Compensation Plan: Getting Started

Retail Profit (Paid Monthly)

Wellness Advocates will earn 25 percent profit (VAT exclusive value) on purchases made by their Retail Customers.







Retail Customer €100 Purchase

Retail **Profits** 25%

€25 BONUS

Fast Start Bonus (Paid Weekly)

Paid on a new enrolee's Commissionable Volume (CV) for their first 60 days. Each enroller must place a total of 100 PV in LRP orders during the month, and keep at least 100 PV on their LRP template/Loyalty Order at all times to be able to participate.







20% Enrolment Level 1



10% Enrolment Level 2



5% Enrolment Level 3

Power of 3[™] Bonus (Paid Monthly) Each person within your Power of 3 structure must process a LRP order of at least 100 PV to qualify you for the Power of 3 bonus. YOU **Soo Team Volume** 100 PV €42 Level 1 (3+)€212 Level 2 (3x3=9+)€1275 Level 3 (9x3=27+)

You must have a Wellness Advocate account to qualify for these bonuses. See company policies for details.

Compensation Plan: Residual Earnings

Unilevel Organizational Bonus (paid monthly on compressed organisational volume)

| Paid as Title | Wellness Advocate | Manager | Director | Executive | Elite | Premier | Silver | Gold | Platinum | Diamond | Blue Diamond | Presidential Diamond |
|---------------------|----------------------|---------|----------|-----------|-------|-----------|--------|---------|----------|---------|-----------------|-------------------------|
| Monthly PV | 50 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Monthly OV | * | 500 | 1,000 | 2,000 | 3,000 | 5,000 | * | * | * | * | * | * |
| Qualified Legs | * | * | * | * | * | 2 | 3 | 3 | 3 | 4 | 5 | 6 |
| Leg Requirements | * | * | * | * | * | Executive | Elite | Premier | Silver | Silver | Gold | Platinum |
| Level 1 | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% |
| Level 2 | | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% |
| Level 3 | | | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% |
| Level 4 | | | | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% |
| Level 5 | | | | | 6% | 6% | 6% | 6% | 6% | 6% | 6% | 6% |
| Level 6 | | | | | | 6% | 6% | 6% | 6% | 6% | 6% | 6% |
| Level 7 | | | | | | | 7% | 7% | 7% | 7% | 7% | 7% |
| Dynamic Compre | Dynamic Compression | | | | | | | | | | | |

See company policies for details.

Compensation Plan: Leadership Pools

Leadership Pools (paid monthly on global company volume)

| Paid as Title | Premier | Silver | Gold | Platinum | Diamond | Blue Diamond | Presidential Diamond |
|------------------|-----------|--------|---------|----------|---------|-----------------|-------------------------|
| Monthly PV | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| Monthly OV | 5,000 | * | * | * | * | * | * |
| Qualified Legs* | 2 | 3 | 3 | 3 | 4 | 5 | 6 |
| Leg Requirements | Executive | Elite | Premier | Silver | Silver | Gold | Platinum |

| | Leade | ership Performanc | e Pool | Diamond Performance Pool | | | |
|-------------|-------|-------------------|--------|--------------------------|----|----|--|
| # of shares | 1 | 5 | 10 | 1 | 2 | 3 | |
| | 1+ | 1+ | 1+ | 1+ | 1+ | 1+ | |
| | | 2% | | 1% | | | |

| | Empowerment Bonus Pool | | | | |
|--|------------------------|--------|--------------|--|--|
| | Premier | Silver | Gold | | |
| # of shares for 1 enrolment per month | 1 | 1 | 1 | | |
| # of shares for 2 or more enrolments per month | - | - | Maximum of 2 | | |
| | 1.25% | | | | |

| | Diamond Pool | Blue Diamond Pool | Presidential Diamond Pool |
|-------------|-----------------|----------------------|------------------------------|
| # of shares | 3 | 3 | 3 |
| | 1+ | 1+ | 1+ |
| | 1% | 1% | 1% |

By qualifying in the top ranks Wellness Advocates have the opportunity to benefit from the global company volume. Shares are earned in the pools each month that the qualifying pin title is achieved and maintained.

Earn additional shares by helping your personally enrolled Wellness Advocates advance to Elite (Leadership), Premier (Diamond, Blue Diamond, and Diamond performance pools), and Silver (Presidential).

Empowerment Pool: Each Premier, each Silver and each Gold that personally enrols either a Wholesale Customer or a Wellness Advocate with a qualifying 100 PV purchase (or higher) that month will receive one share of the global company volume. Each Gold that personally enrols two or more people, either Wholesale Customers and/or Wellness Advocates, with a qualifying 100 PV purchase (or higher) that month will receive a maximum of two shares of the global company volume.

Leadership Pool: Each Silver earns one share, each Gold earns five shares, and each Platinum earns ten shares.

Diamond Performance Pool: Each Diamond earns one share, each Blue Diamond earns two shares, each Presidential earns three shares,

Diamond Pool: Each Diamond receives three shares.

Blue Diamond Pool: Each Blue Diamond receives three shares.

Presidential Diamond Pool: each Presidential Diamond receives three shares.

*Legs must be personally enrolled. † Must be first-time qualifiers, unlimited shares. See company policies for details.