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2015 Edition

## Breathe Respiratory Drops

*Life's Greatest Adventures Begin with a Deep Breath* 

dōTERRA

breathe



Soothes and Cools Nasal Airways

Natural + 30 drops + 4 23 pr (120 0

Includes key oils from Breathe Respiratory Blend combined with Thyme and Melissa essential oils. Breathe soothes airways, promotes clear breathing, and calms your senses anytime, anywhere.

**Breathe Respiratory Drops** 

35460001 30 drops









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dōTERRA PRODUCT GUIDE

## 2014 SLIM & SASSY GRAND PRIZE WINNER SHARMILA LAPANA

A mother of five from New Zealand, Sharmila Lapana was tired of the health problems caused by her weight gain. Inspired by the example of others, including past Slim & Sassy contest winners, Sharmila made big changes to her lifestyle and joined the Slim & Sassy competition. During the competition she lost 20 kilos and 104 cm and she has now lost a total of 23.5 kilos. Today Sharmila can exercise for an hour and play with her kids without getting tired.

Everyone's journey and circumstances are different. Instead of wondering why I wasn't blessed with a different body, I focused on what I love about myself.

#### DISCOVERING THE NEED FOR CHANGE

Before becoming a mother of five children, I never thought of weight. When I was younger I used to be energetic and very athletic; weight was never an issue because I was really fit. When I got married and started having children, I slowly started putting on weight. With every child I put on five kilos. When I had my fifth baby I put on even more weight and I also started developing some health issues. I went to the doctor a few times though they couldn't find out what was wrong with me. I was getting depressed and stressed because my body wasn't functioning properly. Sometimes I wouldn't sleep due to a fear that I might die. Then I heard an acquaintance talking about his weight loss and was curious. When I was reading about last year's dōTERRA Slim & Sassy winners, I had an inspiration: if these people can lose weight why can't I?

#### **DEFINE YOUR GOALS**

In January 2014 I set a goal to get back to a healthy livestyle and weight. The Slim & Sassy competition helped me in my journey to

before

after



losing weight and getting back to my healthy lifestyle. I was honored to be part of the competition and that I could be a good example to my children in teaching them how to be and live healthy.

#### **PUSHING YOURSELF THROUGH CHALLENGES**

There were a few challenges that I faced. One was eating sweets and junk foods. I love eating cakes and any kind of sweets. The way I overcame this challenge was by thinking positive—thinking "I need to live long and be healthier. Junk food gives me satisfaction now but it will give me health issues later on." *When I crave sweets, I always make a TrimShake or I sip water with Slim & Sassy essential oil.* 

I also pushed myself by having a mindset to never give up. Eventually all the hard work pays off—just like in the old saying, "No pain, no gain." When I don't feel like waking up or workout, the oils give me a boost. *I rub a few drops* of Oregano under my feet, Peppermint on my neck, and add Lemon to warm water before I work out. It's still hard sometimes; however, I know our minds are more powerful than anything we come up against. If I have motivation then I will continue to be determined to see the end result—which is to be healthy. Like Maya Angelou says, "Nothing will work unless you do."

#### THE RESULTS

I feel happy and relaxed. By exercising daily I have lost weight and now I can fit into my smaller clothes that I couldn't before. Along with using the essential oils, just being a contestant in this competition and making small changes to my lifestyle helped a lot. Now I don't have any of the physical problems I had before. I had a hormonal imbalance due to stress and being overweight. Losing weight and eating healthier helped me overcome that imbalance. I feel healthier and happier. I don't get tired and I can play with my children. I also know what to eat and not to eat. I am more flexible now that I can run, sprint, and do any outdoor activity without getting tired. The Slim & Sassy competition helped me in fulfilling my goal—I did it!

### IF YOU'RE JUST STARTING YOUR WEIGHT LOSS JOURNEY...

**Make yourself a priority.** I stopped comparing myself with others. I realized everyone's journey and circumstances are different. Instead of wondering why I wasn't blessed with a different body, I started focusing on what I love about myself. I always have to be positive that I am awesome just the way I am, and maintaining a healthy weight is part of that. I made a promise to myself that I would never give up easily.

*Get your beauty sleep.* Get at least eight to nine hours of sleep a night. When I am sleep-deprived, high fat and sugary foods seem much more attractive to boost the energy. More sleep helps me be more positive and less grumpy and gives me energy to exercise.

**Don't beat yourself up.** Instead engage yourself in being positive. Weight loss is not an overnight thing, it's a journey. You don't have to be perfect in losing weight, but you do have to be consistent—which is also a key to success in life.



#### döTERRA REGIMEN LifeLong Vitality Pack (item #34210001) TrimShake (item # 35200001) Slim & Sassy Metabolic Blend (item # 31370001) Oregano (item # 30180001) Peppermint (item # 30190001) Lemon (item # 30120001)

#### SLIM & SASSY

## STAY TUNED FOR OUR NEXT SLIM & SASSY LIFESTYLE CHANGE COMPETITION

#### "Weight loss is not an overnight thing, it's a journey."

#### SHARMILA'S STEPS TO ACHIEVE SUCCESS

- 1. **Drink water before and after every meal.** Water helps fill up your stomach and leaves just a little room for food. Drink at least eight glasses a day.
- 2. Work Hard. The harder you work, the better results you will get.
- 3. **Be more active.** To start, take the stairs instead of the elevator or walk short distances instead of hopping in the car.
- 4. After you have eaten, wait one to two hours before going to bed. This needs to happen in order to give yourself time to digest your food.
- 5. Eat breakfast within one hour after waking up in the morning to speed up your metabolism. Breakfast is a must; it keeps you going throughout the day. It doesn't have to be fancy: a bowl of high fiber whole grain cereal with fruit and non-fat milk are fine.
- 6. **Don't measure your success by the scale**, measure success by the inches you lost. Don't get depressed or stressed out if you don't see results. Changes will become visible eventually.

- 7. **Choose whole grains.** Vegetables are really good for your body—especially the dark colored ones. Nuts are better than potato chips and fruits keep your digestive system running. Use low-fat milk and choose lean meat rather than meats that have too much fat.
- Develop a consistent pattern of eating. Eat frequently every day. Try having six small meals a day. Eating more frequently helps to control and manage appetite and speed up the metabolism.
- Exercise six days a week. Gradually increase how much you exercise each day; it boosts your heart rate a little more each time. Mix the exercise so that you don't get bored of doing the same exercise every day.
- 10. **Use essential oils and LifeLong Vitality Pack daily.** They can become valuable tools in your weight loss and life style change.



# Dr. Hill

Just as we can classify essential oils based on differences in

chemistry, we can categorize them based on their aroma. Three

main aroma groupings exist: calming/soothing oils, uplifting

oils, and grounding/balancing oils. What is interesting, how-

ever, is that we cannot separate the aroma from the chemistry.

When we look at oils that are uplifting, we observe interplay

between the aroma and the chemistry that allows these oils

Diffusing an uplifting oil during the winter months can elevate the mood, and can also be invigorating to other body systems

as a whole. Essential oils that fit into this category are those with distinct top notes such as Basil, Lemongrass, Peppermint,

Eucalyptus, and all citrus oils. One of my favorite pairings is Wild

Orange mixed with Peppermint. These oils are most effectively

It is a general misnomer that when we use essential oils, we can only affect the body or the mind, but not both. In reality,

when we influence one system of the body, the effects extend

emotional control center, is critically important when it comes

to aroma because it is so easily influenced by our environment.

What we taste, what we see, what we hear, and especially what we smell heavily influence this system. Part of the limbic sys-

tem is the hypothalamus, which in addition to regulating the

limbic system, has direct links to neurochemistry stimulation throughout the body. So when we inhale the aroma of Lavender, not only will it calm our mood, but will benefit the entire body. By far the fastest way to take advantage of the effects of essential oils is to use them aromatically, but no matter how we apply the oils, the effects will be far-reaching.

systemically. The limbic system, also known as the body's

used either by diffusion or by direct topical application.

#### DR. DAVID K. HILL, CHIEF MEDICAL OFFICER

to affect the body systemically.

An industry expert on wellness and essential oils, Dr. Hill is the chairman of the doTERRA Scientific Advisory Board.

Δ:

What's the best way to uplift mood, and increase energy and motivation with essential oils?

How does aromatic use of essential oils affect the body and mind?

What makes an essential oil therapeutic?

The therapeutic value of an essential oil is derived from more than its individual chemistry. How that chemistry develops and to what extent it develops within the plant are other important considerations. Additionally, at times, production processes may either enhance or reduce subtle, yet critical chemical components needed for optimal health benefit. For doTERRA, it is not a single expert or singular process that determines best practices for quality, but rather a multifaceted co-operative effort which includes experts collaborating for the best possible outcomes. This unique and distinguishing approach consistently allows doTERRA to provide unsurpassed quality and benefit in our essential oils.

#### The Doctor Recommends

#### Basil

- · Soothes sore muscles and joints
- Assists with clear breathing
- Acts as a cooling agent on skin

item# 30010001



#### Lemongrass

- Supports healthy digestion
- Soothes aching muscles
- Purifies and tones skin

item# 30130001



#### Peppermint

- Promotes healthy respiratory function and clear breathing
- Alleviates stomach upset
- Frequently used for oral health

item# 30190001



#### Eucalyptus

- Assists with clear breathing
- · Supports respiratory health
- · Soothes tired, sore muscles

item# 30060001

#### Wild Orange

- Protects against environmental and seasonal threats
- Immune-enhancing benefits
- Energizing to mind and body

item# 30170001

### Veráge™ True Earth– Care for your skin just like nature would

Veráge is a natural skin care solution, made exclusively with the natural, helpful benefits of plant extracts. Infused with the power of certified therapeutic grade essential oils, this system is based on the best that nature has to offer your skin. It consists of Veráge Cleanser, Toner, Moisturizer, and Immortelle Hydrating Serum.

- CPTG<sup>®</sup> essential oils
- Scientifically proven plant extracts
- Natural preservative system
- Highly effective formulas
- Amazing results



#### Veráge Cleanser

#### Lifts away dirt, makeup, and impurities as it reaches deep into your pores to cleanse and purify.

Healthy, smooth skin begins with Veráge Cleanser. As the first step in your daily skin care regimen, Veráge Cleanser leaves skin feeling clean and soft while its fresh, herbaceous aroma energizes the senses.

#### **KEY INGREDIENTS**

- Wild Orange and Basil are known for their ability to cleanse and purify
- **Melaleuca** is renowned for its cleansing and rejuvenating effect on the skin
- Amino acids and lipids nourish and hydrate skin
- **Coconut oil** boosts the effectiveness of natural surfactants
- Olive oil hydrates the skin and reduces trans-epidermal water loss



#### Veráge Toner Tightens, tones, and smooths your skin while reducing the appearance of pores.

This second step in the Veráge Skin Care Collection prepares skin for the rich emollients and nutrients found in Veráge Hydrating Serum and Moisturizer. This cool, invigorating formula can be used as a refreshing mist throughout the day for a fresh, dewy complexion.

#### KEY INGREDIENTS

- Ylang Ylang soothes, nourishes, and protects skin
- **Coriander** and **Cypress** are known for their toning, soothing, and rejuvenating benefits to the skin
- Malachite copper mineral provides antioxidants and promotes skin elasticity
- **Palmarosa** is known to help revive and balance the skin; perfect for an everyday toner
- **Witch Hazel** provides many skin benefits, including a healthy inflammatory response
- Aloe has been used for centuries to soothe and moisturize skin



#### Veráge Moisturizer

Provides an ideal moisture balance and reduces the appearance of fine lines and wrinkles, resulting in a smooth, even complexion.

