRA's powerful products, you will experience new levels of wholeness.







Essential Food Oils

Add one to two drops to water, juice, or tea to replace the artificial seasonings.



Exercise

Exercise strengthens the muscles and supports the heart, circulatory, and lymphatic systems, among other crucial benefits. Essential oils support greater focus as well as ease feelings of tension in the body to help you stay

active and strong.

GO FIGURE! KIT

Diffuse or apply topically to uplift mood, and motivate to be on track in getting that desired body figure.



SMART & SASSY™ FUNCTIONAL BLEND

Apply 3-5 drops of oil with coconut oil to back of thighs, abdomen, and other desired areas.







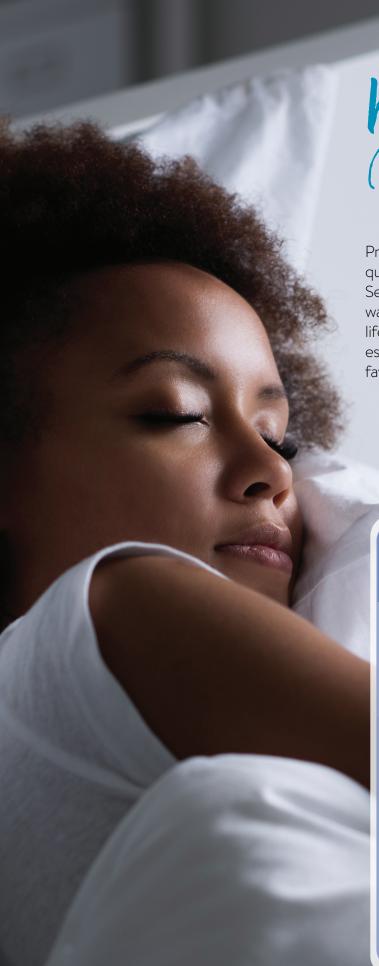
GRAPEFRUIT, CYPRESS AND FRACTIONATED COCONUT OIL

Mix Cypress and Grapefruit essential oil with Fractionated Coconut Oil together to reach desired body figure.

TIP

Diffuse 3-5 drops of Grapefruit and/or Smart 8 Sassy™ between meals.





Kest and Wanage Stress

Proper sleep hygiene as well as adequate quality and quantity of sleep are important for optimum health. Setting up a daily regimen of essential oil use can go a long way towards helping you get the rest your body needs for lifelong health and vitality. One way you can incorporate essential oils into your bedtime routine is by diffusing your favorite calming oils and blends just before bed.

PERFECT CHILL KIT

The right oil combination to help you rejuvenate and relax your tired spirits after a hectic day.

AROMATOUCH® MASSAGE BLEND

Combine 1-3 drops with Fractionated Coconut Oil, then apply to neck and shoulders to promote feelings of relaxation and lessen tension.



BALANCE® GROUNDING BLEND SERENITY™ RESTFUL BLEND

Apply to your wrists or neck to support your peace and calming.



dōTERRA PETAL DIFFUSER 2.0

Diffuse oils in this cool mist atomizing diffuser, inhale from cupped hands, or apply to pulse points.



DAILY WELLNESS LIFESTYLE HABITS

7–9 hours Quality Sleep Nightly Daily Mindfulness/Meditation

Emotional Balance

Feel great and stay balanced. Identify your emotion(s) and the doTERRA® oil(s) to support emotional balance.

VIOLIVATE Incomplete films and was to the films and the fi

dōTERRA MOTIVATE®

Encouraging Blend

Strengthen belief in yourself. Increase courage, promote confidence, and unleash creativity to manifest powerful results from your best efforts.



dōTERRA

CHEER® Uplifting Blend

Create a bright disposition, have a cheerful attitude, and boost happiness and positivity.



dōTERRA

PASSION® Inspiring Blend

Rekindle excitement and inspire willingness to

take risks and make new discoveries.



FORGIVE®

Renewing Blend

Release anger and guilt. Move forward feeling relieved and renewed.



Reduce Toxic Loud

There are many self-care products in your daily life that are full of harmful chemicals. Essential oils provide natural solutions to help clean up your self-care routine, and avoid harmful chemicals.

