

Loyalty Rewards Program

dōTERRA's Loyalty Rewards Program rewards you for on-going loyalty when you make regular monthly purchases. The program allows you to earn product credits (points) that can be used towards purchases of dōTERRA products.

Getting started on the Loyalty Rewards Program:

Create your Loyalty Reward Order:

Simply set up your Loyalty Rewards Order by logging into your Online Account and creating a Loyalty Rewards Order.





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Earn a Product of the Month simply by:

- Creating a Loyalty Rewards Order that totals 125 Personal Volume (PV) or more and
- Setting the date for your Loyalty Rewards Order to be shipped on or before the 15th of every month.



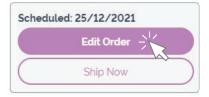
2

Convenience to change your Loyalty Rewards

Order every month before the shipping date.
Don't want to receive the same products as last month?
Simply login to your Online Account and edit
your Loyalty Rewards Order for the month.

You can do this every month!





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Earning points with doTERRA Loyalty Rewards Order purchases.

Every dōTERRA product has a Personal Volume (PV) and a dollar value (e.g. Lavender 15mL AUD \$28.00 with 25.5 PV)* Loyalty Rewards Product Credits are calculated based on Personal Volume (PV).

*example only - pricing subject to change



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To redeem your earned Product Credits towards a purchase of your favourite doTERRA products:

Simply login to your VO to redeem them online or contact Member Service on:

(02) 8015 5080 - Australia

0800 466 815 - New Zealand





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Get doTERRA products for FREE

What is the Loyalty Rewards Program (LRP)?

Just like everyday household essentials, there are items you may use frequently and wish to buy regularly. The Loyalty Rewards Program makes it easy to order those items and rewards you with product credit points that can be redeemed for doTERRA products!

As a participant in the program, you will immediately begin to earn product credits and the longer you participate, the more credits you can earn – **up to 30%** of your total Loyalty Rewards monthly Personal Volume!*.

Loyalty Rewards Highlights:

- · Hassle-free,flexible monthly shipment
- Receive product credits that can be redeemed for doTERRA products
- · Receive a Product of the Month when your Loyalty Rewards Order totals 125 Points
- · Value or more and is scheduled to ship on or before the 15th of each month
- · The longer you participate, the greater rewards you can earn
- · Convenience to change your order every month
- No lock-in contract freedom to cancel at anytime simply by calling Member Services on: (02) 8015 5080 - Australia and 0800 466 815 - New Zealand.

How do I earn Loyalty Rewards Credits?

Months on Loyalty Rewards Program	1 - 3 Months	4 - 6 Months	7 – 9 Months	10 – 12 Months	13+ Months
Loyalty Reward Credits	10%	15%	20%	25%	30% Maximum Saving
(Minimum of 50 PV Order)	% of Loyalty Rewards Monthly Personal Volume				
BONUS: Product of the Month: When your LRP Order Totals 125 PV and ships on or before the 15th of each month!					

Terms and Conditions:

- * Loyalty Rewards orders must be at least 50 PV per single order to earn Product Credits.
- "Loyalty Rewards orders must be at least 50 PV per single order to advance Loyalty Reward levels (%).
- · Minimum monthly Loyalty Rewards order of 50 PV to earn product credits.
- · No maximum monthly credit accumulation limit
- $\bullet\ \$ Product credits expire 12 months from the date of issue.
- · Monthly LRP order of at least 1 PV is required to keep LRP active and retain percentage level and previously accrued points."
- · Product credits can be used to purchase full PV products only.
- · Product credits can be redeemed online, through Member Services or in person at Will Call.
- New shopping cart feature: International (NFR) & Local (OTG) product shipments cannot be combined, however;
 volume from both Interntional & Local Loyalty Rewards Orders will be calculated cumulatively for quali cations purposes.
- · A redemption fee of \$3.00 AUD per 100 product credits, applicable taxes, and shipping and handling charges will apply.
- Must be a Loyalty Rewards participant for 60 days before credits can be redeemed.
- $\bullet \quad \text{All product credits will be immediately canceled with Loyalty Rewards cancellation.} \\$
- · Product credits have no cash redemption value and are non-transferable.
- Products purchased with Loyalty Rewards credits are not for resale.
- · Cancellation of Loyalty Rewards order must take place over the telephone by calling Member Services at (02) 8015-5080.
- · Point Redemption orders have no PV
- Free shipping on orders over 100 PV.