#### KEY INGREDIENTS

- CPTG essential oils of **Jasmine**, **Geranium**, **Sandal**wood, and **Juniper Berry** help to improve the overall appearance and health of the skin
- **Juniper Berry** is shown to inhibit elastase, an enzyme that causes the appearance of aging skin
- **Sea Buckthorn Berry** provides a rich supply of Omega 7 fatty acids that nourish, soften, and protect skin, helping it retain moisture
- Rich in vitamin E and fatty acids, **rice bran oil** penetrates deeply into the skin, acting as an effective moisturizer
- **Shea Butter** contains fatty acids, known for their ability to help plump the skin while providing rich hydration
- **Phellodendron amurense bark extract** conditions the skin and promotes a healthy inflammatory response

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#### Veráge Immortelle Hydrating Serum

Promotes youthful-looking, glowing complexion; improves skin barrier recovery function

Experience the age-defying effects of Veráge Immortelle Hydrating Serum. This serum contains our popular **Immortelle essential oil blend** and an ingredient complex called L22. L22 is a combination of jojoba, macadamia, and olive esters that mimics the skin's surface lipids when at their optimum health and youth, typically around the age of 22.

This lipid complex promotes skin firmness and elasticity, especially in aging skin, and was proven to improve the recovery of skin barrier function. Veráge Immortelle Hydrating Serum is an innovative, highly effective formula that produces results you can see and feel, instantly.

"When I used this product, it made my skin feel very hydrated, which makes me look and feel good." -Peggy Smith, dōTERRA Blue Diamond

"The products feel clean, pure, beautiful, and moisturizing." -Hayley Hobson, dōTERRA Presidential Diamond

## HAITI, VETIVER, and CO-IMPACT SOURCING<sup>™</sup>

Changing the world one drop, one person, one community at a time.

n February 2014, the commitment to provide essential oils of the highest quality, purity, and potency led dōTERRA executives to Haiti. They arrived in Port-au-Prince and then drove five hours to the town of Les Cayes. There they met with production partners, toured the distillery, and met the vetiver growers. They found a lot of potential for success, as well as a lot of work that could be done. Co-Impact Sourcing<sup>™</sup> together with Healing Hands provided the perfect solution—lives were about to change.

"There are givers and there are takers. We wanted doTERRA to be a giver." -David Stirling

> The poorest people in Haiti, a country already considered the poorest in the Western Hemisphere, live in the foothills. The soil is so depleted in these areas that no food crops can be grown. Living in an economy with very limited opportunities that is still recovering from natural disasters, many Haitian farmers struggle to eke out a living from half-acre plots of vetiver roots that only provide them a meager income during limited months of the year, if they get paid at all.

> The perfume industry introduced vetiver grass to Haiti in the 1930s. Even though the soil in Haiti lacks the nutrients needed to grow food, vetiver thrives in these harsh conditions. Vetiver roots produce an

expensive essential oil that is incorporated frequently into fragrances, and is considered to be among the most complex essential oils. It is also quite labor-intensive to produce. Vetiver requires 16-18 months for the roots to mature and then, not only must the plant be dug out of the ground, the dirt must also be beaten out of the roots. While this process is easier during the dry season, an immediate need for cash often leads farmers to harvest the roots before they are fully mature, which typically yields incomplete oil below the quality of dōTERRA essential oils.

The Haitian vetiver sector doesn't lack for potential; the problem lies in the lack of organization and knowledge sharing among the growers. Without coordinated efforts and education there is typically no one to advise when vetiver should be harvested, but neither is there typically anyone to ensure payments in favorable installments when purchasing roots from the growers. doTERRA is striving to solve that problem by forming growers' cooperatives. Cooperatives facilitate a leadership level of organization that families can choose to take part in. By being part of the cooperative, farmers are able to receive training on how to grow higher quality vetiver. doTERRA also established—in conjunction with its exclusive distiller partner-a favorable payment schedule for growers where they are paid at planting, pre-harvest, and at harvest. Growers that produce vetiver roots yielding superior quality essential oil are further rewarded through a premium payment, facilitated by a traceability system that tracks each grower's roots from each distillation.





## co. Impact

before



Growers often **Unorganized** with **limited access** to information and layers of **middle-men** 



Limited resources and capacity Harvesting immature plants out of season Little incentive to produce higher quality





Subject to volatile market pricing



after

Organized into Cooperatives with teaching, training, capacity building and coordinated services



Improved growing and harvesting practices to achieve optimal oil yield and ensure sustainability

Consistent higher quality oil

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Growers receive fair and predictable pricing from a long-term buyer

dōTERRA i Healing Hands funding projects to benefit grower communities for improved overall livelihoods The mission of dōTERRA to provide the world with the highest quality CPTG Certified Pure Therapeutic Grade<sup>®</sup> essential oils is changing lives in ways once thought impossible. Now, thanks to Co-Impact Sourcing, dōTERRA is also bringing hope to the people that help provide these precious gifts of the Earth.

Eighteen of the 26 countries dōTERRA sources essential oils from would be considered developing countries. Many of these countries face economic and environmental challenges that prevent their citizens from having a better quality of life. dōTERRA developed the Co-Impact Sourcing approach as an answer to many of these challenges.

Co-Impact Sourcing has long been a vision that dōTERRA has aspired to fulfill. Through this program, dōTERRA can not only ensure a long-term supply of CPTG essential oils from dedicated partners, but also improve the livelihoods of the small-scale family farmers that grow the best quality plants for our essential oils.

"Our Co-Impact Sourcing approach empowers small-scale farmers to improve their often meager livelihoods through our partnership with them. We're simply a catalyst to help them help themselves."

–Tim Valentiner (Director, Strategic Sourcing,



#### CO-IMPACT SOURCING:

- **1. PEOPLE:** dōTERRA works directly with growers to form long-term partnerships and ensure fair and timely payments. These partnerships help improve livelihoods by providing job opportunities, training, and various Healing Hands funded projects.
- 2. **PLANTS:** Growers are trained on how to implement sustainable agriculture and natural resource management practices in planting and harvesting. Distillers are also encouraged to utilize renewable energy and energy-efficient technologies where possible.
- 3. **PRODUCT:** Through developing long-term sourcing relationships with growers and distillers, dōTERRA ensures loyal supply chain partners. dōTERRA is then in a unique position to responsibly guarantee the long-term availability and consistent quality of essential oils.





## Cardamom

#### Plant Part: Seed Extraction Method: Steam Distillation Sourcing Origin: Guatemala

The cardamom seed is one of the top export products in Guatemala, and is considered to be one of the most expensive spices in the world because of its difficult and labor-intensive harvesting process.

Cardamom has profound effects on the respiratory system due to its high 1, 8-cineole content, which promotes clear breathing and respiratory health. That is why you can now find this unique essential oil in the Breathe Respiratory Blend. Native to Southeast Asia, Cardamom is added to traditional Indian sweets and teas for its cool, yet minty aroma and flavor. It is also a key Co-Impact<sup>™</sup> sourcing essential oil. By purchasing this essential oil, you dramatically impact the livelihood of cardamom farmers and distillers in Guatemala.

**Cardamom essential oil** blends well with Cedarwood, Cinnamon, Clove, Fennel, Ginger, Patchouli, Sandalwood, Vetiver, Ylang Ylang, and citrus essential oils.



# Serving the children of the Himalayas

When Vera Taylor and Kathy Brooke accompanied by several other Australian families, headed to Demazong Academy in Sikkim, India, with over 440 pounds of computers, books, and school supplies, some of their most precious cargo came in 15mL and 5mL bottles.

Demazong Academy is located in the Indian State of Sikkim and is bordered by the Himalayas to the north, Nepal to the East, and Bhutan in the West. Pema Buhtia, the Principal of the Demazong Academy, opened the school in his own home seven years ago with 10 students. That number has now grown to 120 students. Currently, 20 students are hostel students who live at the school full time and whose tuition and living costs are paid for by sponsors in other countries. Vera's team sponsored 11 of those children. The purpose of their trip was to visit the school and spend some time with their sponsor children.



Vera took the Family Physician Kit as a gift for the school, which was immediately put to use. Every morning and night, children in need inhaled Breathe essential oil and had it applied to their noses, handkerchiefs, and pillows.

"We also took oils for our own protection and use, but we were soon giving anything we had to the teachers and children who needed them more than we did. We saw daily the benefits and improvements the oils were making in the children, the teachers, and the community."

"dōTERRA essential oils have made a huge impact on this little school. The oils are now used religiously morning and night. The kids at the school called it the magic oil! There is such need—not just in this school, but in the surrounding area."

> Ways you can help: Donate essential oils • Volunteer • Sponsor a child

email info@2kool4skool.com.au



# ar matouch TECHNIQUE

How many times have you found yourself sitting on the edge of a loved one's bed wishing you could somehow ease their discomfort and stress? Have you ever rocked a sick child to sleep as they struggled to get comfortable but wished you could do more? doTERRA® essential oils can be your go-to source for an all-natural, safe approach to helping your loved ones in need. Each essential oil provides a variety of benefits, so how do you know which ones you should use?

#### START WITH THE AROMATOUCH TECHNIQUE.

Developed by Dr. David K. Hill, the AromaTouch Technique is a safe and effective way to achieve optimal results and experience many benefits of essential oils through topical application.

We all encounter factors in our daily lives that can influence our overall health and well-being. The AromaTouch Technique provides the means by which we can all be more proactive in the health care of ourselves and our loved ones.

Whether you're new to essential oils or an experienced aromatherapist, the AromaTouch Technique can be a part of your family routine when challenges arise.

"I love that the AromaTouch Technique gives me confidence in sharing the oils with people in a way I know makes an immediate difference, yet impacts their lives in a fuller, deeper way."

-dōTERRA IPC

1	2	3	4	5
Find a soft, flat surface the recipient can lay on. It can be an ottoman, a massage table, a bed, or even the floor. Just make sure they are comfortable and that you have access to both sides of the back.	Roll up a towel or blanket to make a face rest. The recipient needs to be face down to perform the technique correctly.	Put a sheet or blanket over the recipient's legs to keep them warm and comfortable.	Follow along with the DVD or Quick Reference Guide to ensure you are doing the technique correctly. The DVD comes in the AromaTouch Kit and the Quick Reference Guide can be found	Practice! Although the AromaTouch Technique can take some time to complete, the more times you perform the easier it will be to make those smooth transitions between each step of the

#### TIPS FOR PERFORMING AROMA TOUCH TECHNIQUE AT HOME

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#### Where can I learn the AromaTouch Technique?

#### Step 1.

Go to the website www. aromatouchtechnique.com.

#### Step 2.

Click on the AromaTouch Events tab to pull up our events calendar.

#### Step 3.

Find an event in your area. Click on the event and contact the instructor.

For more information please contact us at: aromatouch@doterra.com

#### Visit our website and like us on Facebook!





#### TAKE THE AROMATOUCH CHALLENGE:

Give someone you know an AromaTouch Technique! Please share the experience with us through our email!

## **DIY** KEEP YOUR HANDS AND FEET SO

**EPSOM SALT** 

## soak

#### **STEP 1**

Soak your hands in warm water with Lavender Epsom salt.

- 12 dL warm water
- 120 mL Epsom salt
- 5 drops Lavender essential oil

Mix together Epsom salt and oil and then pour into warm water. Soak for 10–15 minutes or until water is cool.

## exfoliate

#### **STEP 2**

#### Exfoliate with a sugar scrub.

- 120 mL white granulated sugar
- 120 mL doTERRA® Fractionated Coconut Oil
- 10 drops of your favorite essential oil/blend

Put a spoonful in your hand and rub hands together until sugar dissolves. Run under warm water and pat dry.

