

STEP 1 Choose an Enrollment Option

<ul style="list-style-type: none"> <input type="checkbox"/> Family Essentials + Slim & Sassy • 115 €* 115 PV <input type="checkbox"/> Home Essentials Kit • 225 €* 220 PV <input type="checkbox"/> Cleanse & Restore Kit • 175 €* 140 PV <input type="checkbox"/> Family Wellness Kit • 205 €* 190 PV <input type="checkbox"/> Athlete's + Kit • 180 €* 128 PV <input type="checkbox"/> Emotional Aromatherapy Diffused Kit • 173 €* 143 PV 	USE THE FAST TRACK PLANS TO START AT A HIGHER PERCENTAGE			<input type="checkbox"/> Independent Product Consultant Introductory Packet • 20,00 €*										
	<input type="checkbox"/> Natural Solutions Kit • Cost 550 €* 400 PV • Save 261 €	<input type="checkbox"/> Every Oil Kit • Cost 1675 €* 1675 PV • Save 368 €	<input type="checkbox"/> Business Leader Kit • Cost 2250 €* 2150 PV • Save 565 €	<table border="1" style="width: 100%;"> <tr><th>Qty</th><th>Other Products</th></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </table>	Qty	Other Products								
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Start at 10%	Start at 15% and Receive 100 LRP Points†	Start at 20% and Receive 200 LRP Points†	Start at 25% and Receive 400 LRP Points†	<p>* Prices do not include VAT. See www.doterratools.com/europe for VAT-inclusive pricing.</p> <p>† Points will be redeemable 60 days following enrollment if qualifications are met.</p>										

STEP 2 Please Indicate Your Interest in Participating in a Monthly Loyalty Rewards Program For personal consumption (not for resale)

<p>Favorite LRP Selections*:</p> <ul style="list-style-type: none"> <input type="checkbox"/> Health Essentials: DNP, NÖVOPrime™ Softgels, Deep Blue Polyphenol Complex™, Lemon 130,5 PV <input type="checkbox"/> Digestive: GX Assist®, PB Assist+®, DigestZen TerraZyme®, Zendocrine® Softgels 128 PV <input type="checkbox"/> Women's Health: Women's Health Kit, DNP, Citrus Bliss® Hand Lotion, Lip Balm 127,5 PV <input type="checkbox"/> Children's Health: a2z/IQ Mega® Pack, InTune®, dōTERRA Serenity®, dōTERRA Balance® 141,5 PV <input type="checkbox"/> Skin Care: Veräge™ Skin Care System, Citrus Bliss® Hand Lotion 125,5 PV <input type="checkbox"/> Weight Management: Slim & Sassy®, Vanilla TrimShake, Control™ Drink Mix, Control Bars 142,5 PV 	<table border="1" style="width: 100%;"> <thead> <tr> <th>Qty</th> <th>Product</th> <th></th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr> <td colspan="2" style="text-align: center;">TOTAL</td> <td> </td> </tr> </tbody> </table>	Qty	Product																	TOTAL			<p>Loyalty Rewards Points: As a Loyalty Rewards participant, you can earn up to 30% of your purchase back in points that can be redeemed for free product.</p> <p>Product of the Month Club: Set your LRP order on or before the 15th for 125 PV or higher and receive the free Product of the Month.</p> <p>Date to ship LRP order: (1-13, 16-28) _____</p> <p><input type="checkbox"/> Ship to address below</p> <p>(Note: Your first Loyalty Rewards shipment will begin the month following your enrollment.)</p>
Qty	Product																						
TOTAL																							

STEP 3 Personal Information

<p>Applicant Name _____</p> <p>Co-Applicant Name (if applicable) _____</p> <p>Company Name (if applicable, requires business application addendum) _____</p> <p>National Insurance No. or Tax ID No. (optional) _____</p> <p>Billing Address _____</p> <p>Province, Country, Postal Code _____</p> <p>Enrolling Sponsor _____ Phone No. or Wellness Advocate No. _____</p>	<p>Shipping Address _____ <input type="checkbox"/> Same as Billing Address</p> <p>Province, Country, Postal Code _____</p> <p>Primary Phone _____</p> <p>Mobile Phone _____</p> <p>Email Address _____</p> <p>Date of Birth _____ Co-Applicant Date of Birth _____</p> <p>Placement Sponsor (if different) _____ Phone No. or Wellness Advocate No. _____</p>
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STEP 4 Acknowledge Terms on Back by Signing