EXPERIENCE doTERRA'S 30 DAY CLEANSE

8-10 cups water or lemon water

RESTART -----



GRAPEFRUIT, LEMON, LIME, TANGERINE AND WILD ORANGE

Diffuse to create an uplifting environment and promote a positive mood.

----- COMFORT & SUPPORT -----

----- CLEANSE -----



DIGESTZEN® SUPPORTIVE BLEND

Apply 1-2 drops for a comforting and calming effect after meals.



ZENDOCRINE® RESTART BLEND

Apply 1-2 drops to abdomen or bottoms of feet.



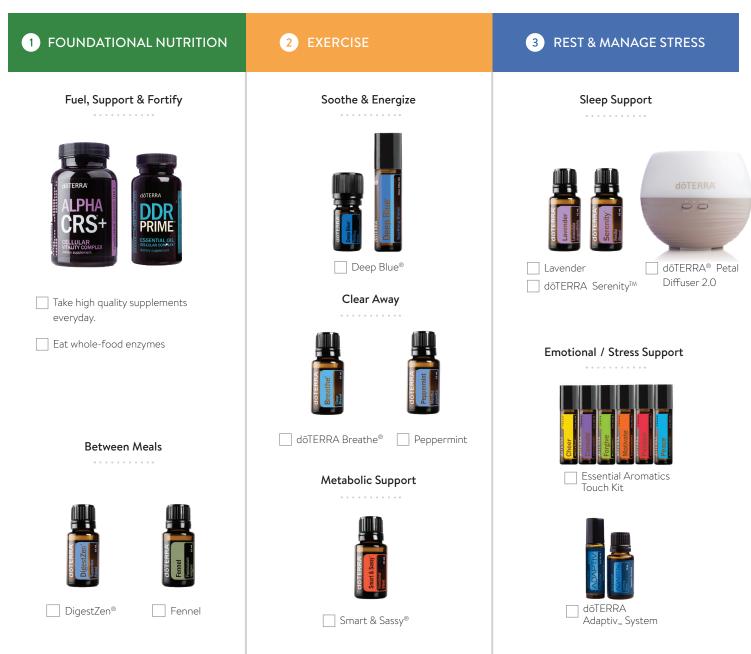






Customize Your Wellness Plan

Ensure you are living empowered by focusing on each level. Refer back to your ratings in each area on pg. 3. Select desired support from each of the following levels of the doTERRA Wellness Lifestyle Pyramid.





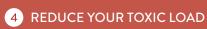
Power Up! Kit



Go Figure! Kit



Perfect Chill Kit



5 INFORMED SELF-CARE







Targeted Support

Note any needed natural solutions from pg. 13



On Guard®

Toothpaste

Conditioner

Skin Care

Collection

Daily Defense Kit



Daily Nourishment Kit



Women's Health Kit

Wellness Consult Essential oil reference book/app:

Top Health Priorities for you or your family	90-Day Goals	Natural Solutions you have or need
1.		
2.		
3.		
Create your Daily Wellness Plan. Take the solutions you identified above and org	nanize them into your daily plan	
MORNING	AFTERNOON	EVENING
☐ Frankinsense ☐ Lemon ☐ dōTERRA Breathe® ☐ dōTERRA On Guard®	☐ Peppermint☐ Wild Orange or Citrus Bliss®	☐ Lavender or Serenity [™] ☐ Balance [®]
Vhat other wellness choices could su	oport your goals? (e.g. increase water, sleep	o, exercise, dietary changes, etc.)
ive empowered with natural solution Create a 90-day wellness plan by adding the p	s. roduct you need to your LRP orders (recomm	ended to run between the 5th—15th).
MONTH1LRP Date:	MONTH 2 LRP Date:	MONTH 3 LRP Date:

1) Write down your health priorities and find solutions. (on pg. 3) Find your natural solutions on pages 13 and 17 or in a reference guide.

Quick Guide

Check off products you currently have and circle those you want or need for your personal wellness plan and household.