CONDITIONING WAX

SUGAR SCRUB

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## AND HEALTHY ALL YEAR LOI

## moisten

#### **STEP 3**

Moisturize with Healing Hands Hand Lotion.

## SIMPLE STEPS

CUTICLE CREAM

LOTION

#### **DIY Cuticle Cream**

- 2 tablespoons shea butter
- 1 teaspoon beeswax
- 1 tablespoon dōTERRA<sup>®</sup>
- Fractionated Coconut Oil
- 7 drops Lavender or Myrrh essential oils

## soften

COVER

#### **STEP 4**

Soften your hands with conditioning wax. Put 5–10 drops of essential oil of choice in melted wax and brush onto hands. Peel off when solid.

## rub

#### **STEP 5**

Rub cuticle cream on your cuticles to keep them soft and healthy.

## dōTERRA Scientific Collaborations

Our philosophy is simple: it takes a team of experts to achieve the best outcomes.

The potential benefits of essential oils are well understood and accepted by many as a reasonable and appropriate approach for health support. dōTERRA has established normal practices for exacting science and sound judgment. dōTERRA employs and partners with a number of scientists and medical professionals. Working with chemists, biological and microbiological scientists, botanists, and others creates a comprehensive understanding necessary for proper sourcing, analysis, and use of essential oils. This collaborative effort represents a consensus of expert opinion and experience. Our philosophy is simple: it takes a team of experts to achieve the best outcomes.



#### Chemists

Partners such as Dr. Pappas help us identify each component of an essential oil and help us ensure the constituents are at the right levels through proper sourcing and testing. Additionally, identifying synthetic components or adulterations is a critical skill he offers.



#### Life Scientists

Microbiologists, physiologists, and nutritionists help identify how the chemical constituents interact physiologically or biologically. Researching healthy, immune functions or cellular health, furthers our knowledge of the benefits and toxicology of essential oils.



#### **Medical Practitioners**

Medical practitioners aid in educating and working with individuals to empower the best possible choice in one's health care. They are able to utilize experience and research to better understand how we can use essential oils properly. Our medical partners help bridge the gap of alternative medicine with traditional medicine.



#### Meet the Team



#### Dr. Paul Winterton, MD

Paul W. Winterton is a Board Certified Orthopedic Surgeon. He earned his medical degree from Harvard Medical School.

and completed five years of orthopedic surgery residency at the Mayo Clinic. Following residency, he completed two fellowships at the Institute for Bone and Joint Disorders in shoulder and knee reconstructive surgery/sports medicine, as well as foot and ankle reconstruction.

Currently, Dr. Winterton serves on the Board of Councilors for the American Academy of Orthopedic Surgeons. For a number of years he has advocated the integration and practical use of essential oils in his practice. As a member of the Scientific Advisory Board for doTERRA, he is currently researching the basic science, cell biology, and clinical application of essential oils. He is a strong proponent of the practical use of essential oils and dietary supplements in the home, as well as in the traditional western medical clinical setting, particularly with regard to bone and joint well-being.



#### Dr. David Steuer, DMD, MS, MMsC

Dr. David Steuer graduated with honors in Latin studies and Chemistry from BYU, and Magna

Cum Laude from University of Louisville Dental School, He then attended Harvard Medical/Dental School and MIT for his training in Oral Surgery and Endodontics, where he graduated in three years with honors.

Dr. Steuer is the founder and managing partner of Steuer Management, LLC, and Luminescent Capital Partners, LLC. Dr. Steuer served on the Board of Directors of the Hemametrics Corporation, a medical research and products company, acquired by Fresenious Medical Care. Dr. Steuer is actively involved in researching new ways to incorporate essential oils into his practice.



#### **Dr. James Geiger, MD**

Dr. Geiger is a board certified experienced anesthesiologist and aromatherapist. Much of Dr. Geiger's time is spent doing

anesthesia, serving on committees, and giving lectures and webinars on the safe use of essential oils in hospitals and surgical centers to improve patient care. Currently, he is on staff at several medical centers, orthopedic hospitals, and surgical centers, where he has introduced essential oils therapy into the operating and recovery rooms.



#### Dr. Jessica Herzog, MD, FAAP

Dr. Herzog is a board certified pediatrician devoted to true wellness. She completed her

undergraduate degree, medical doctorate, and pediatric residency at the University of Maryland. She was involved in research at NIH

and the University of Maryland, and although she loved the basic science, she found her true calling at the bedside of sick newborns and children. She is pursuing further education in functional medicine and essential oils.



Dr. Joshua Yorgason, MD Dr. Yorgason, a native of Salt Lake City, Utah, is an ear, nose, and throat surgeon. He obtained his medical degree at Columbia

University and did his residency at the University of Utah. He has been involved in the research of drug toxicity and hearing restoration in Los Angeles at the prestigious House Ear Institute and at the University of Utah. He is currently doing an ear surgery fellowship at the Paparella Ear, Head, and Neck Institute in Minneapolis, to further his knowledge of treating hearing and balance disorders.

Dr. Yorgason has interest in studying the safety of essential oils in the ear. He founded Health & Healing Professionals, and its website protocolled.com, to promote natural treatment protocols using essential oils based on scientific and clinical research.



#### Dr. Brannick Riggs, MD

Dr. Brannick Riggs has been practicing medicine for 13 years. In 2001, he graduated from the University Of Arizona College

Of Medicine while receiving some of his training in complementary and alternative medicine. He specializes in family medicine and is a member of the American Academy of Family Physicians. He enjoys using the oils in his home and integrating them into his practice to bless the lives of his patients. Dr. Riggs is currently partnering with doTERRA in an effort to provide volunteer service with essential oils and hospice.

#### Dr. Daniel Leverenz, DO



Baylor University and received his medical degree from the University of North Texas, participating in many service expeditions to nations of the

Dr. Leverenz studied Biology at

developing world along the way. He recently completed residency training in Emergency Medicine, serving as Chief Academic Resident for the final year, and now practices full time as an attending emergency physician at a large academic medical center. He has developed a strong interest in essential oils and has devoted himself to bringing to light the evidence basis for their use and promoting their role in a modern approach to health and wellness.

#### **Nicole Stevens, MsC**



Nicole Stevens is an essential oil enthusiast with a professional desire to increase the credibility and scientific understanding behind natural products. She has been researching

the various properties of essential oils for much of her career. Nicole earned her undergraduate and Master's degrees at Brigham Young University. She also worked at the UNLV Cancer Research Center and completed a project looking at the possibility of using essential oils in a process called photodynamic therapy.



#### Dr. Carsten Smidt, PhD, FACN

Dr. Carsten Smidt oversees doTERRA's scientific affairs. research, and product development. Dr. Smidt has

held executive research and development positions for almost 20 years working for leading global companies in dietary supplement, nutraceutical, and medical food industries. Dr. Smidt holds a Doctorate degree in Nutrition Science and Physiological Chemistry from the University of California at Davis, and he rounds out his impressive experience with superb academic credentials, many scientific publications and patents. Dr. Smidt is a fellow of the American College of Nutrition (FACN), and holds memberships in a variety of professional associations, including the American Society for Nutrition (ASN) and the German Society for Nutrition (DGE).



#### Dr. Torv Parker, PhD

Dr. Parker holds a PhD in Nutritional Sciences from the University of Illinois at Urbana-Champaign. He has extensive

experience in food processing, food chemistry, biochemistry, physiology, and human nutrition. He has worked both in the supplement industry and in academia, making him uniquely positioned to understand product development, research, and the physiology and chemistry behind nutrition. Dr. Parker has a contagious passion for teaching people about the connection between nutrition and living a long life free of the early onset of degenerative conditions associated with poor lifestyle choices.



#### **Dr. Robert Pappas, PhD**

Dr. Pappas is a PhD chemist and recognized as a leading authority in the essential oil field. He is trusted as an independent analyst

of essential oils by a long list of clients in the essential oil, fragrance, and flavor industries. Dr. Pappas is personally involved in analytical testing, specializing in GC/MS analysis, and reporting chemical breakdowns of literally hundreds of different essential oils, CO2s, and absolutes. Dr. Pappas founded Essential Oil University (EOU)-an analytical testing laboratory for essential oils that also specializes in essential oil education.

## AKING ROOM FOR **Essential Oils**

Dr. Brannick Riggs, MD, Board Certified Family Practitioner

where a patient goes to the doctor and is told what to do. This model is episodic and reactive. It has been called "the hero approach, where the physician is the only source of knowledge, education, and decision making and everyone else is there to support 10, 2013). The culture is now moving toward a patient-centered, team approach focused on the health of the patient.

The team may consist of a counselor, an acupuncturist, a chiropractor, a physician, a health coach, a wellness advocate, etc., all surrounding the patient. This structure places the patient as the leader of a team of people interested in maintaining and treating his or her health. The responsibility now rests on the patient—its rightful place. For decades, physicians shouldered the lion's share of responsibility for their patients' health with limited success. But patients and doctors are discovering a better way.

#### **Options to Choose**

So why is this exciting? As patients and consumers of health care, we can decide for ourselves what advice we will take and from whom. We can decide what prescriptions we will fill from our doctor's office and what alternatives we would like to explore. As we take advice from each member of our team, we can assimilate that information and decide what we will and will not do. This does not mean that we become like

irresponsible children and begin to think that some members of our team have no value. Rather, it means that we weigh advice and research options, leading us to make insightful decisions regarding our own health.

Essential oils are an obvious part of those choices. My own experience with essential oils started as many of yours did. My wife and I enjoy watching movies with our five children. One night she had her head on my chest and could hear my heart beating in an irregular rhythm. This greatly concerned her. I promised that I would have one of my colleagues thoroughly look into this symptom and make sure that this was not going to be a problem for me. After going through several episodes of testing, I was diagnosed with a common irregularity which, thankfully, would not shorten my life. My wife had been doing her own research and suggested one night that I apply Ylang Ylang oil to my chest and feet before we watched a movie together. I was amazed at how quickly I felt my heart assume a normal rhythm

and maintain that for 6-8 hours. I knew then that these oils had the power to alter the physiology of the body. There are times when seeing a physician is the appropriate choice, but often we can maintain our health with educated application, inhalation, or consumption of these amazing gifts of the Earth. Education about our bodies and essential oils can help us determine which choice is right in which circumstance. I also firmly believe that we all have the gift of intuition when it comes to our body.

#### **Role of Essential Oils**

As a family medicine physician, I am grateful to have more to offer my patients than just pharmaceuticals. I have found essential oils to be effective for their health and wellness. Education in essential oils has led me to recommend them to patients with increasing frequency. As I study dōTERRA essential oils and blends and avail myself of the ever increasing volume of literature about them, I am continually amazed at the properties



possessed by these plants. The depth and breadth of the chemistry within a single oil is mind-blowing! We have just uncovered the tip of the iceberg in understanding what these oils have the ability to give us.

I am often asked by my colleagues in medicine why I feel comfortable recommending therapies that come from plants. As I have begun looking into natural health, I have found many plantderived medicines that are commonly used. Most physicians prescribe medications such as Colchicine for gout, Digoxin for congestive heart failure, and Scopolamine patches for sea or motion sickness. All of these are plant-derived compounds. The list of prescription medications that come from plants is long and varied. **Therefore, most practitioners of traditional western** 

#### medicine are already prescribing plantderived medications on a daily basis.

The gap is not as wide as we may have imagined and, as physicians, we need to take that small step of utilizing all the resources available to us, including essential oils. I am confident in the standards that dōTERRA has established and am anxious to learn more about the research and application of essential oils.