I want to be a Wellness Advocate of dōTERRA Enterprises, Sàrl. Please charge my payment method for the items and programs requested above. If I have expressed an interest in a Fast Track Plan or Monthly Loyalty Reward Program on this application, I understand that I may place that order with dōTERRA 7 days after the date of my enrollment. I have read and agree to the terms and conditions of this Wellness Advocate Agreement (form 2011-C) and the policies in the dōTERRA Policy Manual. I agree that I do not currently have an interest in any dōTERRA account, or if I do have or ever have had such an interest, my application for this account does not breach dōTERRA policies. It is illegal for a promoter or a participant in a trading scheme to persuade anyone to make a payment by promising benefits from getting others to join a scheme. Do not be misled by claims that high earnings are easily achieved. If you sign this contract, you have 14 days in which to cancel and get your money back.

Applicant Signature _____	Co-Applicant Signature _____	Date _____
Accepted for and on behalf of dōTERRA Enterprises, Sàrl		

Physical credit card information will be shredded upon order approval. Electronic credit card information will be stored on dōTERRA's database.

Credit Card No. (optional) _____	Verification Code _____	Expiration Date _____	Would you like this card to remain on file with dōTERRA for future standard or LRP purchases? <input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Wire Transfer
Name as it appears on CC _____		Billing Zip Code _____	

EURO (JP Morgan Chase) Account: dōTERRA Europe LTD EUR, IBAN - GB97CHAS60924241311092, SWIFT/BIC - CHASGB2L

<< Sign the Back

2017 dōTERRA Europe Ltd., Altius House, 1 North Fourth Street, Milton Keynes, MK9 1NE, UK (phone) +44-2033-180064 (email) europeanorders@doterra.com

1. **Membership:** A Wholesale Customer Membership ("Membership") with dōTERRA Enterprises Sarl, of Luxembourg allows you (the "Member"), to purchase dōTERRA products for personal use at dōTERRA wholesale prices from dōTERRA (Europe) Ltd., a subsidiary of dōTERRA Enterprises. References to dōTERRA in connection with your membership means dōTERRA Enterprises Sarl and references to dōTERRA in connection with your product purchases means dōTERRA (Europe) Limited. dōTERRA reserves the right to refuse Membership to any applicant. To become a Member you must be over 18 years old.
2. **Membership Fee and Renewal:** A Membership fee of £20.00 is for one 12-month period from the date of enrollment of the Member. Upon the expiration of the 12-month period, a £15.00 renewal fee for an additional 12-month period will be due at the time of the first order following the expiration of a 12-month period. Memberships renewed after the expiration date will be extended for 12 months from the renewal date.
3. **Product Sale Terms**
 - a. The submission of an order for dōTERRA products by a Member and its acceptance by dōTERRA constitutes a contract of sale between the Member and dōTERRA which includes an obligation on the Member to pay for the products ordered.
 - b. dōTERRA will endeavour to deliver the products ordered within its stated target delivery dates which are all less than 30 days from order, but all orders are subject to availability and dōTERRA reserves the right to cancel orders for any products which cease to be available for any reason. dōTERRA has the right to cancel an order before the products are delivered for any reason including due to an event outside its control, or due to unavailability of stock, limits on its resources which it could not reasonably plan for, or because it has identified an error in the price or description of the product. If this occurs dōTERRA will notify the Member and refund the payments made for the products.
 - c. It is dōTERRA's responsibility to supply goods which meet a Member's consumer rights. If a Member has any concerns that dōTERRA has not met its legal obligations please contact us. Product descriptions are set out in dōTERRA's catalogue which is also available on dōTERRA's website. The product images in the catalogue and on the website are for illustrative purposes only: the shape, colour and size of products delivered may vary from the examples shown and such variations do not constitute a product defect.
4. **Cancellation Rights**
 - a. A Member may cancel a product order at any time before delivery. A Member will also have an opportunity to examine the products ordered after delivery and if the Member is not satisfied with the products for any reason then the Member may give notice to dōTERRA within 14 days of the delivery of the products that the Member wishes to cancel the order then, provided that the Member returns the products to dōTERRA at the address stated on the sales receipt within 14 days from the date of the cancellation notice, dōTERRA will provide a refund to the Member. The refund will include the cost of delivering the product to the Member (except for any supplementary delivery costs if the Member chose a delivery method which is more expensive than dōTERRA's standard delivery). The Member will not incur any charges for that refund and the same means of payment will be used as the Member used for payment.
 - b. The Member can use the notice of cancellation provided on the sales receipt or can give notice in some other way as long as dōTERRA receives a clear statement of the decision to cancel.
 - c. If the Member rejects the products for any reason other than damage to or a defect in the products, the member must pay the cost of returning the products to dōTERRA and the Member will be responsible for their safe return. If the Member does not return the products to dōTERRA, dōTERRA will be entitled to deduct the cost of recovering the products from the amount to be refunded. If the Member rejects the products because they are damaged or faulty, dōTERRA will

