

# Introducing Wholesale Customers (wc)!



We know you have come across people who are not interested in business but truly love dōTERRA products! Now we created a new user membership program just for them. This membership allows you to introduce dōTERRA to anyone who is looking to enjoy quality essential oils or seeking solutions for a healthy lifestyle with more ease and confidence.

## What is a Wholesale Customer?

A Wholesale Customer receives the same discount as a WA, but cannot resell products or earn commissions by sharing products. This program replaces the Preferred Member (PM) program. All WCs' orders count towards bonuses just as WAs'.

Everyone will benefit from WC program!

### WC

### Enroller

- 1 Have the ability to order **at WA prices** without becoming a business member!
- 2 Participate in the LRP and special product promotions **just like WAs!**
- 3 Enroll instantly with **an easy process** with the ability to upgrade later to WA at **no cost!**

- 1 **A simple membership plan with greater savings** and easy enrollment that helps you to support a wider variety of needs!
- 2 Wholesale Customers can help you qualify for **ranks and bonuses just as WAs**, including Power of Three and Fast Start.
- 3 Offer great product experience through **an easy enrollment** with an ability to upgrade later to WA at **no cost!**

### Enroll by phone or online

Enrollment Fee

**3,500JPY** (Valid for 1 year)

Annual Renewal Fee

**2,000JPY\***

\* Receive a complimentary 15 mL Peppermint essential oil (2,900 JPY value) with your renewal.

**Upgrade from PM to WA now for free!**  
**Don't miss this offer!!**

Find everything you need to enroll online <http://www.doterraeveryday.jp/training>



Quick WC Guide



WA-WC Comparison Guide

Coming Soon

As of June 1st, 2018, Independent Product Consultant (IPC) will officially be changed to 'Wellness Advocate (WA)'.