Dr. Brannick Riggs has been practicing medicine for 13 years. In 2001, he graduated from the University of Arizona College of Medicine in Tucson while receiving some of his training in complementary and alternative medicine. He specializes in family medicine and is a member of the American Academy of Family Physicians. He currently practices in Utah and enjoys using the oils in his home and integrating them into his practice to bless the lives of his patients. Dr. Riggs is partnering with dōTERRA in an effort to provide volunteer service with essential oils and hospice.



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#### What are probiotics?

Your digestive system is full of bacteria. Good bacteria help your immune system, provide digestive support, and benefit your overall health.

The word probiotic means "for life." A product with probiotics must provide live, active cultures. Probiotics are beneficial to the health of your digestive system and will be able to replicate and thrive in your gut. We know that there is a great diversity of bacteria that grows and lives together; this complexity is an important contributor to the health effects of the bacteria.

Research studies identified dozens of different genera of bacteria in the gut, with presumably hundreds of species. The variety seems to be important to overall health. However, there must be a balance, so that one particular species doesn't take over and cause problems.

#### Not all bacteria is bad

Sometimes your intestines aren't working as well as you'd like or you know something is wrong. When taking antibiotics for an infection, you want to make sure that any good bacteria that may have been killed by the antibiotic are replaced by equally good bacteria. It is normal to have some bad bacteria; however, it's important to have the correct balance between the good bacteria and the bad bacteria to maintain healthy digestive functions. Using quality probiotic products can help you and your entire family maintain proper digestive health.

#### Finding the best source

You can maintain healthy bacteria through basic dietary habits, such as consuming yogurt or other fermented foods. These foods contain a lot of healthy bacteria, but research has found that only a small percentage survives the harsh acid in the stomach, allowing relatively small numbers of bacteria to make it to the gut. Furthermore, if you don't continue to consume probiotics, their protective effect diminishes over time. It is recommended to take a probiotic supplement to receive the full benefits.



A healthy person should get at least **5 billion** bacteria delivered live

to the intestines, preferably daily, such as those found in **PB Assist+** 

## What is important when looking for a probiotic supplement?

First, it should be stable and have a reasonable shelf life. This means the bacteria should be in a dry, suspended state, or if live and active, they should be refrigerated.

Second, the bacteria must be able to survive the stomach acid so that it can get to the less acidic intestines to grow and provide you with its symbiotic benefits. This means it must be in a form that doesn't allow the release of the bacteria until after it has passed through the stomach. This usually means it must be in a capsule.

Third, it should contain a blend of healthy bacteria that are typically found in a healthy gut. One single species does not represent the diversity required for optimal function.

When you think about the number of bacteria, (estimated to be 10 times the number of cells in the body, or around 10 trillion organisms), you begin to see that getting a healthy, consistent dose over time is critical to having an influence on your gut. A healthy person should get at least 5 billion bacteria delivered live to the intestines, preferably daily, such as those found in PB Assist+.

#### Prebiotics: probiotic nourishment

Probiotics need sufficient food to thrive. Bacterial nutrients are called prebiotics-soluble fibers which nourish the good bacteria. This fiber should primarily come in the form of whole fruits, vegetables, whole grains, and beans. If you feel your diet is not as high quality as it should be, then supplemental fiber is important. Fortunately, many foods now contain fiber, including for example, protein and granola bars, and even yogurt. Fiber is also available in supplemental form. Fiber is included in our Trim Shakes, and our new Terragreens, both

## **Good bacteria** are an essential part of **good health.** Keep your bacteria healthy.

for its satiety and gut health benefits. PB Assist+ includes a prebiotic fiber called fructo-oligosaccharides (FOS) to support the initial needs of the dry suspended bacteria as they are released from the capsule into your gut. FOS are a particularly good source of food for bacteria.

Good bacteria are an essential part of good health. Keep your bacteria healthy with good choices of food and by taking acid-protected probiotics and prebiotics. Use supplemental fiber if you aren't able to get enough in your daily diet. The mutually beneficial relationship we have with our gut bacteria will be an important relationship when bad bacteria try to take hold.

#### Key benefits of probiotics

- $\boldsymbol{\cdot}$  Maintain a healthy gut
- Support digestion
- Keep bad bacteria from causing problems
- Provide important nutrients

#### **Top probiotic foods**

- Dark chocolate
- Yogurt (with live cultures)
- Kimchi
- Kefir
- Miso

#### Dr. Parker Recommends:

Trim Shakes, TerraGreens, & PB Assist+







#### Dr. Parker holds a PhD in Nutritional Science from the University of Illinois at Urbana Champaign.

He has extensive experience in food processing, food chemistry, bio chemistry, physiology, and human nutrition. He has worked both in the supplement industry and in academia, making him uniquely positioned to understand product development, research, and the physiology and chemistry behind nutrition.

Dr. Parker has a contagious passion for teaching people about the connection between nutrition and living a long life free from the early onset of degenerative conditions associated with poor lifestyle choices.

## 72-HOUR KIT with MAKEOVER MOTTERRA



## Essential oils can be an invaluable addition to your 72-hour kit.

The versatile uses, highly effective properties, and long shelf-life make each bottle a vital resource during emergency situations.



**Oregano:** Contains immune-enhancing and antioxidant properties; supports the respiratory system when diffused or inhaled.

**Tip:** Take several drops in an empty veggie cap to boost the immune system. Mix with water and gargle to soothe an irritated throat.

- Peppermint: Alleviates upset stomach and promotes clear breathing. *Tip: Apply to neck and forehead with Lavender to calm stress and tension.*
- **3 Lemon:** Powerful cleansing agent that purifies the air and cleans surfaces.

*Tip:* A few drops of Lemon will improve the taste and quality of your water supply.

4 Lavender: Calms emotions during times of stress and anxiety; soothes irritated skin and lips.

*Tip:* Apply a drop to a bug bite to help ease minor itchiness and discomfort.

5 PastTense Tension Blend: Relieves tension from occasional overwork and fatigue.

*Tip:* Apply to temples, neck, and shoulders when experiencing tension discomfort.

- 6 Melaleuca: Expedites the skin's recovery process, contains potent cleansing properties for external and internal uses, and supports oral health. *Tip: Apply 1–2 drops to cleanse and recover affected area on the skin.*
- Purify Cleansing Blend: Eradicates unpleasant odors and makes an effective cleaning agent.

*Tip: Mix a few drops with water in a spray bottle and spritz to counteract bad air quality or protect from harmful elements in the air.* 

8 Frankincense: Promotes cellular health, immunity, and a healthy inflammatory response.

Tip: Apply Frankincense to sore joints or distressed skin.

- Breathe Respiratory Blend or Drops: Clears airways and supports overall respiratory health.
   Tip: Rub on chest or around sinuses before bed.
- DigestZen/Softgels: Helps proper digestion, calms stomach upset. Tip: Take a softgel or put a drop on your tongue after consuming hard to digest foods.
- 1 Clove: Promotes blood circulation, benefits cardiovascular health, and helps ward off free radicals.

Tip: Apply one drop to soothe teeth or gums.

- 12 TerraShield: Protects against insects and predators. *Tip: Rub or spray around your door or window seals to deter insects from entering.*
- On Guard Protective Blend: Strengthens immune function, protects against elements that can weaken the immune system. Tip: Take softgels for an ultimate immunity defense; dilute with witch hazel and Lemon to clean hands, doorknobs, and other community surfaces.
- **14** Deep Blue Rub soothes tired, sore, and worn-down muscles and joints.
- **(B) On Guard Toothpaste Samples** takes care of your oral health.
- Fractionated Coconut Oil has an indefinite shelf life and does not require refrigeration. It can also be used to calm sensitive skin reactions to essential oils by applying directly to the affected area.
- **17 TerraGreens** provides your body with a daily supplementation of fruits and veggies.
- **18** Slim & Sassy Shake delivers essential nutrients/protein sources.
- Orrect X Essential Ointment assists in soothing various skin conditions quickly and effectively.
- Other suggested items: Freeze-dried fruit, vegetables, and nuts. Flashlight, battery-powered radio, and cell phone charger, matches, First Aid items, rope, whistle

## **FRANKINCENSE Boswellia** (king of oils)



dōTERRA has spent the last several years working with scientists to determine the ideal balance of each Frankincense species to improve the therapeutic chemical profile for this precious oil. Through additional sourcing partnerships with growers of generations-old frankincense trees in Somalia, and ongoing sourcing agreements, dōTERRA has developed access for the highest quality resin tears for three Boswellia species—Carterii, Frereana, and Sacra. Each specie contains unique characteristics and components; when combined together they produce the world's finest therapeutic grade Frankincense essential oil.

#### VD We are excited about these partnerships and our ability to create sustainable livelihoods for the hard-working people who harvest this treasured resin.<sup>∇</sup>

**Fact:** *Boswellia carterii* trees grow very well in sandy soil and produce much smaller resin. It is also considered one of the most rounded and commonly harvested types of resin tear. Frereana is the largest resin out of the three species. Frereana trees do not like sandy soil; they grow best in rocky, dry regions, often along slopes and ravines. Sacra trees thrive in limestone soil and are often found on cliffs or large boulders.

#### ♦ Co-Impact Sourcing<sup>™</sup> in Somalia

The harvesting of frankincense resin requires great skill and years of practice to perform correctly. dōTERRA works with artisans who have fine-tuned and perfected this delicate process. The harvesting process in most cases takes over five months to complete and is very difficult work. Harvesters leave their home, travel for days, and live in caves as they harvest and protect their trees only to return and not get paid enough to provide food for their families. Only 40 percent of the frankincense trees in Somalia are currently being harvested for this reason.

After farmers harvest the tears, the women go through and hand grade everything by color, size, and cleanliness of the resin. The quality of the oil has very much to do with the grade and the quality of the harvested resin. Recently, dōTERRA developed more partnerships in this region, where they bypass the brokers and work directly with the harvesters—paying them a fair and substancial wage. In some rural areas where money has little or no value, dōTERRA pays in food and commodities– literally feeding entire villages.

Through the Co-Impact Sourcing program, you can be a part of improving the livelihood and economies in ancient lands where frankincense continues to grow today. This responsible approach is the key to ensuring the long-term supply of therapeutic grade essential oils in our modern day. "We are working directly with the harvesters now, there is no middle man, and there are no brokers to take advantage of them. We are putting the money in the hands of the people." - Emily Wright

#### Plant Part: Resin

Frankincense is unique because the essential oil is stored in a gum-like resin which must be first liberated and then gathered before an essential oil can be distilled.

#### Extraction Method: Steam Distillation

#### Key Benefits:

- Helps build and maintain the immune system
- Promotes cellular health and regeneration
- Supports healthy inflammatory response
- Balances mood
- Reduces the appearance of scars, stretch marks, and the signs of aging

#### • Application Methods and Uses:

Frankincense offers a wide variety of uses. Its mild nature and health benefits make it perfect for the entire family. Here are some simple ways to incorporate consistent and effective use of this wonderful essential oil.

- Diffuse a few drops or apply to the palms of hands and deeply inhale-woody aroma brings feeling of relaxation and peace.
- 2. Directly apply Frankincense to any skin irritation to support tissue restoration.
- Apply 2–3 drops to joints to ease discomfort and stimulate relief.

#### Fun Fact:

CONTRACTOR OF THE OWNER

In the ancient world, there were few items considered to be of greater worth and value than frankincense. For this reason, pure frankincense was often referred to as "liquid gold" and was highly prized commodity for trade and commerce.

### **IDEA NOTEBOOK**

#### SCENTED FIREWOOD

Drop 2-3 drops of White Fir, Frankincense, or Cedarwood essential oil on a dried log, and allow the oil to soak into the wood before putting on the fire.



FRANKINCENSE

HELPFUL

essential oil (or a little of rurity it to spritz bedding in a hotel

a plane seal or theater seal

to keep it bug-free.