cover the cost of the return of the products to dōTERRA.

- d. If the products are returned by the Member for any reason other than damage to or a defect in the products and the products have suffered any reduction in their value as a result of handling beyond what is necessary to establish the nature, characteristics and functioning of the products then the Member will be charged for that diminution in value and that charge will be deducted from the amount of the refund.
5. **Return Policy:** This Returns Policy extends the Member's rights beyond the statutory cancellation rights set out in section 4. dōTERRA's returns policy set out in this section 5 does not affect a Member's statutory rights.
 - a. **Return of Products Within 30 Days.** dōTERRA will refund one hundred percent (100%) of the purchase prices (plus applicable tax if prepaid) of Currently Marketable products purchased from the Company that are returned within thirty (30) days of purchase, less shipping costs. dōTERRA will provide a product credit of one hundred percent (100%) of the purchase price (plus applicable tax if prepaid) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on products purchased from the Company not Currently Marketable that are returned by a Member within (30) days of purchase, less shipping costs.
 - b. **Return of Product Within 31 to 90 Days.** From thirty-one (31) days and up to ninety (90) days from the date of purchase, dōTERRA will provide a Product Credit of one hundred percent (100%) or a refund of ninety percent (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned by a Member, less shipping costs.
 - c. **Returns From 91 days to One Year After Purchase.** After 91 days and up to twelve (12) months from the date of purchase, dōTERRA will provide a Product Credit of ninety (90%) or a refund of (90%) of the purchase price (plus applicable tax if prepaid) on Currently Marketable products purchased from the Company that are returned, less shipping costs (excludes limited time offers and expired items).
 - d. **Currently Marketable.** Products shall be deemed Currently Marketable if each of the following elements is satisfied: 1) product is purchased from dōTERRA; 2) they are unopened and unused; 3) packaging and labeling have not been altered or damaged; 4) the product and packaging are in a condition such that it is a commercially reasonable practice within the trade to sell the merchandise at full price; 5) the product expiration date has not elapsed; and 5) the product contains current dōTERRA labeling. Products shall not be considered Currently Marketable if the Company discloses prior to purchase that the products are seasonal, discontinued, limited time offers, or special promotion products not subject to the Return Policy.
6. **Loyalty Rewards Program.** While a Member has no requirement to purchase products, a Member can ensure that the Member will receive monthly deliveries of dōTERRA products by enrolling in the Loyalty Rewards Program (LRP) after the first month of enrollment. LRP eliminates the inconvenience of placing monthly orders manually. If the Member's LRP Order is at least 50 Personal Volume (PV) points every calendar month, the Member is eligible to receive Product Credits each month. PV is the point value of products purchased by a Member in one calendar month. Not all products will generate PV points and PV does not include purchases of product with Product Credit. The PV of a product is clearly delineated on the Product Order Form. Product Credits are non-cash redeemable points that can be used to purchase dōTERRA designated products. Product Credits are granted as part of the LRP and in the discretion of the Company. After Member has been an LRP participant for 60 days, Member can redeem Product Credits to purchase full PV products. LRP Product Credits can be redeemed for 12 months from the date of issue, after which they expire. The credits can be redeemed for a £2.00 fee by calling +44 2033-180064. Products purchased with LRP credits are not for resale. Redemption orders have no PV and cannot be combined with other product orders. Product Credits have no cash redemption value and are not transferrable. All Product Credits will be cancelled if participation in the LRP program is cancelled. A Member's primary LRP order may only be cancelled by contacting dōTERRA. Any subsequent LRP order