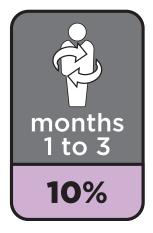
	SINGLE OILS		Melissa Diffuse for a calming aroma;	·	HD Clear™ Promotes a clear complexion;
			encourages a restful night's sleep		helps keep skin clean, clear, and hydrated
	Arborvitae Cleansing; diffuse for seasonal relief; naturally repels insects		Myrrh Has powerful cleansing properties; promotes a smooth, youthful-looking		Hope™ Touch Uplifts mood with a bright, fresh scent; provides a unique aroma profile
	Basil Clean and healthy skin; diffuse to		complexion		for a personalized fragrance
	promote alertness Bergamot Provides skin purifying benefits; has		Oregano Powerful cleansing and purifying agent; helps the skin look healthy		Immortelle® Reduces the appearance of fine
	a calming and soothing aroma		Patchouli Diffuse for a grounding, balancing		lines and wrinkles; reduces factors to aging skin IntuneTM Uplifting aroma promotes a sense of
	Black Pepper Helps to keep the skin looking		aroma; reduces blemishes, wrinkles, or		focus; use to create an uplifting atmosphere
	healthy; warm massage for cold, achy joints		problematic skin.		On Guard® Safe for use on countertops, as a
	Cardamom Diffuse to promote feelings of clear breathing; has a spicy but fruity warm		Peppermint Soothing and cooling to the skin; repels bugs naturally		non-toxic cleaner, or to purify the air through diffusion
	aroma		Petitgrain Relaxing aroma promotes a restful		PastTense® Promotes the appearance of clear,
	Cedarwood Calming and soothing; healthy		environment; add to pillows and bedding		healthy skin; provides a soothing effect when
	skin; hair and scalp support Cilantro Cleansing; diffuse to lessen		before going to bed		used in massage
	occasional tension		Roman Chamomile Soothes occasional skin sensitivities; diffuse to promote feelings of		Purify® Has a refreshing aroma; replaces unpleasant odors and clears the air
	Cinnamon Naturally repels insects; warm		relaxation		Serenity [™] Calming, renewing aroma; aroma
	massage for cold, achy joints		Rosemary Promotes healthy-looking hair;		promotes relaxation and a restful sleeping
	Clary Sage Healthy skin; hair and scalp support; diffuse to promote a restful		soothes skin and scalp Siberian Fir Diffuse for a relaxing aroma;		environment Smart & Sassy™ Promotes healthy- and
	atmosphere for sleep		provides a soothing effect when used in		smooth-looking skin; use aromatically to
	Clove Mouth rinse to soothe teeth and gums;		massage		provide a positive mood during vigorous
	has a warm, woody aroma Copaiba Calming and soothing; promotes		Spearmint Soothing and cooling to skin; diffuse for an uplifting aroma that promotes a sense of		workouts
Ш	clear, smooth skin and reduces the appearance of		focus	Ш	TerraShield® Diffuse during outdoor events; apply before hiking or camping
	blemishes		Thyme Powerful cleansing and purifying		Whisper™ Provides a warming, musky aroma;
	Coriander Helps maintain a clear complexion;		agent; naturally repels insects		apply to wrists, back of neck, and pulse points
	aroma promotes relaxation Cypress Improves the appearance of oily skin;		Tangerine Aroma uplifts mood; has a sweet, fresh aroma		for a distinct and individual fragrance Zendocrine® Apply to abdomen or bottoms
	diffuse with citrus oils for an uplifting aroma		Vetiver Has a calming and grounding aroma;		of feet for cleansing purposes; helps to keep
	Eucalyptus Diffuse to promote feelings of		use in warm bath for deep relaxation		the skin clean and reduces the appearance of