Put one or two drops of Cinnamon

TIPS

60-120 ml glass spray boltle drops of cedarwood add a the with cedarwood or Purify

#### ESSENTIAL OIL INFUSED **DRINK STIRRER** Submitted by Tiffany Zinna

Put a couple drops of essential oil on a stir stick in a small jar or a Ziploc bag; allow the wood to absorb the oil like a reed diffuser. Use to mix in the flavor in your beverage.

#### SPICE TEA

Submitted by Catherine DeVod, Canada Add a drop of Clove, Cinnamon, Wild Orange to your peppermint tea for a special warming treat.



Stir three drops (each) of Vetiver, Lavender, and Frankincense into 240 mL Epsom salt and dissolve in a hot bath water. Adjust temperature and soak for 20 minutes or until you feel like your mind is calm and your body relaxed.

VETIVER

#### Share your tip!

email living@doterra.com with your favorite essential oil recipe, idea, or time saver.

Use

Cinnamon

## OIL BLENDS FOR EVERYDAY USE

Clarity Blend: 2 drops Wintergreen 3 drops Wild Orange



Calming Blend: 2 drops Clary Sage 2 drops Roman Chamomile 3 drops Bergamot



Grounding Blend: 2 drops Arborvitae 2 drops Juniper Berry



Uplifting Blend: 3 drops Bergamot 3 drops Lime

Essential Oils are able to do some wonderful things. Enliven and stimulate your senses and modify your day. Deodorizing Blend: 2 drops Grapefruit 2 drops Purify 2 drops Lemon



Inviting Blend: 2 drops Cinnamon 3 drops Wild Orange



Allergy Blend: 2 drops Lemon 2 drops Lavender 2 drops Peppermint



Sleep Blend: 3 drops Serenity 3 drops Cedarwood





## Physiology of Dr. David K. Hill, Chief Medical Officer Officer An industry expert on wellness

he beneficial effects of essential oils are easily perceived through examination of their history of use and ever expanding acceptation throughout westernized health care. There are a number of adorning descriptors used to describe essential oils, primarily because their effects on the human body are so pronounced and, at times, appear to be truly miraculous. At dōTERRA, we often refer to essential oils as "gifts of the through a scientific perspective, the explanation behind their biological activity becomes easily understood. One can simply say that essential oils are physiologically active, or in other words, essential oils work by stimulating change and specific function within the body.

#### **Physiologically Active**

A well-understood principle directly related to the benefits of essential oils is that they directly influence the body's cells. In fact, all functionality seen with essential oils is elicited at the cellular level. Two structural features of volatile aromatic compounds allow them to so potently influence cellular function:

- 1. Lipid solubility
- 2. Low molecular size

Cells are enclosed in a protective membrane of lipid (fat) molecules that serves as a selective barrier to separate their delicate internal system from the external environment. However, all living cells must exchange materials (nutrients, waste products, etc.) to remain alive. Because essential oils are both lipid soluble and offer small molecular size, they quickly and easily gain access to cells. Few other types of molecules can transverse cellular membranes so easily. Molecules that are larger or are not lipid soluble require specialized active or assisted transport methods to get into the cell (cofactors, transportation vesicles, etc.)

When a cell becomes compromised for any reason, it becomes dependent on additional systems and functions within the body to repair itself. The primary causes of cellular compromise include poor nutrition, inflammation, toxicity, and exposure to pathogenic microbes. When cells are compromised, their ability to respond properly is limited; for example, active and facilitated transport mechanisms across the membrane may be lost until the cell is repaired.

The unique structural characteristics of essential oils give them the independence to influence cellular activity without dependence on the health of the body or the availability of cellular transport systems. There are potentially no tissue barriers to essential oils within the body. For example, there is sufficient scientific evidence to demonstrate the capability of essential oils to cross the blood brain barrier, the most highly selective barrier in the body. This is significant and demonstrates the ubiquitous nature of aromatic compounds.

It is important to know that ubiquity does not mean that essential oils directly

affect every cell in the body, but rather, they are selective at targeting specific cells, which in turn triggers systemic responses. We can see one powerful example of this phenomenon by simply investigating limbic responses stimulated through the aroma of an essential oil. When inhaled, the oil directly influences the hypothalamus in the brain. Through its additional connections to the rest of the body, the hypothalamus is capable of triggering neurochemical response in selected tissues. This region of the brain controls many aspects of physiologic functioning including endocrine secretion, blood pressure, temperature, sleep cycles, weight, etc. This is a logical explanation of how systemic, whole body outcomes can occur through even the simplest methods of use.

#### **Therapeutic Range**

To receive the full advantage of these miraculous therapeutic agents, it is important to use essential oils appropriately. The term "therapeutic range" refers to the optimal dosage of essential oils to produce maximum benefits. This range is affected by a number of variables including age, nutritional status, and body composition, so it is important to be aware of your own unique health circumstances and adjust accordingly. For example, a young child will likely require less oil to see a therapeutic effect than an adult.

Although we cannot control every variable governing therapeutic use, we can more appropriately moderate individual benefit though consistency

# Essential Oils

and essential oils, Dr. Hill is the chairman of the doTERRA Scientific Advisory Board.



of application. Consistent use involves lower, more frequent doses rather than single large doses. Using a model of consistency is important and is one way to increase sustainable benefit and minimize any risk of reactivity.

#### How doTERRA Is Different

The physiology discussed here is specific to aromatic compounds, which are the chemical makeup of essential oils. While this physiology is universal, it does not give consideration to the importance of proper sourcing, harvesting, and extraction methods. What sets doTERRA apart is not the molecular size or lipid solubility of the constituents in our oils, but rather our commitment to what we refer to as "Co-Impact Sourcing™." This unique model of sourcing allows us to handselect only the most potent chemistry profiles from around the world while simultaneously refining our multi-faceted production processes to better ensure optimal therapeutic profiling and quality. Essential oils are truly unique and provide consistent healthy outcomes. In extolling their remarkable benefits it is hard not to suggest they are gifts of the Earth!

Essential oils can selectively target specific cells triggering systemic responses.

## Essential Recipes



**Chef Greg Prososki** has spent 25 passion-filled years in many different aspects of the culinary field including private club and fine-dining settings at the Edgartown Yacht Club on Martha's Vinevard and

the White Mountain Country Club in Pinetop, Arizona; chef instructing at the New England Culinary Institute in Montpelier, Vermont; and as a corporate dining and health care expert. He has worked in research and development, designing recipes for corporate cookbooks and trade show presentations, as well as in equipment development. For the past 10 years, Greg has been a ProStart judge and has done extensive mentoring of student chefs at all skill levels—something he feels is an important role for him as a chef. Chef currently enjoys sharing his delicious culinary skills with dōTERRA employees while learning to incorporate essential oils into his recipes.

#### "My favorite oil to cook with is Wild Orange—I love the flavor!"

-Chef Prososki

#### WILD ORANGE FRENCH TOAST

#### Ingredients

60 cm soft baguette or bread of choice 240 mL cracked eggs 240 mL heavy cream or 240 mL almond milk 1 teaspoon salt 6 drops Wild Orange essential oil

#### Directions

- 1. Slice baguette on diagonal.
- 2. Combine all other ingredients.
- 3. Dip bread in mix and brown on both sides in medium hot skillet. Serve warm.

#### **BUTTERMILK SYRUP**

#### Ingredients

180 mL buttermilk120 mL butter360 mL cups organic Turbanado sugar1 teaspoon baking soda2 teaspoon real vanilla extract

#### Directions

- 1. In saucepan stir together sugar, buttermilk and baking soda.
- 2. Bring to boil; cook for seven minutes.
- 3. Remove from heat; stir in vanilla. Drizzle over French toast or pancakes.



#### **ROASTED BUTTERNUT SQUASH SOUP**

#### Ingredients

60 mL medium diced onion 60 mL medium diced celery 60 mL small diced carrot 720 mL medium diced butternut squash 480-720 mL cups chicken stock 120 mL heavy cream or evaporated skim milk 1 teaspoon salt ½ teaspoon black pepper 2 drops Cardamom essential oil 2 drops Cinnamon Bark essential oil

#### Directions

- 1. Roast first 4 ingredients in 175 degree Celsius oven; when nicely browned put in sauce pan.
- 2. Add 480 mL chicken stock, heavy cream, salt and pepper.
- 3. Simmer until just boiling, place in food processor.
- 4. Puree until smooth, add more stock if needed for smooth, soupy texture.
- 5. Add essential oils.
- 6. Add more seasoning if needed. Serve hot.

# WALDORF SALAD

# <image>

#### WALDORF SALAD

#### Ingredients

5 medium diced apples 140 g small diced celery 110 g coarse chopped walnuts 150 mL mayo or plain Greek yogurt 7 drops Lemon essential oil

#### Directions

Combine all above ingredients. Serve.

#### LOW-FAT SPINACH AND ARTICHOKE DIP

#### LOW-FAT SPINACH AND ARTICHOKE DIP

#### Ingredients

220 g reduced fat cream cheese
480 mL plain, non-fat Greek yogurt
2 tablespoons butter
360 mL parmesan cheese
400 g quartered artichoke hearts, drained and coarsely chopped
110 g can diced jalapeños, drained
280 g frozen spinach thawed and drained
1–2 drops Marjoram essential oil

#### Directions

- 1. Melt together cream cheese, Greek yogurt, butter, and parmesan cheese in medium pot over medium heat uncovered, stirring frequently until melted and even consistency.
- 2. Stir in chopped artichoke hearts, jalapeños, and spinach.
- 3. Stir in 2–3 pressed garlic cloves and essential oil.
- 4. Let bubble for a few minutes and serve with pita chips or bread.











# Pregnancy and Birth

#### Using Essential Oils for Prenatal & Postnatal Care

When Sabine Buchner was 20 yearsold, her gynecologist told her she had enlarged ovaries and would have a difficult time getting pregnant.

She was young and wasn't interested in having a baby so she completely put it out of her mind. It wasn't until she met her partner, Mario Jölly, and they decided to start a family together that she remembered what her doctor had told her more than 15 years earlier.

She had experienced the power of doTERRA essen-

tial oils and nutritional supplements and knew many others who had used them successfully to improve their health as well. At that time she thought, "There must be some way to help my body get pregnant by natural means."

#### PREPARING FOR PREGNANCY

She spent a lot of time researching how to have a healthy body and how to get pregnant naturally. She learned that difficulty becoming pregnant, as well as hormone imbalances, can be a direct result of high stress levels, uncontrolled candida growth, and too many synthetic additives in food. She attended her


first dōTERRA convention in 2012 and discovered a book about using essential oils during pregnancy and birth. She recalls, "I realized that I must first help my body become healthy and to stop the uncontrolled candida growth."

Sabine decided that the first step would be to use GX Assist and PB Assist+ to cleanse her body – and not just for a few weeks, but until the problem was solved. She said, "I performed the cleanse regularly up until my pregnancy."

She had been taking the Lifelong Vitality Pack daily ever since she was introduced to dōTERRA, and she continued to take it while trying to get pregnant. She said, "dōTERRA's Lifelong Vitality Pack provides me with all the vitamins, micronutrients, and omega-3 fatty acids that my body needs on a daily basis in order for all my cells and organs to perform at their highest level."

Because Sabine's hormones were out of balance she used Phytoestrogen Lifetime Complex, Clary Calm roll-on and Grapefruit essential oil daily.

She said, "I also realized that I had to adjust my diet in order to help my body as much as possible, so I eliminated sugar and white flour from my diet." In addition, she used Lavender, Balance, Frankincense, Melissa and Lemon essential oils daily to promote wellness.