can be cancelled online.

7. **Resale of Products.** Member agrees that they will not sell dōTERRA products purchased through the Membership. As a Wholesale Customer a Member does not have any rights to participate in dōTERRA's trading scheme; a Member may not market dōTERRA's business opportunity or attempt to recruit others; and a Member may not earn any commissions or bonuses under dōTERRA's compensation plan. The Loyalty Rewards Program does not form part of dōTERRA's compensation plan.
8. **Limitation of Liability.** dōTERRA, its members, managers, directors, officers, shareholders, employees, assigns, and agents (collectively referred as "affiliates"), shall not be liable for special, indirect, incidental, consequential, punitive, or exemplary damages. If dōTERRA is found to be in breach of the terms and conditions, the maximum amount of damages Member may claim shall be limited to the amount of dōTERRA products that Member personally purchased from the dōTERRA and have remaining on hand. The foregoing limitations do not apply to any liabilities which may not be excluded or limited under English law.
9. **Dispute Resolution.** Should any dispute arising from a Membership not be resolved directly between the parties there are a number of government approved and EU listed certified alternative dispute resolution service providers, including ProMediate (UK) Limited (www.promediate.co.uk) and others which can be accessed here <http://ec.europa.eu/odr>, but dōTERRA is not obliged to and does not agree to have its Members' complaints handled by these providers. In the event of any dispute, claim, question, or disagreement, or which arises from or relates to the Contract the parties shall use their best efforts to settle the dispute, claim, question, or disagreement. To this effect, they shall consult and negotiate with each other in good faith and attempt to reach a just and equitable solution satisfactory to both parties. If they do not reach such solution within a period of 60 days, then each party shall submit to the exclusive jurisdiction of the English Courts.
10. The governing law of the contract shall be the substantive law of England.
11. **Electronic Communication.** The Member authorises dōTERRA and its affiliates to communicate with the Member through electronic mail at the email address provided to dōTERRA.
12. **Survival.** Sections 6, 7, 8, 9, and 10 of these terms and conditions, shall survive the termination of the Membership.
13. **Data.** By creating a Membership with dōTERRA, Member consents to the processing of the personal data contained in Member's Membership and the transfer of such personal data, together with information about the Member's purchase activities, to any of dōTERRA's worldwide subsidiaries and affiliated companies, and to others who are in a sales organization or distribution chain, for the purpose of administering the sales and distribution of dōTERRA's products and providing reports to its Wellness Advocate of sales activity in their sales organizations. The Member understands that this personal data may be transferred to recipients in countries outside the European Economic Area. Those countries may not offer the same level of protection for such data as the United Kingdom and the Member's attention is specifically drawn to this as part of the Member's consent to the data transfers and processing described in this section. The Member can request details of these third parties and/or obtain a copy of the personal information which dōTERRA holds about the Member (for which dōTERRA may make a small charge) by emailing dōTERRA at europaorders@doterra.com. If you do not want this personal data processed or transferred as described herein, please do not create a Membership with dōTERRA.
14. **Amendment.** Member agrees that these terms and conditions may be amended at any time at the sole discretion of dōTERRA by notice to the Member, and Member agrees that upon 30 days' notice any such amendment will apply to Member. The continuation of purchases of dōTERRA products after the date upon which an amendment takes effect shall constitute Member's acceptance of any and all dōTERRA amendments to the terms and conditions.

*All words with trademarks or registered trademark symbols are trademarks or registered trademarks of dōTERRA Holdings, LLC.

Signature