	clear breathing; mouth rinse to freshen breath Fennel Refreshing and sweet aroma; diffuse to		Wild Orange Cleanses and purifies the air and surfaces; uplifting aroma promotes a positive		blemishes Fractionated Coconut Oil Dilution aid and skin
	promote calming, soothing effect		mood		moisturizer; softens and soothes dry skin
	Frankincense Hydrates and rejuvenates the		Wintergreen Use for massage to soothe		
	skin; diffuse for a relaxing aroma Geranium Soothes skin; diffuse for a balancing		occasional soreness; diffuse for an uplifting		PERSONAL CARE
	aroma		aroma Ylang Ylang Massage to reduce daily stress;		Veráge® Skin Care Collection Nourishes and
	Ginger Apply on lower abdomen for a		promotes the appearance of healthy skin and		hydrates skin; reduces the visible signs of
	soothing massage; diffuse to create an aroma		hair		aging
	of warming, energizing, and revitalizing Grapefruit Improves the appearance of		SINGLE OILS BLENDS		dōTERRA Salon Essentials™ Promotes soft and beautiful shiny hair; includes Protecting
	blemishes for clearer, healthy-looking skin; has				Shampoo and Smoothing Conditioner
	an uplifting and energizing aroma		Aromatouch® Add to a hot bath with epsom		doTERRA® Spa Hand & Body Lotion Absorbs
	Hawaiian Sandalwood Promotes healthylooking, smooth skin; use in meditation for its		salt; combine with a carrier oil for a soothing massage		quickly leaving skin looking healthy, soft, and smooth; ideal for both hands and body
	grounding and uplifting aroma		Balance® Diffuse for a grounding, calming		dōTERRA® Spa Rose Hand Lotion Promotes
	Helichrysum Reduces the appearance of		aroma that promotes a sense of focus; helps to		smooth, glowing skin; leaves hands soft,
	wrinkles and promotes a glowing, youthful skin; massage for a soothing sensation		improve skin appearance and to soothe the skin dōTERRA Breathe® Diffuse to promote		supple, and nourished On Guard® Cleaner Concentrate Provides
	Juniper Berry Natural cleansing agent; natural		feelings of clear breathing; cleanses and		natural protection by keeping surrounding
$\overline{}$	skin toner		purifies the air		areas clean and safe; cleans and eliminates
	Lavender Helps keep hair looking thick and healthy; soothes occasional skin sensitivities		Citrus Bliss® Uplifting aroma promotes a positive mood; cleanses and purifies the air		odors On Guard® Foaming Hand Wash Gentle
	Lemon Cleanses and purifies the air and		ClaryCalm TM Aroma provides a soothing and	Ш	cleansers and emollients clean and soften
	surfaces; uplifting aroma promotes a positive		calming effect during a woman's menstrual		hands throughout the day without drying
	mood Lemongrass Combine with a carrier oil for a		cycle; calming aroma helps soothe heightened emotions		or irritating sensitive skin; provides an
Ш	Lemongrass Combine with a carrier oil for a soothing massage; reduces appearance of oily		dōTERRA Deep Blue® Apply before and after		invigorating aroma of essential oils that leaves your hands smelling fresh and citrus clean
_	skin		exercise to relieve occasional soreness; has a		On Guard® Natural Whitening Toothpaste
	Lime Helps to purify the skin and hair; use as a		minty aroma		Cleans and freshens breath; helps clean teeth,
	topical or aromatic cleanser Marjoram Apply to muscles before and after	Ш	Digestzen® Use with Fractionated Coconut Oil for a soothing abdominal massage; great for		reduces plaque, and whitens teeth
	exercising; combine with a carrier oil for a	_	at-home or on-the-go use		
	soothing massage		dōTERRA Elevation® Aroma elevates mood		
	Melaleuca (Tea Tree) Cleansing; healthy skin; hair and scalp support		and increases vitality; add to a bath for a restful, uplifting aroma		