#### GETTING THE GOOD NEWS

Mario and Sabine finally received the wonderful news that she was expecting, and they were overcome with gratitude. She said, "I immediately realized we had found the best products with doTERRA and I knew that I was giving our baby the best possible support."

Once pregnant, Sabine continued with her daily regime of Lifelong Vitality Pack, Grapefruit essential oil and a good diet. She also began taking TerraZyme morning and night as well as PB Assist+ once a day. She said, "I used my oils daily and had very few difficulties throughout my pregnancy." Mario & Sabine were in Diamond Club and they traveled over 40,000 km in 8 months. She felt so good during her pregnancy that she worked up until 9 days before the birth of their child.

#### **NEW ARRIVAL**

They had planned for a home delivery so they stocked up on plenty of oils to use during and immediately after the birth – Frankincense, Myrrh, Balance, Peppermint, Wild Orange, Melissa, and Helichrysum were among the oils on-hand.

### Check out page 24 to learn more about the **probiotic benefits** of PB Assist+

Lia Malou was born at home after only four hours of labor. It was a beautiful experience and Mario was even allowed to catch the baby.

"Our baby has been spoiled with oils from day one," said Sabine. Balance, Frankincense and DigestZen are her favorite oils to use on their daughter.

Sabine continues to use Lifelong Vitality Pack and essential oils daily, including Peppermint, and she is able to nurse her baby without any reduction in her milk supply.

Due to the success they experienced, Sabine likes to encourage all people, especially women, to place more trust in dōTERRA products. She considers them to be wonderful tools that can be used to naturally strengthen and balance the body. She believes each person needs to take more responsibility for their own health and for the health of loved ones. Sabine said, "That is our mission – to give back to every person the responsibility to trust and listen to their own bodies."

# Products Sabine Recommends

#### ESSENTIAL OILS

- Clary Calm
- Grapefruit
- Lavender
- Balance
- Frankincense
- Melissa
- Lemon
- DigestZen
- Myrrh
- Peppermint
- Wild Orange
- Helichrysum

#### SUPPLEMENTS

- PB Assist +
- GX Assist
- LifeLong Vitality Pack
- Phytoestrogen Lifetime Complex
- TerraZyme



# ESSENTIAL OIL SINGLES

The dōTERRA collection of single essential oils represents the finest aromatic extracts available in the world today. Each oil provides the living essence of its botanical source, gently distilled from plants that are nurtured and carefully harvested throughout the world. Each oil is natural and passes strict standards of purity and potency. A beautiful palette of botanical energies, they can be used individually or blended for personalized essential oil therapies.





# PROPRIETARY ESSENTIAL OIL BLENDS

dōTERRA's essential oil blends are proprietary formulas for targeted wellness applications. They represent the converging wisdom of many years of therapeutic essential oil experience and validation of a growing body of research and scientific study. Harnessing the inherent living energies of plants, each formula is synergistically balanced to enhance product potency and benefits and contains only CPTG Certified Pure Therapeutic Grade\* essential oils.



APPLICATION METHODS 🔕 Can be used aromatically 🕡 Can be use topically 🕕 Can be used internally SKIN SENSITIVITY 🔃 Can be used topically with no dilution (NEAT) 💿 Dilute for young or sensitive skin (SENSITIVE) 💿 Dilute before using topically (DILUTE)

# **ESSENTIAL USAGE**



### **TOPICAL USE**

#### HAND AND BODY LOTION

Enjoy the benefits of adding vour favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

- Fragrance-free, light-weight lotion-perfect for hydrating the skin Combine with your favorite
- essential oils for added benefits

36100001 200 mL tube

Three 200 mL tubes

#### 3-PACK

36110005

FRACTIONATED COCONUT OIL

Ideal for combining with essential oils for topical therapies.

- Feather-light emollient provides a soothing barrier without clogging pores
- Completely soluble with all essential oils: odorless. colorless, and non-staining

30260001 115 mL

### **INTERNAL USE**

#### VEGGIE CAPS

Customize your essential oil supplement regimen with vegetarian capsules that absorb quickly and easily.

- Free of preservatives, gelatin, wheat, sugar, starch, dairy, and animal products
- Made of inert vegetable ingredients that do not interfere with digestion

34100001 160 HPMC capsules



### **AROMATIC USE**

#### PETAL

#### DIFFUSER NEW!

The doTERRA Petal Diffuser is a small, user-friendly diffuser that delivers health-promoting benefits to your family and home. It has a relaxing mist and soft white ambient light, making it ideal for nighttime diffusion. The Petal Diffuser has three timed settings—1, 2, and 4 hours-allowing you to customize the release of essential oils into the air. This convenient diffuser is stable, light, and easy to use-perfect for home or office use.

- 1, 2, and 4 hour diffuser settings
- Optional LED light
- Ultra-fine mist.
- Simple, 3 piece diffuser is easy and convenient to use

33150015	UK/Ireland Plug
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33150005	EU Plug
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Petal Diffuser

#### LOTUS DIFFUSER NEW DESIGN!

Modern and elegant, the Lotus Diffuser quickly releases the therapeutic benefits of doTERRA essential oils into the air.

- Features three settings—1, 2, and 3 hours, along with an optional night light
- Covers up to 30 square meters • Provides a decorative piece to any home or office

01 011100	
33160015	UK/Ireland Plug
33160005	EU Plug

#### **ZENBOW** DIFFUSER

The Zenbow benefits from colorchanging mood lighting, which moves through a rainbow of colors while emitting a cool, scented and relaxing mist for up to 4 hours. You can also freeze the setting to a favorite color or turn off the light. It comes with a 1-year manufacturer's warranty.

- Changes color
- Runs for up to 4 hours
- · Can set to one color or turn off light completely

33110015	UK/Ireland Plug
33110005	EU Plug





Zenbow Diffuser

# **ON GUARD® PRODUCTS**

#### ON GUARD<sup>®</sup>

#### FOAMING HAND WASH

Keep your hands clean and protected with the power of On Guard essential oil blend.

- Conveniently packaged in a 473 mL refillable bottle that fills 236 mL foaming dispensers
- · Formulated with the immune-supportive On Guard Protective Blend
- Non-toxic and environmentally safe

**ON GUARD**\* FOAMING HAND WASH WITH 2 DISPENSERS

#### 38070005

SINGLE REFILL

38010001

TWO PACK REFILL

38020005

#### **ON GUARD\* TOP SELLER** PROTECTIVE BLEND

#### 

With its unique aroma, On Guard offers a fragrant, natural, and effective alternative to synthetic options for immune support.

31100001 15 mL bottle

#### **ON GUARD**<sup>®</sup>

NATURAL WHITENING TOOTHPASTE Clean and protect teeth with the added benefit of On Guard Protective Blend.

- Fluoride-free formulation helps reduce plaque while whitening teeth
- Unique cinnamon-mint flavor mixed with xylitol for fresh and clean breath and toothbrush
- Boasts the protective benefits of On Guard essential oil blend

38910001	113g tube
41910005	Three 113g tubes

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#### ON GUARD<sup>®</sup> PROTECTING THROAT DROPS

Keep your winter season healthy with the convenience of these immune-supporting throat drops.

- Helps calm and soothe occasional dry, scratchy throats
   Features the immune-supporting properties of On Guard Protective Blend
- Formulated with all-natural organic cane juice and brown rice syrup
- 34050001 30 drops

#### ON GUARD\*

#### CLEANER CONCENTRATE

The ideal natural cleaner, On Guard Concentrate is fortified with On Guard Protective Blend.

- Features a non-toxic, biodegradable formula safe for the entire family
- Combines plant-based derivatives with the powerful On Guard Protective Blend
- Perfect for hard surface cleaning needs with exceptional results

38140001 355 mL



#### ON GUARD® LAUNDRY DETERGENT

On Guard Laundry Detergent is a naturally-based, highly-concentrated 6X laundry detergent that utilizes the power of On Guard Protective Blend and bio-originated enzymes for amazingly clean clothes.

- Each naturally sourced enzyme targets and gently removes specific types of stains
- Contains 10 mL of On Guard Protective Blend for an added cleaning boost
- · Safe for the environment and the whole family
- 64 loads in each bottle; 1 Tablespoon = 1 load
- (using a high efficiency washer)Great as a pre-treatment for stains

38980001 947 mL

#### ON GUARD<sup>®</sup> BEADLET NEW BOTTLE

On Guard Beadlets provide an easy and convenient way to obtain the immune-boosting benefits of On Guard Protective Blend.

- Supports healthy immune function
- Provides a convenient consumption method for On Guard Protective Blend

31580001 125 beadlets



#### **ON GUARD®+** SOFTGELS

On Guard + Softgels combine the proprietary blend of doTERRA On Guard essential oil with Black Pepper, Oregano, and Melissa essential oils for additional immune support. On Guard+ is a great way to strengthen and maintain healthy immune function when seasonal threats are high or to protect against elements that can weaken the immune system.

- Helps build and maintain a healthy immune system
- Protects the body against seasonal threats
- Supports healthy circulation and respiratory function

35420001 60 vegetarian softgels

#### ON GUARD® WHITENING TOOTHPASTE SAMPLES NEW!

The amazing benefits of On Guard Whitening Toothpaste need to be shared and this new convenient packaging provides the opportunity to share it with 10 of your closest friends.

- Pack of 10 in a convenient envelope
- Same formula as the full-sized tube
- Easy to share and convenient to take on-the-go

**39000001** 10 samples, 2 g each

# **SKIN CARE**

#### VERÁGE<sup>™</sup> CLEANSER NEW!

Healthy, smooth skin begins with Veráge Cleanser. This all natural gel cleanser purifies skin for a fresh, youthful-looking complexion.

- Infused with CPTG<sup>®</sup> essential oils of Wild Orange, Melaleuca, and Basil to gently cleanse and lift away impurities
- Invigorates and cleanses skin while natural emollients nourish and hydrate

#### VERÁGE<sup>™</sup> TONER NEW!

Veráge Toner combines CPTG® essential oils with nourishing plant extracts to tighten, tone, and smooth skin—anytime, anywhere. This hydrating toner fortifies and refreshes the skin while invigorating the senses for an energizing boost and a glowing complexion.

- CPTG essential oils of Ylang Ylang, Palmarosa, Cypress, and Coriander tone and balance skin
- Nourishing plant extracts provide targeted moisture and toning to help skin look its best
- Easy mist application

37390001 50 mL

#### VERÁGE™ IMMORTELLE NEW! HYDRATING SERUM

Experience the age-defying effects of Veráge Immortelle Hydrating Serum. This powerful formula combines CPTG essential oils with plant extracts for smoother, more youthful-looking skin.

- Utilizes the CPTG essential oils found in the popular Immortelle blend for radiant skin
- Specialized plant technology promotes optimal lipid balance

37400001 15 mL





#### VERÁGE<sup>™</sup> MOISTURIZER NEW!

Veráge Moisturizer combines CPTG essential oils with plant extracts for natural hydration and skin nourishment. This light, non-greasy moisturizer absorbs quickly but hydrates deeply, helping to reduce the appearance of fine lines and wrinkles for a smooth, even complexion.

- Formulated with CPTG essential oils of Juniper Berry, Jasmine, Sea Buckthorn Berry, and Geranium—all known to revitalize the skin
- Uses natural ingredients to hydrate skin, helping to reduce the appearance of fine lines and wrinkles

37410001 30 mL

#### VERÁGE™ SKIN CARE COLLECTION

A collection that brings together Veráge Cleanser, Toner, Immortelle Hydrating Serum, and Moisturizer for beautiful, healthy skin.

NEW!

42690001

#### **REVEAL FACIAL SYSTEM**

Reveal Facial System is a two-step process that will give your face a spa-like treatment, bringing the glow of your skin's radiance and beauty to the surface.

- Features doTERRA citrus essential oils of Lime and Wild Orange to purify the skin
- Tiny polishing beads and botanical enzymes exfoliate dead skin cells for a fresh face
- Protein-building peptides support healthy and youthful-looking skin
- Nutrient-rich formula helps maintain a radiant complexion

37340001 2 tubes—50 mL each

#### HD CLEAR<sup>™</sup> FOAMING FACE WASH UPGRADED!

Discover the perfect solution for problem skin of all ages with the doTERRA HD Clear Foaming Face Wash.

- Designed to thoroughly cleanse without stripping away natural moisture
- Contains CPTG essential oils and plant extracts that will leave your skin extra clean and soft.

49420001 50 mL

#### HD CLEAR™ TOPICAL BLEND



Used as a spot treatment or an over-all application, HD Clear Topical Blend promotes a clean and healthy complexion with essential oils renowned for their skin-benefiting properties.

- Features a unique blend of black cumin seed oil as well as CPTG essential oils of Ho Wood, Melaleuca, Eucalyptus, Geranium, and Litsea
- Helps balance overactive sebaceous glands
- Promotes clear, smooth skin by targeting the site of blemishes

49400001 10 mL roll on

#### HD CLEAR<sup>™</sup> FACIAL LOTION NEW!

Enjoy a beautiful, smooth complexion with HD Clear Facial Lotion. This lotion contains natural emollients to promote healthy levels of moisture in the skin for a balanced complexion as well as CPTG\* essential oils combined with botanical

- extracts known to assist in achieving blemish-free skin. • Features a unique blend of black cumin seed oil as well as CPTG essential oils
- of Ho Wood, Melaleuca, Eucalyptus, Geranium, and Litsea
- All natural ingredients help target blemishes for clear and clean skin
- Absorbs quickly leaving skin feeling soft and smooth

49410001	50 mL
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#### HD CLEAR™ KIT NEW!

This kit contains HD Clear Foaming Face Wash, Topical Blend, and Facial Lotion for a beautifully balanced complexion.

42700005

### ESSENTIAL SKIN CARE

 FACIAL CLEANSER

 37010001
 120 mL

PORE REDUCING TONER

37020001 120 mL

#### IMMORTELLE ANTI-AGING BLEND

|

37140001 10 mL roll on

**TIGHTENING SERUM** 37040001 | 30 mL

ANTI-AGING MOISTURIZER

37030001 50 mL

 INVIGORATING SCRUB

 37050001
 75 mL

 HYDRATING CREAM

 37160001
 50 mL

# HAIR CARE

#### SALON ESSENTIALS HAIR CARE SYSTEM

Salon Essentials Hair Care System is the perfect way to experience the amazing benefits of all four doTERRA hair care products and provide a great savings. By purchasing the Protecting Shampoo, Smoothing Conditioner, and the Root to Tip Serum in the Salon Essentials Hair Care System, Healthy Hold Glaze comes FREE!

**PROTECTING SHAMPOO 2-PACK** 

SMOOTHING CONDITIONER 2-PACK

36240005

36250005

36280005

#### SALON ESSENTIALS PROTECTING SHAMPOO

Enjoy the professional formulation of CPTG<sup>®</sup> essential oils, gentle cleansers, and botanical extracts in doTERRA Salon Essentials Protecting Shampoo.

- Features a gentle lathering and cleansing boost from Wild Orange and Lime essential oils and plant extracts
- Gently removes impurities collected on the hair and scalp
- Lightly moisturizes hair, leaving it salon soft and touchable
- Provides antioxidant protection against UV damage, which can cause fading in color-treated hair

36220001 250 mL

#### SALON ESSENTIALS

SMOOTHING CONDITIONER

Give hair a smooth, finished look and protect it with the professional formula of Salon Essentials Smoothing Conditioner.

- Features conditioning emollients, botanical extracts, and natural proteins
- Includes a proprietary blend of  $\mathsf{CPTG}^{\scriptscriptstyle \oplus}$  essential oils for the hair and scalp
- Smoothes hair and provides an anti-static effect with nanotechnology

36230001 250 mL



Get the all-in-one benefits of a flexible hold, health, and shine for your hair with Salon Essentials Healthy Hold Glaze.

- Protects, nourishes, and fortifies hair for optimal health and shine
  Protein-rich nanoparticles work to promote improved
- moisture and softnessOffers perfect support for beautifully styled hair

36270001 120 mL

#### SALON ESSENTIALS

ROOT TO TIP SERUM

The Root to Tip Serum provides a healthy environment for your scalp and maximizes the strength and shine of your hair.

- Infused with Lavender, Peppermint, Marjoram, Cedarwood, Lavandin, Rosemary, Niaouli, and Eucalyptus essential oils
- Provides extended protection and hydration to your scalp and hair

36210001 30 mL





# **SPA**

#### HAND AND BODY

#### LOTION

Enjoy the benefits of adding your favorite essential oils as you discover silky, smooth skin with this hydrating lotion.

- Fragrance-free, light-weight lotion-perfect for hydrating the skin
- · Combine with your favorite essential oils for added benefits
- · Provides your skin with important antioxidants, botanicals, and humectants
- Features cruciferous vegetable extracts to help build the skin's natural defenses

36100001 200 mL tube

**3-PACK** 36110005 Three 200 mL tubes

LIP BALM WITH PEPPERMINT & WILD ORANGE

Nourish and hydrate your lips with the protecting power of Peppermint and Wild Orange essential oils.

- Non-waxy formula features moisturizing agents like shea and mango seed butters
- Restores moisture and elasticity to lips
- Invigorates and enhances mood with a blend of Peppermint and Wild Orange

36190001 4.5 mL





#### **CITRUS BLISS** HAND LOTION

Conveniently packaged for an on-the-go aromatic experience, this lotion softens hands and enlivens the senses with the delightful aroma of Citrus Bliss Invigorating Blend.

- Light, uplifting scent with a kiss of vanilla and a bouquet of citrus essential oils
- Perfect size to tote in the car, take to the office, or put in a purse or bag
- · Provides hands with important antioxidants, botanicals, and humectants

36200001 75 mL tube

#### **HEALING HANDS** LOTION

Become part of furthering the cause of the doTERRA Healing Hands Foundation by purchasing the lovely scented Healing Hands lotion infused with Bulgarian Rose CPTG® essential oil that will not only soften the skin and emit a beautiful aroma, but will also benefit the life of someone in need. The full purchase price will be donated to the doTERRA Healing Hands Foundation to assist those in need throughout the world. Your heart and your skin will be softened.

36170001 110 mL

# DIETARY SUPPLEMENTS





LIFELONG VITALITY PACK DIETARY SUPPLEMENTS INCLUDING ALPHA CRS+,<sup>®</sup> MICROPLEX MVp,<sup>™</sup> AND xEO MEGA

34210001

LIFELONG VITALITY VEGAN PACK 34250001



#### ALPHA CRS+®

CELLULAR VITALITY COMPLEX Provides antioxidant protection to cellular DNA and other critical cell structures.

- Supports healthy cell proliferation and lifespan
- Promotes mitochondrial energy production
- Supports a healthy cellular inflammatory response
- Features botanical extracts, carotenoids, and polyphenols as well as a cellular energy blend

34180001 120 vegetable capsules





#### vEO MEGA®

ESSENTIAL OIL OMEGA COMPLEX vEO Mega is a revolutionary, 100 percent veganfriendly formula blending CPTG Certified Pure

Therapeutic Grade<sup>®</sup> essential oils with natural, plant-sourced essential fatty acids.

- Features Clove, Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils
- Includes essential fatty acids from flax, algae, incha inchi seed, borage, cranberry, pomegranate, pumpkin, and grape seed oils
- Supports healthy cardiovascular, immune, joint, and brain health
- Includes a unique form of the carotenoid astaxanthin for antioxidant support

34260001 120 softgels







An all-new formula with more bioavailable ingredients designed to provide just the right amounts of vitamins, minerals, and polyphenols that your body needs each and every day

- Naturally balanced, comprehensive array of vitamins and minerals to give you just what you need, nothing more and nothing less
- Highly bioavailable chelated minerals
- Potent, antioxidant polyphenol extract blend
- All-new whole foods blend
- Also features the doTERRA Tummy Tamer blend of Peppermint, Ginger, and Caraway Seed to help calm the stomach

34320001 120 vegetable capsules





#### **xEO MEGA®** NEW FORMULA! ESSENTIAL OIL OMEGA COMPLEX

xEO Mega is a revolutionary formula that blends CPTG Certified Pure Therapeutic Grade® essential oils with natural marine and plant-sourced omega-3 oils and carotenoids.



- Delivers equal ratio of EPA and DHA from sustainable fish and calamari oil concentrates, and Echium oil with SDA and GLA fatty acids
- Complete spectrum of carotenoids and vitamin E for antioxidant protection, plus vitamin D
- Features Clove, Frankincense, Thyme, Cumin, Wild Orange, Peppermint, Ginger, Caraway, and German Chamomile essential oils

34310001 120 softgels





#### TRIEASE™ SEASONAL BLEND SOFTGELS

TriEase Softgels were developed to protect against seasonal and environmental elements and to promote a healthy respiratory system when needed most. Each softgel contains equal parts of Lemon, Lavender and Peppermint essential oils, known for their ability to maintain clear breathing and a healthy inflammatory response when combined together.

- Promotes clear breathing and healthy respiratory function
- Cleanses the body's systems
- Provides calming and balancing effects, both internally and externally

49310001 60 softgels



) MADE WITH VEGETARIAN SOFTGEL

doTERR/

döTERRA

#### NŌVOPRIME

NŌVOPrime is a proprietary blend of CPTG Certified Pure Therapeutic Grade® essential oils that help protect the body against oxidative damage to cellular DNA.

- Provides antioxidant protection against oxidative damage • Supports a healthy response to cellular stressors
- Promotes healthy cellular response, repair, and regeneration

#### NŌVOPRIME SOFTGELS™

41740001 60 capsules

MADE WITH VEGETARIAN SOFTGELS

#### MITO2MAX<sup>TM</sup> NEW FORMULA!

**ENERGY & STAMINA COMPLEX** Mito2Max is a healthier, long-term alternative to caffeine for increased energy and vitality.

- Promotes better microcirculation with Oligonol® lychee fruit extract, quercetin, and other standardized plant extracts
- Potent, full spectrum of mitochondrial energy cofactors supporting cellular aerobic capacity and energy production
- Free of stimulants; not habit forming

#### 34350001 120 capsules





#### DAILY NUTRIENT PACK MICROPLEX MVp<sup>™</sup> AND xEO MEGA®

20650001



### **BUY 1 DAILY NUTRIENT OR LIFELONG VITALITY PACK**



# Customize and Save

Purchase one Daily Nutrient Pack or one Lifelong Vitality Pack on a Loyalty Rewards Order, then add up to two of any combination of the featured items at a significant savings.







#### AND ADD UP TO TWO OF ANY COMBINATION OF THE ITEMS BELOW AT REDUCED PRICES

Mito2Max



Deep Blue Polyphenol



# CHILDREN'S SUPPLEMENTS

#### a2z CHEWABLE

Designed for children and adults who have difficulty swallowing capsules, a2z provides the nutrients your body needs for optimal health.

- Combines a blend of B vitamins with vitamins A, C, and E
- Features botanical extracts and is formulated to be used with IQ Mega
- Supports healthy immunity and provides antioxidant protection
- Promotes healthy cell development and longevity when taken daily

35330001 60 tablets

#### IQ MEGA<sup>™</sup>

IQ Mega takes the fishy taste out of fish oil and adds the fresh orange flavor of Wild Orange CPTG<sup>®</sup> essential oil.