DISCLAIMER: This information is intended for educational purposes only and is not meant to substitute for medical care or to prescribe treatment for any specific health condition. Please see a qualified health care provider for medical treatment.

Loyalty Rewards The Smartest Way to Buy

You can always order a standard wholesale order for 25 percent off retail pricing, but to get the best value, create an LRP (Loyalty Rewards Program) order for even greater savings and opportunities to receive free product.

Loyalty Rewards Credits











LOYALTY REWARDS PROGRAM FAQs

How do I create or change my LRP order?

· Log in to doterra.com. Click "Create New LRP Order" or edit items in an existing LRP order.

How do I cancel my Loyalty Rewards order?

· You can cancel your LRP order anytime via phone, online chat, or email to philippines@doterra.com . dōTERRA Customer Service will assist you in redeeming any free product points you've accumulated. If you cancel your LRP order, you will start back at 10 percent rewards when you resume consistent LRP order purchasing.

What if I want to return product?

• If opened or used, dōTERRA refunds 90 percent of the purchase price and 100 percent full refund of anything unopened within 30 days of purchase.

Can I have more than one LRP order?

• Yes. if you have a need for more than your monthly order, simply change your LRP order and run it again whatever day(s) of the month you choose. Set up as many orders as you like. Remember to cancel any orders you do not wish to receive the following month.

When can I use my product points?

• Redeem your product points within a year from when you

How do I get 100 percent of my shipping reimbursed?

• 50 percent of your shipping will be reimbursed in product points when placing any LRP order. The remaining 50 percent will be reimbursed in product points if the LRP order is processed online, without calling customer support.

How do I maximize doTERRA's specials?

 Place an LRP order of at least 125 PV (personal volume) between the 2nd and the 15th. This sets you up to receive the Product of the Month for free and take advantage of any promotions. Pay attention to the PV versus price, as many specials are PV-related, and start on the 1st of the month.

PRODUCT VALUE (PV) MUST EXCEED	50	100	125
Maintain LRP Rewards Points	1		
Earn 10—30% Points & Increase %	/	/	
Qualify to Receive Income			
Receive Free Product of the Month (orders placed between the 1st-15th)			

Terms and Conditions

- Minimum monthly Loyalty Rewards order of 50 PV to earn points
- Orders with a minimum of 1 PV* will maintain both Loyalty Reward level (%) † and previously accrued points
- · No maximum monthly points accumulation limit
- · Points expire 12 months from the date of issue
- Points can be used to purchase full PV products only
- · Points can be redeemed online in the new shopping cart
- · Redemption orders have no PV
- · A redemption fee of ₱160 per order
- Must be an LRP participant for 60 days before credits can be redeemed

- All points and percentage will be immediately cancelled with LRP cancellation
- Points have no cash redemption value and are non-transferable
- Products purchased with LRP credits are not for resale
- Cancellation of LRP order must take place over the telephone by calling Member Services at +632 8 271 1194
- * Loyalty Rewards orders must exceed 50 PV per single order to earn Reward Points.
- [†] Loyalty Rewards orders must exceed 50 PV per single order to advance Loyalty Reward levels (%).

Join Today! Login at www.mydoterra.com or call +632 8 271 1194



Essential Tips

Effectiveness



Use your reference guide to find solutions for concerns as they arise.



Different oils work for different people. When you're not getting desired results, try different oils or different application methods.



Massage to increase benefits and promote rapid absorption.



To affect the whole body quickly or to bottoms of feet, spine, or navel.

Safety



Avoid contact with eyes, inside of nose and ears.



Dilute with Fractionated Coconut Oil for sensitive skin and sustained absorption. Use dōTERRA's sensitivity guidelines. For convience, dōTERRA's Touch line has pre-diluted oils.



Avoid sun exposure for several hours after applying Lemon, Wild Orange, Bergamot, Lime, Grapefruit, or other citrus oils topically.



Read labels and follow recommendations.

Best Practices



Keep your oils at their best by avoiding exposure to extreme temperatures or direct sunlight.

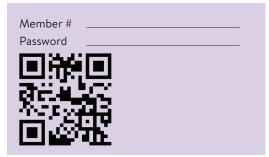


Use glass containers with your oils as they can break down some plastics over time.



dōTERRA® oils are very potent. Use smaller amounts more frequently for best results.

Learn More





Empowered Life Series doterra.com/US/en/empowered-life-series

View this webinar series to continue learning all the ways you can use dōTERRA products.



Opt into the dōTERRA Daily Drop®

Lifestlye email series at doTERRA.com in the Living section, or download the app.



Learn more and get great ideas:

doterrablog.com/doterra-living



Get an oil reference guide or mobile app

Your Key Support Phone Email	Email: philippines@doterra.comPhilippines: +632 8 271-11-94
Other Support	Team Call/Website/Facebook Group(s)
Phone	<u> </u>
Email	

EVERY BOTTLE MAKES A DIFFERENCE

Consistently using doTERRA products can change your life as well as the lives of the growers and their families all over the world. Every drop of oil represents hands that have nurtured the earth for all of our benefit.

SHARE WITH THOSE YOU LOVE



CHANGE OTHERS' LIVES

Host a dōTERRA class
with your friends and family!

BUILD AN INCOME & MAKE AN IMPACT



CHANGE YOUR FUTURE Launch your dōTERRA business by sharing & empowering with natural solutions &

& empowering with natural solutions & teaching others to do the same.