- Provides 1,000 mg of concentrated, pure fish oil per serving
- Supports healthy brain, cardiovascular, immune, and joint function
- Formulated to be used with a2z chewable

35320001	150 mL
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# **DIGESTIVE HEALTH**



#### DIGESTZEN® TOP SELLER DIGESTIVE BLEND



The well-recognized essential oils in DigestZen are known for providing soothing digestive relief.

- Features a proprietary blend of Ginger, Peppermint, Tarragon, Fennel, Caraway, Coriander, and Anise essential oils
- Aids in the digestion of foods
- Maintains a healthy gastrointestinal tract
- Soothes occasional stomach upset

31030001 15 mL bottle

### DIGESTZEN®

SOFTGELS

dōTERRA DigestZen<sup>®</sup> Softgels are a convenient and easy way to obtain the benefits of the proprietary DigestZen essential oil blend. Each vegetarian softgel contains 120 mg of DigestZen, the oil blend you know and trust for overall digestive health.

**35430001** 60 vegetarian softgels



doterra dotera

#### ZENDOCRINE® DETOXIFICATION BLEND

#### 

Support your body's natural detoxification systems with Zendocrine.

- Features a proprietary blend of Tangerine Peel, Rosemary, Geranium, Juniper Berry and Cilantro essential oils
- Supports healthy liver function
- Can be used individually or in combination with Zendocrine Detoxification Complex

31460001 15 mL bottle

#### ZENDOCRINE<sup>®</sup>

SOFTGELS dōTERRA Zendocrine<sup>®</sup> Softgels are a convenient and easy way to obtain the benefits of the proprietary Zendocrine essential oil blend.

34280001 60 vegetarian softgels



#### TERRAZYME® TOP SELLER DIGESTIVE ENZYME COMPLEX

TerraZyme provides your body with the whole-food enzymes and supporting mineral cofactors needed for healthy digestion.

- Supports the body's constant production of enzymes critical for healthy biochemical functions
- Promotes healthy digestion of food nutrients and cellular metabolism of nutrients into energy
- Includes a variety of whole-food enzymes that help with digestion of proteins, fats, complex carbohydrates, sugars, and fiber

35110001 90 vegetable capsules



#### ZENDOCRINE®

DETOXIFICATION COMPLEX Support your body's filtering and waste

management system with the proprietary Zendocrine Detoxification Complex.

- Features a proprietary blend of 14 active, whole-food extracts in a patented enzyme delivery system
- Supports healthy cleansing and filtering functions of the liver, kidneys, colon, lungs, and skin

35120001 60 vegetable capsules



#### PB ASSIST+®

PROBIOTIC DEFENSE FORMULA

This proprietary formula of pre-biotic fiber and six strains of probiotic organisms is safe for the entire family.

- Delivers 5 billion CFUs of active probiotic cultures and soluble pre-biotic FOS (fructo-oligosaccharides) that encourage culture adhesion and growth
- Time-release double capsule delivery protects sensitive probiotic cultures from stomach acid
- Supports healthy digestive function and immunity

35160001 30 vegetable capsules



#### GX ASSIST®

#### GI CLEANSING FORMULA

Cleanse your GI tract before starting with PB Assist with this combination of CPTG Certified Pure Therapeutic Grade<sup>®</sup> essential oils.

- Features Oregano, Melaleuca, Lemon, Lemongrass, Peppermint, and Thyme essential oils as well as caprylic acid
- Helps support a healthy digestive tract by creating an unfriendly environment for potentially harmful pathogens
- Formulated to be used for 10 days as a preparatory cleansing step before using PB Assist+ Probiotic Defense Formula

#### 35040001 60 softgels



# WOMEN'S HEALTH





#### WOMEN'S HEALTH KIT

Includes Phytoestrogen Lifetime Complex, Bone Nutrient Lifetime Complex, and ClaryCalm Monthly Essential Oil Blend.

35250005

### PHYTOESTROGEN

LIFETIME COMPLEX<sup>TM</sup>

dōTERRA Women Phytoestrogen Lifetime Complex is a blend of natural plant extracts that support hormone balance throughout the different phases of a woman's life.

- Includes a standardized soy extract with genistein, a powerful phytoestrogen
- Helps manage potentially harmful metabolites produced by estrogen metabolization with a concentrated extract of flax seed lignans
- Supports healthy bones, heart, breast tissue, and other body stuctures

35260001 60 capsules



MADE WITH SLS-FREE VEGETABLE CAPSULES

#### BONE NUTRIENT

LIFETIME COMPLEX™

This convenient dietary supplement increases the consumption of nutrients needed for healthy bones.

- Perfect for men and women of all ages
- Features a blend of vitamins C and D, calcium, magnesium, and other trace minerals
- Combats declining bone density by providing bone nutrients often deficient in modern diets

35240001 120 capsules



#### CLARYCALM<sup>™</sup> MONTHLY BLEND FOR WOMEN



dōTERRA ClaryCalm helps women manage the symptoms of PMS and the transitional phases of menopause in a natural, effective way.

- Features a blend of Clary Sage, Lavender, Bergamot, Roman Chamomile, Cedarwood, Ylang Ylang, Geranium, Fennel, Palmarosa, and Vitex essential oils
- Helps balance hormones
- Provides temporary respite from cramps, nausea, hot flashes, and emotional swings

35270001 10 mL roll on



# SLIM & SASSY®

#### **SLIM & SASSY TRIM KIT**

Four 15 mL bottles Slim & Sassy Metabolic Blend and 2 TrimShakes.

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#### SLIM & SASSY TOP SELLER METABOLIC BLEND

#### ATUS

Support your weight maintenance goals with the proprietary essential oil blend of Slim & Sassy.

- Formulated with Grapefruit, Lemon, Peppermint, Ginger, and Cinnamon essential oils
- Promotes healthy metabolism
- Helps manage hunger cravings
- Calms your stomach and lifts your mood
- Diuretic, stimulant, and calorie free

31370001 15 mL bottle

#### SLIM & SASSY® SOFTGELS

34270001 90 vegetarian softgels

#### SLIM & SASSY TRIMSHAKE<sup>™</sup>

Slim & Sassy TrimShake is a convenient, delicious shake mix that provides essential nutrients.

- TrimShake can help you lose unwanted fat stores through calorie restriction and regular exercise
- Includes the patented weightmanagement ingredient EssentraTrim® to help reduce food cravings and overeating
- Includes Solathin®, a special protein extract that supports increased feelings of satiety
- Blends well with nonfat dairy, almond, rice, or soy milk or water

35180001	vanilla - 40 servings
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35200001 chocolate - 40 servings

#### **V SHAKE**

Introducing a vegetarian alternative to weight management shakes. Slim & Sassy V Shake provides the same benefits as TrimShake with the exception of all the ingredients being 100 percent plant-sourced and vegetarian-friendly.

- Includes Solathin<sup>®</sup> and EssentraTrim<sup>®</sup>
- 7 grams of plant-sourced protein
- Protein sourced from pea, quinoa, and amaranthVersatile flavor, mixes easily with favorite fruits,
- milks, or juices • No artificial sweeteners, flavors, colors, or
- preservatives

35440001 40 servings





#### SLIM & SASSY CONTROL INSTANT MIX

Slim and Sassy control is available in a powdered mix that you can take at any time during the day to help control your appetite. control contains a revolutionary ingredient made from spinach extract called Appethyl<sup>TM\*</sup>, which has been clinically shown to significantly reduce appetite for up to 6 hours.

- Helps promote appetite control and manage portion sizes
  Helps maintain healthy food intake
- Along with a sensible program of diet and exercise, may help to promote and maintain healthy weight-loss over time

34150001 30 sachets



#### SLIM & SASSY CONTRŌL™ BARS

contrōl is also available in a tasty bar. Convenient for people who are always on the go, control delivers the appetite-controling power of Appethyl<sup>™</sup> to help you in your quest to manage your weight and your overall well-being.

- Helps promote appetite control and manage portion sizes
- Helps maintain healthy food intake
- Along with a sensible program of diet and exercise, may help to promote and maintain healthy weight-loss over time

34330001	10 apple cinnamon bars
	1
34340001	10 lemon bars
	1
34370001	10 apricot bars
	·
20900001	contrōl bar 3 pack

# DEEP BLUE<sup>®</sup> PRODUCTS

#### DEEP BLUE\* TOP SELLER

SOOTHING BLEND



A synergistic blend of CPTG® essential oils, Deep Blue provides instant relief for the occasional discomfort of tired, sore, and worn-down muscles.

- Features Wintergreen, Camphor, Peppermint, Blue Tansy, German Chamomile, Helichrysm, and Osmanthus essential oils
- Apply directly to area to relieve occasional joint and muscle pain

31050001	5 mL bottle
31380001	10 mL roll on

#### DEEP BLUE® RUB

#### SOOTHING LOTION

Infused with Deep Blue Soothing Blend, Deep Blue Rub provides targeted comfort to the occasional pain associated with tired and sore joints and muscles.

- · Formulated with the Deep Blue proprietary blend of essential oils and other powerful ingredients
- · Cools and warms problem areas
- · Blended in a base of moisturizing emollients that leave your skin feeling soft, not greasy

38900001	120 mL

### DEEP BLUE\* RUB

#### SAMPLES

Receive the targeted comfort of doTERRA Deep Blue Rub in a convenient 10 pack carton. Enjoy sharing its soothing power at sporting events, the gym, or on-the-go.

Ten 2 mL foil packets

- Formulated with Deep Blue Soothing Blend
- Easy to share and convenient to take on-the-go

38950001 Ten 2 mL samples

### quick shopping reference for all products 🗮



#### DEEP BLUE NEW!

#### POLYPHENOL COMPLEX™

Now Deep Blue has a nutritional supplement, that contains powerful polyphenols clinically tested to help with soreness and discomfort.

- · Patent-pending, fast-acting boswellia extract shown to help support joint comfort and function
- Includes proprietary, standardized extracts of ginger, curcumin, resveratrol, and other polyphenols to soothe aches and discomfort
- · Can be used in tandem with Deep Blue Rub or Deep Blue Soothing Blend

34360001 60 vegetable capsules



### **BREATHE DROPS**

#### BREATHE RESPIRATORY DROPS

The respiratory benefits of selected CPTG® essential oils from the Breathe blend can be found in this convenient and great tasting lozenge.

- Proprietary blend includes: Lemon, Peppermint, Eucalyptus, Thyme, Melissa, and Cardamom
- Maintains clear airways and breathing

35460001

 Supports overall respiratory health 30 drops



# CORRECT-X

#### CORRECT-X<sup>™</sup> NEW!

#### ESSENTIAL OIL OINTMENT

Correct-X is an all-natural topical ointment using powerful CPTG essential oils that assists in soothing various skin conditions.

- Petroleum free
- · Includes plant-based ingredients that are valuable in promoting skin health
- Safe and easy to use
- Utilizes CPTG essential oils of Frankincense, Helichrysum, Melaleuca, Cedarwood, and Lavender



#### TERRAGREENS™ NEW!

Give your daily intake of fruits and vegetables a boost with this powdered drink mix designed to be taken with water, TrimShakes, or your favorite beverage.

- Blend of leafy greens and superfruits
- · Chock full of vitamins, minerals, and antioxidants
- Flavored with Lemon and Ginger essential oils

60120001 30 servings



### dōterra

27/28 Roman Way Ind East Cambs, PE29 2LN United Kingdom www.doterra.com

# CORRECT- 🕃

# **Essential Ointment**



# Soothe. Protect. Restore.

**CORRECT-X**<sup>™</sup> Essential Ointment

60110001 15 mL



dōterra